



## REPORT TO SHAREHOLDERS

## SECOND QUARTER 2018

### National Bank reports its results for the Second Quarter of 2018 and raises its quarterly dividend by 2 cents to 62 cents per share

The financial information reported in this document is based on the unaudited interim condensed consolidated financial statements for the quarter and six-month period ended April 30, 2018 and is prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), unless otherwise indicated. IFRS represent Canadian generally accepted accounting principles (GAAP). All amounts are presented in Canadian dollars.

**MONTREAL, May 30, 2018** – For the second quarter of 2018, National Bank is reporting net income of \$547 million, up 13% from \$484 million in the second quarter of 2017, as well as diluted earnings per share of \$1.44 compared to \$1.28 in the second quarter of 2017. Excluding the specified items described on page 4, second-quarter diluted earnings per share stood at \$1.45, up 12% from \$1.30 in the same quarter last year. The year-over-year increase in the Bank’s second-quarter net income was attributable to the contributions made by each business segment.

For the first six months of 2018, the Bank’s net income totalled \$1,097 million, up 12% from \$981 million in the same period of 2017, and its diluted earnings per share stood at \$2.90 versus \$2.62 in the same period of 2017. These increases were driven by net income growth across all the business segments. As for first-half diluted earnings per share excluding specified items, it stood at \$2.93, up 11% from \$2.65 in the same period of 2017.

“The Bank delivered excellent results in the second quarter of 2018,” said Louis Vachon, President and Chief Executive Officer of National Bank. “Both business growth and improved efficiency were major contributors to this performance.”

### Highlights

| (millions of Canadian dollars)  | Quarter ended April 30 |         |          | Six months ended April 30 |                              |          |
|---|------------------------|---------|----------|---------------------------|------------------------------|----------|
|   | 2018                   | 2017    | % Change | 2018                      | 2017                         | % Change |
| Net income  | 547                    | 484     | 13       | 1,097                     | 981                          | 12       |
| Diluted earnings per share ( <i>dollars</i> )                           | \$ 1.44                | \$ 1.28 | 13       | \$ 2.90                   | \$ 2.62                      | 11       |
| Return on common shareholders’ equity                                   | 18.6 %                 | 17.9 %  |          | 18.6 %                    | 18.1 %                       |          |
| Dividend payout ratio   | 41 %                   | 47 %    |          | 41 %                      | 47 %                         |          |
| <b>Excluding specified items<sup>(1)</sup></b>                          |                        |         |          |                           |                              |          |
| Net income excluding specified items                                    | 551                    | 492     | 12       | 1,107                     | 994                          | 11       |
| Diluted earnings per share excluding specified items ( <i>dollars</i> ) | \$ 1.45                | \$ 1.30 | 12       | \$ 2.93                   | \$ 2.65                      | 11       |
| Return on common shareholders’ equity excluding specified items         | 18.7 %                 | 18.2 %  |          | 18.8 %                    | 18.4 %                       |          |
| Dividend payout ratio excluding specified items                         | 41 %                   | 42 %    |          | 41 %                      | 42 %                         |          |
|   |                        |         |          | As at<br>April 30, 2018   | As at<br>October 31,<br>2017 |          |
| CET1 capital ratio under Basel III                                      |                        |         |          | 11.3 %                    | 11.2 %                       |          |
| Leverage ratio under Basel III  |                        |         |          | 4.0 %                     | 4.0 %                        |          |

(1) See the Financial Reporting Method section on page 4 for additional information on non-GAAP financial measures.

## Personal and Commercial

- Net income totalled \$213 million in the second quarter of 2018, down 6% from \$226 million in the second quarter of 2017. This decrease stems mainly from the fact that, in the second quarter of 2017, the Bank had partially reversed a sectoral provision on non-impaired loans recorded for the oil and gas producer and service company loan portfolio.
- At \$213 million, the 2018 second-quarter net income was up \$16 million or 8% when compared to the \$197 million in net income excluding the impact of the sectoral provision<sup>(1)</sup> in the second quarter of 2017.
- At \$777 million, second-quarter total revenues rose \$45 million or 6% year over year.
- Rising 3% from a year ago, personal lending experienced growth, particularly due to mortgage lending, while commercial lending grew 6% from a year ago.
- Net interest margin was 2.31% in the second quarter of 2018 versus 2.23% in the second quarter of 2017.
- Second-quarter non-interest expenses were up 3% year over year.
- At 55.2%, the efficiency ratio improved from 57.0% in the second quarter of 2017.

## Wealth Management

- Net income totalled \$119 million in the second quarter of 2018, a 23% increase from \$97 million in the second quarter of 2017.
- Second-quarter total revenues amounted to \$431 million compared to \$393 million in second quarter 2017, a \$38 million or 10% increase driven by growth in net interest income and in fee-based revenues.
- Second-quarter non-interest expenses stood at \$269 million compared to \$261 million in the second quarter of 2017.
- At 61.4%, the efficiency ratio excluding specified items<sup>(2)</sup> improved from 64.8% in the second quarter of 2017.

## Financial Markets

- Net income totalled \$190 million in the second quarter of 2018, an 11% increase from \$171 million in the same quarter of 2017.
- Total revenues on a taxable equivalent basis amounted to \$437 million, a \$37 million or 9% year-over-year increase driven by trading activity revenues and banking service revenues.
- Second-quarter non-interest expenses stood at \$176 million, a \$10 million year-over-year increase associated primarily with revenue growth.
- At 40.3%, the efficiency ratio on a taxable equivalent basis improved from 41.5% in the second quarter of 2017.

## U.S. Specialty Finance and International

- Net income totalled \$63 million in the second quarter of 2018, a 58% increase from \$40 million in the same quarter of 2017.
- Second-quarter total revenues amounted to \$174 million, a \$52 million or 43% increase driven by net interest income growth at the Credigy and ABA Bank subsidiaries.
- Second-quarter non-interest expenses stood at \$62 million, a \$7 million year-over-year increase attributable mainly to business growth at the ABA Bank subsidiary.

## Other

- The *Other* heading posted a net loss of \$38 million in the second quarter of 2018 versus a \$50 million net loss in the same quarter of 2017. This change stems mainly from the fact that, in the second quarter of 2017, the Bank increased its collective allowance for credit risk on non-impaired loans by \$40 million to reflect growth in its overall credit portfolio.

## Capital Management

- As at April 30, 2018, the Common Equity Tier 1 (CET1) capital ratio under Basel III was 11.3%, an increase from 11.2% as at October 31, 2017.
- As at April 30, 2018, the Basel III leverage ratio was 4.0%, unchanged from October 31, 2017.

(1) For additional information on the impact of the sectoral provision, refer to the Personal and Commercial segment's results on page 9.

(2) See the Financial Reporting Method section on page 4 for additional information on non-GAAP financial measures.

# MANAGEMENT'S DISCUSSION AND ANALYSIS

May 29, 2018

The following Management's Discussion and Analysis (MD&A) presents the financial condition and operating results of National Bank of Canada (the Bank). This analysis was prepared in accordance with the requirements set out in *National Instrument 51-102 Continuous Disclosure Obligations* released by the Canadian Securities Administrators (CSA). It is based on the unaudited interim condensed consolidated financial statements (the consolidated financial statements) for the quarter and six-month period ended April 30, 2018 prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), unless otherwise indicated. IFRS represent Canadian generally accepted accounting principles (GAAP). This MD&A should be read in conjunction with the consolidated financial statements and accompanying notes for the quarter and six-month period ended April 30, 2018 and with the *2017 Annual Report*. All amounts are presented in Canadian dollars. Additional information about the Bank, including the *Annual Information Form*, can be obtained from the Bank's website at [nbc.ca](http://nbc.ca) and SEDAR's website at [sedar.com](http://sedar.com).

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## Caution Regarding Forward-Looking Statements

From time to time, the Bank makes written and oral forward-looking statements, such as those contained in the Outlook for National Bank and the Major Economic Trends sections of the *2017 Annual Report*, in other filings with Canadian securities regulators, and in other communications, for the purpose of describing the economic environment in which the Bank will operate during fiscal 2018 and the objectives it hopes to achieve for that period. These forward-looking statements are made in accordance with current securities legislation in Canada and the United States. They include, among others, statements with respect to the economy—particularly the Canadian and U.S. economies—market changes, observations regarding the Bank's objectives and its strategies for achieving them, Bank-projected financial returns and certain risks faced by the Bank. These forward-looking statements are typically identified by future or conditional verbs or words such as "outlook," "believe," "anticipate," "estimate," "project," "expect," "intend," "plan," and similar terms and expressions.

By their very nature, such forward-looking statements require assumptions to be made and involve inherent risks and uncertainties, both general and specific. Assumptions about the performance of the Canadian and U.S. economies in 2018 and how that will affect the Bank's business are among the main factors considered in setting the Bank's strategic priorities and objectives and in determining its financial targets, including provisions for credit losses. In determining its expectations for economic growth, both broadly and in the financial services sector in particular, the Bank primarily considers historical economic data provided by the Canadian and U.S. governments and their agencies.

There is a strong possibility that express or implied projections contained in these forward-looking statements will not materialize or will not be accurate. The Bank recommends that readers not place undue reliance on these statements, as a number of factors, many of which are beyond the Bank's control, could cause actual future results, conditions, actions or events to differ significantly from the targets, expectations, estimates or intentions expressed in the forward-looking statements. These factors include credit risk, market risk, liquidity and funding risk, operational risk, regulatory compliance risk, reputation risk, strategic risk and environmental risk, all of which are described in more detail in the Risk Management section beginning on page 51 of the *2017 Annual Report*, general economic environment and financial market conditions in Canada, the United States and certain other countries in which the Bank conducts business, including regulatory changes affecting the Bank's business, capital and liquidity; changes in the accounting policies the Bank uses to report its financial condition, including uncertainties associated with assumptions and critical accounting estimates; tax laws in the countries in which the Bank operates, primarily Canada and the United States (including the U.S. *Foreign Account Tax Compliance Act (FATCA)*); changes to capital and liquidity guidelines and to the manner in which they are to be presented and interpreted; changes to the credit ratings assigned to the Bank; and potential disruptions to the Bank's information technology systems, including evolving cyber attack risk.

The foregoing list of risk factors is not exhaustive. Additional information about these factors can be found in the Risk Management section of the *2017 Annual Report*. Investors and others who rely on the Bank's forward-looking statements should carefully consider the above factors as well as the uncertainties they represent and the risk they entail. Except as required by law, the Bank does not undertake to update any forward-looking statements, whether written or oral, that may be made from time to time, by it or on its behalf.

The forward-looking information contained in this document is presented for the purpose of interpreting the information contained herein and may not be appropriate for other purposes.

## FINANCIAL REPORTING METHOD

As stated in Note 2 to its audited annual consolidated financial statements for the year ended October 31, 2017, the Bank early adopted IFRS 9 on November 1, 2017. As permitted by IFRS 9, the Bank did not restate comparative consolidated financial statements. Note 4 to these consolidated financial statements presents the impacts of IFRS 9 adoption on the Bank's Consolidated Balance Sheet as at November 1, 2017. Since interim consolidated financial statements do not include all of the annual financial statement disclosures required under IFRS, they should be read in conjunction with the audited annual consolidated financial statements and accompanying notes for the year ended October 31, 2017.

### Non-GAAP Financial Measures

The Bank uses a number of financial measures when assessing its results and overall performance. Some of these financial measures are not calculated in accordance with GAAP, which are based on IFRS. Presenting non-GAAP financial measures helps readers to better understand how management analyzes results, shows the impacts of specified items on the results of the reported periods, and allows readers to assess results without the specified items if they consider such items not to be reflective of the underlying performance of the Bank's operations. Securities regulators require companies to caution readers that non-GAAP financial measures do not have a standardized meaning under GAAP and therefore may not be comparable to similar measures used by other companies.

### Financial Information

| (millions of Canadian dollars, except per share amounts)    | Quarter ended April 30 |                |           | Six months ended April 30 |                |           |
|---|------------------------|----------------|-----------|---------------------------|----------------|-----------|
|   | 2018                   | 2017           | % Change  | 2018                      | 2017           | % Change  |
| <b>Net income excluding specified items<sup>(1)</sup></b>   |                        |                |           |                           |                |           |
| Personal and Commercial                                     | 213                    | 226            | (6)       | 443                       | 434            | 2         |
| Wealth Management   | 123                    | 103            | 19        | 249                       | 207            | 20        |
| Financial Markets   | 190                    | 171            | 11        | 394                       | 350            | 13        |
| U.S. Specialty Finance and International                    | 63                     | 40             | 58        | 113                       | 78             | 45        |
| Other   | (38)                   | (48)           |           | (92)                      | (75)           |           |
| <b>Net income excluding specified items</b>                 | <b>551</b>             | <b>492</b>     | <b>12</b> | <b>1,107</b>              | <b>994</b>     | <b>11</b> |
| Acquisition-related items <sup>(2)</sup>                    | (4)                    | (8)            |           | (10)                      | (13)           |           |
| <b>Net income</b>   | <b>547</b>             | <b>484</b>     | <b>13</b> | <b>1,097</b>              | <b>981</b>     | <b>12</b> |
| <b>Diluted earnings per share excluding specified items</b> | <b>\$ 1.45</b>         | <b>\$ 1.30</b> | <b>12</b> | <b>\$ 2.93</b>            | <b>\$ 2.65</b> | <b>11</b> |
| Acquisition-related items <sup>(2)</sup>                    | (0.01)                 | (0.02)         |           | (0.03)                    | (0.03)         |           |
| <b>Diluted earnings per share</b>                           | <b>\$ 1.44</b>         | <b>\$ 1.28</b> | <b>13</b> | <b>\$ 2.90</b>            | <b>\$ 2.62</b> | <b>11</b> |
| <b>Return on common shareholders' equity</b>                |                        |                |           |                           |                |           |
| Including specified items                                   | 18.6 %                 | 17.9 %         |           | 18.6 %                    | 18.1 %         |           |
| Excluding specified items                                   | 18.7 %                 | 18.2 %         |           | 18.8 %                    | 18.4 %         |           |

(1) For the quarter and six-month period ended April 30, 2017, certain amounts have been reclassified.

(2) During the quarter ended April 30, 2018, the Bank recorded \$5 million (\$4 million net of income taxes) in charges related to the acquisitions (2017: \$9 million, \$8 million net of income taxes). For the six-month period ended April 30, 2018, these charges were \$12 million (\$10 million net of income taxes) compared to \$15 million (\$13 million net of income taxes) for the same six-month period of 2017.

## HIGHLIGHTS

| (millions of Canadian dollars, except per share amounts)   | Quarter ended April 30 |         |             | Six months ended April 30 |         |             |
|--|------------------------|---------|-------------|---------------------------|---------|-------------|
|  | 2018                   | 2017    | %<br>Change | 2018                      | 2017    | %<br>Change |
| <b>Operating results</b>   |                        |         |             |                           |         |             |
| Total revenues   | 1,754                  | 1,597   | 10          | 3,560                     | 3,230   | 10          |
| Net income   | 547                    | 484     | 13          | 1,097                     | 981     | 12          |
| Net income attributable to the Bank's shareholders   | 522                    | 462     | 13          | 1,049                     | 940     | 12          |
| Return on common shareholders' equity  | 18.6 %                 | 17.9 %  |             | 18.6 %                    | 18.1 %  |             |
| <b>Earnings per share</b>  |                        |         |             |                           |         |             |
| Basic  | \$ 1.46                | \$ 1.30 | 12          | \$ 2.94                   | \$ 2.65 | 11          |
| Diluted  | 1.44                   | 1.28    | 13          | 2.90                      | 2.62    | 11          |
| <b>Operating results on a taxable equivalent basis<sup>(1)</sup> and excluding specified items<sup>(2)</sup></b> |                        |         |             |                           |         |             |
| Total revenues on a taxable equivalent basis and excluding specified items                                       | 1,820                  | 1,654   | 10          | 3,688                     | 3,361   | 10          |
| Net income excluding specified items   | 551                    | 492     | 12          | 1,107                     | 994     | 11          |
| Return on common shareholders' equity excluding specified items  | 18.7 %                 | 18.2 %  |             | 18.8 %                    | 18.4 %  |             |
| Efficiency ratio on a taxable equivalent basis and excluding specified items                                     | 54.3 %                 | 56.6 %  |             | 54.5 %                    | 56.6 %  |             |
| <b>Earnings per share excluding specified items<sup>(2)</sup></b>  |                        |         |             |                           |         |             |
| Basic  | \$ 1.47                | \$ 1.32 | 11          | \$ 2.97                   | \$ 2.69 | 10          |
| Diluted  | 1.45                   | 1.30    | 12          | 2.93                      | 2.65    | 11          |
| <b>Common share information</b>  |                        |         |             |                           |         |             |
| Dividends declared   | \$ 0.60                | \$ 0.56 |             | \$ 1.20                   | \$ 1.12 |             |
| Book value   |                        |         |             | 32.64                     | 29.97   |             |
| Share price  |                        |         |             |                           |         |             |
| High   | 64.08                  | 58.75   |             | 65.35                     | 58.75   |             |
| Low  | 58.69                  | 52.94   |             | 58.69                     | 46.83   |             |
| Close  | 60.98                  | 53.05   |             | 60.98                     | 53.05   |             |
| Number of common shares ( <i>thousands</i> )   | 339,348                | 341,524 |             | 339,348                   | 341,524 |             |
| Market capitalization  | 20,693                 | 18,118  |             | 20,693                    | 18,118  |             |

| (millions of Canadian dollars)   | As at April 30, 2018 | As at October 31, 2017 | %<br>Change |
|--|----------------------|------------------------|-------------|
| <b>Balance sheet and off-balance-sheet</b>   |                      |                        |             |
| Total assets   | 256,259              | 245,827                | 4           |
| Loans and acceptances, net of allowances   | 139,864              | 136,457                | 2           |
| Gross impaired loans <sup>(3)</sup> as a % of loans and acceptances, net of allowances | 0.4 %                | 0.3 %                  |             |
| Deposits   | 164,774              | 156,671                | 5           |
| Equity attributable to common shareholders   | 11,077               | 10,700                 | 4           |
| Assets under administration and under management                                       | 495,422              | 477,358                | 4           |
| Earnings coverage  | 12.29                | 13.61                  |             |
| <b>Regulatory ratios under Basel III</b>   |                      |                        |             |
| Capital ratios <sup>(4)</sup>  |                      |                        |             |
| Common Equity Tier 1 (CET1)  | 11.3 %               | 11.2 %                 |             |
| Tier 1 <sup>(5)</sup>  | 15.3 %               | 14.9 %                 |             |
| Total <sup>(5)</sup>   | 16.6 %               | 15.1 %                 |             |
| Leverage ratio <sup>(4)</sup>  | 4.0 %                | 4.0 %                  |             |
| Liquidity coverage ratio (LCR)   | 137 %                | 132 %                  |             |
| <b>Other information</b>   |                      |                        |             |
| Number of employees – worldwide  | 22,359               | 21,635                 | 3           |
| Number of branches in Canada   | 428                  | 429                    | –           |
| Number of banking machines in Canada   | 933                  | 931                    | –           |

(1) See the Consolidated Results section on page 6.

(2) See the Financial Reporting Method section on page 4 for additional information on non-GAAP financial measures.

(3) Excluding purchased or originated credit-impaired loans.

(4) The ratios are calculated using the "all-in" methodology.

(5) The ratios as at October 31, 2017 include the redemption of the Series 28 preferred shares on November 15, 2017.

## FINANCIAL ANALYSIS

### Consolidated Results

On November 1, 2017, the Bank changed the presentation of certain Consolidated Balance Sheet items; in particular, the *Purchased receivables* item is now reported in *Loans*. As a result of this change, for the quarter ended April 30, 2017, a \$53 million amount reported in *Non-interest income* was reclassified to *Net interest income* (\$108 million for the six-month period ended April 30, 2017).

| (millions of Canadian dollars)   | Quarter ended April 30 |         |          | Six months ended April 30 |         |          |
|--|------------------------|---------|----------|---------------------------|---------|----------|
|  | 2018                   | 2017    | % Change | 2018                      | 2017    | % Change |
| <b>Operating results</b>   |                        |         |          |                           |         |          |
| Net interest income  | 885                    | 815     | 9        | 1,719                     | 1,668   | 3        |
| Non-interest income  | 869                    | 782     | 11       | 1,841                     | 1,562   | 18       |
| Total revenues   | 1,754                  | 1,597   | 10       | 3,560                     | 3,230   | 10       |
| Non-interest expenses  | 992                    | 941     | 5        | 2,016                     | 1,910   | 6        |
| Contribution   | 762                    | 656     | 16       | 1,544                     | 1,320   | 17       |
| Provisions for credit losses <sup>(1)</sup>  | 91                     | 56      | 63       | 178                       | 116     | 53       |
| Income before income taxes   | 671                    | 600     | 12       | 1,366                     | 1,204   | 13       |
| Income taxes   | 124                    | 116     | 7        | 269                       | 223     | 21       |
| Net income   | 547                    | 484     | 13       | 1,097                     | 981     | 12       |
| Diluted earnings per share ( <i>dollars</i> )  | 1.44                   | 1.28    | 13       | 2.90                      | 2.62    | 11       |
| <b>Taxable equivalent basis<sup>(2)</sup></b>  |                        |         |          |                           |         |          |
| Net interest income  | 36                     | 46      |          | 74                        | 114     |          |
| Non-interest income  | 28                     | 7       |          | 49                        | 11      |          |
| Income taxes   | 64                     | 53      |          | 123                       | 125     |          |
| Impact of taxable equivalent basis on net income   | –                      | –       |          | –                         | –       |          |
| <b>Specified items<sup>(3)</sup></b>   |                        |         |          |                           |         |          |
| Acquisition-related items  | (5)                    | (9)     |          | (12)                      | (15)    |          |
| Specified items before income taxes  | (5)                    | (9)     |          | (12)                      | (15)    |          |
| Income taxes on specified items  | (1)                    | (1)     |          | (2)                       | (2)     |          |
| Specified items after income taxes   | (4)                    | (8)     |          | (10)                      | (13)    |          |
| <b>Operating results on a taxable equivalent basis<sup>(2)</sup> and excluding specified items<sup>(3)</sup></b> |                        |         |          |                           |         |          |
| Net interest income on a taxable equivalent basis and excluding specified items                                  | 921                    | 861     | 7        | 1,793                     | 1,782   | 1        |
| Non-interest income on a taxable equivalent basis and excluding specified items                                  | 899                    | 793     | 13       | 1,895                     | 1,579   | 20       |
| Total revenues on a taxable equivalent basis and excluding specified items                                       | 1,820                  | 1,654   | 10       | 3,688                     | 3,361   | 10       |
| Non-interest expenses excluding specified items  | 989                    | 936     | 6        | 2,009                     | 1,901   | 6        |
| Contribution on a taxable equivalent basis and excluding specified items   | 831                    | 718     | 16       | 1,679                     | 1,460   | 15       |
| Provisions for credit losses <sup>(1)</sup>  | 91                     | 56      | 63       | 178                       | 116     | 53       |
| Income before income taxes on a taxable equivalent basis and excluding specified items                           | 740                    | 662     | 12       | 1,501                     | 1,344   | 12       |
| Income taxes on a taxable equivalent basis and excluding specified items   | 189                    | 170     | 11       | 394                       | 350     | 13       |
| Net income excluding specified items   | 551                    | 492     | 12       | 1,107                     | 994     | 11       |
| Diluted earnings per share excluding specified items ( <i>dollars</i> )  | 1.45                   | 1.30    | 12       | 2.93                      | 2.65    | 11       |
| Average assets   | 264,407                | 251,033 | 5        | 263,275                   | 248,505 | 6        |
| Average loans and acceptances  | 138,365                | 128,883 | 7        | 137,279                   | 128,433 | 7        |
| Net impaired loans <sup>(4)</sup> as a % of average loans and acceptances  | 0.3 %                  | 0.2 %   |          | 0.3 %                     | 0.2 %   |          |
| Average deposits   | 166,201                | 153,220 | 8        | 165,227                   | 151,754 | 9        |
| Efficiency ratio on a taxable equivalent basis <sup>(2)</sup> and excluding specified items <sup>(3)</sup>       | 54.3 %                 | 56.6 %  |          | 54.5 %                    | 56.6 %  |          |

(1) During the quarter ended April 30, 2017, the Bank reversed, by \$40 million, the sectoral provision on non-impaired loans recorded for the oil and gas producer and service company loan portfolio, and the provisions for credit losses included an amount of \$40 million to reflect an increase in the collective allowance for credit risk on non-impaired loans.

(2) The Bank uses the taxable equivalent basis to calculate net interest income, non-interest income and income taxes. This calculation method consists of grossing up certain tax-exempt income (particularly dividends) by the income tax that would have been otherwise payable. An equivalent amount is added to income taxes. This adjustment is necessary in order to perform a uniform comparison of the return on various assets regardless of their tax treatment.

(3) See the Financial Reporting Method section on page 4 for additional information on non-GAAP financial measures.

(4) Net impaired loans are presented net of allowances for credit losses on Stage 3 loan amounts drawn and do not include purchased or originated credit-impaired loans.

### Financial Results

For the second quarter of 2018, the Bank is reporting net income of \$547 million, up \$63 million or 13% from \$484 million in the second quarter of 2017 as well as diluted earnings per share of \$1.44 compared to \$1.28 in the second quarter of 2017. These increases were driven by business growth across all the segments (for the Personal and Commercial segment, the growth excludes the impact of the 2017 second-quarter partial reversal of the sectoral provision on non-impaired loans recorded for the oil and gas producer and service company loan portfolio).

Net income excluding specified items totalled \$551 million in the second quarter of 2018, up 12% from \$492 million in the second quarter of 2017. Second-quarter diluted earnings per share excluding specified items stood at \$1.45, a 12% increase from \$1.30 in the same quarter of 2017. The 2018 second-quarter specified items, net of income taxes, consisted of \$4 million (2017: \$8 million) in items related to the acquisitions carried out by the Wealth Management segment.

For the six months ended April 30, 2018, the Bank's net income totalled \$1,097 million versus \$981 million in the same six-month period of 2017, and its first-half diluted earnings per share stood at \$2.90 versus \$2.62 in the same period of 2017. These increases were driven by net income growth across all the business segments. First-half net income excluding specified items totalled \$1,107 million, an 11% increase from \$994 million in the same period of 2017. First-half diluted earnings per share excluding specified items stood at \$2.93 compared to \$2.65 in the same period of 2017. For the six months ended April 30, 2018, the specified items, net of income taxes, consisted of \$10 million in acquisition-related charges (2017: \$13 million).

Return on common shareholders' equity excluding specified items was 18.8% for the six months ended April 30, 2018 compared to 18.4% in the same period of 2017.

### Total Revenues

For the second quarter of 2018, the Bank's total revenues amounted to \$1,754 million, up \$157 million or 10% from second quarter 2017. This year-over-year increase was driven by growth in the net interest income of the Personal and Commercial segment owing to higher loan and deposit volumes and an improved net interest margin, by growth in the net interest income of the Wealth Management segment owing in part to improved margins, by growth in the net interest income of Credigy and ABA Bank, and by increases in trading revenues, trust service revenues, and revenues from credit fees. These increases were tempered by a year-over-year decrease in the gain on securities. Total revenues on a taxable equivalent basis and excluding specified items amounted to \$1,820 million in the second quarter of 2018, up 10% from \$1,654 million in the second quarter of 2017.

For the six months ended April 30, 2018, total revenues amounted to \$3,560 million compared to \$3,230 million in the same six-month period of 2017, a 10% increase driven partly by 3% growth in net interest income that was essentially due to the same reasons provided for the quarter. As for the first-half non-interest income, it grew by 18%, mainly due to increases in trading revenues and trust service revenues. These increases were tempered somewhat by decreases in gains on securities and other revenues, as a 2017 first-quarter gain had been realized following a change to the distribution model for property and casualty insurance. Total revenues on a taxable equivalent basis and excluding specified items amounted to \$3,688 million for the six months ended April 30, 2018 compared to \$3,361 million in the same period of 2017.

### **Provisions for Credit Losses**

For the second quarter of 2018, the Bank recorded \$91 million in provisions for credit losses compared to \$56 million in the same quarter of 2017. The higher year-over-year provisions stem mainly from higher credit loss provisions recorded for Personal and Commercial Banking loans as well as for USSF&I segment loans that were essentially attributable to the Credigy subsidiary. In the second quarter of 2017, the provisions for credit losses had included a \$40 million reversal of the sectoral provision on non-impaired loans in the oil and gas producer and service company loan portfolio, while a \$40 million increase in the collective allowance for credit risk on non-impaired loans had been recorded to reflect growth in the Bank's overall credit portfolio.

For the six months ended April 30, 2018, the Bank recorded \$178 million in provisions for credit losses, \$62 million more than in the same period of 2017. The reasons for this increase are the same as those provided above for the second quarter.

As at April 30, 2018, gross impaired loans stood at \$586 million compared to \$599 million as at November 1, 2017. As at April 30, 2018, net impaired loans stood at \$382 million compared to \$360 million as at November 1, 2017. Following IFRS 9 adoption on November 1, 2017, all loans classified in Stage 3 of the expected credit loss model constitute impaired loans and do not include purchased or originated credit-impaired loans.

### **Non-Interest Expenses**

For the second quarter of 2018, non-interest expenses stood at \$992 million, a 5% year-over-year increase attributable to higher compensation and employee benefits, particularly the variable compensation associated with revenue growth, as well as to higher technology investment expenses and other expenses. These increases were tempered somewhat by a decrease in professional fees related to the servicing fees of Credigy's business activities. Non-interest expenses excluding specified items stood at \$989 million in the second quarter of 2018 compared to \$936 million in the second quarter of 2017.

For the six months ended April 30, 2018, the segment's non-interest expenses stood at \$2,016 million, a 6% year-over-year increase attributable to the same reasons provided for the quarter. First-half non-interest expenses excluding specified items stood at \$2,009 million, up 6% from \$1,901 million in the same period of 2017.

### **Income Taxes**

For the second quarter of 2018, income taxes stood at \$124 million compared to \$116 million in the same quarter of 2017. The 2018 second-quarter effective tax rate was 18% compared to 19% in second quarter 2017. This change in effective tax rate stems partly from a decrease in income taxes arising from the U.S. tax reform.

For the six months ended April 30, 2018, the effective tax rate stood at 20% compared to 19% in the same period of 2017.



## Results by Segment

The Bank carries out its activities in four business segments. For presentation purposes, other operating activities and Corporate Treasury activities are grouped in the *Other* heading. Each reportable segment is distinguished by services offered, type of clientele and marketing strategy.

### Personal and Commercial

| (millions of Canadian dollars)   | Quarter ended April 30 |                     |            | Six months ended April 30 |                     |          |
|--|------------------------|---------------------|------------|---------------------------|---------------------|----------|
|  | 2018                   | 2017 <sup>(1)</sup> | % Change   | 2018                      | 2017 <sup>(1)</sup> | % Change |
| <b>Operating results</b>   |                        |                     |            |                           |                     |          |
| Net interest income  | 532                    | 496                 | 7          | 1,076                     | 1,006               | 7        |
| Non-interest income  | 245                    | 236                 | 4          | 500                       | 481                 | 4        |
| Total revenues   | 777                    | 732                 | 6          | 1,576                     | 1,487               | 6        |
| Non-interest expenses  | 429                    | 417                 | 3          | 857                       | 836                 | 3        |
| Contribution   | 348                    | 315                 | 10         | 719                       | 651                 | 10       |
| Provisions for credit losses <sup>(2)</sup>                                    | 58                     | 6                   |            | 115                       | 58                  |          |
| Income before income taxes   | 290                    | 309                 | (6)        | 604                       | 593                 | 2        |
| Income taxes   | 77                     | 83                  | (7)        | 161                       | 159                 | 1        |
| <b>Net income</b>  | <b>213</b>             | <b>226</b>          | <b>(6)</b> | <b>443</b>                | <b>434</b>          | <b>2</b> |
| <b>Net income excluding the impact of the sectoral provision<sup>(2)</sup></b> | <b>213</b>             | <b>197</b>          | <b>8</b>   | <b>443</b>                | <b>405</b>          | <b>9</b> |
| Net interest margin <sup>(3)</sup>   | 2.31 %                 | 2.23 %              |            | 2.31 %                    | 2.23 %              |          |
| Average interest-bearing assets  | 94,566                 | 91,269              | 4          | 94,093                    | 90,810              | 4        |
| Average assets   | 99,807                 | 95,956              | 4          | 98,956                    | 95,493              | 4        |
| Average gross loans and acceptances  | 99,683                 | 95,565              | 4          | 99,066                    | 95,119              | 4        |
| Net impaired loans <sup>(4)</sup> under IFRS 9                                 | 355                    |                     |            | 355                       |                     |          |
| Net impaired loans under IAS 39  |                        | 207                 |            |                           | 207                 |          |
| Net impaired loans <sup>(4)</sup> as a % of average loans and acceptances      | 0.4 %                  | 0.2 %               |            | 0.4 %                     | 0.2 %               |          |
| Average deposits   | 56,333                 | 53,580              | 5          | 56,263                    | 52,648              | 7        |
| Efficiency ratio   | 55.2 %                 | 57.0 %              |            | 54.4 %                    | 56.2 %              |          |

(1) For the quarter and six-month period ended April 30, 2017, certain amounts have been reclassified.

(2) During the quarter ended April 30, 2017, the Bank recorded a \$40 million reversal (\$29 million net of income taxes) of the sectoral provision on non-impaired loans taken for the oil and gas producer and service company loan portfolio. Given the materiality of this sectoral provision, recorded in accordance with GAAP, net income excluding the impact of the sectoral provision has been presented to provide a better assessment of the segment's results.

(3) Net interest margin is calculated by dividing net interest income by average interest-bearing assets.

(4) Net impaired loans are presented net of allowances for credit losses on Stage 3 loan amounts drawn.

In the Personal and Commercial segment, net income totalled \$213 million in the second quarter of 2018, down 6% from \$226 million in the second quarter of 2017. The decrease stems mainly from the fact that, in the second quarter of 2017, the Bank had recorded a net-of-tax \$29 million reversal to the sectoral provision on non-impaired loans in the oil and gas producer and service company loan portfolio. The \$213 million in second-quarter net income was up 8% when compared to \$197 million in net income excluding the impact of the sectoral provision recorded in the second quarter of 2017. The segment's second-quarter total revenues increased by \$45 million year over year owing to growth in net interest income, which rose \$36 million, as well as to growth in non-interest income, which rose \$9 million. This increase in net interest income came from higher personal and commercial loan and deposit volumes and a wider net interest margin (2.31% in second quarter 2018 versus 2.23% in second quarter 2017) driven mainly by higher deposit margins.

Personal Banking's second-quarter total revenues rose \$20 million year over year. Its net interest income was up owing to growth in loan and deposit volumes and to widening deposit margins, and its non-interest income was up \$4 million owing mainly to growth in card revenues and internal commission revenues generated by the distribution of Wealth Management products. Commercial Banking's second-quarter total revenues rose \$25 million year over year, mainly due to higher net interest income that was driven by growth in loan and deposit volumes and by improved deposit margins. Also contributing to Commercial Banking's revenue growth were increases in revenues from bankers' acceptances and in revenues from derivative financial instruments.

For the second quarter of 2018, the segment's non-interest expenses were up \$12 million year over year, mainly due to increases in compensation and employee benefits and technology investment expenses. At 55.2%, the second-quarter efficiency ratio improved by 1.8 percentage points when compared to the second quarter of 2017. The segment recorded second-quarter provisions for credit losses of \$58 million, a \$52 million year-over-year increase attributable mainly to the \$40 million reversal of the sectoral provision in second quarter 2017 as well as to higher credit loss provisions on personal loans, commercial loans, and credit card receivables.

For the six months ended April 30, 2018, the Personal and Commercial segment's net income totalled \$443 million, up from \$434 million in the same period of 2017. First-half net income grew 9% when compared to the net income excluding the impact of the sectoral provision for the same period of 2017. The segment's first-half total revenues grew 6% year over year. Growth in Personal Banking's total revenues came from the same reasons provided for the quarter; in addition, in the first quarter of 2017, a gain had been realized following a change to the distribution model for property and casualty insurance. Growth in Commercial Banking's total revenues came from higher loan and deposit volumes, improved deposit margins, and increases in revenues from credit fees, revenues from bankers' acceptances, and revenues from derivative financial instruments and foreign exchange activities. The first-half non-interest expenses were up \$21 million year over year, the reasons being essentially the same as those provided for the second quarter. The segment's first-half contribution increased \$68 million or 10%. At 54.4% for the six months ended April 30, 2018, the efficiency ratio improved by 1.8 percentage points when compared with the same six-month period of 2017. The segment's first-half provisions for credit losses were up \$57 million from the same period last year for the same reasons provided for the quarter.

## Wealth Management

| (millions of Canadian dollars)                            | Quarter ended April 30 |                     |           | Six months ended April 30 |                     |           |
|---|------------------------|---------------------|-----------|---------------------------|---------------------|-----------|
|   | 2018                   | 2017 <sup>(1)</sup> | % Change  | 2018                      | 2017 <sup>(1)</sup> | % Change  |
| <b>Operating results</b>                                  |                        |                     |           |                           |                     |           |
| Net interest income                                       | 125                    | 102                 | 23        | 249                       | 206                 | 21        |
| Fee-based revenues  | 243                    | 222                 | 9         | 490                       | 441                 | 11        |
| Transaction-based and other revenues                      | 63                     | 69                  | (9)       | 133                       | 143                 | (7)       |
| Total revenues  | 431                    | 393                 | 10        | 872                       | 790                 | 10        |
| Non-interest expenses                                     | 269                    | 261                 | 3         | 546                       | 522                 | 5         |
| Contribution  | 162                    | 132                 | 23        | 326                       | 268                 | 22        |
| Provisions for credit losses                              | –                      | –                   |           | 1                         | 1                   | –         |
| Income before income taxes                                | 162                    | 132                 | 23        | 325                       | 267                 | 22        |
| Income taxes  | 43                     | 35                  | 23        | 86                        | 71                  | 21        |
| <b>Net income</b>   | <b>119</b>             | <b>97</b>           | <b>23</b> | <b>239</b>                | <b>196</b>          | <b>22</b> |
| Specified items after income taxes <sup>(2)</sup>         | 4                      | 6                   |           | 10                        | 11                  |           |
| <b>Net income excluding specified items<sup>(2)</sup></b> | <b>123</b>             | <b>103</b>          | <b>19</b> | <b>249</b>                | <b>207</b>          | <b>20</b> |
| Average assets  | 12,312                 | 11,382              | 8         | 12,204                    | 11,340              | 8         |
| Average loans and acceptances                             | 10,887                 | 9,687               | 12        | 10,726                    | 9,621               | 11        |
| Net impaired loans <sup>(3)</sup> under IFRS 9            | 15                     |                     |           | 15                        |                     |           |
| Net impaired loans under IAS 39                           |                        | 4                   |           |                           | 4                   |           |
| Average deposits  | 31,448                 | 31,984              | (2)       | 31,389                    | 31,857              | (1)       |
| Assets under administration and under management          | 495,422                | 425,847             | 16        | 495,422                   | 425,847             | 16        |
| Efficiency ratio excluding specified items <sup>(2)</sup> | 61.4 %                 | 64.8 %              |           | 61.5 %                    | 64.6 %              |           |

(1) For the quarter and six-month period ended April 30, 2017, certain amounts have been reclassified.

(2) See the Financial Reporting Method section on page 4 for additional information on non-GAAP financial measures.

(3) Net impaired loans are presented net of allowances for credit losses on Stage 3 loan amounts drawn.

In the Wealth Management segment, net income totalled \$119 million in the second quarter of 2018, a 23% increase from \$97 million in the same quarter of 2017. At \$123 million, second-quarter net income excluding specified items (with the specified items including the acquisition-related items) rose 19% from \$103 million in the same quarter of 2017. The segment's second-quarter total revenues amounted to \$431 million compared to \$393 million in the second quarter of 2017, a 10% year-over-year increase driven mainly by growth in net interest income, owing to improved margins, and by growth in fee-based revenues given net inflows across all solutions. As for transaction-based and other revenues, they were down 9% compared to the second quarter of 2017.

The segment's second-quarter non-interest expenses stood at \$269 million, a 3% year-over-year increase attributable mainly to higher variable compensation, to business volume growth that generated higher revenues, and to an increase in operations support charges. The efficiency ratio excluding specified items was 61.4% in the second quarter of 2018, an improvement of 3.4 percentage points from second quarter 2017. The segment's provisions for credit losses were nil in both the second quarters of 2018 and 2017.

For the six months ended April 30, 2018, the Wealth Management segment's net income totalled \$239 million, up 22% from \$196 million in the same six-month period of 2017. First-half net income excluding specified items totalled \$249 million, up \$42 million or 20% from the same period of 2017. At \$872 million, the segment's first-half total revenues grew from \$790 million in the same period of 2017. This increase was generated by higher net interest income attributable to improved margins and by fee-based revenue growth attributable to the same factors provided for the quarter. First-half non-interest expenses stood at \$546 million compared to \$522 million in first-half 2017, for an increase resulting from higher variable compensation and external management fees (due to business volume growth that generated higher revenues) and from operations support charges and the costs incurred to develop affluent client services in Western Canada. At 61.5%, the efficiency ratio for the six-month period ended April 30, 2018 improved from 64.6% in the same period of 2017. Year over year, first-half provisions for credit losses remained stable.

Assets under administration and under management increased by \$69.6 billion or 16% from a year ago due to net inflows into various solutions.

## Financial Markets

(taxable equivalent basis)<sup>(1)</sup>

(millions of Canadian dollars)

|   | Quarter ended April 30 |                     |           | Six months ended April 30 |                     |           |
|---|------------------------|---------------------|-----------|---------------------------|---------------------|-----------|
|   | 2018                   | 2017 <sup>(2)</sup> | % Change  | 2018                      | 2017 <sup>(2)</sup> | % Change  |
| <b>Operating results</b>                                      |                        |                     |           |                           |                     |           |
| Trading activity revenues                                     |                        |                     |           |                           |                     |           |
| Equities  | 159                    | 113                 | 41        | 294                       | 247                 | 19        |
| Fixed-income  | 66                     | 72                  | (8)       | 148                       | 148                 | –         |
| Commodities and foreign exchange                              | 35                     | 23                  | 52        | 71                        | 64                  | 11        |
|   | 260                    | 208                 | 25        | 513                       | 459                 | 12        |
| Financial market fees   | 69                     | 77                  | (10)      | 159                       | 149                 | 7         |
| Gains (losses) on investments, net                            | 7                      | 30                  |           | 25                        | 39                  |           |
| Banking services  | 94                     | 78                  | 21        | 179                       | 156                 | 15        |
| Other   | 7                      | 7                   | –         | 15                        | 13                  | 15        |
| Total revenues on a taxable equivalent basis                  | 437                    | 400                 | 9         | 891                       | 816                 | 9         |
| Non-interest expenses   | 176                    | 166                 | 6         | 352                       | 338                 | 4         |
| Contribution on a taxable equivalent basis                    | 261                    | 234                 | 12        | 539                       | 478                 | 13        |
| Provisions for credit losses                                  | 2                      | –                   |           | 2                         | –                   |           |
| Income before income taxes on a taxable equivalent basis      | 259                    | 234                 | 11        | 537                       | 478                 | 12        |
| Income taxes on a taxable equivalent basis                    | 69                     | 63                  | 10        | 143                       | 128                 | 12        |
| <b>Net income</b>   | <b>190</b>             | <b>171</b>          | <b>11</b> | <b>394</b>                | <b>350</b>          | <b>13</b> |
| Average assets  | 100,674                | 98,161              | 3         | 101,254                   | 97,459              | 4         |
| Average loans and acceptances (Corporate Banking only)        | 14,756                 | 12,546              | 18        | 14,384                    | 12,644              | 14        |
| Net impaired loans  | –                      | –                   |           | –                         | –                   |           |
| Average deposits  | 22,827                 | 20,266              | 13        | 22,625                    | 20,559              | 10        |
| Efficiency ratio on a taxable equivalent basis <sup>(1)</sup> | 40.3 %                 | 41.5 %              |           | 39.5 %                    | 41.4 %              |           |

(1) See Note 19 to the consolidated financial statements.

(2) For the quarter and six-month period ended April 30, 2017, certain amounts have been reclassified.

In the Financial Markets segment, net income totalled \$190 million in the second quarter of 2018 compared to \$171 million in the same quarter of 2017, and total revenues on a taxable equivalent basis amounted to \$437 million compared to \$400 million in the second quarter of 2017. Second-quarter trading activity revenues were up 25% year over year due to increases in revenues from equity securities, which rose 41%, and revenues from commodities and foreign exchange activities, which rose 52%. As for revenues from fixed-income securities, they were down 8%. Year over year, second-quarter financial market fee revenues were down 10%, whereas banking service revenues were up 21%, particularly due to growth in lending volume.

For the second quarter of 2018, the segment's non-interest expenses stood at \$176 million, a \$10 million year-over-year increase resulting mainly from higher variable compensation associated with revenue growth. At 40.3%, the efficiency ratio on a taxable equivalent basis improved by 1.2 percentage points when compared to the second quarter of 2017. The segment recorded \$2 million in provisions for credit losses on non-impaired loans during the second quarter of 2018, whereas no provisions had been recorded in the second quarter of 2017.

For the six months ended April 30, 2018, the segment's net income totalled \$394 million, up \$44 million from the same six-month period in 2017. Total revenues on a taxable equivalent basis amounted to \$891 million, up \$75 million from \$816 million in first-half 2017. Trading activity revenues were up 12% as a result of growth in revenues from equity securities and revenues from commodities and foreign exchange activities, which rose 19% and 11%, respectively. As for revenues from financial market fees, they were up 7% year over year, particularly due to sound performance in both underwriting and merger and acquisition activities during the first quarter of 2018. First-half banking service revenues rose 15% year over year, whereas higher gains on investments had been recorded during the six-month period ended April 30, 2017.

The segment's first-half non-interest expenses increased 4% year over year, mainly due to the higher variable compensation associated with revenue growth as well as to higher operations support charges. At 39.5%, the first-half efficiency ratio on a taxable equivalent basis improved by 1.9 percentage points compared to the first half of 2017.

## U.S. Specialty Finance and International

| (millions of Canadian dollars)                     | Quarter ended April 30 |                     |           | Six months ended April 30 |                     |           |
|--|------------------------|---------------------|-----------|---------------------------|---------------------|-----------|
|  | 2018                   | 2017 <sup>(1)</sup> | % Change  | 2018                      | 2017 <sup>(1)</sup> | % Change  |
| <b>Operating results</b>                           |                        |                     |           |                           |                     |           |
| Net interest income                                | 150                    | 101                 | 49        | 297                       | 198                 | 50        |
| Non-interest income                                | 24                     | 21                  | 14        | 38                        | 42                  | (10)      |
| Total revenues                                     | 174                    | 122                 | 43        | 335                       | 240                 | 40        |
| Credigy  | 129                    | 91                  | 42        | 246                       | 181                 | 36        |
| ABA Bank and International                         | 45                     | 31                  | 45        | 89                        | 59                  | 51        |
| Non-interest expenses                              | 62                     | 55                  | 13        | 122                       | 111                 | 10        |
| Credigy  | 39                     | 39                  | –         | 78                        | 82                  | (5)       |
| ABA Bank and International                         | 23                     | 16                  | 44        | 44                        | 29                  | 52        |
| Contribution                                       | 112                    | 67                  | 67        | 213                       | 129                 | 65        |
| Provisions for credit losses                       | 31                     | 10                  |           | 60                        | 17                  |           |
| Income before income taxes                         | 81                     | 57                  | 42        | 153                       | 112                 | 37        |
| Income taxes                                       | 18                     | 17                  | 6         | 40                        | 34                  | 18        |
| <b>Net income</b>                                  | <b>63</b>              | <b>40</b>           | <b>58</b> | <b>113</b>                | <b>78</b>           | <b>45</b> |
| Non-controlling interests                          | 11                     | 8                   | 38        | 20                        | 14                  | 43        |
| Net income attributable to the Bank's shareholders | 52                     | 32                  | 63        | 93                        | 64                  | 45        |
| Average assets                                     | 9,104                  | 6,799               | 34        | 8,938                     | 6,726               | 33        |
| Average loans and acceptances                      | 7,856                  | 5,269               | 49        | 7,778                     | 4,997               | 56        |
| Net impaired loans <sup>(2)</sup> under IFRS 9     | 12                     |                     |           | 12                        |                     |           |
| Net impaired loans under IAS 39                    |                        | 2                   |           |                           | 2                   |           |
| Purchased or originated credit-impaired loans      | 1,475                  | 1,696               | (13)      | 1,475                     | 1,696               | (13)      |
| Average other revenue-bearing assets               | 10                     | 578                 |           | 28                        | 691                 |           |
| Average deposits                                   | 1,795                  | 1,225               | 47        | 1,661                     | 1,173               | 42        |
| Efficiency ratio                                   | 35.6 %                 | 45.1 %              |           | 36.4 %                    | 46.3 %              |           |

(1) For the quarter and six-month period ended April 30, 2017, certain amounts have been reclassified.

(2) Net impaired loans are presented net of allowances for credit losses on Stage 3 loan amounts drawn and do not include purchased or originated credit-impaired loans.

In the U.S. Specialty Finance and International segment, net income totalled \$63 million in the second quarter of 2018, a 58% increase from \$40 million in the same quarter of 2017. The segment's second-quarter total revenues amounted to \$174 million compared to \$122 million in the second quarter of 2017, a 43% year-over-year increase driven by net interest income growth at the Credigy subsidiary (as a result of higher loan volumes) and at the ABA Bank subsidiary (as a result of higher loan and deposit volumes). Second-quarter non-interest income grew \$3 million year over year and came mainly from the revenues of the Credigy subsidiary.

For the second quarter of 2018, non-interest expenses stood at \$62 million, a \$7 million year-over-year increase attributable to ABA Bank's growing banking network. The segment recorded \$31 million in provisions for credit losses, \$21 million more than in the same quarter of 2017, primarily due to credit loss provisions recorded by the Credigy subsidiary.

The segment's effective income tax rate was down in the second quarter of 2018 compared to the same quarter of 2017, as the U.S. tax reform resulted in a lower income tax rate for Credigy.

For the six months ended April 30, 2018, the segment's net income totalled \$113 million compared to \$78 million in the same six-month period of 2017. Its first-half total revenues amounted to \$335 million versus \$240 million in first-half 2017; this revenue growth was driven partly by a 36% increase in Credigy's revenues, particularly due to growth in loan volumes, and partly by ABA Bank's revenues, which increased steadily due to growth in loan and deposit volumes.

First-half non-interest expenses stood at \$122 million, an \$11 million year-over-year increase that came essentially from the non-interest expenses of the ABA Bank subsidiary. As for the non-interest expenses of the Credigy subsidiary, they were down 5% year over year, primarily due to lower servicing fees. The segment's first-half provisions for credit losses were \$60 million, mainly reflecting the credit loss provisions recorded for the Credigy Ltd. subsidiary.

For the six months ended April 30, 2018, the effective tax rate was down year over year. However, Credigy's lower income tax rate arising from the U.S. tax reform was partly offset by a decrease in the value of deferred tax assets and by income taxes on the deemed repatriation of foreign profits.

## Other

(taxable equivalent basis)<sup>(1)</sup>

(millions of Canadian dollars)

|  | Quarter ended April 30 |                     | Six months ended April 30 |                     |
|--|------------------------|---------------------|---------------------------|---------------------|
|  | 2018                   | 2017 <sup>(2)</sup> | 2018                      | 2017 <sup>(2)</sup> |
| <b>Operating results</b>                                 |                        |                     |                           |                     |
| Net interest income                                      | (32)                   | (32)                | (74)                      | (51)                |
| Non-interest income                                      | 31                     | 35                  | 83                        | 73                  |
| Total revenues on a taxable equivalent basis             | (1)                    | 3                   | 9                         | 22                  |
| Non-interest expenses                                    | 56                     | 42                  | 139                       | 103                 |
| Contribution on a taxable equivalent basis               | (57)                   | (39)                | (130)                     | (81)                |
| Provisions for credit losses <sup>(3)</sup>              | –                      | 40                  | –                         | 40                  |
| Income before income taxes on a taxable equivalent basis | (57)                   | (79)                | (130)                     | (121)               |
| Income taxes (recovery) on a taxable equivalent basis    | (19)                   | (29)                | (38)                      | (44)                |
| <b>Net loss</b>  | <b>(38)</b>            | <b>(50)</b>         | <b>(92)</b>               | <b>(77)</b>         |
| Non-controlling interests                                | 14                     | 14                  | 28                        | 27                  |
| Net loss attributable to the Bank's shareholders         | (52)                   | (64)                | (120)                     | (104)               |
| Specified items after income taxes <sup>(4)</sup>        | –                      | 2                   | –                         | 2                   |
| <b>Net loss excluding specified items<sup>(4)</sup></b>  | <b>(38)</b>            | <b>(48)</b>         | <b>(92)</b>               | <b>(75)</b>         |
| Average assets   | 42,510                 | 38,735              | 41,923                    | 37,487              |

(1) See Note 19 to the consolidated financial statements.

(2) For the quarter and six-month period ended April 30, 2017, certain amounts have been reclassified.

(3) For the quarter and six-month period ended April 30, 2017, the \$40 million in provisions for credit losses consisted of an increase in the collective allowance for credit risk on non-impaired loans.

(4) See the Financial Reporting Method section on page 4 for additional information on non-GAAP financial measures.

For the *Other* heading of segment results, there was a net loss of \$38 million in the second quarter of 2018 compared to a net loss of \$50 million in the same quarter of 2017. This lower net loss mainly stems from the fact that, in the second quarter of 2017, the collective allowance for credit risk on non-impaired loans was increased by \$40 million (\$29 million net of income taxes) to reflect growth in the Bank's overall credit portfolio. The lower net loss was partly offset by an increase in non-interest expenses, in particular those related to technology investments made as part of the Bank's transformation plan and for business development purposes.

For the six months ended April 30, 2018, there was a net loss of \$92 million compared to a net loss of \$77 million in the same six-month period of 2017. This change in net loss is explained by the same reasons provided for the quarter and by a higher contribution from Treasury activities during the first six months of 2017. The first-half net loss excluding specified items was \$92 million compared to a \$75 million loss in the same period of 2017.

## Consolidated Balance Sheet

The presentation of the Consolidated Balance Sheet as at April 30, 2018 reflects the adoption of IFRS 9 on November 1, 2017. For additional information on IFRS 9 adoption, refer to Notes 2 and 4 to these consolidated financial statements. Comparative information has not been restated.

### Consolidated Balance Sheet Summary

| (millions of Canadian dollars)   | As at April 30, 2018 | As at October 31, 2017 <sup>(1)</sup> | % Change |
|--|----------------------|---------------------------------------|----------|
| <b>Assets</b>  |                      |                                       |          |
| Cash and deposits with financial institutions                                    | 10,948               | 8,802                                 | 24       |
| Securities   | 73,442               | 65,343                                | 12       |
| Securities purchased under reverse repurchase agreements and securities borrowed | 17,636               | 20,789                                | (15)     |
| Loans and acceptances (net of allowances for credit losses)                      | 139,864              | 136,457                               | 2        |
| Other  | 14,369               | 14,436                                | –        |
|  | <b>256,259</b>       | <b>245,827</b>                        | <b>4</b> |
| <b>Liabilities and equity</b>  |                      |                                       |          |
| Deposits   | 164,774              | 156,671                               | 5        |
| Other  | 76,722               | 75,589                                | 1        |
| Subordinated debt  | 755                  | 9                                     |          |
| Equity attributable to the Bank's shareholders                                   | 13,227               | 12,750                                | 4        |
| Non-controlling interests  | 781                  | 808                                   | (3)      |
|  | <b>256,259</b>       | <b>245,827</b>                        | <b>4</b> |

(1) On November 1, 2017, the Bank changed the presentation of certain Consolidated Balance Sheet items, and the figures as at October 31, 2017 were reclassified to reflect those changes.

### Assets

As at April 30, 2018, the Bank had total assets of \$256.3 billion compared to \$245.8 billion as at October 31, 2017, a \$10.5 billion or 4% increase. Cash and deposits with financial institutions, totalling \$10.9 billion as at April 30, 2018, rose \$2.1 billion, mainly due to deposits with financial institutions. Since October 31, 2017, securities rose \$8.1 billion, essentially due to an \$11.9 billion or 25% increase in securities at fair value through profit or loss, in particular equity securities, which rose \$6.0 billion, and securities issued or guaranteed by the Canadian government, which rose \$2.9 billion. These increases were tempered by a \$3.8 billion decrease in securities other than those measured at fair value through profit or loss. Securities purchased under reverse repurchase agreements and securities borrowed decreased by \$3.2 billion, mainly related to Financial Markets operations.

At \$140.5 billion as at April 30, 2018, loans and acceptances rose \$3.4 billion since October 31, 2017, as loans to businesses and governments were up \$2.6 billion or 5% and personal loans were up \$0.6 billion. The following table provides a breakdown of the main loan and acceptance portfolios.

| (millions of Canadian dollars) | As at April 30, 2018 | As at October 31, 2017 <sup>(1)</sup> | As at April 30, 2017 <sup>(1)</sup> |
|--------------------------------|----------------------|---------------------------------------|-------------------------------------|
| <b>Loans and acceptances</b>   |                      |                                       |                                     |
| Residential mortgage           | 51,874               | 51,634                                | 51,006                              |
| Personal                       | 36,155               | 35,590                                | 33,614                              |
| Credit card                    | 2,245                | 2,247                                 | 2,190                               |
| Business and government        | 50,256               | 47,681                                | 45,413                              |
|                                | <b>140,530</b>       | <b>137,152</b>                        | <b>132,223</b>                      |

(1) On November 1, 2017, the Bank changed the presentation of certain Consolidated Balance Sheet items, and the figures as at October 31, 2017 and as at April 30, 2017 were reclassified to reflect those changes.

When compared to a year ago, loans and acceptances increased by \$8.3 billion or 6%, residential mortgage loans and personal loans rose 2% and 8%, respectively, and loans and acceptances to businesses and governments were up 11% due to the Personal and Commercial segment's activities and to corporate financing.

## Liabilities

As at April 30, 2018, the Bank had total liabilities of \$242.3 billion compared to \$232.3 billion as at October 31, 2017.

The Bank's total deposit liability stood at \$164.8 billion as at April 30, 2018, up \$8.1 billion from \$156.7 billion as at October 31, 2017. The following table provides a breakdown of total personal savings.

| (millions of Canadian dollars) | As at April 30, 2018 | As at October 31, 2017 | As at April 30, 2017 |
|--------------------------------|----------------------|------------------------|----------------------|
| <b>Balance sheet</b>           |                      |                        |                      |
| Deposits                       | 55,543               | 53,719                 | 53,606               |
| <b>Off-balance-sheet</b>       |                      |                        |                      |
| Brokerage                      | 122,827              | 124,212                | 120,363              |
| Mutual funds                   | 32,911               | 32,192                 | 30,939               |
| Other                          | 457                  | 408                    | 418                  |
| <b>Total personal savings</b>  | <b>211,738</b>       | <b>210,531</b>         | <b>205,326</b>       |

As at April 30, 2018, personal deposits were \$55.5 billion, rising \$1.8 billion since October 31, 2017, and total personal savings were \$211.7 billion, rising 1% from \$210.5 billion since October 31, 2017. Compared to a year ago, personal deposits were up 4%, owing essentially to the Bank's initiatives to grow this type of deposit. Off-balance-sheet personal savings stood at \$156.2 billion, a \$4.5 billion or 3% increase from a year ago and attributable to excellent net inflows in brokerage operations and a steady rise in stock markets.

At \$102.9 billion, business and government deposits rose \$5.3 billion since October 31, 2017, meeting the needs to fund growth of the Bank's assets. Other liabilities stood at \$76.7 billion, rising \$1.1 billion since October 31, 2017 due to a \$4.8 billion increase in obligations related to securities sold under repurchase agreements and securities loaned, partly offset by a \$2.6 billion decrease in obligations related to securities sold short, a \$0.5 billion decrease in liabilities related to transferred receivables, and a \$0.8 billion decrease in derivative financial instruments. Since October 31, 2017, subordinated debt increased due to a \$750 million issuance of medium-term notes on February 1, 2018.

## Equity

As at April 30, 2018, equity attributable to the Bank's shareholders was \$13.2 billion, rising \$0.4 billion from October 31, 2017. This increase came from higher retained earnings (attributable to net income net of dividends) and from the issuance of Series 40 preferred shares for \$300 million, tempered by a redemption of Series 28 preferred shares for cancellation in an amount of \$200 million. Also contributing to the increase in equity were the common shares issued under the stock option plan and the impact of shares purchased or sold for trading, partly offset by common shares repurchased for cancellation.

As at May 25, 2018, there were 339,376,789 common shares and 14,081,453 stock options outstanding. For additional information on share capital, see Note 19 to the audited annual consolidated financial statements for the year ended October 31, 2017 and Note 14 to the consolidated financial statements of this quarter.

## Event After the Consolidated Balance Sheet Date

### Redemption of Trust Units Issued by NBC Asset Trust

On May 22, 2018, NBC Asset Trust (the Trust), a closed-end trust established by the Bank, announced its intention to redeem all of the outstanding 400,000 Trust units – Series 1 (NBC CapS II – Series 1) on June 30, 2018 at a per-unit price of \$1,000. The redemption has been approved by the Office of the Superintendent of Financial Institutions (Canada) (OSFI).

## Related Party Transactions

The Bank's policies and procedures regarding related party transactions have not significantly changed since October 31, 2017. For additional information, see Note 29 to the audited annual consolidated financial statements for the year ended October 31, 2017.

## Securitization and Off-Balance-Sheet Arrangements

In the normal course of business, the Bank is party to various financial arrangements that, under IFRS, are not required to be recorded on the Consolidated Balance Sheet or are recorded at amounts other than their notional or contractual values. These arrangements include, among others, transactions with structured entities, derivative financial instruments, issuances of guarantees, credit instruments, and financial assets received as collateral. A complete analysis of these types of arrangements, including their nature, business purpose and importance, is provided on pages 39 and 40 of the *2017 Annual Report*. For additional information on guarantees, commitments and structured entities, see Notes 27 and 28 to the audited annual consolidated financial statements for the year ended October 31, 2017.

For additional information about financial assets transferred but not derecognized, see Note 9 to the consolidated financial statements.

## ACCOUNTING POLICIES AND FINANCIAL DISCLOSURE

### Accounting Policies and Critical Accounting Estimates

The Bank's consolidated financial statements are prepared in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB). The financial statements also comply with section 308(4) of the *Bank Act* (Canada), which states that, except as otherwise specified by OSFI, the consolidated financial statements are to be prepared in accordance with IFRS. IFRS represent Canadian generally accepted accounting principles (GAAP). None of the OSFI accounting requirements are exceptions to IFRS. The unaudited interim condensed consolidated financial statements for the quarter and the six-month period ended April 30, 2018 were prepared in accordance with IAS 34 – *Interim Financial Reporting* and using the same accounting policies described in Note 1 to the audited annual consolidated financial statements for the year ended October 31, 2017, except for the changes described in Note 2 to the interim condensed consolidated financial statements, which have been applied since November 1, 2017 following the Bank's adoption of IFRS 9 – *Financial Instruments*.

As stated in Note 2 to its audited annual consolidated financial statements for the year ended October 31, 2017, the Bank early adopted IFRS 9 on November 1, 2017. As permitted by IFRS 9, the Bank did not restate comparative consolidated financial statements. Note 4 to the interim condensed consolidated financial statements presents the impacts of IFRS 9 adoption on the Bank's Consolidated Balance Sheet as at November 1, 2017.

On November 1, 2017, the Bank changed the presentation of certain items on the Consolidated Balance Sheet and reclassified certain amounts. The former *Personal and credit card* loans item is now presented in two separate items. The *Purchased receivables* item, which had been presented net of allowances for credit losses, in an amount of \$2,014 million as at October 31, 2017, is now reported in *Residential mortgage* loans (\$1,116 million) and in *Personal* loans (\$874 million), and the *Allowances for credit losses* item was reduced by \$24 million. As a result of this presentation change, for the quarter ended April 30, 2017, a \$53 million amount reported in *Non-interest income – Other* was reclassified to *Interest income – Loans* (\$108 million for the six-month period ended April 30, 2017).

In preparing consolidated financial statements in accordance with IFRS, management must exercise judgment and make estimates and assumptions that affect the reporting date carrying amounts of assets and liabilities, net income and related information. Some of the accounting policies are considered critical given their importance to the presentation of the Bank's financial position and operating results and require subjective and complex judgments and estimates on matters that are inherently uncertain. Any change in these judgments and estimates could have a significant impact on the Bank's consolidated financial statements. The critical accounting estimates are the same as those described on pages 88 to 91 of the *2017 Annual Report*, except for financial asset impairment estimates, which have been determined in accordance with IFRS 9 since November 1, 2017. For additional information on IFRS 9 adoption, refer to Notes 2, 4 and 8 to the interim condensed consolidated financial statements.

### Future Accounting Policy Changes

The Bank closely monitors both new accounting standards and amendments to existing accounting standards issued by the IASB. The Bank is currently assessing how adoption of new and amended IASB accounting standards will impact its consolidated financial statements. Aside from the adoption of IFRS 9 on November 1, 2017 and IASB's publication of a revised *Conceptual Framework for Financial Reporting*, there have been no significant updates to the future accounting policy changes disclosed in Note 2 to the audited annual consolidated financial statements for the year ended October 31, 2017.

#### Effective Date – November 1, 2020

On March 29, 2018, the IASB issued the revised *Conceptual Framework for Financial Reporting* to replace its 2010 conceptual framework. For the IASB, the revised conceptual framework has been in effect since its publication date. Early application is permitted.

### Financial Disclosure

During the second quarter of 2018, no changes were made to the policies, procedures and other processes that comprise the Bank's internal control over financial reporting that had or could reasonably have a significant impact on the internal control over financial reporting.



## ADDITIONAL FINANCIAL DISCLOSURE

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The Financial Stability Board (FSB) develops financial stability standards and seeks to promote cooperation in the oversight and monitoring of financial institutions. OSFI has asked Canadian banks to apply certain recommendations issued by the FSB. The recommendations seek to enhance the transparency and measurement of certain exposures, in particular structured entities, subprime and Alt-A exposures, collateralized debt obligations, residential and commercial mortgage-backed securities, and leveraged financing structures.

The Bank does not market any specific mortgage financing program to subprime or Alt-A clients. Subprime loans are generally defined as loans granted to borrowers with a higher credit risk profile than prime borrowers, and the Bank does not grant this type of loan. Alt-A loans are granted to borrowers who cannot provide standard proof of income. The Bank's Alt-A loan volume was \$395 million as at April 30, 2018 (\$408 million as at October 31, 2017).

The Bank does not have any significant direct position in residential and commercial mortgage-backed securities that are not insured by the Canada Mortgage and Housing Corporation (CMHC). Credit derivative positions are presented in the *Supplementary Regulatory Capital Disclosure* report, which is available on the Bank's website at [nbc.ca](http://nbc.ca).

Leveraged financing structures are defined by the Bank as loans granted to large corporate and financial sponsor-backed companies that are typically non-investment grade with much higher levels of debt relative to other companies in the same industry. Leveraged finance is commonly employed to achieve a specific objective, for example, to make an acquisition, complete a buy-out or repurchase shares. Leveraged finance risk exposure takes the form of both funded and unfunded commitments. As at April 30, 2018, total commitments for this type of loan stood at \$3,223 million (\$3,269 million as at October 31, 2017). Details about other exposures are provided in the table on structured entities in Note 28 to the audited annual consolidated financial statements for the year ended October 31, 2017.

The FSB created the Enhanced Disclosure Task Force (EDTF), a working group that, on October 29, 2012, published a report entitled *Enhancing the Risk Disclosures of Banks*, which contains 32 recommendations. The Bank ensures overall compliance with those recommendations and is continuing to enhance its risk disclosures to meet the best practices on an ongoing basis. The risk disclosures required by the EDTF are provided in the *2017 Annual Report*, in this *Report to Shareholders*, and in the documents entitled *Supplementary Regulatory Capital Disclosure for the Second Quarter Ended April 30, 2018*, and *Supplementary Financial Information for the Second Quarter Ended April 30, 2018*, which are available on the Bank's website at [nbc.ca](http://nbc.ca). In addition, on the following page is a table of contents to help users locate information relative to the 32 recommendations.

## Risk Disclosures

The following table lists the references where users can find information that responds to the EDTF's 32 recommendations.

|  |  |                           |  | Pages  |
|--|--|---------------------------|--|--|
|  |  | 2017<br>Annual Report     | Report to<br>Shareholders <sup>(1)</sup> | Supplementary<br>Regulatory Capital<br>Disclosure <sup>(1)</sup> |
| <b>General</b>   |  |                           |  |  |
| 1  | Location of risk disclosures   | 8                         | 18                                       |  |
|  | Management's Discussion and Analysis   | 42 to 87, 100 and 104     | 19 to 37                                 |  |
|  | Consolidated Financial Statements  | Notes 1, 7, 17, 24 and 30 | Notes 8 and 15                           |  |
|  | Supplementary Regulatory Capital Disclosure  |                           |  | 4 to 29  |
| 2  | Risk terminology and risk measures   | 51 to 87                  |  |  |
| 3  | Top and emerging risks   | 51 to 53                  |  |  |
| 4  | New key regulatory ratios  | 43 to 46, 73, 75 and 80   | 19 and 20, 29, 32 and 80                 |  |
| <b>Risk governance and risk management</b>             |  |                           |  |  |
| 5  | Risk management organization, processes and key functions                                | 55 to 69, 75 to 77        |  |  |
| 6  | Risk management culture  | 55 and 56                 |  |  |
| 7  | Key risks by business segment, risk management and risk appetite                         | 50, 55 and 56             |  |  |
| 8  | Stress testing   | 42, 56, 64 and 73 to 77   |  |  |
| <b>Capital adequacy and risk-weighted assets (RWA)</b> |  |                           |  |  |
| 9  | Minimum Pillar 1 capital requirements  | 43 to 46                  | 19 and 20                                |  |
| 10   | Reconciliation of the accounting balance sheet to the regulatory balance sheet           |                           |  | 4 to 7   |
| 11   | Movements in regulatory capital  | 47                        | 21                                       |  |
| 12   | Capital planning   | 42 to 50                  |  |  |
| 13   | RWA by business segment and by risk type   | 48 and 50                 | 22                                       | 8  |
| 14   | Capital requirements by risk and RWA calculation method                                  | 48 and 60 to 64           | 22                                       | 8  |
| 15   | Banking book credit risk   | 48                        | 22                                       | 8 and 11 to 16   |
| 16   | Movements in RWA by risk type  | 49                        | 23                                       | 9  |
| 17   | Assessment of credit risk model performance  | 59, 62 and 71             |  | 11 to 17   |
| <b>Liquidity</b>                                       |  |                           |  |  |
| 18   | Liquidity management and components of the liquidity buffer                              | 75 to 81                  | 29 to 33                                 |  |
| <b>Funding</b>   |  |                           |  |  |
| 19   | Summary of encumbered and unencumbered assets  | 78 and 79                 | 31                                       |  |
| 20   | Residual contractual maturities of balance sheet items and off-balance-sheet commitments | 191 to 195                | 34 to 37                                 |  |
| 21   | Funding strategy and funding sources   | 81 to 83                  | 33                                       |  |
| <b>Market risk</b>                                     |  |                           |  |  |
| 22   | Linkage of market risk measures to balance sheet   | 69 and 70                 | 26 and 27                                |  |
| 23   | Market risk factors  | 68, 71 to 74, 178 to 180  | 27 to 29                                 |  |
| 24   | VaR: Assumptions, limitations and validation procedures                                  | 71 to 73                  |  |  |
| 25   | Stress tests, stressed VaR and backtesting   | 71 to 74                  |  |  |
| <b>Credit risk</b>                                     |  |                           |  |  |
| 26   | Credit risk exposures  | 63, 67 and 149 to 152     | 25 and 67 to 75                          | 10 to 24 and 19 to 26 <sup>(2)</sup>                             |
| 27   | Policies for identifying impaired loans  | 65, 120 and 121           |  |  |
| 28   | Movements in impaired loans and allowances for credit losses                             | 100, 104 and 149 to 152   | 67 to 75                                 | 20   |
| 29   | Counterparty credit risk relating to derivatives transactions                            | 65, 66 and 161 to 164     |  | 25 and 26  |
| 30   | Credit risk mitigation   | 64 to 66                  |  | 22 and 24  |
| <b>Other risks</b>                                     |  |                           |  |  |
| 31   | Other risks: Governance, measurement and management                                      | 53, 54 and 84 to 87       |  |  |
| 32   | Publicly known risk events   | 84                        | No risk event                            |  |

(1) For the second quarter ended April 30, 2018.

(2) These pages are included in the document entitled *Supplementary Financial Information for the Second Quarter Ended April 30, 2018*.

## CAPITAL MANAGEMENT

Capital management has a dual role of ensuring a competitive return to the Bank's shareholders while maintaining a solid capital foundation that covers risks inherent to the Bank's business, supports its business segments and protects its clients. The Bank's capital management policy defines guiding principles as well as the roles and responsibilities of its internal capital adequacy assessment process. This process aims to determine the capital that the Bank needs to pursue its business operations and to accommodate unexpected losses arising from extremely adverse economic and operational conditions. For additional information on the capital management framework, see the Capital Management section on pages 42 to 50 of the Bank's *2017 Annual Report*.

### Basel Accord

The Basel III regulatory framework sets out transitional arrangements for the period of 2013 to 2019. OSFI has introduced two methodologies for determining capital. The "all-in" methodology includes all of the regulatory adjustments that will be required by 2019 while retaining the phase-out rules for non-qualifying capital instruments. The "transitional" methodology adheres to the guidelines of the Basel Committee on Banking Supervision (BCBS) and, in addition to applying the phase-out rules for non-qualifying capital instruments, also applies a more flexible and steady phasing in of the required regulatory adjustments. The Bank will disclose its capital ratios calculated according to both methodologies for each quarter until the start of 2019. However, OSFI requires Canadian banks to meet the minimum "all-in" thresholds rather than the minimum thresholds calculated using the "transitional" method.

Consequently, the Bank and all other major Canadian banks have to maintain, on an "all-in" basis, a CET1 capital ratio of at least 8.0%, a Tier 1 capital ratio of at least 9.5%, and a Total capital ratio of at least 11.5%. All of these ratios are to include a capital conservation buffer of 2.5% and a 1% surcharge applicable to Domestic Systemically Important Banks (D-SIBs).

In addition to those measures, OSFI requires that regulatory capital instruments other than common equity have a non-viability contingent capital (NVCC) clause to ensure that investors bear losses before taxpayers should the government determine that it is in the public interest to rescue a non-viable financial institution. Instruments issued before January 1, 2013 that would be Basel III compliant if not for the absence of the NVCC clause are grandfathered and will be phased out over a period of ten years. The Bank expects to phase out all of its non-NVCC instruments without resorting to any regulatory event redemption.

To ensure an implementation similar to that in other countries, OSFI decided to phase in the Credit Valuation Adjustment (CVA) charge over a five-year period beginning in 2014. For fiscal 2018, 80%, 83% and 86% of total CVA will be applied to the calculation of the CET1, Tier 1 and Total capital ratios, respectively, and these percentages will continue to increase each year thereafter until they reach 100% by 2019. OSFI has also been requiring Canadian banks to meet a Basel III leverage ratio of at least 3.0%.

The Bank ensures that its capital levels are always above the minimum regulatory capital requirements for OSFI's "all-in" ratios. By maintaining a strong capital structure, the Bank can cover the risks inherent to its business activities, support its business segments and protect its clients.

Other disclosure requirements pursuant to Pillar 3 of the Basel Accord and a set of recommendations defined by the EDTF are presented in the *Supplementary Regulatory Capital Disclosure* report published quarterly and available on the Bank's website at [nbc.ca](http://nbc.ca). Furthermore, a complete list of capital instruments and their main features is also available on the Bank's website.

### Regulatory Developments

The Bank closely monitors regulatory changes and is actively involved in consultation processes. For additional information on the regulatory context as at October 31, 2017, which is still the current context, see pages 45 and 46 of the Capital Management section in the *2017 Annual Report*. Since November 1, 2017, the below-described regulatory developments should also be considered.

On December 7, 2017, the Group of Central Bank Governors and Heads of Supervision (GHOS), which oversees the BCBS, endorsed the outstanding Basel III post-crisis regulatory reforms. The purpose of the approved reforms, set out in *Basel III: Finalising Post-Crisis Reforms*, is to reduce excessive variability in risk-weighted assets and to improve comparability and transparency among bank capital ratios. The reforms must be implemented starting in 2022 and include the following: revisions to the standardized approaches for calculating credit risk and operational risk; a constraint on using the internal ratings-based approach for calculating credit risk; and revisions to the leverage ratio, the credit valuation adjustment (CVA), and the calculation of the output floor. In spring 2018, OSFI will launch a consultation process on proposed amendments to the Basel III reforms for the Canadian context and on implementation timelines.

On January 12, 2018, OSFI issued a document that sets out revisions to capital floor calculations. The purpose of the capital floor is to reduce the risk related to internal credit risk calculation models and to improve the comparability of risk among banks. The new floor will replace the one currently being used, which is based on Basel I requirements. The revised capital floor will set the regulatory capital level that will have to be met by banks that use the internal models based on the Basel II standardized approach. As of the second quarter 2018, the new floor has been progressively coming into effect, starting with a 70% floor factor that will rise to 72.5% in the third quarter of 2018 and reach 75% in the fourth quarter of 2018.

On February 27, 2018, the BCBS issued *Pillar 3 Disclosure Requirements – Updated Framework*, a consultative document that presents the additional disclosure requirements that will apply when the outstanding Basel III regulatory reforms take effect as of 2022. The revisions to the Pillar 3 disclosure requirements made during Phase 1 and Phase 2 (issued January 28, 2015 and March 11, 2016, respectively) combined with these new disclosure requirements will form a single Pillar 3 disclosure framework.

On March 22, 2018, the BCBS issued a consultative document entitled *Pillar 3 Disclosure Requirements: Regulatory Treatment of Accounting Provisions*. This document is a technical amendment on the Pillar 3 disclosure requirements addressing provisions for expected credit losses and the related transitional arrangements. The proposed implementation date is January 1, 2019.

On March 22, 2018, the BCBS also issued *Revisions to the Minimum Capital Requirements for Market Risk*, a consultative document prepared to resolve shortcomings in the *Minimum Capital Requirements for Market Risk* standard, which will have to be applied as of 2022.

On April 18, 2018, the Government of Canada issued the final regulations under the *Canadian Deposit Insurance Corporation (CDIC) Act* and the *Bank Act* providing the details of conversion, issuance and compensation regimes for bail-in instruments issued by D-SIBs, including the Bank, (collectively, the “Bail-In Regulations”). Pursuant to the *CDIC Act*, in circumstances where OSFI has determined that the Bank has ceased, or is about to cease, to be viable, the Governor in Council may, upon a Minister of Finance recommendation indicating that he or she believes that it is in the public interest to do so, grant an order directing CDIC to convert all or a portion of certain shares and liabilities of the Bank into common shares of the Bank (a “Bail-In Conversion”). The Bail-in Regulations governing the conversion and issuance of bail-in instruments will come into force on September 23, 2018, and those governing compensation for holders of converted instruments came into force on March 27, 2018. Any shares and liabilities issued before the date the Bail-In Regulations come into force will not be subject to a Bail-In Conversion, unless, in the case of a liability, the terms of such liability are, on or after that day, amended to increase its principal amount or to extend its term to maturity and the liability, as amended, meets the requirements to be subject to a Bail-In Conversion.

In conjunction with the issuance of the Bail-In Regulations, OSFI also issued its final *Total Loss Absorbing Capacity (TLAC) Guideline*, which will come into effect on September 23, 2018 as well as revisions to its *Capital Adequacy Requirements (CAR) Guideline*. The TLAC Guideline requires D-SIBs to maintain sufficient loss absorbing capacity to support their recapitalization in the unlikely event of a failure so that they can remain open and operating without requiring public funds or threatening financial stability. As provided for in the *Bank Act*, OSFI is expected to issue orders setting the minimum TLAC levels applicable to each D-SIB in the near future. D-SIBs must fully meet their minimum TLAC requirements by November 1, 2021 and public disclosure and regulatory reporting relating to the TLAC Guideline will commence as of the first quarter of 2019. The revisions of the CAR Guideline implement the prudential treatment for holdings of other TLAC instruments (as defined in the TLAC Guideline) and apply to all DSIBs effective the first quarter of 2019.

The following table presents the capital ratios and the leverage ratio calculated using the “all-in” methodology and the regulatory targets under Basel III.

|                       | As at April 30,<br>2018 | Regulatory ratios         | Minimum regulatory ratios to be maintained |                                |
|-----------------------|-------------------------|---------------------------|--|--------------------------------|
|                       |                         | As at October 31,<br>2017 | BCBS<br>2018 <sup>(1)</sup>                | OSFI<br>2018 <sup>(1)(2)</sup> |
| <b>Capital ratios</b> |                         |                           |  |                                |
| CET1                  | 11.3 %                  | 11.2 %                    | 6.375 %                                    | 8.0 %                          |
| Tier 1 <sup>(3)</sup> | 15.3 %                  | 14.9 %                    | 7.875 %                                    | 9.5 %                          |
| Total <sup>(3)</sup>  | 16.6 %                  | 15.1 %                    | 9.875 %                                    | 11.5 %                         |
| <b>Leverage ratio</b> | 4.0 %                   | 4.0 %                     | n.a.                                       | 3.0 %                          |

n.a. Not applicable

(1) For the capital ratios, includes the 1.25% conservation buffer set by the BCBS and the 2.5% conservation buffer set by OSFI.

(2) For the capital ratios, includes a 1% surcharge applicable to D-SIBs since January 1, 2016.

(3) The ratios as at October 31, 2017 include the redemption of the Series 28 preferred shares on November 15, 2017.

### Management Activities

During the six months ended April 30, 2018, the Bank repurchased 3,000,000 common shares for \$184 million, which reduced *Common share capital* by \$25 million and *Retained earnings* by \$159 million. This repurchase was carried out under the normal course issuer bid to repurchase for cancellation program launched by the Bank on June 5, 2017.

On November 15, 2017, the Bank redeemed all the issued and outstanding Non-Cumulative 5-Year Rate-Reset Series 28 First Preferred Shares. Pursuant to the share conditions, the redemption price was \$25.00 per share plus the periodic dividend declared and unpaid. The Bank redeemed 8,000,000 Series 28 preferred shares for a total amount of \$200 million.

On January 22, 2018, the Bank issued 12,000,000 Non-Cumulative 5-Year Rate-Reset Series 40 First Preferred Shares at a price equal to \$25.00 per share for gross proceeds of \$300 million. Given that the Series 40 preferred shares satisfy the NVCC requirements, they qualify for the purposes of calculating regulatory capital under Basel III.

On February 1, 2018, the Bank issued medium-term notes for a total amount of \$750 million, bearing interest at a rate of 3.183% and maturing on February 1, 2028. As these medium-term notes satisfy the NVCC requirements, they qualify for the purposes of calculating regulatory capital under Basel III.

## Movement in Regulatory Capital<sup>(1)</sup>

| (millions of Canadian dollars)  | Six months ended<br>April 30, 2018 |
|---|------------------------------------|
| <b>Common Equity Tier 1 (CET1) capital</b>                                  |                                    |
| Balance at beginning  | 7,856                              |
| Issuance of common shares (including Stock Option Plan)                     | 80                                 |
| Impact of shares purchased or sold for trading                              | 33                                 |
| Repurchase of common shares   | (184)                              |
| Other contributed surplus   | 6                                  |
| Dividends on preferred and common shares                                    | (457)                              |
| Net income attributable to the Bank's shareholders                          | 1,049                              |
| Common share capital issued by subsidiaries and held by third parties       | 2                                  |
| Removal of own credit spread net of income taxes                            | 6                                  |
| Impact of adopting IFRS 9 on November 1, 2017                               | (122)                              |
| Other   | 18                                 |
| Movements in accumulated other comprehensive income                         |                                    |
| Translation adjustments   | (4)                                |
| Debt securities at fair value through other comprehensive income            | (7)                                |
| Impact of adopting IFRS 9 on November 1, 2017                               | (10)                               |
| Other   | 1                                  |
| Change in goodwill and intangible assets (net of related tax liability)     | (36)                               |
| Other, including regulatory adjustments and transitional arrangements       |                                    |
| Change in defined benefit pension plan asset (net of related tax liability) | –                                  |
| Change in amount exceeding 15% threshold                                    |                                    |
| Deferred tax assets   | –                                  |
| Significant investment in common shares of financial institutions           | –                                  |
| Change in other regulatory adjustments <sup>(2)</sup>                       | 5                                  |
| <b>Balance at end</b>   | <b>8,236</b>                       |
| <b>Additional Tier 1 capital</b>  |                                    |
| Balance at beginning  | 2,601                              |
| New Tier 1 eligible capital issuances                                       | 300                                |
| Redeemed capital <sup>(3)</sup>   | –                                  |
| Change in non-qualifying Additional Tier 1 subject to phase-out             | –                                  |
| Other, including regulatory adjustments and transitional arrangements       | –                                  |
| <b>Balance at end</b>   | <b>2,901</b>                       |
| <b>Total Tier 1 capital</b>   | <b>11,137</b>                      |
| <b>Tier 2 capital</b>   |                                    |
| Balance at beginning  | 204                                |
| New Tier 2 eligible capital issuances                                       | 750                                |
| Redeemed capital  | –                                  |
| Change in non-qualifying Tier 2 subject to phase-out                        | –                                  |
| Tier 2 instruments issued by subsidiaries and held by third parties         | 1                                  |
| Change in certain allowances for credit losses                              | (29)                               |
| Other, including regulatory adjustments and transitional arrangements       | –                                  |
| <b>Balance at end</b>   | <b>926</b>                         |
| <b>Total regulatory capital</b>   | <b>12,063</b>                      |

(1) Figures are presented on an "all-in" basis.

(2) Represents the change in investments in the Bank's own CET1 capital.

(3) Figures for the six months ended April 30, 2018 do not include the November 15, 2017 redemption of Series 28 preferred shares that had been excluded from the calculation of capital as at October 31, 2017.

### Risk-Weighted Assets by Key Risk Drivers

CET1 risk-weighted assets (RWA) amounted to \$72.8 billion as at April 30, 2018 compared to \$70.2 billion as at October 31, 2017, a \$2.6 billion increase resulting mainly from organic growth in RWA.

### Capital Adequacy Under Basel III<sup>(1)</sup>

| (millions of Canadian dollars)                    | Exposure at default | As at April 30, 2018  |               |                |                            | As at October 31, 2017             |                            |
|---|---------------------|-----------------------|---------------|----------------|----------------------------|------------------------------------|----------------------------|
|   |                     | Standardized Approach | AIRB Approach | Other Approach | Risk-weighted assets Total | Capital requirement <sup>(2)</sup> | Risk-weighted assets Total |
| <b>Credit risk</b>                                |                     |                       |               |                |                            |                                    |                            |
| <b>Retail</b>                                     |                     |                       |               |                |                            |                                    |                            |
| Residential mortgages                             | 50,762              | 1,424                 | 4,627         | –              | 6,051                      | 484                                | 5,555                      |
| Qualifying revolving retail                       | 6,130               | –                     | 1,313         | –              | 1,313                      | 105                                | 1,275                      |
| Other retail                                      | 16,707              | 2,151                 | 5,113         | –              | 7,264                      | 581                                | 7,611                      |
| <b>Non-retail</b>                                 |                     |                       |               |                |                            |                                    |                            |
| Corporate   | 68,733              | 2,084                 | 27,879        | –              | 29,963                     | 2,397                              | 27,544                     |
| Sovereign   | 28,113              | 342                   | 667           | –              | 1,009                      | 81                                 | 985                        |
| Financial institutions                            | 5,546               | 472                   | 1,030         | –              | 1,502                      | 120                                | 1,531                      |
| Banking book equities <sup>(3)</sup>              | 977                 | –                     | 977           | –              | 977                        | 78                                 | 910                        |
| Securitization                                    | 5,017               | –                     | 409           | –              | 409                        | 33                                 | 390                        |
| Other assets                                      | 25,133              | –                     | –             | 2,967          | 2,967                      | 237                                | 3,645                      |
| <b>Counterparty credit risk</b>                   |                     |                       |               |                |                            |                                    |                            |
| Corporate   | 17,797              | 123                   | 266           | –              | 389                        | 31                                 | 197                        |
| Sovereign   | 46,575              | –                     | 84            | –              | 84                         | 7                                  | 43                         |
| Financial institutions                            | 60,857              | –                     | 717           | –              | 717                        | 57                                 | 366                        |
| Trading portfolio                                 | 8,617               | 115                   | 2,093         | –              | 2,208                      | 177                                | 2,178                      |
| Credit valuation adjustment charge <sup>(4)</sup> |                     | 813                   | –             | –              | 813                        | 65                                 | 2,227                      |
| Regulatory scaling factor                         |                     | –                     | 2,711         | –              | 2,711                      | 217                                | 2,580                      |
| <b>Total – Credit risk</b>                        | <b>340,964</b>      | <b>7,524</b>          | <b>47,886</b> | <b>2,967</b>   | <b>58,377</b>              | <b>4,670</b>                       | <b>57,037</b>              |
| <b>Market risk</b>                                |                     |                       |               |                |                            |                                    |                            |
| VaR   |                     | –                     | 1,028         | –              | 1,028                      | 82                                 | 867                        |
| Stressed VaR                                      |                     | –                     | 2,209         | –              | 2,209                      | 177                                | 1,324                      |
| Interest-rate-specific risk                       |                     | 818                   | –             | –              | 818                        | 65                                 | 906                        |
| <b>Total – Market risk</b>                        |                     | <b>818</b>            | <b>3,237</b>  | <b>–</b>       | <b>4,055</b>               | <b>324</b>                         | <b>3,097</b>               |
| <b>Operational risk</b>                           |                     |                       |               |                |                            |                                    |                            |
|   |                     | 10,402                | –             | –              | 10,402                     | 832                                | 10,039                     |
| <b>Total</b>                                      | <b>340,964</b>      | <b>18,744</b>         | <b>51,123</b> | <b>2,967</b>   | <b>72,834</b>              | <b>5,826</b>                       | <b>70,173</b>              |

(1) Figures are presented on an "all-in" basis.

(2) The capital requirement is equal to 8% of risk-weighted assets.

(3) Calculated using the simple risk-weighted method.

(4) Calculated based on CET1 RWA.

### Risk-Weighted Assets Movement by Key Drivers<sup>(1)</sup>

(millions of Canadian dollars)

|   |                                 |  | Quarter ended           |                           |
|---|---------------------------------|--|-------------------------|---------------------------|
|   | Non-counterparty<br>credit risk | Counterparty<br>credit risk <sup>(2)</sup> | April 30, 2018<br>Total | January 31, 2018<br>Total |
| <b>Credit risk – Risk-weighted assets at beginning</b>      | <b>52,200</b>                   | <b>5,425</b>                               | <b>57,625</b>           | 57,037                    |
| Book size   | 1,619                           | 355  | 1,974                   | 1,289                     |
| Book quality  | (29)                            | (1,652)                                    | (1,681)                 | (143)                     |
| Model updates   | (74)                            | –  | (74)                    | –                         |
| Methodology and policy                                      | –                               | –  | –                       | –                         |
| Acquisitions and disposals                                  | –                               | –  | –                       | –                         |
| Foreign exchange movements                                  | 450                             | 83   | 533                     | (558)                     |
| <b>Credit risk – Risk-weighted assets at end</b>            | <b>54,166</b>                   | <b>4,211</b>                               | <b>58,377</b>           | 57,625                    |
| <b>Market risk – Risk-weighted assets at beginning</b>      |                                 |  | <b>3,336</b>            | 3,097                     |
| Movement in risk levels <sup>(3)</sup>                      |                                 |  | 719                     | 239                       |
| Model updates   |                                 |  | –                       | –                         |
| Methodology and policy                                      |                                 |  | –                       | –                         |
| Acquisitions and disposals                                  |                                 |  | –                       | –                         |
| <b>Market risk – Risk-weighted assets at end</b>            |                                 |  | <b>4,055</b>            | 3,336                     |
| <b>Operational risk – Risk-weighted assets at beginning</b> |                                 |  | <b>10,218</b>           | 10,039                    |
| Movement in risk levels                                     |                                 |  | 184                     | 179                       |
| Acquisitions and disposals                                  |                                 |  | –                       | –                         |
| <b>Operational risk – Risk-weighted assets at end</b>       |                                 |  | <b>10,402</b>           | 10,218                    |
| <b>Risk-weighted assets at end</b>                          |                                 |  | <b>72,834</b>           | 71,179                    |

(1) Figures are presented on an "all-in" basis.

(2) Calculated based on CET1 RWA.

(3) Also includes foreign exchange rate movements that are not considered material.

The table above provides the risk-weighted assets movements by key drivers underlying the different risk categories.

The *Book size* item reflects organic changes in exposure size and composition (including new loans and maturing loans). RWA movements attributable to book size include increases or decreases in exposures, measured by exposure at default, assuming a stable risk profile.

The *Book quality* item is the Bank's best estimate of changes in book quality related to experience, such as underlying customer behaviour or demographics, including changes resulting from model recalibrations or realignments and also including risk mitigation factors.

The *Model updates* item is used to reflect implementations of new models, changes in model scope, and any other change applied to address model malfunctions.

The *Methodology and policy* item presents the impact of changes in calculation methods stemming from changes in regulatory policies as a result, for example, of new regulations.

### Regulatory Capital Ratios

As at April 30, 2018, the Bank's CET1, Tier 1 and Total capital ratios were, respectively, 11.3%, 15.3% and 16.6%, i.e., above the regulatory requirements, compared to ratios of, respectively, 11.2%, 14.9% and 15.1% as at October 31, 2017. The increase in the CET1 capital ratio stems essentially from net income net of dividends, common share issuances under the Stock Option Plan, and remeasurements of pension plans and other post-employment benefit plans, tempered by the growth in risk-weighted assets, by the common share repurchases made during the six months ended April 30, 2018 and by the impact of IFRS 9 adoption on November 1, 2017. Both the Tier 1 and the Total capital ratios increased, essentially due to the same items. The increase in the Tier 1 capital ratio was also due to the \$300 million issuance of preferred shares on January 22, 2018, while the \$750 million issuance of medium-term notes on February 1, 2018 contributed to the higher Total capital ratio. As at April 30, 2018, the leverage ratio was 4.0%, unchanged from October 31, 2017.

### Regulatory Capital and Ratios Under Basel III<sup>(1)</sup>

| (millions of Canadian dollars) | As at April 30, 2018 | As at October 31, 2017 |
|--------------------------------|----------------------|------------------------|
| <b>Capital</b>                 |                      |                        |
| CET1                           | 8,236                | 7,856                  |
| Tier 1 <sup>(2)</sup>          | 11,137               | 10,457                 |
| Total <sup>(2)</sup>           | 12,063               | 10,661                 |
| <b>Risk-weighted assets</b>    |                      |                        |
| CET1 capital                   | 72,834               | 70,173                 |
| Tier 1 capital                 | 72,865               | 70,327                 |
| Total capital                  | 72,895               | 70,451                 |
| <b>Total exposure</b>          | 278,826              | 262,539                |
| <b>Capital ratios</b>          |                      |                        |
| CET1                           | 11.3 %               | 11.2 %                 |
| Tier 1 <sup>(2)</sup>          | 15.3 %               | 14.9 %                 |
| Total <sup>(2)</sup>           | 16.6 %               | 15.1 %                 |
| <b>Leverage ratio</b>          | 4.0 %                | 4.0 %                  |

(1) Figures are presented on an "all-in" basis.

(2) Figures as at October 31, 2017 include the redemption of the Series 28 preferred shares on November 15, 2017.

### Dividends

On May 29, 2018, the Board of Directors declared regular dividends on the various series of first preferred shares and a dividend of 62 cents per common share, up 2 cents or 3.3%, payable on August 1, 2018 to shareholders of record on June 26, 2018.



## RISK MANAGEMENT

The Bank aims to maintain its financial performance by continuing to ensure prudent management and a sound balance between return and the risks assumed. The Bank views risk as an integral part of its development and the diversification of its activities and advocates a risk management approach consistent with its business expansion strategy. The Bank's governance structure for risk management has remained largely unchanged from that described in the *2017 Annual Report*.

Managing risk requires a solid understanding of every type of risk found across the Bank. In addition to providing assurance that risk levels do not exceed acceptable thresholds, effective risk management can help to control the volatility of the Bank's results. Despite the exercise of stringent risk management and the mitigation measures in place, risk cannot be suppressed entirely, and the residual risks may occasionally cause significant losses.

Certain risks are discussed below. For additional information, see the Risk Management section on pages 51 to 87 of the *2017 Annual Report*. Risk management information is also provided in Note 8 to the consolidated financial statements, which covers loans.

### Credit Risk

Credit risk is the risk of incurring a financial loss if an obligor does not fully honour its contractual commitments to the Bank. Obligors may be borrowers, issuers, counterparties or guarantors. Credit risk is the most significant risk facing the Bank in the normal course of business.

The amounts shown in the following table represent the Bank's maximum exposure to credit risk as at the financial reporting date without taking into account any collateral held or any other credit enhancements. These amounts do not take into account allowances for credit losses nor amounts pledged as collateral. The table also excludes equity securities.

### Maximum Credit Risk Exposure Under the Basel Asset Categories

| (millions of Canadian dollars)   |                |                        |   |                    |   | As at April 30,<br>2018 | As at October 31,<br>2017 |
|----------------------------------|----------------|------------------------|---|--------------------|---|-------------------------|---------------------------|
|                                  | Drawn          | Undrawn<br>commitments | Repo-style<br>transactions <sup>(1)</sup> | OTC<br>derivatives | Other<br>off-balance-<br>sheet items <sup>(2)</sup> | Total                   | Total                     |
| <b>Retail</b>                    |                |                        |   |                    |   |                         |                           |
| Residential mortgages            | 42,718         | 8,044                  | –   | –                  | –   | 50,762                  | 49,028                    |
| Qualifying revolving retail      | 2,762          | 3,368                  | –   | –                  | –   | 6,130                   | 6,196                     |
| Other retail                     | 15,187         | 1,507                  | –   | –                  | 13  | 16,707                  | 16,635                    |
|                                  | 60,667         | 12,919                 | –   | –                  | 13  | 73,599                  | 71,859                    |
| <b>Non-retail</b>                |                |                        |   |                    |   |                         |                           |
| Corporate                        | 47,911         | 17,822                 | 17,782                                    | 15                 | 3,000   | 86,530                  | 80,059                    |
| Sovereign                        | 22,985         | 4,981                  | 46,202                                    | 373                | 147   | 74,688                  | 64,096                    |
| Financial institutions           | 4,626          | 313                    | 60,412                                    | 445                | 607   | 66,403                  | 58,508                    |
|                                  | 75,522         | 23,116                 | 124,396                                   | 833                | 3,754   | 227,621                 | 202,663                   |
| <b>Trading portfolio</b>         | –              | –                      | –   | 8,617              | –   | 8,617                   | 8,309                     |
| <b>Securitization</b>            | –              | –                      | –   | –                  | 5,017   | 5,017                   | 4,740                     |
| <b>Total – Gross credit risk</b> | <b>136,189</b> | <b>36,035</b>          | <b>124,396</b>                            | <b>9,450</b>       | <b>8,784</b>  | <b>314,854</b>          | <b>287,571</b>            |
| <b>Standardized Approach</b>     | <b>12,576</b>  | <b>240</b>             | <b>2,417</b>                              | <b>141</b>         | <b>359</b>  | <b>15,733</b>           | <b>16,040</b>             |
| <b>AIRB Approach</b>             | <b>123,613</b> | <b>35,795</b>          | <b>121,979</b>                            | <b>9,309</b>       | <b>8,425</b>  | <b>299,121</b>          | <b>271,531</b>            |
| <b>Total – Gross credit risk</b> | <b>136,189</b> | <b>36,035</b>          | <b>124,396</b>                            | <b>9,450</b>       | <b>8,784</b>  | <b>314,854</b>          | <b>287,571</b>            |

(1) Securities purchased under reverse repurchase agreements and sold under repurchase agreements as well as securities loaned and borrowed.

(2) Letters of guarantee, documentary letters of credit and securitized assets that represent the Bank's commitment to make payments in the event that a client cannot meet its financial obligations to third parties.

In order to meet OSFI's mortgage loan disclosure requirements, additional information has been provided in *Supplementary Financial Information for the Second Quarter Ended April 30, 2018* and in *Supplementary Regulatory Capital Disclosure for the Second Quarter Ended April 30, 2018*, which are available on the Bank's website at [nbc.ca](http://nbc.ca).

### Market Risk

Market risk is the risk of losses in on- and off-balance-sheet positions arising from movements in market parameters. Managing this risk is a core competency for the Bank in its market making, trading, investing and asset/liability management activities.

The following tables provide a breakdown of the Bank's Consolidated Balance Sheet into financial assets and liabilities by those that carry market risk and those that do not carry market risk, distinguishing between trading positions whose main risk measures are Value-at-Risk (VaR) and stressed VaR (SVaR) and non-trading positions that use other risk measures.

### Reconciliation of Market Risk With Consolidated Balance Sheet Items

| (millions of Canadian dollars)   |                | As at April 30, 2018   |                            |                            |  |
|--|----------------|------------------------|----------------------------|----------------------------|--|
|  | Balance sheet  | Market risk measures   |                            | Not subject to market risk | Non-traded risk primary risk sensitivity               |
|  |                | Trading <sup>(1)</sup> | Non-Trading <sup>(2)</sup> |                            |  |
| <b>Assets</b>  |                |                        |                            |                            |  |
| Cash and deposits with financial institutions  | 10,948         | 185                    | 10,326                     | 437                        | Interest rate <sup>(3)</sup>                           |
| Securities   |                |                        |                            |                            |  |
| At fair value through profit or loss   | 59,368         | 54,581                 | 4,787                      | –                          | Interest rate <sup>(3)</sup>                           |
| At fair value through other comprehensive income   | 6,395          | –                      | 6,395                      | –                          | Interest rate <sup>(3)</sup> and equity <sup>(4)</sup> |
| At amortized cost  | 7,679          | –                      | 7,679                      | –                          | Interest rate <sup>(3)</sup>                           |
| Securities purchased under reverse repurchase agreements and securities borrowed         | 17,636         | –                      | 17,636                     | –                          | Interest rate <sup>(3)(5)</sup>                        |
| Loans and acceptances, net of allowances   | 139,864        | 5,571                  | 134,293                    | –                          | Interest rate <sup>(3)</sup>                           |
| Derivative financial instruments   | 7,905          | 7,131                  | 774                        | –                          | Interest rate and exchange rate                        |
| Defined benefit asset  | 56             | –                      | 56                         | –                          | Other  |
| Other  | 6,408          | –                      | –                          | 6,408                      |  |
|  | <b>256,259</b> | <b>67,468</b>          | <b>181,946</b>             | <b>6,845</b>               |  |
| <b>Liabilities</b>   |                |                        |                            |                            |  |
| Deposits   | 164,774        | 6,146                  | 158,628                    | –                          | Interest rate <sup>(3)</sup>                           |
| Acceptances  | 6,652          | –                      | 6,652                      | –                          | Interest rate <sup>(3)</sup>                           |
| Obligations related to securities sold short   | 12,827         | 12,827                 | –                          | –                          |  |
| Obligations related to securities sold under repurchase agreements and securities loaned | 26,645         | –                      | 26,645                     | –                          | Interest rate <sup>(3)(5)</sup>                        |
| Derivative financial instruments   | 5,782          | 4,807                  | 975                        | –                          | Interest rate and exchange rate                        |
| Liabilities related to transferred receivables   | 19,620         | 3,879                  | 15,741                     | –                          | Interest rate <sup>(3)</sup>                           |
| Defined benefit liability  | 243            | –                      | 243                        | –                          | Other  |
| Other  | 4,953          | 17                     | 941                        | 3,995                      | Interest rate <sup>(3)</sup>                           |
| Subordinated debt  | 755            | –                      | 755                        | –                          | Interest rate <sup>(3)</sup>                           |
|  | <b>242,251</b> | <b>27,676</b>          | <b>210,580</b>             | <b>3,995</b>               |  |

- (1) Trading positions whose risk measures are VaR and SVaR. See the tables that show the VaR and SVaR distributions of the trading portfolios by risk category as well as their correlation effect, which are presented on the following pages and in the Market Risk Management section of the *2017 Annual Report*.
- (2) Non-trading positions that use other risk measures.
- (3) See the tables that show the VaR and SVaR distributions of the trading portfolios by risk category and their correlation effect as well as the interest rate sensitivity tables, which are presented on the following pages and in the Market Risk Management section of the *2017 Annual Report*.
- (4) The fair value of equity securities designated at fair value through other comprehensive income is presented in Notes 5 and 7 to the consolidated financial statements.
- (5) These instruments are recorded at amortized cost and are subject to credit risk for capital management purposes. For transactions with maturities of more than one day, interest rate risk is included in the VaR and SVaR measures when they relate to trading activities.

(millions of Canadian dollars)

As at October 31, 2017

|  | Balance sheet  | Market risk measures   |                            | Not subject to market risk | Non-traded risk primary risk sensitivity               |
|--|----------------|------------------------|----------------------------|----------------------------|--|
|  |                | Trading <sup>(1)</sup> | Non-Trading <sup>(2)</sup> |                            |  |
| <b>Assets</b>  |                |                        |                            |                            |  |
| Cash and deposits with financial institutions  | 8,802          | 154                    | 8,385                      | 263                        | Interest rate <sup>(3)</sup>                           |
| Securities   |                |                        |                            |                            |  |
| At fair value through profit or loss   | 47,536         | 46,825                 | 711                        | –                          | Interest rate <sup>(3)</sup>                           |
| Available-for-sale   | 8,552          | –                      | 8,552                      | –                          | Interest rate <sup>(3)</sup> and equity <sup>(4)</sup> |
| Held-to-maturity   | 9,255          | –                      | 9,255                      | –                          | Interest rate <sup>(3)</sup>                           |
| Securities purchased under reverse repurchase agreements and securities borrowed         | 20,789         | –                      | 20,789                     | –                          | Interest rate <sup>(3)(5)</sup>                        |
| Loans and acceptances, net of allowances <sup>(6)</sup>                                  | 136,457        | 5,638                  | 130,819                    | –                          | Interest rate <sup>(3)</sup>                           |
| Derivative financial instruments   | 8,423          | 7,508                  | 915                        | –                          | Interest rate <sup>(7)</sup> and exchange rate         |
| Defined benefit asset  | 56             | –                      | 56                         | –                          | Other <sup>(8)</sup>                                   |
| Other  | 5,957          | –                      | –                          | 5,957                      |  |
|  | <b>245,827</b> | <b>60,125</b>          | <b>179,482</b>             | <b>6,220</b>               |  |
| <b>Liabilities</b>   |                |                        |                            |                            |  |
| Deposits   | 156,671        | 5,692                  | 150,979                    | –                          | Interest rate <sup>(3)</sup>                           |
| Acceptances  | 5,991          | –                      | 5,991                      | –                          | Interest rate <sup>(3)</sup>                           |
| Obligations related to securities sold short   | 15,363         | 15,363                 | –                          | –                          |  |
| Obligations related to securities sold under repurchase agreements and securities loaned | 21,767         | –                      | 21,767                     | –                          | Interest rate <sup>(3)(5)</sup>                        |
| Derivative financial instruments   | 6,612          | 6,045                  | 567                        | –                          | Interest rate <sup>(7)</sup> and exchange rate         |
| Liabilities related to transferred receivables   | 20,098         | 4,452                  | 15,646                     | –                          | Interest rate <sup>(3)</sup>                           |
| Defined benefit liability  | 252            | –                      | 252                        | –                          | Other <sup>(8)</sup>                                   |
| Other  | 5,506          | 15                     | 945                        | 4,546                      | Interest rate <sup>(3)</sup>                           |
| Subordinated debt  | 9              | –                      | 9                          | –                          | Interest rate <sup>(3)</sup>                           |
|  | <b>232,269</b> | <b>31,567</b>          | <b>196,156</b>             | <b>4,546</b>               |  |

- (1) Trading positions whose risk measures are VaR and SVaR. See the tables that show the VaR and SVaR distributions of the trading portfolios by risk category as well as their correlation effect, which are presented on the following pages and in the Market Risk Management section of the *2017 Annual Report*.
- (2) Non-trading positions that use other risk measures.
- (3) See the tables that show the VaR and SVaR distributions of the trading portfolios by risk category and their correlation effect as well as the interest rate sensitivity tables, which are presented below and on the following page as well as in the Market Risk Management section of the *2017 Annual Report*.
- (4) The fair value of equity securities classified as available for sale is presented in Notes 5 and 7 to the consolidated financial statements.
- (5) These instruments are recorded at amortized cost and are subject to credit risk for capital management purposes. For trading-related transactions with maturities of more than one day, interest rate risk is included in the VaR and SVaR measures.
- (6) An amount of \$2,014 million classified in *Purchased receivables* and an amount of \$5,991 million classified in *Customers' liability under acceptances* as at October 31, 2017 are now reported in *Loans and acceptances, net of allowances*.
- (7) See Notes 17 and 18 to the audited annual consolidated financial statements as at October 31, 2017.
- (8) See Note 24 to the audited annual consolidated financial statements as at October 31, 2017.

### Trading Activities

The first table below shows the VaR distribution of trading portfolios by risk category as well as their correlation effect. The second table on the next page shows the SVaR distribution, i.e., the VaR of the Bank's current portfolios obtained following the calibration of risk factors over a 12-month stress period.

### VaR of Trading Portfolios by Risk Category<sup>(1)</sup>

(millions of Canadian dollars)

|                                   | Quarter ended  |              |              |              |                  |              |                |              | Six months ended |                |
|-----------------------------------|----------------|--------------|--------------|--------------|------------------|--------------|----------------|--------------|------------------|----------------|
|                                   | April 30, 2018 |              |              |              | January 31, 2018 |              | April 30, 2017 |              | April 30, 2018   | April 30, 2017 |
|                                   | Low            | High         | Average      | Period end   | Average          | Period end   | Average        | Period end   | Average          | Average        |
| Interest rate                     | (3.3)          | (5.0)        | (4.2)        | (3.9)        | (3.8)            | (3.5)        | (4.2)          | (3.4)        | (4.0)            | (4.9)          |
| Exchange rate                     | (0.7)          | (1.3)        | (1.0)        | (1.2)        | (0.8)            | (1.2)        | (2.4)          | (2.4)        | (0.9)            | (2.5)          |
| Equity                            | (1.9)          | (4.2)        | (2.9)        | (3.9)        | (2.4)            | (1.9)        | (3.4)          | (3.7)        | (2.7)            | (3.3)          |
| Commodity                         | (0.5)          | (1.7)        | (1.1)        | (1.1)        | (0.7)            | (0.6)        | (0.7)          | (0.7)        | (0.9)            | (0.8)          |
| Correlation effect <sup>(2)</sup> | n.m.           | n.m.         | 4.1          | 3.7          | 3.8              | 3.8          | 5.8            | 5.7          | 4.0              | 5.7            |
| <b>Total trading VaR</b>          | <b>(3.1)</b>   | <b>(7.2)</b> | <b>(5.1)</b> | <b>(6.4)</b> | <b>(3.9)</b>     | <b>(3.4)</b> | <b>(4.9)</b>   | <b>(4.5)</b> | <b>(4.5)</b>     | <b>(5.8)</b>   |

n.m. Computation of a correlation effect for the high and low is not meaningful, as highs and lows may occur on different days and be attributable to different types of risk.

- (1) Amounts are presented on a pre-tax basis and represent one-day VaR using a 99% confidence level.
- (2) The total trading VaR is less than the sum of the individual risk factor VaR results due to the correlation effect.

**SVaR of Trading Portfolios by Risk Category<sup>(1)</sup>**

| (millions of Canadian dollars)    | Quarter ended  |               |               |               |                  |              |                |              | Six months ended |                |
|-----------------------------------|----------------|---------------|---------------|---------------|------------------|--------------|----------------|--------------|------------------|----------------|
|                                   | April 30, 2018 |               |               |               | January 31, 2018 |              | April 30, 2017 |              | April 30, 2018   | April 30, 2017 |
|                                   | Low            | High          | Average       | Period end    | Average          | Period end   | Average        | Period end   | Average          | Average        |
| Interest rate                     | (7.5)          | (15.7)        | (12.0)        | (14.9)        | (10.6)           | (9.1)        | (5.5)          | (5.1)        | (11.3)           | (6.6)          |
| Exchange rate                     | (0.6)          | (1.6)         | (1.0)         | (1.4)         | (0.9)            | (1.5)        | (2.6)          | (2.7)        | (1.0)            | (3.0)          |
| Equity                            | (1.7)          | (5.8)         | (2.9)         | (3.5)         | (2.3)            | (1.9)        | (4.0)          | (5.8)        | (2.6)            | (4.5)          |
| Commodity                         | (0.4)          | (2.8)         | (2.0)         | (2.4)         | (0.8)            | (0.9)        | (0.8)          | (0.8)        | (1.4)            | (1.1)          |
| Correlation effect <sup>(2)</sup> | n.m.           | n.m.          | 6.9           | 8.5           | 7.6              | 7.4          | 7.5            | 8.3          | 7.3              | 8.4            |
| <b>Total trading SVaR</b>         | <b>(5.0)</b>   | <b>(17.8)</b> | <b>(11.0)</b> | <b>(13.7)</b> | <b>(7.0)</b>     | <b>(6.0)</b> | <b>(5.4)</b>   | <b>(6.1)</b> | <b>(9.0)</b>     | <b>(6.8)</b>   |

n.m. Computation of a correlation effect for the high and low is not meaningful, as highs and lows may occur on different days and be attributable to different types of risk.

(1) Amounts are presented on a pre-tax basis and represent one-day SVaR using a 99% confidence level.

(2) The total trading SVaR is less than the sum of the individual risk factor SVaR results due to the correlation effect.

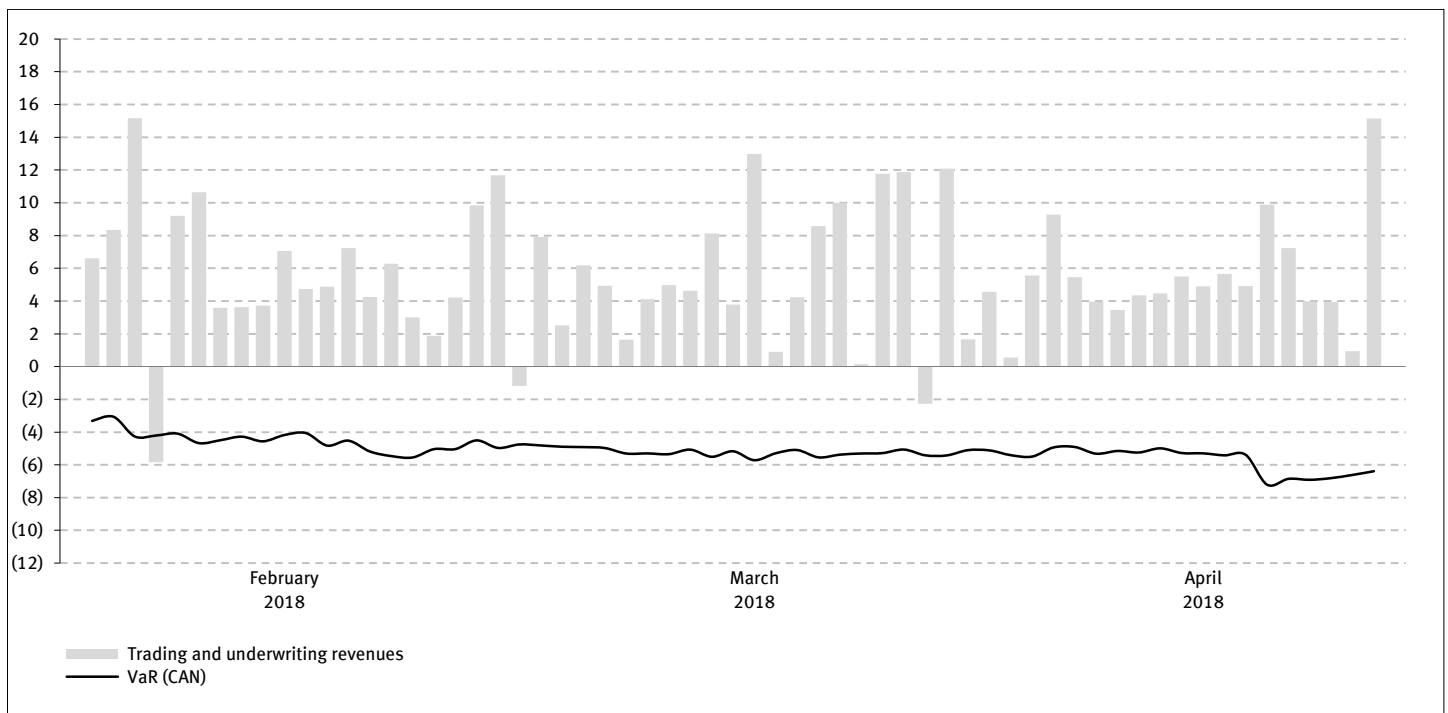
Between the end of the first quarter and end of the second quarter of 2018, total trading VAR increased from \$3.4 million to \$6.4 million and total trading SVaR increased from \$6.0 million to \$13.7 million. These increases were primarily attributable to higher equity risk and higher interest rate risk.

**Daily Trading and Underwriting Revenues**

The following table shows daily trading and underwriting revenues as well as VaR. Daily trading and underwriting revenues were positive 95% of the days for the quarter ended April 30, 2018. Three trading day were marked by net losses in excess of \$1 million, and one of these losses exceeded the VaR.

**Quarter ended April 30, 2018**

(millions of Canadian dollars)



### Interest Rate Sensitivity – Non-Trading Activities (Before Tax)

The following tables present the potential before-tax impact of an immediate and sustained 100-basis-point increase or decrease in interest rates on the economic value of equity and on net interest income for the next 12 months in the Bank's non-trading portfolios, assuming no further hedging is undertaken.

(millions of Canadian dollars)

|   | As at April 30, 2018 |                  |       |                               |                  |       |
|---|----------------------|------------------|-------|-------------------------------|------------------|-------|
|   | Impact on equity     |                  |       | Impact on net interest income |                  |       |
|   | Canadian dollar      | Other currencies | Total | Canadian dollar               | Other currencies | Total |
| 100-basis-point increase in the interest rate | (191)                | 26               | (165) | 5                             | 25               | 30    |
| 100-basis-point decrease in the interest rate | 141                  | 53               | 194   | (8)                           | 60               | 52    |

(millions of Canadian dollars)

|   | As at October 31, 2017 |                  |       |                               |                  |       |
|---|------------------------|------------------|-------|-------------------------------|------------------|-------|
|   | Impact on equity       |                  |       | Impact on net interest income |                  |       |
|   | Canadian dollar        | Other currencies | Total | Canadian dollar               | Other currencies | Total |
| 100-basis-point increase in the interest rate | (191)                  | 36               | (155) | 3                             | 44               | 47    |
| 100-basis-point decrease in the interest rate | 159                    | (6)              | 153   | (7)                           | (11)             | (18)  |

### Liquidity Risk

Liquidity risk is the risk that the Bank will be unable to honour daily cash and financial obligations without resorting to costly and untimely measures. Liquidity risk arises when sources of funds become insufficient to meet scheduled payments under the Bank's commitments. Liquidity risk stems from mismatched cash flows related to assets and liabilities as well as the characteristics of certain products such as credit commitments and non-fixed-term deposits.

### Regulatory Developments

The Bank closely monitors regulatory changes and is actively involved in consultation processes. For additional information on the regulatory context as at October 31, 2017, which is still the current context, see page 75 of the Risk Management section in the *2017 Annual Report*. Since November 1, 2017, the below-described regulatory developments should also be considered.

On February 6, 2018, OSFI notified Canadian deposit-taking institutions of its intention to extend the Net Stable Funding Ratio (NSFR) implementation date to January 1, 2020, one year later than planned.

On April 18, 2018, the final regulations for implementing the bank recapitalization (bail-in) regime and the final version of the *Total Loss Absorbing Capacity (TLAC) Guideline* were released. The recapitalization regulations applicable to conversions and issuances of debt instruments subject to the regime will take effect September 23, 2018, and the regulations applicable to compensating holders of converted instruments have been in effect since March 27, 2018. The TLAC guideline will take effect September 23, 2018, but affected banks have until November 1, 2021 to comply. Additional information on the implementation regulations are provided in the Capital Management section of this MD&A.

### Liquid Assets

To protect depositors and creditors from unexpected crisis situations, the Bank holds a portfolio of unencumbered liquid assets that can be readily liquidated to meet financial obligations. This portfolio consists of highly liquid securities, most of which are issued or guaranteed by governments, and of cash loans maturing in less than 30 days. The majority of unencumbered liquid assets are held in Canadian or U.S. dollars. Moreover, all assets that can be quickly securitized are considered liquid assets. The Bank's liquidity reserves do not factor in the availability of the central bank's emergency liquidity facilities. The following tables provide information on the Bank's encumbered and unencumbered assets.

## Liquid Asset Portfolio

| (millions of Canadian dollars)  | As at April 30, 2018                    |                                       |                     |   |                            | As at October 31, 2017     |
|---|---|---------------------------------------|---------------------|---|----------------------------|----------------------------|
|   | Bank-owned liquid assets <sup>(1)</sup> | Liquid assets received <sup>(2)</sup> | Total liquid assets | Encumbered liquid assets <sup>(3)</sup> | Unencumbered liquid assets | Unencumbered liquid assets |
| <b>Cash and deposits with financial institutions</b>  | 10,948                                  | –                                     | 10,948              | 1,999                                   | 8,949                      | 6,845                      |
| <b>Securities</b>   |   |                                       |                     |   |                            |                            |
| Issued or guaranteed by the Canadian government, U.S. Treasury, other U.S. agencies and other foreign governments | 22,617                                  | 26,538                                | 49,155              | 26,653                                  | 22,502                     | 19,321                     |
| Issued or guaranteed by Canadian provincial and municipal governments   | 13,425                                  | 3,580                                 | 17,005              | 11,212                                  | 5,793                      | 4,705                      |
| Other debt securities   | 4,717                                   | 1,827                                 | 6,544               | 2,984                                   | 3,560                      | 3,485                      |
| Equity securities   | 32,683                                  | 27,024                                | 59,707              | 40,045                                  | 19,662                     | 19,663                     |
| <b>Loans</b>  |   |                                       |                     |   |                            |                            |
| Securities backed by insured residential mortgages  | 9,296                                   | –                                     | 9,296               | 4,891                                   | 4,405                      | 5,392                      |
| <b>As at April 30, 2018</b>   | <b>93,686</b>                           | <b>58,969</b>                         | <b>152,655</b>      | <b>87,784</b>                           | <b>64,871</b>              |                            |
| As at October 31, 2017  | 83,650                                  | 58,254                                | 141,904             | 82,493                                  |                            | 59,411                     |

| (millions of Canadian dollars)              | As at April 30, 2018 | As at October 31, 2017 |
|---|----------------------|------------------------|
| <b>Unencumbered liquid assets by entity</b> |                      |                        |
| National Bank (parent)                      | 28,089               | 27,769                 |
| Domestic subsidiaries                       | 10,720               | 9,871                  |
| Foreign subsidiaries and branches           | 26,062               | 21,771                 |
|   | <b>64,871</b>        | <b>59,411</b>          |

| (millions of Canadian dollars)                | As at April 30, 2018 | As at October 31, 2017 |
|---|----------------------|------------------------|
| <b>Unencumbered liquid assets by currency</b> |                      |                        |
| Canadian dollar                               | 33,380               | 31,146                 |
| U.S. dollar                                   | 17,403               | 21,260                 |
| Other currencies                              | 14,088               | 7,005                  |
|   | <b>64,871</b>        | <b>59,411</b>          |

## Liquid Asset Portfolio – Average<sup>(4)</sup>

| (millions of Canadian dollars)  | Quarter ended April 30, 2018            |                                       |                     |   |                            |
|---|---|---------------------------------------|---------------------|---|----------------------------|
|   | Bank-owned liquid assets <sup>(1)</sup> | Liquid assets received <sup>(2)</sup> | Total liquid assets | Encumbered liquid assets <sup>(3)</sup> | Unencumbered liquid assets |
| <b>Cash and deposits with financial institutions</b>  | 10,253                                  | –                                     | 10,253              | 2,231                                   | 8,022                      |
| <b>Securities</b>   |   |                                       |                     |   |                            |
| Issued or guaranteed by the Canadian government, U.S. Treasury, other U.S. agencies and other foreign governments | 24,032                                  | 30,712                                | 54,744              | 34,251                                  | 20,493                     |
| Issued or guaranteed by Canadian provincial and municipal governments   | 12,782                                  | 7,024                                 | 19,806              | 15,007                                  | 4,799                      |
| Other debt securities   | 4,929                                   | 1,939                                 | 6,868               | 3,133                                   | 3,735                      |
| Equity securities   | 35,230                                  | 27,356                                | 62,586              | 40,193                                  | 22,393                     |
| <b>Loans</b>  |   |                                       |                     |   |                            |
| Securities backed by insured residential mortgages  | 9,638                                   | –                                     | 9,638               | 4,961                                   | 4,677                      |
|   | <b>96,864</b>                           | <b>67,031</b>                         | <b>163,895</b>      | <b>99,776</b>                           | <b>64,119</b>              |

(1) Bank-owned liquid assets include assets for which there are no legal or geographic restrictions.

(2) Securities received as collateral with respect to securities financing and derivative transactions and securities purchased under reverse repurchase agreements and securities borrowed.

(3) In the normal course of its funding activities, the Bank pledges assets as collateral in accordance with standard terms. Encumbered liquid assets include assets used to cover short sales, obligations related to securities sold under repurchase agreements and securities loaned, guarantees related to security-backed loans and borrowings, collateral related to derivative financial instrument transactions, asset-backed securities and liquid assets legally restricted from transfers.

(4) The average is based on the sum of the end-of-period balances of the three months of the quarter divided by three.

### Summary of Encumbered and Unencumbered Assets

| (millions of Canadian dollars)   | As at April 30, 2018             |                      |                         |                      |  |             |
|--|----------------------------------|----------------------|-------------------------|----------------------|--|-------------|
|  | Encumbered assets <sup>(1)</sup> |                      | Unencumbered assets     |                      | Encumbered assets as a % of total assets |             |
|  | Pledged as collateral            | Other <sup>(2)</sup> | Available as collateral | Other <sup>(3)</sup> | Total                                    |             |
| Cash and deposits with financial institutions                                    | 83                               | 1,916                | 8,949                   | –                    | 10,948                                   | 0.8         |
| Securities   | 26,733                           | –                    | 46,709                  | –                    | 73,442                                   | 10.4        |
| Securities purchased under reverse repurchase agreements and securities borrowed | –                                | 12,828               | 4,808                   | –                    | 17,636                                   | 5.0         |
| Loans and acceptances, net of allowances   | 29,533                           | –                    | 4,405                   | 105,926              | 139,864                                  | 11.5        |
| Derivative financial instruments   | –                                | –                    | –                       | 7,905                | 7,905                                    | –           |
| Investments in associates and joint ventures                                     | –                                | –                    | –                       | 649                  | 649                                      | –           |
| Premises and equipment   | –                                | –                    | –                       | 560                  | 560                                      | –           |
| Goodwill   | –                                | –                    | –                       | 1,408                | 1,408                                    | –           |
| Intangible assets  | –                                | –                    | –                       | 1,275                | 1,275                                    | –           |
| Other assets   | –                                | –                    | –                       | 2,572                | 2,572                                    | –           |
|  | <b>56,349</b>                    | <b>14,744</b>        | <b>64,871</b>           | <b>120,295</b>       | <b>256,259</b>                           | <b>27.7</b> |

| (millions of Canadian dollars)   | As at October 31, 2017           |                      |                         |                      |  |             |
|--|----------------------------------|----------------------|-------------------------|----------------------|--|-------------|
|  | Encumbered assets <sup>(1)</sup> |                      | Unencumbered assets     |                      | Encumbered assets as a % of total assets |             |
|  | Pledged as collateral            | Other <sup>(2)</sup> | Available as collateral | Other <sup>(3)</sup> | Total                                    |             |
| Cash and deposits with financial institutions                                    | 76                               | 1,881                | 6,845                   | –                    | 8,802                                    | 0.8         |
| Securities   | 23,595                           | –                    | 41,748                  | –                    | 65,343                                   | 9.6         |
| Securities purchased under reverse repurchase agreements and securities borrowed | –                                | 15,363               | 5,426                   | –                    | 20,789                                   | 6.2         |
| Loans and acceptances, net of allowances <sup>(4)</sup>                          | 30,775                           | –                    | 5,392                   | 100,290              | 136,457                                  | 12.5        |
| Derivative financial instruments   | –                                | –                    | –                       | 8,423                | 8,423                                    | –           |
| Investments in associates and joint ventures                                     | –                                | –                    | –                       | 631                  | 631                                      | –           |
| Premises and equipment   | –                                | –                    | –                       | 558                  | 558                                      | –           |
| Goodwill   | –                                | –                    | –                       | 1,409                | 1,409                                    | –           |
| Intangible assets  | –                                | –                    | –                       | 1,239                | 1,239                                    | –           |
| Other assets   | –                                | –                    | –                       | 2,176                | 2,176                                    | –           |
|  | <b>54,446</b>                    | <b>17,244</b>        | <b>59,411</b>           | <b>114,726</b>       | <b>245,827</b>                           | <b>29.1</b> |

- (1) In the normal course of its funding activities, the Bank pledges assets as collateral in accordance with standard terms. Encumbered assets include assets used to cover short sales, obligations related to securities sold under repurchase agreements and securities loaned, guarantees related to security-backed loans and borrowings, collateral related to derivative financial instrument transactions, asset-backed securities, residential mortgage loans securitized and transferred under the Canada Mortgage Bond program, assets held in consolidated trusts supporting the Bank's funding activities and mortgage loans transferred under the covered bond program.
- (2) Other encumbered assets include assets for which there are restrictions and which therefore cannot be used for collateral or funding purposes as well as assets used to cover short sales.
- (3) Other unencumbered assets are assets that cannot be used for collateral or funding purposes in their current form. This category includes assets that are potentially eligible as funding program collateral (for example, mortgages insured by the Canada Mortgage and Housing Corporation (CMHC) that can be securitized into mortgage-backed securities under the *National Housing Act* (Canada)).
- (4) An amount of \$2,014 million classified in *Purchased receivables* and an amount of \$5,991 million classified in *Customers' liability under acceptances* as at October 31, 2017 are now reported in *Loans and acceptances, net of allowances*.

### Liquidity Coverage Ratio (LCR)

The LCR was introduced primarily to ensure banks maintain sufficient liquidity to withstand periods of severe short-term stress. OSFI has been requiring Canadian banks to maintain a minimum LCR of 100%. An LCR above 100% ensures that banks are holding sufficient high-quality liquid assets (HQLA) to cover net cash outflows given a severe, 30-day liquidity crisis. The assumptions underlying the LCR scenario were established by the BCBS and OSFI.

The following table provides average LCR data calculated using the daily figures in the quarter. For the quarter ended April 30, 2018, the Bank's average LCR was 137%, well above the 100% regulatory requirement and demonstrating the Bank's solid liquidity position.

### LCR Disclosure Requirements<sup>(1)</sup>

| (millions of Canadian dollars)   | For the quarter ended                           |   |   |
|--|---|---|---|
|  | Total unweighted value <sup>(2)</sup> (average) | April 30, 2018<br>Total weighted value <sup>(3)</sup> (average) | January 31, 2018<br>Total weighted value <sup>(3)</sup> (average) |
| <b>High-quality liquid assets (HQLA)</b>   |   |   |   |
| 1 Total HQLA   | n.a.  | 45,625  | 44,813  |
| <b>Cash outflows</b>   |   |   |   |
| 2 Retail deposits and deposits from small business customers, of which:                  | 40,587  | 2,740   | 2,667   |
| 3 Stable deposits  | 18,841  | 565   | 565   |
| 4 Less stable deposits   | 21,746  | 2,175   | 2,102   |
| 5 Unsecured wholesale funding, of which:   | 62,238  | 33,464  | 33,939  |
| 6 Operational deposits (all counterparties)  | 10,730  | 2,573   | 2,649   |
| 7 Non-operational deposits (all counterparties)  | 43,700  | 23,083  | 23,770  |
| 8 Unsecured debt   | 7,808   | 7,808   | 7,520   |
| 9 Secured wholesale funding  | n.a.  | 23,305  | 19,605  |
| 10 Additional requirements, of which:  | 31,958  | 8,679   | 7,942   |
| 11 Outflows related to derivative exposures and other collateral requirements            | 6,766   | 3,601   | 3,612   |
| 12 Outflows related to loss of funding on secured debt securities                        | 1,375   | 1,375   | 941   |
| 13 Backstop liquidity and credit enhancement facilities and commitments to extend credit | 23,817  | 3,703   | 3,389   |
| 14 Other contractual commitments to extend credit  | 1,569   | 611   | 526   |
| 15 Other contingent commitments to extend credit   | 84,581  | 1,291   | 1,248   |
| 16 Total cash outflows   | n.a.  | 70,090  | 65,927  |
| <b>Cash inflows</b>  |   |   |   |
| 17 Secured lending (e.g., reverse repos)   | 90,313  | 20,457  | 17,389  |
| 18 Inflows from fully performing exposures   | 8,794   | 5,413   | 4,864   |
| 19 Other cash inflows  | 10,916  | 10,916  | 10,503  |
| 20 Total cash inflows  | 110,023   | 36,786  | 32,756  |
|  |   | <b>Total adjusted value<sup>(4)</sup></b>                       | <b>Total adjusted value<sup>(4)</sup></b>                         |
| 21 Total HQLA  | n.a.  | 45,625  | 44,813  |
| 22 Total net cash outflows   | n.a.  | 33,304  | 33,171  |
| 23 Liquidity coverage ratio (%) <sup>(5)</sup>   | n.a.  | 137 %   | 135 %   |

n.a. Not applicable

(1) OSFI prescribed a table format to standardize disclosure throughout the banking industry.

(2) Unweighted values are calculated as outstanding balances maturing or callable within 30 days (for inflows and outflows).

(3) Weighted values are calculated after the application of respective haircuts (for HQLA) or inflow and outflow rates.

(4) Total adjusted values are calculated after the application of both haircuts and inflow and outflow rates and any applicable caps.

(5) The data in this table has been calculated using averages of the daily figures in the quarter.

Level 1 liquid assets represent 86% of the Bank's HQLA, which includes cash, central bank deposits, and bonds issued or guaranteed by the Canadian government and Canadian provincial governments.

Cash outflows arise from the application of OSFI-prescribed assumptions on deposits, debt, secured funding, commitments and additional collateral requirements. The cash outflows are partly offset by cash inflows, which come mainly from secured loans and performing loans. The Bank expects some quarter-over-quarter variation between reported LCRs, and such variation may not be indicative of a trend. The variation between the quarter ended April 30, 2018 and the preceding quarter was a result of normal business activities. The Bank's liquid asset buffer is well in excess of its total net cash outflows.



The LCR assumptions differ from the assumptions used for the liquidity disclosures provided in the tables on the preceding pages or those used for internal liquidity management rules. While the liquidity disclosure framework was prescribed by the EDTF, the Bank's internal liquidity metrics use assumptions that are calibrated according to its business model and experience.

### Funding Risk

Funding risk is defined as the risk to the Bank's ongoing ability to raise sufficient funds to finance actual or proposed business activities on an unsecured or secured basis at an acceptable price. The Bank maintains a good balance of its funding through appropriate diversification of its unsecured funding vehicles, securitization programs and secured funding. The Bank also diversifies its funding by currency, geography and maturity. The funding management priority is to achieve the optimal balance between the deposit liabilities of the Bank's retail network, secured funding and unsecured funding. This brings optimal stability to the funding and reduces vulnerability to unpredictable events.

On April 19, 2018, the DBRS credit rating agency (DBRS) changed its outlook for the Bank's long-term deposits, long-term senior debt, and non-NVCC subordinated debt from "negative" to "stable." DBRS also lowered the credit ratings for the non-NVCC subordinated debt of all Canadian D-SIBs by one notch; accordingly, the credit rating for such subordinated debt of the Bank went from A (high) to A. These changes stem from the issuance of the final Bail-In Regulations on April 18, 2018. Additional information on the implementation regulations are provided in the Capital Management section of this MD&A.

The Bank's balance sheet is well diversified and supported by a funding strategy. The core banking activities are funded entirely through personal and commercial deposits and through securitization programs. In addition to core deposits, the Bank also receives non-marketable deposits from governments and corporations. Wholesale funding is invested in cash and securities. The table below presents the residual contractual maturities of the Bank's wholesale funding. The information has been presented in accordance with the categories recommended by the EDTF for comparison purposes with other banks.

### Residual Contractual Maturities of Wholesale Funding<sup>(1)</sup>

| (millions of Canadian dollars)                              | As at April 30, 2018 |                          |                           |                            |                         |                        |               |               |
|---|----------------------|--------------------------|---------------------------|----------------------------|-------------------------|------------------------|---------------|---------------|
|   | 1 month or less      | Over 1 month to 3 months | Over 3 months to 6 months | Over 6 months to 12 months | Subtotal 1 year or less | Over 1 year to 2 years | Over 2 years  | Total         |
| Deposits from banks <sup>(2)</sup>                          | 1,151                | –                        | –                         | 8                          | 1,159                   | –                      | –             | 1,159         |
| Certificates of deposit and commercial paper <sup>(3)</sup> | 726                  | 2,187                    | 2,452                     | 1,172                      | 6,537                   | 379                    | –             | 6,916         |
| Senior unsecured medium-term notes <sup>(4)</sup>           | 90                   | 1,140                    | 960                       | 1,771                      | 3,961                   | 3,807                  | 6,438         | 14,206        |
| Senior unsecured structured notes                           | –                    | –                        | 13                        | –                          | 13                      | 1,022                  | 3,782         | 4,817         |
| Covered bonds and asset-backed securities                   |                      |                          |                           |                            |                         |                        |               |               |
| Mortgage securitization                                     | –                    | 1,555                    | –                         | 2,158                      | 3,713                   | 3,291                  | 12,616        | 19,620        |
| Covered bonds   | –                    | –                        | –                         | 1,566                      | 1,566                   | –                      | 5,917         | 7,483         |
| Securitization of credit card receivables                   | –                    | –                        | –                         | 36                         | 36                      | 873                    | –             | 909           |
| Subordinated liabilities <sup>(5)</sup>                     | –                    | –                        | –                         | –                          | –                       | –                      | 755           | 755           |
|   | <b>1,967</b>         | <b>4,882</b>             | <b>3,425</b>              | <b>6,711</b>               | <b>16,985</b>           | <b>9,372</b>           | <b>29,508</b> | <b>55,865</b> |
| Secured funding   | –                    | 1,555                    | –                         | 3,760                      | 5,315                   | 4,164                  | 18,533        | 28,012        |
| Unsecured funding   | 1,967                | 3,327                    | 3,425                     | 2,951                      | 11,670                  | 5,208                  | 10,975        | 27,853        |
|   | <b>1,967</b>         | <b>4,882</b>             | <b>3,425</b>              | <b>6,711</b>               | <b>16,985</b>           | <b>9,372</b>           | <b>29,508</b> | <b>55,865</b> |
| As at October 31, 2017                                      | 2,198                | 5,306                    | 5,136                     | 4,332                      | 16,972                  | 8,968                  | 28,789        | 54,729        |

- (1) Bankers' acceptances are not included in this table.
- (2) Deposits from banks include all non-negotiable term deposits from banks.
- (3) Includes bearer deposit notes.
- (4) Certificates of deposit denominated in euros are included in senior unsecured medium-term notes.
- (5) Subordinated debt is presented in this table but the Bank does not consider it as part of its wholesale funding.

As part of a comprehensive liquidity management framework, the Bank regularly reviews its contracts that stipulate that additional collateral could be required in the event of a downgrade of the Bank's credit rating. The Bank's liquidity position management already incorporates additional collateral requirements in the event of a one-notch to three-notch downgrade. The table below presents the additional collateral requirements in the event of a one-notch or three-notch credit rating downgrade.

| (millions of Canadian dollars) | As at April 30, 2018 |                       |
|--------------------------------|----------------------|-----------------------|
|                                | One-notch downgrade  | Three-notch downgrade |
| Derivatives <sup>(1)</sup>     | 1                    | 12                    |

- (1) Contractual requirements related to agreements known as Credit Support Annexes.

### Residual Contractual Maturities of Balance Sheet Items and Off-Balance-Sheet Commitments

The following tables present balance sheet items and off-balance-sheet commitments by residual contractual maturity as at April 30, 2018 with comparative figures as at October 31, 2017. The information gathered from this maturity analysis is a component of liquidity and funding management. However, this maturity profile does not represent how the Bank manages its interest rate risk or its liquidity risk and funding needs. The Bank considers factors other than contractual maturity in the assessment of liquid assets or in determining expected future cash flows.

In the normal course of business, the Bank enters into various off-balance-sheet commitments. The credit instruments used to meet the financing needs of its clients represent the maximum amount of additional credit the Bank could be obligated to extend if the commitments were fully drawn.

The Bank also has future minimum commitments under leases for premises as well as for other contracts, mainly contracts for outsourced information technology services. Most of the lease commitments are related to operating leases.

| (millions of Canadian dollars)  | As at April 30, 2018 |                          |                           |                           |                            |                        |                         |              |                       |         |
|---|----------------------|--------------------------|---------------------------|---------------------------|----------------------------|------------------------|-------------------------|--------------|-----------------------|---------|
|   | 1 month or less      | Over 1 month to 3 months | Over 3 months to 6 months | Over 6 months to 9 months | Over 9 months to 12 months | Over 1 year to 2 years | Over 2 years to 5 years | Over 5 years | No specified maturity | Total   |
| <b>Assets</b>   |                      |                          |                           |                           |                            |                        |                         |              |                       |         |
| <b>Cash and deposits with financial institutions</b>                                    | 7,424                | 592                      | 10                        | 4                         | 15                         | –                      | –                       | –            | 2,903                 | 10,948  |
| <b>Securities</b>   |                      |                          |                           |                           |                            |                        |                         |              |                       |         |
| At fair value through profit or loss  | 193                  | 1,246                    | 3,185                     | 1,664                     | 1,132                      | 4,725                  | 9,567                   | 5,398        | 32,258                | 59,368  |
| At fair value through other comprehensive income  | 1                    | 23                       | 14                        | 171                       | 7                          | 536                    | 3,198                   | 2,199        | 246                   | 6,395   |
| At amortized cost   | –                    | 6                        | 640                       | 56                        | –                          | 454                    | 5,921                   | 602          | –                     | 7,679   |
|   | 194                  | 1,275                    | 3,839                     | 1,891                     | 1,139                      | 5,715                  | 18,686                  | 8,199        | 32,504                | 73,442  |
| <b>Securities purchased under reverse repurchase agreements and securities borrowed</b> | 6,937                | 707                      | 1,732                     | 1,312                     | 321                        | 2,054                  | 742                     | –            | 3,831                 | 17,636  |
| <b>Loans<sup>(1)</sup></b>  |                      |                          |                           |                           |                            |                        |                         |              |                       |         |
| Residential mortgage  | 852                  | 1,854                    | 1,977                     | 1,652                     | 1,646                      | 8,967                  | 32,649                  | 1,814        | 463                   | 51,874  |
| Personal  | 268                  | 530                      | 621                       | 626                       | 1,063                      | 3,493                  | 9,776                   | 2,884        | 16,894                | 36,155  |
| Credit card   | –                    | –                        | –                         | –                         | –                          | –                      | –                       | –            | 2,245                 | 2,245   |
| Business and government   | 7,514                | 2,418                    | 2,149                     | 2,141                     | 2,052                      | 5,285                  | 11,474                  | 2,448        | 8,123                 | 43,604  |
| Customers' liability under acceptances  | 5,057                | 1,539                    | 53                        | 2                         | 1                          | –                      | –                       | –            | –                     | 6,652   |
| Allowances for credit losses  | –                    | –                        | –                         | –                         | –                          | –                      | –                       | –            | (666)                 | (666)   |
|   | 13,691               | 6,341                    | 4,800                     | 4,421                     | 4,762                      | 17,745                 | 53,899                  | 7,146        | 27,059                | 139,864 |
| <b>Other</b>  |                      |                          |                           |                           |                            |                        |                         |              |                       |         |
| Derivative financial instruments  | 537                  | 498                      | 345                       | 702                       | 271                        | 813                    | 1,789                   | 2,950        | –                     | 7,905   |
| Investments in associates and joint ventures  | –                    | –                        | –                         | –                         | –                          | –                      | –                       | –            | 649                   | 649     |
| Premises and equipment  | –                    | –                        | –                         | –                         | –                          | –                      | –                       | –            | 560                   | 560     |
| Goodwill  | –                    | –                        | –                         | –                         | –                          | –                      | –                       | –            | 1,408                 | 1,408   |
| Intangible assets   | –                    | –                        | –                         | –                         | –                          | –                      | –                       | –            | 1,275                 | 1,275   |
| Other assets <sup>(1)</sup>   | 389                  | 78                       | 80                        | 114                       | 81                         | 135                    | 121                     | 149          | 1,425                 | 2,572   |
|   | 926                  | 576                      | 425                       | 816                       | 352                        | 948                    | 1,910                   | 3,099        | 5,317                 | 14,369  |
|   | 29,172               | 9,491                    | 10,806                    | 8,444                     | 6,589                      | 26,462                 | 75,237                  | 18,444       | 71,614                | 256,259 |

(1) Amounts collectible on demand are considered to have no specified maturity.

| (millions of Canadian dollars)   | As at April 30, 2018 |                          |                           |                           |                            |                        |                         |               |                       | Total          |
|--|----------------------|--------------------------|---------------------------|---------------------------|----------------------------|------------------------|-------------------------|---------------|-----------------------|----------------|
|  | 1 month or less      | Over 1 month to 3 months | Over 3 months to 6 months | Over 6 months to 9 months | Over 9 months to 12 months | Over 1 year to 2 years | Over 2 years to 5 years | Over 5 years  | No specified maturity |                |
| <b>Liabilities and equity</b>  |                      |                          |                           |                           |                            |                        |                         |               |                       |                |
| <b>Deposits<sup>(1)(2)</sup></b>   |                      |                          |                           |                           |                            |                        |                         |               |                       |                |
| Personal   | 1,235                | 2,298                    | 2,929                     | 2,368                     | 2,491                      | 5,044                  | 7,749                   | 2,263         | 29,166                | 55,543         |
| Business and government  | 14,492               | 5,333                    | 5,520                     | 5,010                     | 2,135                      | 5,767                  | 10,786                  | 6,126         | 47,753                | 102,922        |
| Deposit-taking institutions  | 2,792                | 281                      | 543                       | 116                       | 23                         | –                      | –                       | 50            | 2,504                 | 6,309          |
|  | <b>18,519</b>        | <b>7,912</b>             | <b>8,992</b>              | <b>7,494</b>              | <b>4,649</b>               | <b>10,811</b>          | <b>18,535</b>           | <b>8,439</b>  | <b>79,423</b>         | <b>164,774</b> |
| <b>Other</b>   |                      |                          |                           |                           |                            |                        |                         |               |                       |                |
| Acceptances  | 5,057                | 1,539                    | 53                        | 2                         | 1                          | –                      | –                       | –             | –                     | 6,652          |
| Obligations related to securities sold short <sup>(3)</sup>                              | 699                  | 522                      | 102                       | 21                        | 34                         | 873                    | 3,398                   | 4,469         | 2,709                 | 12,827         |
| Obligations related to securities sold under repurchase agreements and securities loaned | 9,648                | 1,867                    | 3,892                     | 1,681                     | –                          | –                      | –                       | –             | 9,557                 | 26,645         |
| Derivative financial instruments   | 397                  | 497                      | 322                       | 536                       | 234                        | 536                    | 1,417                   | 1,843         | –                     | 5,782          |
| Liabilities related to transferred receivables <sup>(4)</sup>                            | –                    | 1,555                    | –                         | 1,932                     | 226                        | 3,291                  | 9,305                   | 3,311         | –                     | 19,620         |
| Securitization – Credit card <sup>(5)</sup>  | –                    | –                        | –                         | 36                        | –                          | 873                    | –                       | –             | –                     | 909            |
| Other liabilities – Other items <sup>(1)(5)</sup>  | 218                  | 33                       | 81                        | 75                        | 72                         | 72                     | 58                      | 112           | 3,566                 | 4,287          |
|  | <b>16,019</b>        | <b>6,013</b>             | <b>4,450</b>              | <b>4,283</b>              | <b>567</b>                 | <b>5,645</b>           | <b>14,178</b>           | <b>9,735</b>  | <b>15,832</b>         | <b>76,722</b>  |
| <b>Subordinated debt</b>   | –                    | –                        | –                         | –                         | –                          | –                      | –                       | 755           | –                     | 755            |
| <b>Equity</b>  |                      |                          |                           |                           |                            |                        |                         |               | 14,008                | 14,008         |
|  | <b>34,538</b>        | <b>13,925</b>            | <b>13,442</b>             | <b>11,777</b>             | <b>5,216</b>               | <b>16,456</b>          | <b>32,713</b>           | <b>18,929</b> | <b>109,263</b>        | <b>256,259</b> |
| <b>Off-balance-sheet commitments</b>   |                      |                          |                           |                           |                            |                        |                         |               |                       |                |
| Letters of guarantee and documentary letters of credit                                   | 188                  | 809                      | 329                       | 1,009                     | 562                        | 490                    | 8                       | –             | –                     | 3,395          |
| Credit card receivables <sup>(6)</sup>   | –                    | –                        | –                         | –                         | –                          | –                      | –                       | –             | 7,837                 | 7,837          |
| Backstop liquidity and credit enhancement facilities <sup>(7)</sup>                      | 15                   | –                        | –                         | 15                        | 4,982                      | –                      | –                       | –             | –                     | 5,012          |
| Commitments to extend credit <sup>(8)</sup>  | 3,004                | 4,064                    | 4,619                     | 4,501                     | 3,194                      | 3,674                  | 7,366                   | 334           | 26,321                | 57,077         |
| Lease commitments and other contracts  | 79                   | 147                      | 199                       | 195                       | 191                        | 674                    | 1,426                   | 384           | –                     | 3,295          |

(1) Amounts payable upon demand or notice are considered to have no specified maturity.

(2) The *Deposits* item is presented in greater detail than it is on the Consolidated Balance Sheet.

(3) Amounts are disclosed according to the remaining contractual maturity of the underlying security.

(4) These amounts mainly include liabilities related to the securitization of mortgage loans.

(5) The *Other liabilities* item is presented in greater detail than it is on the Consolidated Balance Sheet.

(6) These amounts are unconditionally revocable at the Bank's discretion at any time.

(7) In the event of payment on one of the backstop liquidity facilities, the Bank will receive as collateral government bonds in an amount up to \$2.3 billion.

(8) These amounts include \$41.8 billion that is unconditionally revocable at the Bank's discretion at any time.

| (millions of Canadian dollars)  |                    |                                |                                 |                                 |                                  |                              |                               |                 |                             | As at October 31, 2017 |
|---|--------------------|--------------------------------|---------------------------------|---------------------------------|----------------------------------|------------------------------|-------------------------------|-----------------|-----------------------------|------------------------|
|   | 1 month<br>or less | Over 1<br>month to<br>3 months | Over 3<br>months to<br>6 months | Over 6<br>months to<br>9 months | Over 9<br>months to<br>12 months | Over 1<br>year to<br>2 years | Over 2<br>years to<br>5 years | Over 5<br>years | No<br>specified<br>maturity | Total                  |
| <b>Assets</b>   |                    |                                |                                 |                                 |                                  |                              |                               |                 |                             |                        |
| <b>Cash and deposits<br/>with financial institutions</b>  | 6,181              | 534                            | 23                              | 1                               | 1                                | 4                            | –                             | –               | 2,058                       | 8,802                  |
| <b>Securities</b>   |                    |                                |                                 |                                 |                                  |                              |                               |                 |                             |                        |
| At fair value through<br>profit or loss   | 467                | 1,182                          | 931                             | 1,623                           | 909                              | 3,413                        | 8,166                         | 4,502           | 26,343                      | 47,536                 |
| Available-for-sale  | –                  | 67                             | 19                              | 29                              | 30                               | 419                          | 3,973                         | 3,496           | 519                         | 8,552                  |
| Held-to-maturity  | 25                 | –                              | –                               | –                               | 603                              | 388                          | 7,181                         | 1,058           | –                           | 9,255                  |
|   | 492                | 1,249                          | 950                             | 1,652                           | 1,542                            | 4,220                        | 19,320                        | 9,056           | 26,862                      | 65,343                 |
| <b>Securities purchased under<br/>reverse repurchase<br/>agreements and<br/>securities borrowed</b> | 8,235              | 2,717                          | 1,534                           | 129                             | 19                               | 3,677                        | 770                           | –               | 3,708                       | 20,789                 |
| <b>Loans<sup>(1)(2)</sup></b>   |                    |                                |                                 |                                 |                                  |                              |                               |                 |                             |                        |
| Residential mortgage  | 758                | 1,039                          | 1,428                           | 2,735                           | 2,046                            | 8,014                        | 33,603                        | 1,544           | 467                         | 51,634                 |
| Personal  | 227                | 345                            | 563                             | 1,318                           | 813                              | 2,893                        | 9,838                         | 2,779           | 16,814                      | 35,590                 |
| Credit card   | –                  | –                              | –                               | –                               | –                                | –                            | –                             | –               | 2,247                       | 2,247                  |
| Business and government<br>Customers' liability under<br>acceptances                                | 7,576              | 2,493                          | 2,014                           | 2,192                           | 1,840                            | 4,636                        | 9,946                         | 2,718           | 8,275                       | 41,690                 |
| Allowances for credit losses  | 5,030              | 865                            | 96                              | –                               | –                                | –                            | –                             | –               | –                           | 5,991                  |
|   |                    |                                |                                 |                                 |                                  |                              |                               |                 | (695)                       | (695)                  |
|   | 13,591             | 4,742                          | 4,101                           | 6,245                           | 4,699                            | 15,543                       | 53,387                        | 7,041           | 27,108                      | 136,457                |
| <b>Other</b>  |                    |                                |                                 |                                 |                                  |                              |                               |                 |                             |                        |
| Derivative financial instruments  | 562                | 872                            | 403                             | 255                             | 180                              | 904                          | 2,070                         | 3,177           | –                           | 8,423                  |
| Investments in associates and<br>joint ventures   |                    |                                |                                 |                                 |                                  |                              |                               |                 | 631                         | 631                    |
| Premises and equipment  |                    |                                |                                 |                                 |                                  |                              |                               |                 | 558                         | 558                    |
| Goodwill  |                    |                                |                                 |                                 |                                  |                              |                               |                 | 1,409                       | 1,409                  |
| Intangible assets   |                    |                                |                                 |                                 |                                  |                              |                               |                 | 1,239                       | 1,239                  |
| Other assets <sup>(1)</sup>   | 381                | 109                            | 71                              | 85                              | 36                               | 83                           | 79                            | 109             | 1,223                       | 2,176                  |
|   | 943                | 981                            | 474                             | 340                             | 216                              | 987                          | 2,149                         | 3,286           | 5,060                       | 14,436                 |
|   | 29,442             | 10,223                         | 7,082                           | 8,367                           | 6,477                            | 24,431                       | 75,626                        | 19,383          | 64,796                      | 245,827                |

(1) Amounts collectible on demand are considered to have no specified maturity.

(2) The *Purchased receivables* amount of \$2,014 million presented separately on the Consolidated Balance Sheet as at October 31, 2017 is now reported in *Loans*.

(millions of Canadian dollars)

As at October 31, 2017

|   | 1 month<br>or less | Over 1<br>month to<br>3 months | Over 3<br>months to<br>6 months | Over 6<br>months to<br>9 months | Over 9<br>months to<br>12 months | Over 1<br>year to<br>2 years | Over 2<br>years to<br>5 years | Over 5<br>years | No<br>specified<br>maturity | Total   |
|---|--------------------|--------------------------------|---------------------------------|---------------------------------|----------------------------------|------------------------------|-------------------------------|-----------------|-----------------------------|---------|
| <b>Liabilities and equity</b>   |                    |                                |                                 |                                 |                                  |                              |                               |                 |                             |         |
| <b>Deposits<sup>(1)(2)</sup></b>  |                    |                                |                                 |                                 |                                  |                              |                               |                 |                             |         |
| Personal  | 944                | 1,829                          | 2,410                           | 2,083                           | 2,578                            | 4,641                        | 8,463                         | 2,255           | 28,516                      | 53,719  |
| Business and government   | 10,689             | 5,744                          | 6,423                           | 2,539                           | 2,032                            | 7,762                        | 10,601                        | 4,843           | 46,938                      | 97,571  |
| Deposit-taking institutions   | 2,252              | 495                            | 134                             | –                               | –                                | –                            | –                             | 53              | 2,447                       | 5,381   |
|   | 13,885             | 8,068                          | 8,967                           | 4,622                           | 4,610                            | 12,403                       | 19,064                        | 7,151           | 77,901                      | 156,671 |
| <b>Other</b>  |                    |                                |                                 |                                 |                                  |                              |                               |                 |                             |         |
| Acceptances   | 5,030              | 865                            | 96                              | –                               | –                                | –                            | –                             | –               | –                           | 5,991   |
| Obligations related<br>to securities sold short <sup>(3)</sup>                                    | 1,243              | 472                            | 259                             | 118                             | 99                               | 578                          | 6,147                         | 4,553           | 1,894                       | 15,363  |
| Obligations related to<br>securities sold under<br>repurchase agreements and<br>securities loaned | 5,652              | 932                            | 3,049                           | 3,315                           | –                                | –                            | –                             | –               | 8,819                       | 21,767  |
| Derivative financial<br>instruments   | 410                | 922                            | 449                             | 303                             | 255                              | 826                          | 1,542                         | 1,905           | –                           | 6,612   |
| Liabilities related to transferred<br>receivables <sup>(4)</sup>                                  | –                  | 1,873                          | 448                             | 1,081                           | –                                | 3,486                        | 9,272                         | 3,938           | –                           | 20,098  |
| Securitization – Credit card <sup>(5)</sup>   | –                  | –                              | –                               | –                               | –                                | 36                           | 873                           | –               | –                           | 909     |
| Other liabilities – Other items <sup>(1)(5)</sup>   | 327                | 85                             | 231                             | 55                              | 51                               | 75                           | 130                           | 163             | 3,732                       | 4,849   |
|   | 12,662             | 5,149                          | 4,532                           | 4,872                           | 405                              | 5,001                        | 17,964                        | 10,559          | 14,445                      | 75,589  |
| <b>Subordinated debt</b>  | –                  | –                              | –                               | –                               | –                                | –                            | –                             | 9               | –                           | 9       |
| <b>Equity</b>   |                    |                                |                                 |                                 |                                  |                              |                               |                 | 13,558                      | 13,558  |
|   | 26,547             | 13,217                         | 13,499                          | 9,494                           | 5,015                            | 17,404                       | 37,028                        | 17,719          | 105,904                     | 245,827 |
| <b>Off-balance-sheet commitments</b>  |                    |                                |                                 |                                 |                                  |                              |                               |                 |                             |         |
| Letters of guarantee and<br>documentary letters of credit   | 240                | 848                            | 648                             | 906                             | 408                              | 892                          | 40                            | 2               | –                           | 3,984   |
| Credit card receivables <sup>(6)</sup>  | –                  | –                              | –                               | –                               | –                                | –                            | –                             | –               | 7,688                       | 7,688   |
| Backstop liquidity and credit<br>enhancement facilities <sup>(7)</sup>                            | –                  | 2,736                          | 2,298                           | 15                              | –                                | –                            | –                             | –               | –                           | 5,049   |
| Commitments to extend credit <sup>(8)</sup>   | 3,841              | 3,532                          | 3,214                           | 4,100                           | 3,303                            | 3,584                        | 6,730                         | 124             | 23,963                      | 52,391  |
| Lease commitments and<br>other contracts  | 79                 | 147                            | 199                             | 195                             | 190                              | 676                          | 1,431                         | 425             | –                           | 3,342   |

(1) Amounts payable upon demand or notice are considered to have no specified maturity.

(2) The *Deposits* item is presented in greater detail than it is on the Consolidated Balance Sheet.

(3) Amounts are disclosed according to the remaining contractual maturity of the underlying security.

(4) These amounts mainly include liabilities related to the securitization of mortgage loans.

(5) The *Other liabilities* item is presented in greater detail than it is on the Consolidated Balance Sheet.

(6) These amounts are unconditionally revocable at the Bank's discretion at any time.

(7) In the event of payment on one of the backstop liquidity facilities, the Bank will receive as collateral government bonds in an amount up to \$2.3 billion.

(8) These amounts include \$39.6 billion that is unconditionally revocable at the Bank's discretion at any time.

## QUARTERLY FINANCIAL INFORMATION

(millions of Canadian dollars,  
except per share amounts)

|  | 2018           |         |         |         | 2017    |         | 2016    |         | 2017  | 2016  |
|--|----------------|---------|---------|---------|---------|---------|---------|---------|-------|-------|
|  | Q2             | Q1      | Q4      | Q3      | Q2      | Q1      | Q4      | Q3      | Total | Total |
| <b>Total revenues</b>                                | <b>1,754</b>   | 1,806   | 1,704   | 1,675   | 1,597   | 1,633   | 1,569   | 1,557   | 6,609 | 5,840 |
| <b>Net income</b>                                    | <b>547</b>     | 550     | 525     | 518     | 484     | 497     | 307     | 478     | 2,024 | 1,256 |
| <b>Earnings per share (\$)</b>                       |                |         |         |         |         |         |         |         |       |       |
| Basic  | <b>1.46</b>    | 1.48    | 1.40    | 1.39    | 1.30    | 1.35    | 0.79    | 1.32    | 5.44  | 3.31  |
| Diluted  | <b>1.44</b>    | 1.46    | 1.39    | 1.37    | 1.28    | 1.34    | 0.78    | 1.31    | 5.38  | 3.29  |
| <b>Dividends per common share (\$)</b>               | <b>0.60</b>    | 0.60    | 0.58    | 0.58    | 0.56    | 0.56    | 0.55    | 0.55    | 2.28  | 2.18  |
| <b>Return on common<br/>shareholders' equity (%)</b> | <b>18.6</b>    | 18.7    | 17.8    | 18.2    | 17.9    | 18.4    | 11.0    | 18.7    | 18.1  | 11.7  |
| <b>Total assets</b>                                  | <b>256,259</b> | 251,065 | 245,827 | 240,072 | 239,020 | 234,119 | 232,206 | 229,896 |       |       |
| <b>Net impaired loans<sup>(1)</sup> under IFRS 9</b> | <b>382</b>     | 371     |         |         |         |         |         |         |       |       |
| <b>Net impaired loans under IAS 39</b>               |                |         | 206     | 240     | 213     | 226     | 281     | 251     |       |       |
| <b>Per common share (\$)</b>                         |                |         |         |         |         |         |         |         |       |       |
| Book value   | <b>32.64</b>   | 31.75   | 31.51   | 30.84   | 29.97   | 29.51   | 28.52   | 28.39   |       |       |
| Share price  |                |         |         |         |         |         |         |         |       |       |
| High   | <b>64.08</b>   | 65.35   | 62.74   | 56.44   | 58.75   | 56.60   | 47.88   | 46.65   |       |       |
| Low  | <b>58.69</b>   | 62.33   | 55.29   | 51.77   | 52.94   | 46.83   | 44.14   | 40.98   |       |       |

(1) Given the adoption of IFRS 9, all loans classified in Stage 3 of the expected credit loss model are impaired loans and do not include purchased or originated credit-impaired loans. During the second quarter of 2018, upon refinement of the impaired loans identification process, certain loans classified in Stage 1 and 2 as at January 31, 2018, were classified to Stage 3. Under IAS 39, loans were considered impaired according to different criteria. Net impaired loans are presented net of allowances for credit losses on Stage 3 loan amounts drawn.

# INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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(unaudited)

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|--|----|
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## CONSOLIDATED BALANCE SHEETS

(unaudited) (millions of Canadian dollars)

|  | As at April 30, 2018 <sup>(1)</sup> | As at November 1, 2017 <sup>(1)</sup> | As at October 31, 2017 |
|--|-------------------------------------|---------------------------------------|------------------------|
| <b>Assets</b>  |                                     |                                       |                        |
| <b>Cash and deposits with financial institutions</b>                                     | <b>10,948</b>                       | 8,801                                 | 8,802                  |
| <b>Securities</b> (Notes 5, 6 and 7)   |                                     |                                       |                        |
| At fair value through profit or loss   | 59,368                              | 52,228                                | 47,536                 |
| Available-for-sale   |                                     |                                       | 8,552                  |
| At fair value through other comprehensive income   | 6,395                               | 6,424                                 |                        |
| Held-to-maturity   |                                     |                                       | 9,255                  |
| At amortized cost  | 7,679                               | 6,653                                 |                        |
|  | <b>73,442</b>                       | 65,305                                | 65,343                 |
| <b>Securities purchased under reverse repurchase agreements and securities borrowed</b>  | <b>17,636</b>                       | 20,789                                | 20,789                 |
| <b>Loans</b> (Note 8)  |                                     |                                       |                        |
| Residential mortgage   | 51,874                              | 51,609                                | 51,634                 |
| Personal   | 36,155                              | 35,590                                | 35,590                 |
| Credit card  | 2,245                               | 2,247                                 | 2,247                  |
| Business and government  | 43,604                              | 41,690                                | 41,690                 |
|  | <b>133,878</b>                      | 131,136                               | 131,161                |
| Customers' liability under acceptances   | 6,652                               | 5,991                                 | 5,991                  |
| Allowances for credit losses   | (666)                               | (673)                                 | (695)                  |
|  | <b>139,864</b>                      | 136,454                               | 136,457                |
| <b>Other</b>   |                                     |                                       |                        |
| Derivative financial instruments   | 7,905                               | 8,423                                 | 8,423                  |
| Investments in associates and joint ventures   | 649                                 | 631                                   | 631                    |
| Premises and equipment   | 560                                 | 558                                   | 558                    |
| Goodwill   | 1,408                               | 1,409                                 | 1,409                  |
| Intangible assets  | 1,275                               | 1,239                                 | 1,239                  |
| Other assets (Note 10)   | 2,572                               | 2,226                                 | 2,176                  |
|  | <b>14,369</b>                       | 14,486                                | 14,436                 |
|  | <b>256,259</b>                      | 245,835                               | 245,827                |
| <b>Liabilities and equity</b>  |                                     |                                       |                        |
| <b>Deposits</b> (Notes 6 and 11)   | <b>164,774</b>                      | 156,787                               | 156,671                |
| <b>Other</b>   |                                     |                                       |                        |
| Acceptances  | 6,652                               | 5,991                                 | 5,991                  |
| Obligations related to securities sold short   | 12,827                              | 15,363                                | 15,363                 |
| Obligations related to securities sold under repurchase agreements and securities loaned | 26,645                              | 21,767                                | 21,767                 |
| Derivative financial instruments   | 5,782                               | 6,612                                 | 6,612                  |
| Liabilities related to transferred receivables (Notes 6 and 9)                           | 19,620                              | 20,122                                | 20,098                 |
| Other liabilities (Note 12)  | 5,196                               | 5,791                                 | 5,758                  |
|  | <b>76,722</b>                       | 75,646                                | 75,589                 |
| <b>Subordinated debt</b> (Note 13)   | <b>755</b>                          | 9                                     | 9                      |
| <b>Equity</b>  |                                     |                                       |                        |
| <b>Equity attributable to the Bank's shareholders</b> (Notes 14 and 16)                  |                                     |                                       |                        |
| Preferred shares   | 2,150                               | 2,050                                 | 2,050                  |
| Common shares  | 2,868                               | 2,768                                 | 2,768                  |
| Contributed surplus  | 52                                  | 58                                    | 58                     |
| Retained earnings  | 8,018                               | 7,567                                 | 7,706                  |
| Accumulated other comprehensive income   | 139                                 | 158                                   | 168                    |
|  | <b>13,227</b>                       | 12,601                                | 12,750                 |
| <b>Non-controlling interests</b>   | <b>781</b>                          | 792                                   | 808                    |
|  | <b>14,008</b>                       | 13,393                                | 13,558                 |
|  | <b>256,259</b>                      | 245,835                               | 245,827                |

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

(1) The Consolidated Balance Sheets as at April 30, 2018 and as at November 1, 2017 reflect the adoption of IFRS 9 on November 1, 2017. For additional information on IFRS 9 adoption, refer to Notes 2 and 4 to these unaudited interim condensed consolidated financial statements. The comparative information has not been restated.



## CONSOLIDATED STATEMENTS OF INCOME

(unaudited) (millions of Canadian dollars)

|   | Quarter ended April 30 |              | Six months ended April 30 |              |
|---|------------------------|--------------|---------------------------|--------------|
|   | 2018 <sup>(1)</sup>    | 2017         | 2018 <sup>(1)</sup>       | 2017         |
| <b>Interest income</b>                                      |                        |              |                           |              |
| Loans   | 1,364                  | 1,117        | 2,688                     | 2,233        |
| Securities at fair value through profit or loss             | 229                    | 155          | 386                       | 316          |
| Available-for-sale securities                               |                        | 63           |                           | 133          |
| Securities at fair value through other comprehensive income | 36                     |              | 71                        |              |
| Held-to-maturity securities                                 |                        | 27           |                           | 46           |
| Securities at amortized cost                                | 42                     |              | 78                        |              |
| Deposits with financial institutions                        | 47                     | 26           | 93                        | 44           |
|   | <b>1,718</b>           | <b>1,388</b> | <b>3,316</b>              | <b>2,772</b> |
| <b>Interest expense</b>                                     |                        |              |                           |              |
| Deposits  | 595                    | 431          | 1,144                     | 831          |
| Liabilities related to transferred receivables              | 100                    | 100          | 199                       | 197          |
| Subordinated debt   | 6                      | 7            | 6                         | 15           |
| Other   | 132                    | 35           | 248                       | 61           |
|   | <b>833</b>             | <b>573</b>   | <b>1,597</b>              | <b>1,104</b> |
| <b>Net interest income</b>                                  | <b>885</b>             | <b>815</b>   | <b>1,719</b>              | <b>1,668</b> |
| <b>Non-interest income</b>                                  |                        |              |                           |              |
| Underwriting and advisory fees                              | 75                     | 90           | 178                       | 178          |
| Securities brokerage commissions                            | 47                     | 57           | 101                       | 115          |
| Mutual fund revenues  | 106                    | 101          | 217                       | 202          |
| Trust service revenues                                      | 146                    | 126          | 291                       | 249          |
| Credit fees   | 97                     | 84           | 194                       | 167          |
| Card revenues   | 36                     | 29           | 76                        | 62           |
| Deposit and payment service charges                         | 68                     | 64           | 136                       | 132          |
| Trading revenues (losses)                                   | 164                    | 76           | 392                       | 170          |
| Gains (losses) on available-for-sale securities, net        |                        | 49           |                           | 75           |
| Gains (losses) on non-trading securities, net               | 19                     |              | 47                        |              |
| Insurance revenues, net                                     | 29                     | 30           | 60                        | 61           |
| Foreign exchange revenues, other than trading               | 24                     | 23           | 46                        | 41           |
| Share in the net income of associates and joint ventures    | 5                      | 9            | 12                        | 17           |
| Other   | 53                     | 44           | 91                        | 93           |
|   | <b>869</b>             | <b>782</b>   | <b>1,841</b>              | <b>1,562</b> |
| <b>Total revenues</b>                                       | <b>1,754</b>           | <b>1,597</b> | <b>3,560</b>              | <b>3,230</b> |
| <b>Provisions for credit losses (Note 8)</b>                | <b>91</b>              | <b>56</b>    | <b>178</b>                | <b>116</b>   |
|   | <b>1,663</b>           | <b>1,541</b> | <b>3,382</b>              | <b>3,114</b> |
| <b>Non-interest expenses</b>                                |                        |              |                           |              |
| Compensation and employee benefits                          | 601                    | 574          | 1,232                     | 1,162        |
| Occupancy   | 60                     | 60           | 118                       | 119          |
| Technology  | 153                    | 139          | 314                       | 276          |
| Communications  | 17                     | 15           | 33                        | 31           |
| Professional fees   | 56                     | 60           | 116                       | 126          |
| Other   | 105                    | 93           | 203                       | 196          |
|   | <b>992</b>             | <b>941</b>   | <b>2,016</b>              | <b>1,910</b> |
| <b>Income before income taxes</b>                           | <b>671</b>             | <b>600</b>   | <b>1,366</b>              | <b>1,204</b> |
| Income taxes  | 124                    | 116          | 269                       | 223          |
| <b>Net income</b>   | <b>547</b>             | <b>484</b>   | <b>1,097</b>              | <b>981</b>   |
| <b>Net income attributable to</b>                           |                        |              |                           |              |
| Preferred shareholders                                      | 26                     | 20           | 48                        | 39           |
| Common shareholders   | 496                    | 442          | 1,001                     | 901          |
| Bank shareholders   | 522                    | 462          | 1,049                     | 940          |
| Non-controlling interests                                   | 25                     | 22           | 48                        | 41           |
|   | <b>547</b>             | <b>484</b>   | <b>1,097</b>              | <b>981</b>   |
| <b>Earnings per share (dollars) (Note 18)</b>               |                        |              |                           |              |
| Basic   | 1.46                   | 1.30         | 2.94                      | 2.65         |
| Diluted   | 1.44                   | 1.28         | 2.90                      | 2.62         |
| <b>Dividends per common share (dollars)</b>                 | <b>0.60</b>            | <b>0.56</b>  | <b>1.20</b>               | <b>1.12</b>  |

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

(1) The Consolidated Statements of Income for the quarter and six-month period ended April 30, 2018 reflect the adoption of IFRS 9 on November 1, 2017. For additional information on IFRS 9 adoption, refer to Notes 2 and 4 to these unaudited interim condensed consolidated financial statements. The comparative information has not been restated.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(unaudited) (millions of Canadian dollars)

|   | Quarter ended April 30 |       | Six months ended April 30 |      |
|---|------------------------|-------|---------------------------|------|
|   | 2018 <sup>(1)</sup>    | 2017  | 2018 <sup>(1)</sup>       | 2017 |
| <b>Net income</b>   | <b>547</b>             | 484   | <b>1,097</b>              | 981  |
| <b>Other comprehensive income, net of income taxes</b>  |                        |       |                           |      |
| <b>Items that may be subsequently reclassified to net income</b>  |                        |       |                           |      |
| <b>Net foreign currency translation adjustments</b>   |                        |       |                           |      |
| Net unrealized foreign currency translation gains (losses) on investments in foreign operations                                       | 78                     | 94    | (3)                       | 37   |
| Impact of hedging net foreign currency translation gains (losses)   | (21)                   | (36)  | (1)                       | (12) |
|   | 57                     | 58    | (4)                       | 25   |
| <b>Net change in available-for-sale securities</b>  |                        |       |                           |      |
| Net unrealized gains (losses) on available-for-sale securities  |                        | 65    |                           | 86   |
| Net (gains) losses on available-for-sale securities reclassified to net income  |                        | (35)  |                           | (64) |
|   |                        | 30    |                           | 22   |
| <b>Net change in debt securities at fair value through other comprehensive income</b>   |                        |       |                           |      |
| Net unrealized gains (losses) on debt securities at fair value through other comprehensive income                                     | (9)                    |       | (5)                       |      |
| Net (gains) losses on debt securities at fair value through other comprehensive income reclassified to net income                     | (3)                    |       | (2)                       |      |
|   | (12)                   |       | (7)                       |      |
| <b>Net change in cash flow hedges</b>   |                        |       |                           |      |
| Net gains (losses) on derivative financial instruments designated as cash flow hedges   | –                      | (29)  | 11                        | (29) |
| Net (gains) losses on designated derivative financial instruments reclassified to net income  | (11)                   | (7)   | (21)                      | (13) |
|   | (11)                   | (36)  | (10)                      | (42) |
| <b>Share in the other comprehensive income of associates and joint ventures</b>   | (1)                    | –     | 1                         | –    |
| <b>Items that will not be subsequently reclassified to net income</b>   |                        |       |                           |      |
| <b>Remeasurements of pension plans and other post-employment benefit plans</b>  | (3)                    | (80)  | 33                        | 39   |
| <b>Net gains (losses) on equity securities designated at fair value through other comprehensive income</b>                            | (3)                    |       | –                         |      |
| <b>Net fair value change attributable to the credit risk on financial liabilities designated at fair value through profit or loss</b> | 19                     | (41)  | (7)                       | (56) |
|   | 13                     | (121) | 26                        | (17) |
| <b>Total other comprehensive income, net of income taxes</b>  | <b>46</b>              | (69)  | <b>6</b>                  | (12) |
| <b>Comprehensive income</b>   | <b>593</b>             | 415   | <b>1,103</b>              | 969  |
| <b>Comprehensive income attributable to</b>   |                        |       |                           |      |
| Bank shareholders   | 564                    | 389   | 1,056                     | 926  |
| Non-controlling interests   | 29                     | 26    | 47                        | 43   |
|   | 593                    | 415   | 1,103                     | 969  |

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

(1) The Consolidated Statements of Comprehensive Income for the quarter and six-month period ended April 30, 2018 reflect the adoption of IFRS 9 on November 1, 2017. For additional information on IFRS 9 adoption, refer to Notes 2 and 4 to these unaudited interim condensed consolidated financial statements. The comparative information has not been restated.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (cont.)

(unaudited) (millions of Canadian dollars)

### INCOME TAXES – OTHER COMPREHENSIVE INCOME

The following table presents the income tax expense or recovery for each component of other comprehensive income.

|   | Quarter ended April 30 |      | Six months ended April 30 |      |
|---|------------------------|------|---------------------------|------|
|   | 2018 <sup>(1)</sup>    | 2017 | 2018 <sup>(1)</sup>       | 2017 |
| <b>Net foreign currency translation adjustments</b>   |                        |      |                           |      |
| Net unrealized foreign currency translation gains (losses) on investments in foreign operations                                       | –                      | –    | –                         | –    |
| Impact of hedging net foreign currency translation gains (losses)   | (5)                    | (7)  | 1                         | (2)  |
|   | (5)                    | (7)  | 1                         | (2)  |
| <b>Net change in available-for-sale securities</b>  |                        |      |                           |      |
| Net unrealized gains (losses) on available-for-sale securities  |                        | 24   |                           | 30   |
| Net (gains) losses on available-for-sale securities reclassified to net income  |                        | (13) |                           | (23) |
|   |                        | 11   |                           | 7    |
| <b>Net change in debt securities at fair value through other comprehensive income</b>   |                        |      |                           |      |
| Net unrealized gains (losses) on debt securities at fair value through other comprehensive income                                     | (4)                    |      | (2)                       |      |
| Net (gains) losses on debt securities at fair value through other comprehensive income reclassified to net income                     | –                      |      | 1                         |      |
|   | (4)                    |      | (1)                       |      |
| <b>Net change in cash flow hedges</b>   |                        |      |                           |      |
| Net gains (losses) on derivative financial instruments designated as cash flow hedges   | –                      | (11) | 4                         | (11) |
| Net (gains) losses on designated derivative financial instruments reclassified to net income  | (5)                    | (2)  | (8)                       | (4)  |
|   | (5)                    | (13) | (4)                       | (15) |
| <b>Remeasurements of pension plans and other post-employment benefit plans</b>  | (1)                    | (29) | 12                        | 14   |
| <b>Net gains (losses) on equity securities designated at fair value through other comprehensive income</b>                            | (1)                    |      | –                         |      |
| <b>Net fair value change attributable to the credit risk on financial liabilities designated at fair value through profit or loss</b> | 7                      | (14) | (3)                       | (20) |
|   | (9)                    | (52) | 5                         | (16) |

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

- (1) The Consolidated Statements of Comprehensive Income for the quarter and six-month period ended April 30, 2018 reflect the adoption of IFRS 9 on November 1, 2017. For additional information on IFRS 9 adoption, refer to Notes 2 and 4 to these unaudited interim condensed consolidated financial statements. The comparative information has not been restated.

## CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(unaudited) (millions of Canadian dollars)

|  | Six months ended April 30 |        |
|--|---------------------------|--------|
|  | 2018 <sup>(1)</sup>       | 2017   |
| <b>Preferred shares at beginning</b> (Note 14)   | <b>2,050</b>              | 1,650  |
| Issuance of Series 40 preferred shares   | 300                       | –      |
| Redemption of Series 28 preferred shares for cancellation  | (200)                     | –      |
| <b>Preferred shares at end</b>   | <b>2,150</b>              | 1,650  |
| <b>Common shares at beginning</b> (Note 14)  | <b>2,768</b>              | 2,645  |
| Issuances of common shares pursuant to the Stock Option Plan   | 92                        | 149    |
| Repurchases of common shares for cancellation  | (25)                      | –      |
| Impact of shares purchased or sold for trading   | 33                        | 3      |
| Other  | –                         | (4)    |
| <b>Common shares at end</b>  | <b>2,868</b>              | 2,793  |
| <b>Contributed surplus at beginning</b>  | <b>58</b>                 | 73     |
| Stock option expense (Note 16)   | 6                         | 6      |
| Stock options exercised  | (12)                      | (22)   |
| <b>Contributed surplus at end</b>  | <b>52</b>                 | 57     |
| <b>Retained earnings at beginning</b>  | <b>7,706</b>              | 6,706  |
| Impact of adopting IFRS 9 on November 1, 2017  | (139)                     | –      |
| Net income attributable to the Bank's shareholders   | 1,049                     | 940    |
| Dividends (Note 14)  |                           |        |
| Preferred shares   | (48)                      | (39)   |
| Common shares  | (409)                     | (382)  |
| Premium paid on common shares repurchased for cancellation   | (159)                     | –      |
| Share issuance expenses, net of income taxes   | (6)                       | –      |
| Remeasurements of pension plans and other post-employment benefit plans  | 33                        | 39     |
| Net fair value change attributable to the credit risk on financial liabilities designated at fair value through profit or loss | (7)                       | (56)   |
| Impact of a financial liability resulting from put options written to non-controlling interests                                | –                         | (31)   |
| Other  | (2)                       | (13)   |
| <b>Retained earnings at end</b>  | <b>8,018</b>              | 7,164  |
| <b>Accumulated other comprehensive income at beginning</b>   | <b>168</b>                | 218    |
| Impact of adopting IFRS 9 on November 1, 2017  | (10)                      | –      |
| Net foreign currency translation adjustments   | (4)                       | 25     |
| Net change in unrealized gains (losses) on available-for-sale securities   | –                         | 22     |
| Net change in unrealized gains (losses) on debt securities at fair value through other comprehensive income                    | (7)                       | –      |
| Net change in gains (losses) on cash flow hedges   | (9)                       | (44)   |
| Share in the other comprehensive income of associates and joint ventures   | 1                         | –      |
| <b>Accumulated other comprehensive income at end</b>   | <b>139</b>                | 221    |
| <b>Equity attributable to the Bank's shareholders</b>  | <b>13,227</b>             | 11,885 |
| <b>Non-controlling interests at beginning</b>  | <b>808</b>                | 810    |
| Impact of adopting IFRS 9 on November 1, 2017  | (16)                      | –      |
| Net income attributable to non-controlling interests   | 48                        | 41     |
| Other comprehensive income attributable to non-controlling interests   | (1)                       | 2      |
| Distributions to non-controlling interests   | (58)                      | (55)   |
| <b>Non-controlling interests at end</b>  | <b>781</b>                | 798    |
| <b>Equity</b>  | <b>14,008</b>             | 12,683 |

### ACCUMULATED OTHER COMPREHENSIVE INCOME

|   | As at April 30, 2018 | As at April 30, 2017 |
|---|----------------------|----------------------|
| <b>Accumulated other comprehensive income</b>   |                      |                      |
| Net foreign currency translation adjustments  | (17)                 | 51                   |
| Net unrealized gains (losses) on available-for-sale securities                                    | –                    | 73                   |
| Net unrealized gains (losses) on debt securities at fair value through other comprehensive income | 22                   | –                    |
| Net gains (losses) on instruments designated as cash flow hedges                                  | 137                  | 91                   |
| Share in the other comprehensive income of associates and joint ventures                          | (3)                  | 6                    |
|   | <b>139</b>           | <b>221</b>           |

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

- (1) The Consolidated Statement of Changes in Equity for the six-month period ended April 30, 2018 reflects the adoption of IFRS 9 on November 1, 2017. For additional information on IFRS 9 adoption, refer to Notes 2 and 4 to these unaudited interim condensed consolidated financial statements. The comparative information has not been restated.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited) (millions of Canadian dollars)

|  | Six months ended April 30 |                |
|--|---------------------------|----------------|
|  | 2018 <sup>(1)</sup>       | 2017           |
| <b>Cash flows from operating activities</b>  |                           |                |
| Net income   | 1,097                     | 981            |
| Adjustments for  |                           |                |
| Provisions for credit losses   | 178                       | 116            |
| Amortization of premises and equipment and intangible assets                             | 146                       | 192            |
| Gain on disposal of an equity interest in a joint venture                                | -                         | (12)           |
| Deferred taxes   | 16                        | 2              |
| Losses (gains) on sales of available-for-sale securities, net                            | -                         | (75)           |
| Losses (gains) on sales of non-trading securities, net                                   | (47)                      | -              |
| Share in the net income of associates and joint ventures                                 | (12)                      | (17)           |
| Stock option expense   | 6                         | 6              |
| Change in operating assets and liabilities   |                           |                |
| Securities at fair value through profit or loss  | (7,140)                   | (1,032)        |
| Securities purchased under reverse repurchase agreements and securities borrowed         | 3,153                     | (3,533)        |
| Loans, net of securitization   | (3,418)                   | (4,041)        |
| Deposits   | 8,103                     | 9,094          |
| Obligations related to securities sold short   | (2,536)                   | (2,030)        |
| Obligations related to securities sold under repurchase agreements and securities loaned | 4,878                     | 2,482          |
| Derivative financial instruments, net  | (312)                     | 602            |
| Interest and dividends receivable and interest payable                                   | (87)                      | (107)          |
| Current tax assets and liabilities   | (139)                     | (126)          |
| Other items  | (889)                     | (673)          |
|  | <b>2,997</b>              | <b>1,829</b>   |
| <b>Cash flows from financing activities</b>  |                           |                |
| Issuance of preferred shares   | 300                       | -              |
| Redemption of preferred shares for cancellation  | (200)                     | -              |
| Issuances of common shares (including the impact of shares purchased for trading)        | 113                       | 126            |
| Repurchases of common shares for cancellation  | (184)                     | -              |
| Issuance of subordinated debt  | 750                       | -              |
| Redemption of subordinated debt  | -                         | (1,000)        |
| Share issuance expenses  | (6)                       | -              |
| Dividends paid   | (452)                     | (418)          |
| Distributions to non-controlling interests   | (58)                      | (55)           |
|  | <b>263</b>                | <b>(1,347)</b> |
| <b>Cash flows from investing activities</b>  |                           |                |
| Net change in investments in associates and joint ventures                               | -                         | 13             |
| Purchases of available-for-sale securities   | -                         | (2,181)        |
| Purchases of securities at fair value through other comprehensive income                 | (2,012)                   | -              |
| Maturities of available-for-sale securities  | -                         | 466            |
| Maturities of securities at fair value through other comprehensive income                | 10                        | -              |
| Sales of available-for-sale securities   | -                         | 5,599          |
| Sales of securities at fair value through other comprehensive income                     | 1,935                     | -              |
| Purchases of held-to-maturity securities   | -                         | (3,456)        |
| Purchases of securities at amortized cost  | (1,303)                   | -              |
| Sales of securities at amortized cost  | 155                       | -              |
| Net change in tangible assets leased under operating leases                              | 66                        | 332            |
| Net change in premises and equipment   | (116)                     | (41)           |
| Net change in intangible assets  | (135)                     | (115)          |
|  | <b>(1,400)</b>            | <b>617</b>     |
| <b>Impact of currency rate movements on cash and equivalents</b>                         | <b>287</b>                | <b>488</b>     |
| <b>Increase (decrease) in cash and cash equivalents</b>                                  | <b>2,147</b>              | <b>1,587</b>   |
| Cash and cash equivalents at beginning   | 8,801                     | 8,183          |
| <b>Cash and cash equivalents at end</b> <sup>(2)</sup>                                   | <b>10,948</b>             | <b>9,770</b>   |
| <b>Supplementary information about cash flows from operating activities</b>              |                           |                |
| Interest paid  | 1,623                     | 1,184          |
| Interest and dividends received  | 3,255                     | 2,746          |
| Income taxes paid  | 314                       | 364            |

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

(1) The Consolidated Statement of Cash Flows for the six-month period ended April 30, 2018 reflects the adoption of IFRS 9 on November 1, 2017. For additional information on IFRS 9 adoption, refer to Notes 2 and 4 to these unaudited interim condensed consolidated financial statements. The comparative information has not been restated.

(2) This item is the equivalent of Consolidated Balance Sheet item *Cash and deposits with financial institutions*. It includes an amount of \$2.0 billion as at April 30, 2018 (\$2.0 billion as at October 31, 2017) for which there are restrictions.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited) (millions of Canadian dollars)

|                |   |    |                |  |    |
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### NOTE 1 – BASIS OF PRESENTATION

On May 29, 2018, the Board of Directors authorized the publication of the Bank's unaudited interim condensed consolidated financial statements (the consolidated financial statements) for the quarter ended April 30, 2018.

The Bank's consolidated financial statements are prepared in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB). The financial statements also comply with section 308(4) of the *Bank Act* (Canada), which states that, except as otherwise specified by the Office of the Superintendent of Financial Institutions (Canada) (OSFI), the consolidated financial statements are to be prepared in accordance with IFRS. IFRS represent Canadian generally accepted accounting principles (GAAP). None of the OSFI accounting requirements are exceptions to IFRS.

These consolidated financial statements were prepared in accordance with IAS 34 – *Interim Financial Reporting* and using the same accounting policies as those described in Note 1 to the audited annual consolidated financial statements for the year ended October 31, 2017, except for the changes described in Note 2 to these consolidated financial statements, which have been applied since November 1, 2017 following the Bank's adoption of IFRS 9 – *Financial Instruments*.

As stated in Note 2 to its audited annual consolidated financial statements for the year ended October 31, 2017, the Bank early adopted IFRS 9 on November 1, 2017. As permitted by IFRS 9, the Bank did not restate comparative consolidated financial statements. Note 4 to these consolidated financial statements presents the impacts of IFRS 9 adoption on the Bank's Consolidated Balance Sheet as at November 1, 2017. Since interim consolidated financial statements do not include all of the annual financial statement disclosures required under IFRS, they should be read in conjunction with the audited annual consolidated financial statements and accompanying notes for the year ended October 31, 2017.

On November 1, 2017, the Bank changed the presentation of certain items on the Consolidated Balance Sheet and reclassified certain amounts. The former *Personal and credit card loans* item is now presented in two separate items. The *Purchased receivables* item, which had been presented net of allowances for credit losses, in an amount of \$2,014 million as at October 31, 2017, is now reported in *Residential mortgage loans* (\$1,116 million) and in *Personal loans* (\$874 million), and the *Allowances for credit losses* item was reduced by \$24 million. As a result of this presentation change, for the quarter ended April 30, 2017, a \$53 million amount reported in *Non-interest income – Other* was reclassified to *Interest income – Loans* (\$108 million for the six-month period ended April 30, 2017).

Unless otherwise indicated, all amounts are expressed in Canadian dollars, which is the Bank's functional and presentation currency.

## NOTE 2 – ACCOUNTING POLICY CHANGES

The below-described accounting policies have been applied since November 1, 2017 following the adoption of IFRS 9. As permitted by IFRS 9, the Bank elected to continue applying the hedge accounting provisions set out in IAS 39 – *Financial Instruments: Recognition and Measurement* rather than apply those set out in IFRS 9. The Bank has not restated comparative consolidated financial statements. Note 4 presents the impacts of IFRS 9 adoption on the Consolidated Balance Sheet amounts as at November 1, 2017.

### Summary of Accounting Policy Changes

#### Classification and Measurement of Financial Assets

At initial recognition, all financial assets are recorded at fair value on the Consolidated Balance Sheet. After initial recognition, financial assets must be classified as measured at fair value through other comprehensive income, at amortized cost, or at fair value through profit or loss. The Bank determines the classification based on the contractual cash flow characteristics of the financial assets and on the business model it uses to manage these financial assets.

In addition, under the fair value option, a financial asset may be irrevocably designated at fair value through profit or loss at initial recognition if certain conditions are met. The Bank may apply this option if, consistent with a documented risk management strategy, doing so eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise from measuring financial assets or liabilities or recognizing gains and losses on them on different bases and if the fair values are reliable. Financial assets thus designated are recognized at fair value, and any change in fair value is recorded in *Non-interest income* in the Consolidated Statement of Income. Interest income arising from these financial instruments designated at fair value through profit or loss is recorded in *Net interest income* in the Consolidated Statement of Income.

It is also permitted to irrevocably designate, at initial recognition, an investment in an equity instrument that is neither held for trading nor a contingent consideration recognized in a business combination as being measured at fair value through other comprehensive income. In accordance with this designation, any change in fair value is recognized in *Other comprehensive income* with no subsequent reclassification to net income. Dividend income is recorded in *Interest income* in the Consolidated Statement of Income.

#### Contractual Cash Flow Characteristics

For the purpose of classifying a financial asset, the Bank must determine whether the contractual cash flows associated with the financial asset are solely payments of principal and interest on the principal amount outstanding. The principal is generally the fair value of the financial asset at initial recognition. The interest consists of consideration for the time value of money, for the credit risk associated with the principal amount outstanding during a particular period of time, and for other basic lending risks and costs as well as of a profit margin. If the Bank determines that the contractual cash flows associated with a financial asset are not solely payments of principal and interest, the financial assets must be classified as measured at fair value through profit or loss.

#### Business Model

When classifying financial assets, the Bank determines the business model used for each portfolio of financial assets that are managed together to achieve a same business objective. The business model reflects how the Bank manages its financial assets and the extent to which the financial asset cash flows are generated by the collection of the contractual cash flows, the sale of the financial assets, or both. The Bank determines the business model using scenarios that it reasonably expects to occur. The business model determination is a matter of fact and requires the use of judgment and consideration of all the relevant evidence available at the date of determination.

A financial asset portfolio falls within a “hold to collect” business model when the Bank’s primary objective is to hold these financial assets in order to collect contractual cash flows from them and not to sell them. When the Bank’s objective is achieved both by collecting contractual cash flows and by selling the financial assets, the financial asset portfolio falls within a “hold to collect and sell” business model. In this type of business model, collecting contractual cash flows and selling financial assets are both integral components to achieving the Bank’s objective for this financial asset portfolio. Financial assets are measured at fair value through profit or loss if they do not fall within either a “hold to collect” business model or a “hold to collect and sell” business model.

## NOTE 2 – ACCOUNTING POLICY CHANGES (cont.)

### Securities Measured at Fair Value Through Other Comprehensive Income

Securities measured at fair value through other comprehensive income include: (i) debt securities for which the contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding and that fall within a “hold to collect and sell” business model and (ii) equity securities designated at fair value through other comprehensive income with no subsequent reclassification of gains and losses to net income.

The Bank recognizes securities transactions at fair value through other comprehensive income on the trade date, and transaction costs are capitalized. The amortization of premiums and discounts, calculated using the effective interest rate method, as well as interest income and dividend income, are recognized in *Interest income* in the Consolidated Statement of Income.

### Debt Securities Measured at Fair Value Through Other Comprehensive Income

Debt securities at fair value through other comprehensive income are recognized at fair value. Unrealized gains and losses are recognized, net of expected credit losses and income taxes, and provided that they are not hedged by derivative financial instruments in a fair value hedging relationship, in *Other comprehensive income*. When the securities are sold, realized gains or losses, determined on an average cost basis, are reclassified to *Non-interest income – Gains (losses) on non-trading securities, net* in the Consolidated Statement of Income.

### Equity Securities Designated at Fair Value Through Other Comprehensive Income

Equity securities designated at fair value through other comprehensive income are recognized at fair value. Unrealized gains and losses are presented, net of income taxes, in *Other comprehensive income* with no subsequent reclassification of realized gains and losses to net income.

### Securities Measured at Amortized Cost

Securities measured at amortized cost include debt securities for which the contractual terms give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding and that fall within a “hold to collect” business model.

The Bank initially recognizes securities transactions at fair value on the trade date, and the transaction costs are capitalized. In subsequent periods, they are recognized at amortized cost using the effective interest rate method, less any allowance for expected credit loss. Interest income and the amortization of premiums and discounts on these securities are recognized in *Net interest income* in the Consolidated Statement of Income. Securities measured at amortized cost are presented net of allowances for credit losses on the Consolidated Balance Sheet.

### Securities Measured at Fair Value Through Profit or Loss

Securities not classified or designated as measured at fair value through other comprehensive income or at amortized cost are classified as measured at fair value through profit or loss.

Securities measured at fair value through profit or loss include (i) securities held for trading, (ii) securities designated at fair value through profit or loss under the fair value option, (iii) all equity securities other than those designated as measured at fair value through other comprehensive income with no subsequent reclassifications of gains and losses to net income, and (iv) debt securities for which the contractual cash flows are not solely payments of principal and any interest on the principal amount outstanding.

The Bank recognizes securities transactions at fair value through profit or loss on the settlement date on the Consolidated Balance Sheet. Changes in fair value between the trade date and the settlement date are recognized in *Non-interest income* in the Consolidated Statement of Income.

Securities at fair value through profit or loss are recognized at fair value, and any transaction costs are recognized directly in the Consolidated Statement of Income. Interest income as well as realized and unrealized gains or losses on securities held for trading are recognized in *Non-interest income – Trading revenues (losses)* in the Consolidated Statement of Income. Dividend income is recorded in *Interest income* in the Consolidated Statement of Income. Interest income on securities designated under the fair value option are recorded in *Interest income* in the Consolidated Statement of Income. Realized and unrealized gains or losses on these securities are recognized in *Non-interest income – Trading revenues (losses)* in the Consolidated Statement of Income.

Realized and unrealized gains or losses on equity securities at fair value through profit or loss, other than those held for trading, as well as debt securities for which the contractual cash flows are not solely payments of principal and interest on the principal amount outstanding, are recognized in *Non-interest income – Gains (losses) on non-trading securities, net* in the Consolidated Statement of Income. The dividend and interest income on these financial assets are recognized in *Interest income* in the Consolidated Statement of Income.



## Loans

### Loans at Amortized Cost

Loans at amortized cost include loans originated or purchased by the Bank that are not classified as measured at fair value through profit or loss or designated at fair value through profit or loss under the fair value option. These loans are held within a business model whose objective is to collect contractual cash flows, i.e., cash flows that are solely payments of principal and interest on the principal amount outstanding. Loans originated by the Bank are recognized when cash is advanced to a borrower. Purchased loans are recognized when cash consideration is paid by the Bank. Loans are initially recognized at fair value plus directly attributable costs and are subsequently measured at amortized cost using the effective interest method. Loans are presented net of allowances for credit losses on the Consolidated Balance Sheet.

### Loans at Fair Value Through Profit or Loss

Loans classified as measured at fair value through profit or loss, loans designated at fair value through profit or loss under the fair value option, and loans for which the contractual cash flows are not solely payments of principal and interest on the principal amount outstanding are recognized at fair value on the Consolidated Balance Sheet. The interest income on loans at fair value through profit or loss is recorded in *Interest income* in the Consolidated Statement of Income.

Changes in the fair value of loans classified as at fair value through profit or loss and loans designated at fair value through profit or loss under the fair value option are recognized in *Non-interest income – Trading revenues (losses)* in the Consolidated Statement of Income. With respect to loans whose contractual cash flows are not solely payments of principal and interest on the principal amount outstanding, changes in fair value are recognized in *Non-interest income – Other* in the Consolidated Statement of Income.

### **Reclassification of Financial Assets**

A financial asset other than a derivative financial instrument or a financial asset that, at initial recognition, was designated as measured at fair value through profit or loss, is reclassified only in rare situations, i.e., when there is a change in the business model used to manage the financial asset. The reclassification is applied prospectively from the reclassification date.

### **Impairment of Financial Assets**

At the end of each reporting period, the Bank applies a three-stage impairment approach to measure the expected credit losses (ECL) on all debt instruments measured at amortized cost or at fair value through other comprehensive income and on loan commitments and financial guarantees that are not measured at fair value. The ECL model is forward looking. Measurement of ECLs at each reporting period reflects reasonable and supportable information about past events, current conditions, and forecasts of future events and economic conditions.

### Determining the Stage

The ECL three-stage impairment approach is based on the change in the credit quality of financial assets since initial recognition. If, at the reporting date, the credit risk of non-impaired financial instruments has not increased significantly since initial recognition, these financial instruments are classified in Stage 1, and an allowance for credit losses that is measured, at each reporting date, at an amount equal to 12-month expected credit losses is recorded. When there is a significant increase in credit risk since initial recognition, these non-impaired financial instruments are migrated to Stage 2, and an allowance for credit losses that is measured, at each reporting date, at an amount equal to lifetime expected credit losses is recorded. In subsequent reporting periods, if the credit risk of the financial instrument improves such that there is no longer a significant increase in credit risk since initial recognition, the ECL model requires reverting to Stage 1, i.e., recognition of 12-month expected credit losses. When one or more events that have a detrimental impact on the estimated future cash flows of a financial asset have occurred, the financial asset is considered credit-impaired and is migrated to Stage 3, and an allowance for credit losses equal to lifetime expected losses continues to be recorded or the financial asset is written off. The interest income is calculated on the gross carrying amount for financial assets in Stages 1 and 2 and on the net carrying amount for financial assets in Stage 3.

### Assessment of Significant Increase in Credit Risk

In determining whether credit risk has increased significantly, the Bank uses an internal credit risk grading system, external risk ratings, and forward-looking information to assess deterioration in credit quality of a financial instrument. To assess whether or not the credit risk of a financial instrument has increased significantly, the Bank compares the probability of default (PD) occurring over its expected life as at the reporting date with the PD occurring over its expected life on the date of initial recognition and considers reasonable and supportable information indicative of a significant increase in credit risk since initial recognition. The Bank includes relative and absolute thresholds in the definition of significant increase in credit risk and a backstop of 30 days past due. All financial instruments that are 30 days past due are migrated to Stage 2 even if other metrics do not indicate that a significant increase in credit risk has occurred. The assessment of a significant increase in credit risk requires significant judgment.

### Measurement of Expected Credit Losses

ECLs are measured as the probability-weighted present value of all expected cash shortfalls over the remaining expected life of the financial instrument, and reasonable and supportable information about past events, current conditions and forecasts of future events and economic conditions is considered. The estimation and application of forward-looking information requires significant judgment. The cash shortfall is the difference between all contractual cash flows owed to the Bank and all the cash flows that the Bank expects to receive.

## NOTE 2 – ACCOUNTING POLICY CHANGES (cont.)

The measurement of ECLs is primarily based on the product of the financial instrument's probability of default (PD), loss given default (LGD) and exposure at default (EAD). Forward-looking macroeconomic factors such as unemployment rates, housing price indices, interest rates, and gross domestic product (GDP) are incorporated into the risk parameters. The estimate of expected credit losses reflects an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes. The Bank incorporates three forward-looking macroeconomic scenarios in its ECL calculation process: a base scenario, an upside scenario and a downside scenario. Probability weights are attributed to each scenario. The scenarios and probability weights are reassessed quarterly and are subject to management review. The Bank applies experienced credit judgment to adjust the modelled ECL results when it becomes evident that known or expected risk factors and information were not considered in the credit risk rating and modelling process.

ECLs for all financial instruments are recognized in *Provisions for credit losses* in the Consolidated Statement of Income. In the case of debt instruments measured at fair value through other comprehensive income, ECLs are recognized in *Provisions for credit losses* in the Consolidated Statement of Income, and a corresponding amount is recognized in *Other comprehensive income* with no reduction in the carrying amount of the asset on the Consolidated Balance Sheet. As for debt instruments measured at amortized cost, they are presented net of the related allowance for credit losses on the Consolidated Balance Sheet. Allowances for credit losses for off-balance-sheet credit exposures that are not measured at fair value are included in *Other liabilities* on the Consolidated Balance Sheet.

### Purchased or Originated Credit-Impaired Financial Assets

On initial recognition of a financial asset, the Bank determines whether the asset is credit-impaired. For financial assets that are credit-impaired upon purchase or origination, in subsequent reporting periods the Bank recognizes only the cumulative changes in lifetime expected credit losses since initial recognition as an allowance for credit losses. The Bank recognizes changes in ECLs in *Provisions for credit losses* in the Consolidated Statement of Income, even if the lifetime ECLs are less than ECLs that were included in the estimated cash flows on initial recognition.

### Definition of Default

The definition of default used by the Bank to measure ECLs and transfer financial instruments between stages is consistent with the definition of default used for internal credit risk management purposes. The Bank considers a financial asset, other than a credit card receivable, to be credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred or when contractual payments are 90 days past due. Credit card receivables are considered credit-impaired, at the latest, when contractual payments are 180 days past due.

### Write-offs

A financial asset and its related allowance for credit losses are normally written off in whole or in part when the Bank considers the probability of recovery to be non-existent and when all guarantees and other remedies available to the Bank have been exhausted or if the borrower is bankrupt or winding up and balances owing are not likely to be recovered. Credit card receivables and the related allowance for credit losses are written off when contractual payments are 180 days past due.

## NOTE 3 – FUTURE ACCOUNTING POLICY CHANGES

The Bank closely monitors both new accounting standards and amendments to existing accounting standards issued by the IASB. The Bank is currently assessing how adoption of new and amended IASB accounting standards will impact its consolidated financial statements. Aside from the adoption of IFRS 9 on November 1, 2017 and IASB's publication of a revised *Conceptual Framework for Financial Reporting*, there have been no significant updates to the future accounting policy changes disclosed in Note 2 to the audited annual consolidated financial statements for the year ended October 31, 2017.

### **Effective Date – November 1, 2020**

On March 29, 2018, the IASB issued the revised *Conceptual Framework for Financial Reporting* to replace its 2010 conceptual framework. For the IASB, the revised conceptual framework has been in effect since its publication date. Early application is permitted.

## NOTE 4 – IMPACTS OF IFRS 9 ADOPTION

The IFRS 9 classification and measurement requirements as well as the impairment requirements have been applied retrospectively through adjustments to Consolidated Balance Sheet amounts on the date of initial application, i.e., November 1, 2017, with no restatement of comparative periods. The impacts of IFRS 9 adoption were recognized through adjustments to *Retained earnings*, *Accumulated other comprehensive income*, and *Non-controlling interests* on November 1, 2017.

The following information presents the Consolidated Balance Sheet impacts as at November 1, 2017.

### Classifications and Measurements of Financial Instruments at the Date of Initial Application of IFRS 9

The following table presents the classifications and carrying amounts of the Bank's financial assets and financial liabilities, as previously established in accordance with IAS 39 as at October 31, 2017, as well as the new classifications and new carrying amounts established in accordance with IFRS 9 as at November 1, 2017, where applicable. With respect to financial instruments for which the measurement method has changed, additional information is provided hereafter. Refer to the letter indicated in the reference column.

|   | As at October 31,<br>2017      | As at November 1,<br>2017      |   |   |           |
|---|--------------------------------|--------------------------------|---|---|-----------|
|   | Carrying value<br>under IAS 39 | Carrying value<br>under IFRS 9 | Classification under IAS 39   | Classification under IFRS 9   | Reference |
| <b>Financial assets</b>   |                                |                                |   |   |           |
| <b>Cash and deposits with financial institutions</b>                                    | 8,802                          | 8,801                          | Loans and receivables   | At amortized cost   |           |
| <b>Securities</b>   |                                |                                |   |   |           |
| Debt and equity securities  | 46,780                         | 46,780                         | Designated at fair value through profit or loss                         | At fair value through profit or loss  |           |
| Debt securities   | 56                             | 56                             | Designated at fair value through profit or loss under fair value option | Designated at fair value through profit or loss under fair value option   |           |
| Equity securities   | 45                             | 45                             | Designated at fair value through profit or loss under fair value option | At fair value through profit or loss  | (a)       |
| Debt securities   | 655                            | 655                            | Designated at fair value through profit or loss under fair value option | At fair value through other comprehensive income  | (b)       |
|   | 5,489                          | 5,489                          | Available-for-sale  | At fair value through other comprehensive income  |           |
|   | 32                             | 25                             | Available-for-sale  | At amortized cost   | (c)       |
|   | 2,359                          | 2,359                          | Available-for-sale  | Designated at fair value through profit or loss under fair value option   | (d)       |
| Equity securities   | 280                            | 280                            | Available-for-sale  | Designated at fair value through other comprehensive income with no subsequent reclassification of gains and losses to net income | (e)       |
|   | 392                            | 392                            | Available-for-sale  | At fair value through profit or loss  | (f)       |
| Debt securities   | 6,628                          | 6,628                          | Held-to-maturity  | At amortized cost   |           |
|   | 2,627                          | 2,596                          | Held-to-maturity  | Designated at fair value through profit or loss under fair value option   | (g)       |
|   | 65,343                         | 65,305                         |   |   |           |
| <b>Securities purchased under reverse repurchase agreements and securities borrowed</b> | 20,132                         | 20,132                         | Loans and receivables   | At amortized cost   |           |
|   | 657                            | 657                            | Designated at fair value through profit or loss under fair value option | Designated at fair value through profit or loss under fair value option   |           |
|   | 20,789                         | 20,789                         |   |   |           |
| <b>Loans</b>  |                                |                                |   |   |           |
| Residential mortgage  | 45,658                         | 45,658                         | Loans and receivables   | At amortized cost   |           |
|   | 5,523                          | 5,523                          | At fair value through profit or loss                                    | At fair value through profit or loss  |           |
|   | 453                            | 428                            | Loans and receivables   | At fair value through profit or loss  | (h)       |
| Personal  | 35,590                         | 35,590                         | Loans and receivables   | At amortized cost   |           |
| Credit card   | 2,247                          | 2,247                          | Loans and receivables   | At amortized cost   |           |
| Business and government   | 41,269                         | 41,269                         | Loans and receivables   | At amortized cost   |           |
|   | 306                            | 306                            | Loans and receivables   | At fair value through profit or loss  | (h)       |
|   | 115                            | 115                            | Designated at fair value through profit or loss under fair value option | At fair value through profit or loss  | (i)       |
| Customers' liability under acceptances  | 5,991                          | 5,991                          | Loans and receivables   | At amortized cost   |           |
|   | 137,152                        | 137,127                        |   |   |           |
| <b>Derivative financial instruments</b>   | 8,423                          | 8,423                          | At fair value through profit or loss                                    | At fair value through profit or loss  |           |
| <b>Other assets</b>   | 994                            | 994                            | Loans and receivables   | At amortized cost   |           |

**NOTE 4 – IMPACTS OF IFRS 9 ADOPTION (cont.)**

|   | As at October 31,<br>2017      | As at November 1,<br>2017      |   |  |           |
|---|--------------------------------|--------------------------------|---|--|-----------|
|   | Carrying value<br>under IAS 39 | Carrying value<br>under IFRS 9 | Classification under IAS 39   | Classification under IFRS 9  | Reference |
| <b>Financial liabilities</b>  |                                |                                |   |  |           |
| <b>Deposits</b>   | 148,169                        | <b>148,169</b>                 | At amortized cost   | <b>At amortized cost</b>   | (i)       |
|   | 3,001                          | <b>3,117</b>                   | At amortized cost   | <b>Designated at fair value through<br/>profit or loss under fair value option</b>                       |           |
|   | 5,501                          | <b>5,501</b>                   | Designated at fair value through<br>profit or loss under fair value option                      | <b>Designated at fair value through<br/>profit or loss under fair value option</b>                       |           |
|   | <b>156,671</b>                 | <b>156,787</b>                 |   |  |           |
| <b>Acceptances</b>  | 5,991                          | <b>5,991</b>                   | At amortized cost   | <b>At amortized cost</b>   |           |
| <b>Obligations related to securities<br/>sold short</b>   | 15,363                         | <b>15,363</b>                  | At fair value through profit or loss  | <b>At fair value through profit or loss</b>  |           |
| <b>Obligations related to<br/>securities sold under<br/>repurchase agreements<br/>and securities loaned</b> | 21,233<br>534                  | <b>21,233<br/>534</b>          | At amortized cost<br>Designated at fair value through<br>profit or loss under fair value option | <b>At amortized cost<br/>Designated at fair value through<br/>profit or loss under fair value option</b> |           |
|   | <b>21,767</b>                  | <b>21,767</b>                  |   |  |           |
| <b>Derivative financial instruments</b>   | 6,612                          | <b>6,612</b>                   | At fair value through profit or loss  | <b>At fair value through profit or loss</b>  |           |
| <b>Liabilities related to transferred<br/>receivables</b>   | 11,568<br>2,321                | <b>11,568<br/>2,345</b>        | At amortized cost<br>At amortized cost  | <b>At amortized cost<br/>Designated at fair value through<br/>profit or loss under fair value option</b> | (i)       |
|   | 6,209                          | <b>6,209</b>                   | Designated at fair value through<br>profit or loss under fair value option                      | <b>Designated at fair value through<br/>profit or loss under fair value option</b>                       |           |
|   | <b>20,098</b>                  | <b>20,122</b>                  |   |  |           |
| <b>Other liabilities</b>  | 2,902<br>15                    | <b>2,902<br/>15</b>            | At amortized cost<br>At fair value through profit or loss                                       | <b>At amortized cost<br/>At fair value through profit or loss</b>  |           |
| <b>Subordinated debt</b>  | 9                              | <b>9</b>                       | At amortized cost   | <b>At amortized cost</b>   |           |

- (a) As at October 31, 2017, these equity securities were designated at fair value through profit or loss under the fair value option. On November 1, 2017, these equity securities were classified as at fair value through profit or loss since, under IFRS 9, all investments in equity instruments, other than those designated at fair value through other comprehensive income with no subsequent reclassification of gains and losses to net income, must be classified as at fair value through profit or loss.
- (b) As at October 31, 2017, these debt securities were designated at fair value through profit or loss under the fair value option. On November 1, 2017, and as permitted by the IFRS 9 transitional provisions, the Bank decided to revoke this designation and classified these securities as at fair value through other comprehensive income since (1) the financial assets are held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and (2) the contractual terms of these debt securities give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding.
- (c) As at October 31, 2017, these debt securities were classified as available for sale. They were being recognized at fair value with changes in fair value being recorded in *Other comprehensive income*. On November 1, 2017, under IFRS 9, the Bank reclassified these debt securities as at amortized cost, since (1) the financial assets are held within a business model whose objective is achieved by collecting contractual cash flows and (2) the contractual terms of these debt securities give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding.
- (d) As at October 31, 2017, these debt securities were classified as available for sale. They were being recognized at fair value with changes in fair value being recorded in *Other comprehensive income*. On November 1, 2017, and as permitted by the IFRS 9 transitional provisions, the Bank made an irrevocable election to designate these debt securities at fair value through profit or loss under the fair value option.

- (e) As at October 31, 2017, these equity securities were classified as available for sale. They were being recognized at fair value with changes in fair value being recorded in *Other comprehensive income*. On November 1, 2017, and as permitted by the IFRS 9 transitional provisions, the Bank made an irrevocable election to designate these equity securities held in non-trading portfolios at fair value through other comprehensive income with no subsequent reclassification of gains and losses to net income.
- (f) As at October 31, 2017, these equity securities were classified as available for sale. They were being recognized at fair value with changes in fair value being recorded in *Other comprehensive income*. On November 1, 2017, these equity securities were classified as at fair value through profit or loss, since, under IFRS 9, all investments in equity instruments, other than those designated at fair value through other comprehensive income with no subsequent reclassification of gains and losses to net income, must be classified as at fair value through profit or loss.
- (g) As at October 31, 2017, these debt securities were classified as held to maturity and accounted for at amortized cost. On November 1, 2017, and as permitted by the IFRS 9 transitional provisions, the Bank made an irrevocable election to designate certain debt securities at fair value through profit or loss under the fair value option.
- (h) As at October 31, 2017, these loans were classified as loans and receivables and accounted for at amortized cost. On November 1, 2017, under IFRS 9, these loans must be classified as at fair value through profit or loss, since the contractual terms of these financial assets give rise to cash flows that are not solely payments of principal and interest on the principal amount outstanding.
- (i) As at October 31, 2017, these loans were designated at fair value through profit or loss, since IAS 39 had allowed for the full amount of a hybrid financial instrument containing one or more embedded derivatives that would be bifurcated and accounted for separately to be irrevocably designated at fair value through profit or loss under the fair value option. On November 1, 2017, the Bank revoked this designation. Under IFRS 9, the full amount of such hybrid financial instruments is classified as at fair value through profit or loss, since the contractual terms of these financial assets give rise to cash flows that are not solely payments of principal and interest on the principal amount outstanding.
- (j) As at October 31, 2017, these financial liabilities were accounted for at amortized cost. On November 1, 2017, and as permitted by the IFRS 9 transitional provisions, the Bank made an irrevocable election to designate certain deposits and certain liabilities related to transferred receivables at fair value through profit or loss under the fair value option.

**NOTE 4 – IMPACTS OF IFRS 9 ADOPTION (cont.)**

The following table presents a reconciliation of the financial asset and liability carrying values established in accordance with IAS 39 as at October 31, 2017 with the carrying values established in accordance with IFRS 9 as at November 1, 2017 (where applicable) as well as the impact of IFRS 9 adoption on income tax assets and liabilities.

**Reconciliation of New Carrying Values Under IFRS 9 as at November 1, 2017**

|   | IFRS 9 adjustments |             |            | Reconciliation of new carrying values under IFRS 9 |
|---|--------------------|-------------|------------|--|
|   | Classification     | Measurement | Impairment |  |
| <b>Cash and deposits with financial institutions</b>  |                    |             |            |  |
| Under IAS 39 as at October 31, 2017   |                    |             |            | 8,802  |
| Allowances for credit losses  | -                  | -           | (1)        | (1)  |
| <b>Under IFRS 9 as at November 1, 2017</b>  | <b>-</b>           | <b>-</b>    | <b>(1)</b> | <b>8,801</b>                                       |
| <b>Securities at fair value through profit or loss</b>  |                    |             |            |  |
| Under IAS 39 as at October 31, 2017   |                    |             |            | 47,536   |
| Reclassification into:  |                    |             |            |  |
| Debt securities at fair value through other comprehensive income  | (655)              | -           | -          | (655)  |
| Reclassification from:  |                    |             |            |  |
| Available-for-sale debt securities  | 2,359              | -           | -          | 2,359  |
| Available-for-sale equity securities  | 392                | -           | -          | 392  |
| Held-to-maturity debt securities  | 2,627              | (31)        | -          | 2,596  |
| <b>Under IFRS 9 as at November 1, 2017</b>  | <b>4,723</b>       | <b>(31)</b> | <b>-</b>   | <b>52,228</b>                                      |
| <b>Available-for-sale securities</b>  |                    |             |            |  |
| Under IAS 39 as at October 31, 2017   |                    |             |            | 8,552  |
| Reclassification into:  |                    |             |            |  |
| Equity securities designated at fair value through other comprehensive income with no subsequent reclassification of gains and losses to net income | (280)              | -           | -          | (280)  |
| Equity securities at fair value through profit or loss  | (392)              | -           | -          | (392)  |
| Debt securities designated at fair value through profit or loss under fair value option   | (2,359)            | -           | -          | (2,359)  |
| Debt securities at amortized cost   | (32)               | -           | -          | (32)   |
| Debt securities at fair value through other comprehensive income  | (5,489)            | -           | -          | (5,489)  |
| <b>Under IFRS 9 as at November 1, 2017</b>  | <b>(8,552)</b>     | <b>-</b>    | <b>-</b>   | <b>-</b>   |
| <b>Securities at fair value through other comprehensive income</b>  |                    |             |            |  |
| Under IAS 39 as at October 31, 2017   |                    |             |            | -  |
| Reclassification from:  |                    |             |            |  |
| Available-for-sale debt securities  | 5,489              | -           | -          | 5,489  |
| Available-for-sale equity securities  | 280                | -           | -          | 280  |
| Debt securities designated at fair value through profit or loss under fair value option   | 655                | -           | -          | 655  |
| <b>Under IFRS 9 as at November 1, 2017</b>  | <b>6,424</b>       | <b>-</b>    | <b>-</b>   | <b>6,424</b>                                       |
| <b>Held-to-maturity securities</b>  |                    |             |            |  |
| Under IAS 39 as at October 31, 2017   |                    |             |            | 9,255  |
| Reclassification into:  |                    |             |            |  |
| Debt securities designated at fair value through profit or loss under fair value option   | (2,627)            | -           | -          | (2,627)  |
| Debt securities at amortized cost   | (6,628)            | -           | -          | (6,628)  |
| <b>Under IFRS 9 as at November 1, 2017</b>  | <b>(9,255)</b>     | <b>-</b>    | <b>-</b>   | <b>-</b>   |
| <b>Securities at amortized cost</b>   |                    |             |            |  |
| Under IAS 39 as at October 31, 2017   |                    |             |            | -  |
| Reclassification from:  |                    |             |            |  |
| Available-for-sale debt securities  | 32                 | (4)         | (3)        | 25   |
| Held-to-maturity debt securities  | 6,628              | -           | -          | 6,628  |
| <b>Under IFRS 9 as at November 1, 2017</b>  | <b>6,660</b>       | <b>(4)</b>  | <b>(3)</b> | <b>6,653</b>                                       |

## Reconciliation of New Carrying Values Under IFRS 9 as at November 1, 2017 (cont.)

|   | IFRS 9 adjustments |              |             | Reconciliation of new carrying values under IFRS 9 |
|---|--------------------|--------------|-------------|--|
|   | Classification     | Measurement  | Impairment  |  |
| <b>Residential mortgage loans</b>                                       |                    |              |             |  |
| Under IAS 39 as at October 31, 2017                                     |                    |              |             | 51,634   |
| Adjustments related to classification and measurement                   | -                  | (25)         | -           | (25)   |
| <b>Under IFRS 9 as at November 1, 2017</b>                              | -                  | <b>(25)</b>  | -           | <b>51,609</b>                                      |
| <b>Allowances for credit losses</b>                                     |                    |              |             |  |
| Under IAS 39 as at October 31, 2017                                     |                    |              |             | (695)  |
| Impairment adjustments related to loans at amortized cost               | -                  | -            | 22          | 22   |
| <b>Under IFRS 9 as at November 1, 2017</b>                              | -                  | -            | <b>22</b>   | <b>(673)</b>                                       |
| <b>Other assets</b>   |                    |              |             |  |
| As at October 31, 2017  |                    |              |             | 2,176  |
| Tax assets — Adjustments related to measurement and impairment          | -                  | 56           | (6)         | 50   |
| <b>As at November 1, 2017</b>   | -                  | <b>56</b>    | <b>(6)</b>  | <b>2,226</b>                                       |
| <b>Deposits</b>   |                    |              |             |  |
| Under IAS 39 as at October 31, 2017                                     |                    |              |             | 156,671  |
| Designated at fair value through profit or loss under fair value option | -                  | 116          | -           | 116  |
| <b>Under IFRS 9 as at November 1, 2017</b>                              | -                  | <b>116</b>   | -           | <b>156,787</b>                                     |
| <b>Liabilities related to transferred receivables</b>                   |                    |              |             |  |
| Under IAS 39 as at October 31, 2017                                     |                    |              |             | 20,098   |
| Designated at fair value through profit or loss under fair value option | -                  | 24           | -           | 24   |
| <b>Under IFRS 9 as at November 1, 2017</b>                              | -                  | <b>24</b>    | -           | <b>20,122</b>                                      |
| <b>Other liabilities</b>  |                    |              |             |  |
| As at October 31, 2017  |                    |              |             | 5,758  |
| Allowances for credit losses — Off-balance-sheet commitments            | -                  | -            | 58          | 58   |
| Tax liabilities — Adjustments related to impairment                     | -                  | -            | (25)        | (25)   |
| <b>As at November 1, 2017</b>   | -                  | -            | <b>33</b>   | <b>5,791</b>                                       |
| <b>Impact of IFRS 9 adjustments on equity as at November 1, 2017</b>    | -                  | <b>(144)</b> | <b>(21)</b> |  |

The following table presents a reconciliation of the *Retained earnings*, *Accumulated other comprehensive income* and *Non-controlling interests* amounts established in accordance with IAS 39 as at October 31, 2017 with those established in accordance with IFRS 9 as at November 1, 2017.

|   | Retained earnings | Accumulated other comprehensive income | Non-controlling interests | Impact on equity as at November 1, 2017 |
|---|-------------------|--|---------------------------|---|
| Under IAS 39 as at October 31, 2017                     | 7,706             | 168                                    | 808                       |   |
| Adjustments related to measurement, net of income taxes | (131)             | (10)                                   | (3)                       | (144)                                   |
| Adjustments related to impairment, net of income taxes  | (8)               | -                                      | (13)                      | (21)                                    |
| Impact of IFRS 9 adjustments                            | (139)             | (10)                                   | (16)                      | (165)                                   |
| <b>Under IFRS 9 as at November 1, 2017</b>              | <b>7,567</b>      | <b>158</b>                             | <b>792</b>                |   |

**NOTE 4 – IMPACTS OF IFRS 9 ADOPTION (cont.)**

On November 1, 2017, the Bank classified certain debt securities that were being recognized at fair value through other comprehensive income as at October 31, 2017 as measured at amortized cost. As at April 30, 2018, the fair value of these debt securities was \$14 million, and the change in fair value that would have been recognized in *Other comprehensive income* for the six months ended April 30, 2018 would have been negligible.

On November 1, 2017, the Bank classified certain debt securities that were being recognized at fair value through profit or loss under the fair value option as at October 31, 2017 as measured at fair value through other comprehensive income. As at April 30, 2018, the fair value of these debt securities was \$271 million, and the change in fair value that would have been recognized in the Consolidated Statement of Income for the six months ended April 30, 2018 would have been negligible.

The following table presents a reconciliation of the *Allowances for credit losses* amounts established in accordance with IAS 39 as at October 31, 2017 with those established in accordance with IFRS 9 as at November 1, 2017.

|   | Allowances for credit losses under IAS 39 as at October 31, 2017 <sup>(1)</sup> | Classification adjustments | Impairment remeasurement adjustments | Allowances for credit losses under IFRS 9 as at November 1, 2017 |
|---|---|----------------------------|--------------------------------------|--|
| <b>Cash and deposits with financial institutions</b>                                    | –   | –                          | 1                                    | <b>1</b>   |
| <b>Securities</b>   |   |                            |                                      |  |
| At fair value through other comprehensive income  | –   | –                          | –                                    | –  |
| At amortized cost   | –   | 3                          | –                                    | <b>3</b>   |
| <b>Securities purchased under reverse repurchase agreements and securities borrowed</b> | –   | –                          | –                                    | –  |
| <b>Loans</b>  |   |                            |                                      |  |
| Residential mortgage  | 11  | –                          | 7                                    | <b>18</b>  |
| Personal  | 142   | –                          | 119                                  | <b>261</b>   |
| Credit card   | 92  | –                          | 36                                   | <b>128</b>   |
| Business and government   | 439   | –                          | (189)                                | <b>250</b>   |
| Customers' liability under acceptances  | 11  | –                          | 5                                    | <b>16</b>  |
|   | 695   | –                          | (22)                                 | <b>673</b>   |
| <b>Other assets</b>   | –   | –                          | –                                    | –  |
| <b>Other liabilities<sup>(2)</sup></b>  | –   | –                          | 58                                   | <b>58</b>  |
|   | 695   | 3                          | 37                                   | <b>735</b>   |

(1) On November 1, 2017, the Bank changed the presentation of certain Consolidated Balance Sheet items and reclassified certain amounts. As at October 31, 2017, the *Purchased receivables* item had been presented net of allowances for credit losses. This item is now reported in *Loans* and in *Allowances for credit losses* on the Consolidated Balance Sheet. As a result, the *Allowances for credit losses* item as at October 31, 2017 was reduced by \$24 million.

(2) Impairment remeasurement adjustments include an amount of \$58 million in allowances for credit losses recorded for off-balance-sheet commitments such as letters of guarantee and documentary letters of credit, undrawn commitments, and backstop liquidity and credit enhancement facilities. As at October 31, 2017, these allowances had been reported in *Allowances for credit losses*.



## NOTE 5 – FAIR VALUE OF FINANCIAL INSTRUMENTS

### Fair Value and Carrying Value of Financial Instruments by Category

Financial assets and financial liabilities are recognized on the Consolidated Balance Sheet at fair value or at amortized cost in accordance with the categories set out in the accounting framework for financial instruments.

|  | As at April 30, 2018   |   |   |   |  |  |                      |                  |
|--|--|---|---|---|--|--|----------------------|------------------|
|  | Carrying value and fair value  |   |   |   | Carrying value                               | Fair value                                   | Total carrying value | Total fair value |
|  | Financial instruments classified as at fair value through profit or loss | Financial instruments designated at fair value through profit or loss | Debt securities measured at fair value through other comprehensive income | Equity securities designated at fair value through other comprehensive income | Financial instruments at amortized cost, net | Financial instruments at amortized cost, net |                      |                  |
| <b>Financial assets</b>  |  |   |   |   |  |  |                      |                  |
| Cash and deposits with financial institutions  | –  | –   | –   | –   | 10,948                                       | 10,948                                       | 10,948               | 10,948           |
| Securities   | 54,977   | 4,391   | 6,040   | 355   | 7,679  | 7,668  | 73,442               | 73,431           |
| Securities purchased under reverse repurchase agreements and securities borrowed         | –  | 416   | –   | –   | 17,220                                       | 17,220                                       | 17,636               | 17,636           |
| Loans and acceptances, net of allowances   | 5,979  | –   | –   | –   | 133,885                                      | 133,780                                      | 139,864              | 139,759          |
| <b>Other</b>   |  |   |   |   |  |  |                      |                  |
| Derivative financial instruments   | 7,905  | –   | –   | –   | –  | –  | 7,905                | 7,905            |
| Other assets   | –  | –   | –   | –   | 1,293  | 1,293  | 1,293                | 1,293            |
| <b>Financial liabilities</b>   |  |   |   |   |  |  |                      |                  |
| Deposits   | –  | 9,183   | –   | –   | 155,591 <sup>(1)</sup>                       | 155,595                                      | 164,774              | 164,778          |
| <b>Other</b>   |  |   |   |   |  |  |                      |                  |
| Acceptances  | –  | –   | –   | –   | 6,652  | 6,652  | 6,652                | 6,652            |
| Obligations related to securities sold short   | 12,827   | –   | –   | –   | –  | –  | 12,827               | 12,827           |
| Obligations related to securities sold under repurchase agreements and securities loaned | –  | 311   | –   | –   | 26,334                                       | 26,334                                       | 26,645               | 26,645           |
| Derivative financial instruments   | 5,782  | –   | –   | –   | –  | –  | 5,782                | 5,782            |
| Liabilities related to transferred receivables   | –  | 7,909   | –   | –   | 11,711                                       | 11,696                                       | 19,620               | 19,605           |
| Other liabilities  | 17   | –   | –   | –   | 2,778  | 2,772  | 2,795                | 2,789            |
| <b>Subordinated debt</b>   | –  | –   | –   | –   | 755  | 744  | 755                  | 744              |

(1) Including embedded derivative financial instruments.

**NOTE 5 – FAIR VALUE OF FINANCIAL INSTRUMENTS (cont.)**

As at October 31, 2017

|  | Carrying value and fair value  |   |   | Carrying value                          | Fair value                              | Total carrying value | Total fair value |
|--|--|---|---|---|---|----------------------|------------------|
|  | Financial instruments classified as at fair value through profit or loss | Financial instruments designated at fair value through profit or loss | Available-for-sale financial instruments measured at fair value | Financial instruments at amortized cost | Financial instruments at amortized cost |                      |                  |
| <b>Financial assets</b>  |  |   |   |   |   |                      |                  |
| <b>Cash and deposits with financial institutions</b>                                     | –  | –   | –   | 8,802                                   | 8,802                                   | 8,802                | 8,802            |
| <b>Securities</b>  | 46,780   | 756   | 8,552   | 9,255                                   | 9,229                                   | 65,343               | 65,317           |
| <b>Securities purchased under reverse repurchase agreements and securities borrowed</b>  | –  | 657   | –   | 20,132                                  | 20,132                                  | 20,789               | 20,789           |
| <b>Loans and acceptances, net of allowances<sup>(1)</sup></b>                            | 5,523  | 115   | –   | 130,819                                 | 130,958                                 | 136,457              | 136,596          |
| <b>Other</b>   |  |   |   |   |   |                      |                  |
| Derivative financial instruments   | 8,423  | –   | –   | –                                       | –                                       | 8,423                | 8,423            |
| Other assets   | –  | –   | –   | 994                                     | 994                                     | 994                  | 994              |
| <b>Financial liabilities</b>   |  |   |   |   |   |                      |                  |
| <b>Deposits</b>  | –  | 5,501   |   | 151,170 <sup>(2)</sup>                  | 151,571                                 | 156,671              | 157,072          |
| <b>Other</b>   |  |   |   |   |   |                      |                  |
| Acceptances  | –  | –   |   | 5,991                                   | 5,991                                   | 5,991                | 5,991            |
| Obligations related to securities sold short   | 15,363   | –   |   | –                                       | –                                       | 15,363               | 15,363           |
| Obligations related to securities sold under repurchase agreements and securities loaned | –  | 534   |   | 21,233                                  | 21,233                                  | 21,767               | 21,767           |
| Derivative financial instruments   | 6,612  | –   |   | –                                       | –                                       | 6,612                | 6,612            |
| Liabilities related to transferred receivables   | –  | 6,209   |   | 13,889                                  | 13,940                                  | 20,098               | 20,149           |
| Other liabilities  | 15   | –   |   | 2,902                                   | 2,904                                   | 2,917                | 2,919            |
| <b>Subordinated debt</b>   | –  | –   |   | 9                                       | 6                                       | 9                    | 6                |

(1) The *Purchased receivables* amount of \$2,014 million, which was presented separately on the Consolidated Balance Sheet as at October 31, 2017, is now reported in *Loans and acceptances, net of allowances*.

(2) Including embedded derivative financial instruments.

## Establishing Fair Value

The fair value of a financial instrument is the price that would be received to sell a financial asset or paid to transfer a financial liability in an orderly transaction in the principal market at the measurement date under current market conditions (i.e., an exit price).

Unadjusted quoted prices in active markets provide the best evidence of fair value. When there is no quoted price in an active market, the Bank applies other valuation techniques that maximize the use of relevant observable inputs and that minimize the use of unobservable inputs. Such valuation techniques include the following: using information available from recent market transactions, referring to the current fair value of a comparable financial instrument, applying discounted cash flow analysis, applying option pricing models, or relying on any other valuation technique that is commonly used by market participants and has proven to yield reliable estimates. Judgment is required when applying many of the valuation techniques.

Fair value is established in accordance with a rigorous control framework. The Bank has policies and procedures that govern the process for determining fair value. The Bank's valuation governance structure has remained largely unchanged from that described in Note 3 to the audited annual consolidated financial statements for the year ended October 31, 2017. The valuation techniques used to determine the fair value of financial assets and liabilities are also described in this note, and no significant changes have been made to the valuation techniques.

## Financial Instruments Recorded at Fair Value on the Consolidated Balance Sheet

### Hierarchy of Fair Value Measurements

IFRS establishes a fair value hierarchy that classifies the inputs used in financial instrument fair value measurement techniques according to three levels. This fair value hierarchy requires observable market inputs to be used whenever such inputs exist. According to the hierarchy, the highest level of inputs are unadjusted quoted prices in active markets for identical instruments and the lowest level of inputs are unobservable inputs. If inputs from different levels of the hierarchy are used, the financial instrument is classified in the same level as the lowest level input that is significant to the fair value measurement. For additional information, see Note 3 to the audited annual consolidated financial statements for the year ended October 31, 2017.

Transfers of financial instruments between Levels 1 and 2 and transfers to (or from) Level 3 are deemed to have taken place at the beginning of the quarter in which the transfer occurred. Significant transfers can occur between the fair value hierarchy levels due to new information about the inputs used to determine fair value and the observable nature of those inputs.

During the quarter ended April 30, 2018, \$45 million in securities classified as at fair value through profit or loss and \$6 million in obligations related to securities sold short were transferred from Level 2 to Level 1 resulting from changing market conditions (\$132 million in securities classified as at fair value through profit or loss and \$11 million in obligations related to securities sold short during the quarter ended April 30, 2017). Also during the quarter ended April 30, 2018, \$8 million in securities classified as at fair value through profit or loss and \$1 million in obligations related to securities sold short were transferred from Level 1 to Level 2 (\$67 million in securities classified as at fair value through profit or loss and \$9 million in obligations related to securities sold short during the quarter ended April 30, 2017). During the six-month periods ended April 30, 2018 and 2017, financial instruments were transferred to (or from) Level 3 due to changes in the availability of observable market inputs resulting from changing market conditions.

The following tables show financial instruments recorded at fair value on the Consolidated Balance Sheet according to the fair value hierarchy.

|   | As at April 30, 2018 |         |         | Total financial assets/liabilities at fair value |
|---|----------------------|---------|---------|--|
|   | Level 1              | Level 2 | Level 3 |  |
| <b>Financial assets</b>   |                      |         |         |  |
| <b>Securities</b>   |                      |         |         |  |
| <b>At fair value through profit or loss</b>   |                      |         |         |  |
| Securities issued or guaranteed by  |                      |         |         |  |
| Canadian government   | 2,654                | 8,864   | –       | 11,518   |
| Canadian provincial and municipal governments   | –                    | 9,154   | –       | 9,154  |
| U.S. Treasury, other U.S. agencies and other foreign governments                        | 3,518                | 110     | –       | 3,628  |
| Other debt securities   | –                    | 2,717   | 23      | 2,740  |
| Equity securities   | 31,669               | 475     | 184     | 32,328   |
|   | 37,841               | 21,320  | 207     | 59,368   |
| <b>At fair value through other comprehensive income</b>                                 |                      |         |         |  |
| Securities issued or guaranteed by  |                      |         |         |  |
| Canadian government   | 82                   | 2,747   | –       | 2,829  |
| Canadian provincial and municipal governments   | –                    | 2,666   | –       | 2,666  |
| U.S. Treasury, other U.S. agencies and other foreign governments                        | 122                  | –       | –       | 122  |
| Other debt securities   | –                    | 423     | –       | 423  |
| Equity securities   | –                    | 122     | 233     | 355  |
|   | 204                  | 5,958   | 233     | 6,395  |
| <b>Securities purchased under reverse repurchase agreements and securities borrowed</b> | –                    | 416     | –       | 416  |
| <b>Loans</b>  | –                    | 5,571   | 408     | 5,979  |
| <b>Other</b>  |                      |         |         |  |
| Derivative financial instruments  | 69                   | 7,788   | 48      | 7,905  |
|   | 38,114               | 41,053  | 896     | 80,063   |
| <b>Financial liabilities</b>  |                      |         |         |  |
| <b>Deposits</b>   | –                    | 9,336   | –       | 9,336  |
| <b>Other</b>  |                      |         |         |  |
| Obligations related to securities sold short  | 7,928                | 4,899   | –       | 12,827   |
| Obligations related to securities sold under repurchase agreements                      | –                    | 311     | –       | 311  |
| Derivative financial instruments  | 205                  | 5,535   | 42      | 5,782  |
| Liabilities related to transferred receivables  | –                    | 7,909   | –       | 7,909  |
| Other liabilities   | –                    | 17      | –       | 17   |
|   | 8,133                | 28,007  | 42      | 36,182   |

**NOTE 5 – FAIR VALUE OF FINANCIAL INSTRUMENTS (cont.)**

|   | As at October 31, 2017 |         |         | Total financial assets/liabilities at fair value |
|---|------------------------|---------|---------|--|
|   | Level 1                | Level 2 | Level 3 |  |
| <b>Financial assets</b>   |                        |         |         |  |
| <b>Securities</b>   |                        |         |         |  |
| <b>At fair value through profit or loss</b>   |                        |         |         |  |
| Securities issued or guaranteed by  |                        |         |         |  |
| Canadian government   | 2,506                  | 6,156   | –       | 8,662  |
| Canadian provincial and municipal governments   | –                      | 7,770   | –       | 7,770  |
| U.S. Treasury, other U.S. agencies and other foreign governments                        | 1,916                  | 212     | –       | 2,128  |
| Other debt securities   | –                      | 2,599   | –       | 2,599  |
| Equity securities   | 25,751                 | 610     | 16      | 26,377   |
|   | 30,173                 | 17,347  | 16      | 47,536   |
| <b>Available-for-sale</b>   |                        |         |         |  |
| Securities issued or guaranteed by  |                        |         |         |  |
| Canadian government   | 66                     | 4,215   | –       | 4,281  |
| Canadian provincial and municipal governments   | –                      | 2,584   | –       | 2,584  |
| U.S. Treasury, other U.S. agencies and other foreign governments                        | 519                    | 2       | –       | 521  |
| Other debt securities   | –                      | 494     | –       | 494  |
| Equity securities   | 109                    | 237     | 326     | 672  |
|   | 694                    | 7,532   | 326     | 8,552  |
| <b>Securities purchased under reverse repurchase agreements and securities borrowed</b> | –                      | 657     | –       | 657  |
| <b>Loans</b>  | –                      | 5,638   | –       | 5,638  |
| <b>Other</b>  |                        |         |         |  |
| Derivative financial instruments  | 68                     | 8,284   | 71      | 8,423  |
|   | 30,935                 | 39,458  | 413     | 70,806   |
| <b>Financial liabilities</b>  |                        |         |         |  |
| <b>Deposits</b>   | –                      | 5,708   | 1       | 5,709  |
| <b>Other</b>  |                        |         |         |  |
| Obligations related to securities sold short  | 10,515                 | 4,848   | –       | 15,363   |
| Obligations related to securities sold under repurchase agreements                      | –                      | 534     | –       | 534  |
| Derivative financial instruments  | 118                    | 6,443   | 51      | 6,612  |
| Liabilities related to transferred receivables  | –                      | 6,209   | –       | 6,209  |
| Other liabilities   | –                      | 15      | –       | 15   |
|   | 10,633                 | 23,757  | 52      | 34,442   |

**Financial Instruments Classified in Level 3**

The Bank classifies financial instruments in Level 3 when the valuation technique is based on at least one significant input that is not observable in the markets. The Bank maximizes the use of observable inputs to determine the fair value of financial instruments.

For a description of the valuation techniques and significant unobservable inputs used in determining the fair value of financial instruments classified in Level 3, see Note 3 to the audited annual consolidated financial statements for the year ended October 31, 2017. For the quarter and six-month period ended April 30, 2018, no significant change was made to the valuation techniques and significant unobservable inputs used in determining fair value.

**Sensitivity Analysis of Financial Instruments Classified in Level 3**

The Bank performs sensitivity analyses on the fair value measurements of financial instruments classified in Level 3, substituting unobservable inputs with one or more reasonably possible alternative assumptions. For additional information on how a change in unobservable input might affect the fair value measurements of Level 3 financial instruments, see Note 3 of the audited annual consolidated financial statements for the year ended October 31, 2017. For the six-month period ended April 30, 2018, there were no significant changes in the sensitivity analyses of Level 3 financial instruments, aside from the sensitivity analyses applied to loans. The Bank varies unobservable inputs such as a liquidity premium and establishes a reasonable fair value range that could result in a \$45 million increase or decrease in the fair value of loans recorded as at April 30, 2018. As at October 31, 2017, there were no sensitivity analyses as no loans had been classified in Level 3.

### Change in the Fair Value of Financial Instruments Classified in Level 3

The Bank may hedge the fair value of financial instruments classified in the various levels through offsetting hedge positions. Gains and losses for financial instruments classified in Level 3 presented in the following tables do not reflect the inverse gains and losses on financial instruments used for economic hedging purposes that may have been classified in Level 1 or 2 by the Bank. In addition, the Bank may hedge the fair value of financial instruments classified in Level 3 using other financial instruments classified in Level 3. The effect of these hedges is not included in the net amount presented in the following tables. The gains and losses presented hereafter may comprise changes in fair value based on observable and unobservable inputs.

|   | Six months ended April 30, 2018                 |   |            |   |          |
|---|---|---|------------|---|----------|
|   | Securities at fair value through profit or loss | Securities at fair value through other comprehensive income | Loans      | Derivative financial instruments <sup>(1)</sup> | Deposits |
| Fair value as at November 1, 2017   | 184   | 158   | 428        | 20  | (1)      |
| Total realized and unrealized gains (losses) included in <i>Net income</i> <sup>(2)</sup>   | 28  | –   | 14         | (5)   | –        |
| Total realized and unrealized gains (losses) included in <i>Other comprehensive income</i>  | –   | –   | –          | –   | –        |
| Purchases   | 10  | 75  | –          | –   | –        |
| Sales   | (15)  | –   | –          | –   | –        |
| Issuances   | –   | –   | 4          | –   | –        |
| Settlements and other   | –   | –   | (38)       | (4)   | –        |
| Financial instruments transferred into Level 3  | –   | –   | –          | (1)   | –        |
| Financial instruments transferred out of Level 3  | –   | –   | –          | (4)   | 1        |
| <b>Fair value as at April 30, 2018</b>  | <b>207</b>                                      | <b>233</b>  | <b>408</b> | <b>6</b>  | <b>–</b> |
| Change in unrealized gains and losses included in <i>Net income</i> with respect to financial assets and financial liabilities held as at April 30, 2018 <sup>(3)</sup> | 9   | –   | 14         | (5)   | –        |

|   | Six months ended April 30, 2017                 |                               |   |            |
|---|---|-------------------------------|---|------------|
|   | Securities at fair value through profit or loss | Available-for-sale securities | Derivative financial instruments <sup>(1)</sup> | Deposits   |
| Fair value as at October 31, 2016   | 18  | 305                           | 15  | (7)        |
| Total realized and unrealized gains (losses) included in <i>Net income</i> <sup>(4)</sup>   | –   | 13                            | 1   | –          |
| Total realized and unrealized gains (losses) included in <i>Other comprehensive income</i>  | –   | (4)                           | –   | –          |
| Purchases   | 1   | 29                            | –   | –          |
| Sales   | (9)   | (38)                          | –   | –          |
| Issuances   | –   | –                             | –   | (7)        |
| Settlements and other   | –   | (4)                           | 9   | 1          |
| Financial instruments transferred into Level 3  | 2   | –                             | –   | (1)        |
| Financial instruments transferred out of Level 3  | –   | –                             | 3   | 6          |
| <b>Fair value as at April 30, 2017</b>  | <b>12</b>                                       | <b>301</b>                    | <b>28</b>                                       | <b>(8)</b> |
| Change in unrealized gains and losses included in <i>Net income</i> with respect to financial assets and financial liabilities held as at April 30, 2017 <sup>(5)</sup> | –   | –                             | 1   | –          |

(1) The derivative financial instruments include assets and liabilities presented on a net basis.

(2) Total net gains included in *Non-interest income* was \$37 million.

(3) Total unrealized gains included in *Non-interest income* was \$18 million.

(4) Total net gains included in *Non-interest income* was \$14 million.

(5) Total unrealized gains included in *Non-interest income* was \$1 million.

## NOTE 6 – FINANCIAL INSTRUMENTS DESIGNATED AT FAIR VALUE THROUGH PROFIT OR LOSS

The Bank chose to designate certain financial instruments at fair value through profit or loss according to the criteria presented in Note 1 to the audited annual consolidated financial statements for the year ended October 31, 2017 and in Note 2 to these consolidated financial statements. Consistent with its risk management strategy and under the fair value option, which permits the designation if it eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise from measuring financial assets and liabilities on different bases, the Bank designated at fair value through profit or loss certain securities, certain securities purchased under reverse repurchase agreements, and certain obligations related to securities sold under repurchase agreements, and certain liabilities related to transferred receivables. The fair value of liabilities related to transferred receivables does not include credit risk, as the holders of these liabilities are not exposed to the Bank's credit risk. There is no exposure to credit risk on the loans to the extent that they are fully collateralized. The Bank also designated certain deposits that include embedded derivative financial instruments at fair value through profit or loss.

To determine a change in fair value arising from a change in the credit risk of deposits designated at fair value through profit or loss, the Bank calculates, at the beginning of the period, the present value of the instrument's contractual cash flows using the following rates: first, using an observed discount rate for similar securities that reflects the Bank's credit spread and, then, using a rate that excludes the Bank's credit spread. The difference obtained between the two values is then compared to the difference obtained using the same rates at the end of the period.

Information about the financial assets and financial liabilities designated at fair value through profit or loss is provided in the following tables.

|  | Carrying value as at April 30, 2018 | Change in total fair value (including the change in the fair value attributable to credit risk) for the quarter ended April 30, 2018 | Change in total fair value (including the change in the fair value attributable to credit risk) for the six months ended April 30, 2018 | Change in fair value since the initial recognition of the instrument |
|--|-------------------------------------|--|---|--|
| <b>Financial assets designated at fair value through profit or loss</b>      |                                     |  |   |  |
| Securities   | 4,391                               | (1)  | (39)  | (76)   |
| Securities purchased under reverse repurchase agreements                     | 416                                 | –  | –   | –  |
|  | 4,807                               | (1)  | (39)  | (76)   |
| <b>Financial liabilities designated at fair value through profit or loss</b> |                                     |  |   |  |
| Deposits <sup>(1)(2)</sup>   | 9,183                               | 122  | 161   | 130  |
| Securities sold under repurchase agreements                                  | 311                                 | –  | –   | –  |
| Liabilities related to transferred receivables                               | 7,909                               | 12   | 103   | 17   |
|  | 17,403                              | 134  | 264   | 147  |

|  | Carrying value as at April 30, 2017 | Change in total fair value (including the change in the fair value attributable to credit risk) for the quarter ended April 30, 2017 | Change in total fair value (including the change in the fair value attributable to credit risk) for the six months ended April 30, 2017 | Change in fair value since the initial recognition of the instrument |
|--|-------------------------------------|--|---|--|
| <b>Financial assets designated at fair value through profit or loss</b>      |                                     |  |   |  |
| Securities   | 759                                 | 4  | –   | 22   |
| Securities purchased under reverse repurchase agreements                     | 54                                  | –  | –   | –  |
| Loans  | 115                                 | 9  | (4)   | (29)   |
|  | 928                                 | 13   | (4)   | (7)  |
| <b>Financial liabilities designated at fair value through profit or loss</b> |                                     |  |   |  |
| Deposits <sup>(1)(2)</sup>   | 5,162                               | (139)  | (118)   | (73)   |
| Liabilities related to transferred receivables                               | 6,097                               | (1)  | 56  | (151)  |
|  | 11,259                              | (140)  | (62)  | (224)  |

(1) For the quarter ended April 30, 2018, the change in the fair value of deposits designated at fair value through profit or loss attributable to credit risk, and recorded in *Other comprehensive income*, resulted in a gain of \$26 million (\$55 million loss for the quarter ended April 30, 2017). For the six-month period ended April 30, 2018, this change resulted in a \$10 million loss (\$76 million loss for the six-month period ended April 30, 2017).

(2) The amount at maturity that the Bank will be contractually required to pay to the holders of these deposits varies and will differ from the reporting date fair value.

## NOTE 7 – SECURITIES

### Credit Quality

As at April 30, 2018, securities at fair value through other comprehensive income and securities at amortized cost are classified in Stage 1, with their credit quality falling mainly in the “Excellent” category according to the Bank’s internal risk-rating categories. See Note 8 for a reconciliation of the allowances for credit losses.

### Gross Gains (Losses) on Securities at Fair Value Through Other Comprehensive Income

|  | As at April 30, 2018 |                        |                         |                               |
|--|----------------------|------------------------|-------------------------|-------------------------------|
|  | Amortized cost       | Gross unrealized gains | Gross unrealized losses | Carrying value <sup>(1)</sup> |
| Securities issued or guaranteed by                               |                      |                        |                         |                               |
| Canadian government  | 2,862                | 3                      | (36)                    | 2,829                         |
| Canadian provincial and municipal governments                    | 2,655                | 39                     | (28)                    | 2,666                         |
| U.S. Treasury, other U.S. agencies and other foreign governments | 122                  | –                      | –                       | 122                           |
| Other debt securities  | 429                  | 1                      | (7)                     | 423                           |
| Equity securities  | 357                  | 1                      | (3)                     | 355                           |
|  | 6,425                | 44                     | (74)                    | 6,395                         |

(1) The allowances for credit losses on securities at fair value through other comprehensive income, representing a negligible amount as at April 30, 2018, are reported in *Other comprehensive income*. See Note 8.

### Equity Securities Designated at Fair Value Through Other Comprehensive Income

The Bank designated certain equity securities, the business objective of which is to generate dividend income, at fair value through other comprehensive income without subsequent reclassification of gains and losses to net income.

During the six months ended April 30, 2018, an amount of \$8 million in dividend income was recognized for these investments, including a negligible amount for investments that were sold during the six months ended April 30, 2018.

|   | Six months ended April 30, 2018        |                                       |            |
|---|--|---------------------------------------|------------|
|   | Equity securities of private companies | Equity securities of public companies | Total      |
| Fair value as at November 1, 2017                           | 158                                    | 122                                   | 280        |
| Change in fair value  | –                                      | –                                     | –          |
| Designated at fair value through other comprehensive income | 75                                     | 26                                    | 101        |
| Sales <sup>(1)</sup>  | –                                      | (26)                                  | (26)       |
| <b>Fair value as at April 30, 2018</b>                      | <b>233</b>                             | <b>122</b>                            | <b>355</b> |

(1) The Bank disposed of public company equity securities for economic reasons.

**NOTE 7 – SECURITIES (cont.)**

**Gross Gains (Losses) on Available-for-Sale Securities**

|  | As at October 31, 2017 |                        |                         |                |
|--|------------------------|------------------------|-------------------------|----------------|
|  | Amortized cost         | Gross unrealized gains | Gross unrealized losses | Carrying value |
| Securities issued or guaranteed by                               |                        |                        |                         |                |
| Canadian government  | 4,308                  | 6                      | (33)                    | 4,281          |
| Canadian provincial and municipal governments                    | 2,502                  | 87                     | (5)                     | 2,584          |
| U.S. Treasury, other U.S. agencies and other foreign governments | 536                    | –                      | (15)                    | 521            |
| Other debt securities  | 487                    | 9                      | (2)                     | 494            |
| Equity securities  | 633                    | 64                     | (25)                    | 672            |
|  | <b>8,466</b>           | <b>166</b>             | <b>(80)</b>             | <b>8,552</b>   |

**Impairment Losses Recognized**

During the quarter and six-month period ended April 30, 2017, no impairment loss had been recognized in *Gains (losses) on available-for-sale securities, net* in the Consolidated Statement of Income, and no amounts had been reversed in the Consolidated Statement of Income to recognize subsequent increases in the fair value of previously impaired debt securities.

**Gross Unrealized Losses**

As at April 30, 2017, the Bank had concluded that the gross unrealized losses on available-for-sale securities were mainly due to market price fluctuations and to changes in foreign exchange rates and that there was no objective evidence of impairment requiring an impairment charge to be recognized in the Consolidated Statement of Income.

**Securities at Amortized Cost**

|  | As at April 30, 2018 |
|--|----------------------|
| Securities issued or guaranteed by                               |                      |
| Canadian government  | 4,499                |
| Canadian provincial and municipal governments                    | 1,605                |
| U.S. Treasury, other U.S. agencies and other foreign governments | 21                   |
| Other debt securities  | 1,555                |
| Gross carrying value   | 7,680                |
| Allowances for credit losses                                     | 1                    |
| Carrying value   | 7,679                |

**Gains (Losses) on Disposals of Securities at Amortized Cost**

During the six-month period ended April 30, 2018, the Bank sold certain debt securities measured at amortized cost given an increase in their credit risk. The carrying value of these securities upon disposal was \$14 million, and the Bank recognized a negligible gain in *Non-interest income – Gains (losses) on non-trading securities, net* in the Consolidated Statement of Income.

**Held-to-Maturity Securities**

As at April 30, 2017, there was no objective evidence of impairment on held-to-maturity securities.



## NOTE 8 – LOANS AND ALLOWANCES FOR CREDIT LOSSES

As at April 30, 2018, loans are recognized on the Consolidated Balance Sheet either at fair value through profit or loss or at amortized cost using the financial asset classification criteria defined in IFRS 9.

The information provided in the tables on the following pages is presented in accordance with IFRS 9 as at April 30, 2018 and in accordance with IAS 39 as at October 31, 2017 and reflects the presentation changes applied to certain Consolidated Balance Sheet items. For additional information, see Note 1 to these consolidated financial statements.

### Determining and Measuring Expected Credit Losses (ECL)

#### Determining Expected Credit Losses

Expected credit losses are determined using a three-stage impairment approach that is based on the change in the credit quality of financial assets since initial recognition.

- Stage 1: Financial assets that have experienced no significant increase in credit risk and for which 12-month expected credit losses are recorded at the reporting date are classified in Stage 1.
- Stage 2: Financial assets that have experienced a significant increase in credit risk between initial recognition and the reporting date, and for which lifetime expected credit losses are recorded, are classified in Stage 2.
- Stage 3: Financial assets for which there is objective evidence of impairment, for which one or more events have had a detrimental impact on the estimated future cash flows of these financial assets at the reporting date, and for which lifetime expected credit losses are recorded, are classified in Stage 3.
- POCI: Financial assets that are credit-impaired when purchased or originated (POCI) are classified in the POCI category.

#### Impairment Governance

A rigorous control framework is applied to the determination of expected credit losses. The Bank has policies and procedures that govern impairments arising from credit risk. These policies are documented and periodically reviewed by the Risk Management group. All models used to calculate expected credit losses are validated, and controls are in place to ensure they are applied.

These models are validated by groups that are independent of the team that prepares the calculations. Complex questions on measurement methodologies and assumptions are reviewed by a group of experts from various functions. Furthermore, the inputs and assumptions used to determine expected credit losses are reviewed on a regular basis.

#### Measurement of Expected Credit Losses

Expected credit losses are estimated using three main variables: (1) probability of default (PD), (2) loss given default (LGD) and (3) exposure at default (EAD). For accounting purposes, 12-month PD and lifetime PD are the probabilities of a default occurring over the next 12 months or over the life of a financial instrument, respectively, based on conditions existing at the balance sheet date and on future economic conditions that have, or will have, an impact on credit risk. LGD reflects the losses expected should default occur and considers such factors as the mitigating effects of collateral, the realizable value thereof, and the time value of money. EAD is the expected balance owing at default and considers such factors as repayments of principal and interest between the balance sheet date and the time of default as well as any amounts expected to be drawn on a committed facility. 12-month expected credit losses are estimated by multiplying 12-month PD by LGD and by EAD. Lifetime expected credit losses are estimated using the lifetime PD.

For most financial instruments, expected credit losses are measured on an individual basis. Financial instruments that have credit losses measured on a collective basis are grouped according to similar credit risk characteristics.

#### Inputs, Assumptions and Estimation Techniques Used

The Bank's approach to calculating expected credit losses consists essentially of leveraging existing regulatory models and then adjusting parameters for IFRS 9 purposes. These models have the advantage of having been thoroughly tested and validated. In addition, using the same base models, regardless of the purpose (capital calculations, pricing, IFRS 9 or other risk management purpose), provides consistency across risk assessments.

#### PD Estimates

Since the objective of the regulatory calibration of PD is to align historical data to the long-run default rate, adjustments are required to obtain a point-in-time, forward-looking PD, as required by IFRS 9. The Bank performs the following: (1) A point-in-time calibration, where the PD of the current portfolio is aligned with the appropriate default rate. The resulting PD estimate equals the prior-year default rate. The prior-year default rate is selected for the calibration performed at this stage, as it often reflects one of the most accurate and appropriate estimates of the upcoming-year default rate; (2) Forward-looking adjustments are incorporated through a calibration factor based on forecasts produced by the stress testing team's analyses. The team considers three macroeconomic scenarios, and, for each scenario, produces a forward-looking assessment covering the three upcoming years.

## NOTE 8 – LOANS AND ALLOWANCES FOR CREDIT LOSSES (cont.)

### LGD Estimates

LGD is estimated using, as a starting point, expected LGD. In some cases, other LGD values will be used: “downturn LGD” may be used when an economic downturn is expected in the year ahead, and a “favourable LGD” may be used when economic conditions are expected to be considerably better than average. In the latter case, the starting-point LGD will be based on the LGD realized in the previous year.

### EAD Estimates

For term loans, the Bank uses expected EAD, which is the outstanding balance anticipated at each point in time and assuming previous payments were made. Expected EAD decreases over time until it reaches zero upon loan maturity. For revolving loans, the EAD percentage is based on the percentage estimated by the corresponding regulatory model and, thereafter, is converted to dollars according to the authorized balance.

### Expected Life

For most financial instruments, the expected life used when measuring expected credit losses is the remaining contractual life. For revolving financial instruments where there is no contractual maturity, such as credit cards or lines of credit, the expected life is based on the behavioral life of the product.

### **Incorporation of Forward-Looking Information**

The Bank’s Economy and Strategy group is responsible for developing three macroeconomic scenarios and for recommending probability weights for each scenario. Macroeconomic scenarios are not developed for specific portfolios, as the Economy and Strategy group provides a set of variables for each of the defined scenarios. The PDs are also adjusted to incorporate economic assumptions (interest rates, unemployment rates, GDP forecasts, oil prices, housing price indices, etc.) that can be statistically tied to PD changes that will have an impact beyond the next 12 months. These statistical relationships are determined using the processes developed for stress testing. In addition, the group considers other relevant factors that may not be adequately reflected in the information used to calculate the PDs (including late payments and whether the financial asset is subject to additional monitoring such as the watchlist for business and government loan portfolios).

### **Determination of a Significant Increase in the Credit Risk of a Financial Instrument**

At each reporting period, the Bank determines whether credit risk has increased significantly since initial recognition by examining the change in the risk of default occurring over the remaining life of the financial instrument. First, the Bank compares the point-in-time forward-looking remaining lifetime PD at the reporting date with the expected point-in-time forward-looking remaining lifetime PD established at initial recognition. Based on this comparison, the Bank determines whether the loan has deteriorated when compared to the initial conditions. Because the comparison includes an adjustment based on origination-date forward-looking information and reporting-date forward-looking information, the deterioration may be caused by the following factors: (i) deterioration of the economic outlook used in the forward-looking assessment; (ii) deterioration of the borrower’s conditions (payment defaults, worsening financial ratios, etc.); or (iii) a combination of both factors. The quantitative criteria used to determine a significant increase in credit risk is a series of relative and absolute thresholds, and a backstop is also applied. All financial instruments that are 30 days past due are migrated to Stage 2, even if the other criteria do not indicate a significant increase in credit risk.

### **Determination That a Financial Asset is Credit-Impaired**

The Bank considers a financial asset, other than a credit card receivable, to be credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred or when contractual payments are 90 days past due. For credit card receivables, the conditions are essentially the same, aside from the days-past-due criterion, which is 180 days instead of 90 days and similar to the regulatory model.

## Credit Quality of Loans

The following table presents the gross carrying amounts of loans as at April 30, 2018, according to credit quality and ECL impairment stage of each loan category at amortized cost, and according to credit quality for loans at fair value through profit or loss. For additional information on credit quality according to the Advanced Internal Rating-Based (AIRB) categories, see the “Credit Risk Management” section of the *2017 Annual Report*.

|  | As at April 30, 2018 |              |                        |              |   |                |
|--|----------------------|--------------|------------------------|--------------|---|----------------|
|  | Non-impaired loans   |              | Impaired loans         |              | Loans at fair value through profit or loss <sup>(2)</sup> | Total          |
|  | Stage 1              | Stage 2      | Stage 3 <sup>(1)</sup> | POCI         |   |                |
| <b>Residential mortgage</b>                  |                      |              |                        |              |   |                |
| Excellent                                    | 18,069               | –            | –                      | –            | –   | 18,069         |
| Good   | 14,760               | 15           | –                      | –            | –   | 14,775         |
| Satisfactory                                 | 8,500                | 403          | –                      | –            | –   | 8,903          |
| Special mention                              | 410                  | 743          | –                      | –            | –   | 1,153          |
| Substandard                                  | 51                   | 365          | –                      | –            | –   | 416            |
| Default                                      | –                    | –            | 126                    | –            | –   | 126            |
| AIRB approach                                | 41,790               | 1,526        | 126                    | –            | –   | 43,442         |
| Standardized approach                        | 2,176                | 15           | 17                     | 565          | 5,659   | 8,432          |
| Gross carrying amount                        | 43,966               | 1,541        | 143                    | 565          | 5,659   | 51,874         |
| Allowances for credit losses <sup>(3)</sup>  | 26                   | 13           | 18                     | (34)         | –   | 23             |
| <b>Carrying amount</b>                       | <b>43,940</b>        | <b>1,528</b> | <b>125</b>             | <b>599</b>   | <b>5,659</b>  | <b>51,851</b>  |
| <b>Personal</b>                              |                      |              |                        |              |   |                |
| Excellent                                    | 12,517               | 1            | –                      | –            | –   | 12,518         |
| Good   | 10,264               | 74           | –                      | –            | –   | 10,338         |
| Satisfactory                                 | 5,303                | 931          | –                      | –            | –   | 6,234          |
| Special mention                              | 355                  | 693          | –                      | –            | –   | 1,048          |
| Substandard                                  | 72                   | 234          | –                      | –            | –   | 306            |
| Default                                      | –                    | –            | 135                    | –            | –   | 135            |
| AIRB approach                                | 28,511               | 1,933        | 135                    | –            | –   | 30,579         |
| Standardized approach                        | 4,493                | 153          | 22                     | 908          | –   | 5,576          |
| Gross carrying amount                        | 33,004               | 2,086        | 157                    | 908          | –   | 36,155         |
| Allowances for credit losses <sup>(3)</sup>  | 74                   | 127          | 65                     | –            | –   | 266            |
| <b>Carrying amount</b>                       | <b>32,930</b>        | <b>1,959</b> | <b>92</b>              | <b>908</b>   | <b>–</b>  | <b>35,889</b>  |
| <b>Credit card</b>                           |                      |              |                        |              |   |                |
| Excellent                                    | 403                  | –            | –                      | –            | –   | 403            |
| Good   | 281                  | –            | –                      | –            | –   | 281            |
| Satisfactory                                 | 819                  | 33           | –                      | –            | –   | 852            |
| Special mention                              | 306                  | 259          | –                      | –            | –   | 565            |
| Substandard                                  | 12                   | 110          | –                      | –            | –   | 122            |
| Default                                      | –                    | –            | –                      | –            | –   | –              |
| AIRB approach                                | 1,821                | 402          | –                      | –            | –   | 2,223          |
| Standardized approach                        | 22                   | –            | –                      | –            | –   | 22             |
| Gross carrying amount                        | 1,843                | 402          | –                      | –            | –   | 2,245          |
| Allowances for credit losses <sup>(3)</sup>  | 30                   | 102          | –                      | –            | –   | 132            |
| <b>Carrying amount</b>                       | <b>1,813</b>         | <b>300</b>   | <b>–</b>               | <b>–</b>     | <b>–</b>  | <b>2,113</b>   |
| <b>Business and government<sup>(4)</sup></b> |                      |              |                        |              |   |                |
| Excellent                                    | 3,753                | –            | –                      | –            | 10  | 3,763          |
| Good   | 22,005               | 15           | –                      | –            | 64  | 22,084         |
| Satisfactory                                 | 17,444               | 1,028        | –                      | –            | 246   | 18,718         |
| Special mention                              | 1,446                | 1,412        | –                      | –            | –   | 2,858          |
| Substandard                                  | 13                   | 119          | –                      | –            | –   | 132            |
| Default                                      | –                    | –            | 250                    | –            | –   | 250            |
| AIRB approach                                | 44,661               | 2,574        | 250                    | –            | 320   | 47,805         |
| Standardized approach                        | 2,408                | 5            | 36                     | 2            | –   | 2,451          |
| Gross carrying amount                        | 47,069               | 2,579        | 286                    | 2            | 320   | 50,256         |
| Allowances for credit losses <sup>(3)</sup>  | 43                   | 81           | 121                    | –            | –   | 245            |
| <b>Carrying amount</b>                       | <b>47,026</b>        | <b>2,498</b> | <b>165</b>             | <b>2</b>     | <b>320</b>  | <b>50,011</b>  |
| <b>Total loans</b>                           |                      |              |                        |              |   |                |
| Gross carrying amount                        | 125,882              | 6,608        | 586                    | 1,475        | 5,979   | 140,530        |
| Allowances for credit losses <sup>(3)</sup>  | 173                  | 323          | 204                    | (34)         | –   | 666            |
| <b>Carrying amount</b>                       | <b>125,709</b>       | <b>6,285</b> | <b>382</b>             | <b>1,509</b> | <b>5,979</b>  | <b>139,864</b> |

(1) Given the adoption of IFRS 9, all loans classified in Stage 3 of the expected credit loss model are impaired loans. Under IAS 39, loans were considered impaired according to different criteria.

(2) Not subject to expected credit losses.

(3) The allowances for credit losses do not include the amounts related to undrawn commitments reported in the *Other liabilities* item of the Consolidated Balance Sheet.

(4) Includes customers' liability under acceptances.

**NOTE 8 – LOANS AND ALLOWANCES FOR CREDIT LOSSES (cont.)**

The following table presents the credit risk exposures of off-balance-sheet commitments as at April 30, 2018 according to credit quality and ECL impairment stage.

|  | As at April 30, 2018 |            |          |               |
|--|----------------------|------------|----------|---------------|
|  | Stage 1              | Stage 2    | Stage 3  | Total         |
| <b>Off-balance-sheet commitments<sup>(1)</sup></b> |                      |            |          |               |
| <b>Retail</b>                                      |                      |            |          |               |
| Excellent  | 11,098               | 8          | –        | 11,106        |
| Good   | 2,466                | 16         | –        | 2,482         |
| Satisfactory                                       | 980                  | 125        | –        | 1,105         |
| Special mention                                    | 80                   | 89         | –        | 169           |
| Substandard  | 1                    | 17         | –        | 18            |
| Default  | –                    | –          | 2        | 2             |
| <b>Non-retail</b>                                  |                      |            |          |               |
| Excellent  | 5,463                | –          | –        | 5,463         |
| Good   | 12,474               | –          | –        | 12,474        |
| Satisfactory                                       | 4,396                | 372        | –        | 4,768         |
| Special mention                                    | 180                  | 269        | –        | 449           |
| Substandard  | 3                    | 16         | –        | 19            |
| Default  | –                    | –          | 2        | 2             |
| AIRB approach                                      | 37,141               | 912        | 4        | 38,057        |
| Standardized approach                              | 6,643                | –          | –        | 6,643         |
| Total exposure                                     | 43,784               | 912        | 4        | 44,700        |
| Allowances for credit losses                       | 30                   | 21         | 1        | 52            |
| <b>Total exposure, net of allowances</b>           | <b>43,754</b>        | <b>891</b> | <b>3</b> | <b>44,648</b> |

(1) Represent letters of guarantee and documentary letters of credit, undrawn commitments, and backstop liquidity and credit enhancement facilities.

## Credit Quality of Loans

|   | As at October 31, 2017 |               |              |   |                |
|---|------------------------|---------------|--------------|---|----------------|
|   | Residential mortgage   | Personal      | Credit card  | Business and government <sup>(1)(2)</sup> | Total          |
| Neither past due <sup>(3)</sup> nor impaired                          | 50,232                 | 34,305        | 2,193        | 47,369                                    | 134,099        |
| Past due <sup>(3)</sup> but not impaired                              | 220                    | 331           | 54           | 78  | 683            |
| Impaired  | 66                     | 80            | –            | 234                                       | 380            |
| POCI  | 1,116                  | 874           | –            | –   | 1,990          |
| <b>Gross loans</b>  | <b>51,634</b>          | <b>35,590</b> | <b>2,247</b> | <b>47,681</b>                             | <b>137,152</b> |
| Less: Allowances on impaired loans                                    |                        |               |              |   |                |
| Individual allowances   | 13                     | 22            | –            | 119                                       | 154            |
| Collective allowances   | –                      | 18            | –            | 2   | 20             |
| Allowances on POCI loans  | (31)                   | 7             | –            | –   | (24)           |
| <b>Allowances on impaired loans</b>                                   | <b>(18)</b>            | <b>47</b>     | <b>–</b>     | <b>121</b>                                | <b>150</b>     |
|   | <b>51,652</b>          | <b>35,543</b> | <b>2,247</b> | <b>47,560</b>                             | <b>137,002</b> |
| Less:   |                        |               |              |   |                |
| Sectoral allowance on non-impaired loans – Oil and gas <sup>(4)</sup> |                        |               |              |   | 139            |
| Collective allowance on non-impaired loans <sup>(5)</sup>             |                        |               |              |   | 406            |
|   |                        |               |              |   | 545            |
| <b>Loans and acceptances, net of allowances</b>                       |                        |               |              |   | <b>136,457</b> |

- (1) Business credit portfolios are closely monitored and a monthly watchlist of problem commitments is produced. The watchlist is analyzed by the loan portfolio managers concerned, who must then submit a report to Credit Risk Management.
- (2) Includes customers' liability under acceptances.
- (3) A loan is past due when the counterparty has not made a payment by the contractual due date.
- (4) The sectoral allowance on non-impaired loans was established collectively for the portfolio of loans to producers and service companies in the oil and gas sector.
- (5) The collective allowance for credit risk on non-impaired loans was established taking into account the Bank's overall credit portfolio, except for loans covered by the sectoral allowance and POCI loans.

## Loans Past Due But Not Impaired<sup>(1)</sup>

|                             | As at April 30, 2018 |            |             |  | As at October 31, 2017 |            |             |  |
|-----------------------------|----------------------|------------|-------------|--|------------------------|------------|-------------|--|
|                             | Residential mortgage | Personal   | Credit card | Business and government <sup>(2)</sup> | Residential mortgage   | Personal   | Credit card | Business and government <sup>(2)</sup> |
| Past due but not impaired   |                      |            |             |  |                        |            |             |  |
| 31 to 60 days               | 77                   | 74         | 25          | 31                                     | 111                    | 88         | 22          | 30                                     |
| 61 to 90 days               | 47                   | 47         | 13          | 36                                     | 40                     | 39         | 11          | 15                                     |
| Over 90 days <sup>(3)</sup> | –                    | –          | 24          | –                                      | 69                     | 204        | 21          | 33                                     |
|                             | <b>124</b>           | <b>121</b> | <b>62</b>   | <b>67</b>                              | <b>220</b>             | <b>331</b> | <b>54</b>   | <b>78</b>                              |

- (1) Loans less than 31 days past due are not presented as they are not considered past due from an administrative standpoint.
- (2) Includes customers' liability under acceptances.
- (3) Given the adoption of IFRS 9, loans more than 90 days past due, except for credit card receivables, are considered impaired (Stage 3).

## Impaired Loans<sup>(1)</sup>

|  | As at April 30, 2018 |                              |            | As at October 31, 2017 |                              |            |
|--|----------------------|------------------------------|------------|------------------------|------------------------------|------------|
|  | Gross                | Allowances for credit losses | Net        | Gross                  | Allowances for credit losses | Net        |
| <b>Loans</b>                           |                      |                              |            |                        |                              |            |
| Residential mortgage                   | 143                  | 18                           | 125        | 66                     | 13                           | 53         |
| Personal                               | 157                  | 65                           | 92         | 80                     | 40                           | 40         |
| Credit card <sup>(2)</sup>             | –                    | –                            | –          | –                      | –                            | –          |
| Business and government <sup>(3)</sup> | 286                  | 121                          | 165        | 234                    | 121                          | 113        |
|  | <b>586</b>           | <b>204</b>                   | <b>382</b> | <b>380</b>             | <b>174</b>                   | <b>206</b> |

- (1) Given the adoption of IFRS 9, all loans classified in Stage 3 of the expected credit loss model are impaired loans. Under IAS 39, loans were considered impaired according to different criteria. These impaired loans do not include POCI loans.
- (2) Credit card receivables are considered impaired, at the latest, when payment is 180 days past due, and they are written off at that time.
- (3) Includes customers' liability under acceptances.

**NOTE 8 – LOANS AND ALLOWANCES FOR CREDIT LOSSES (cont.)**

**Allowances for Credit Losses**

The following tables present a reconciliation of the allowances for credit losses by Consolidated Balance Sheet item and by off-balance-sheet commitments.

|  | Quarter ended April 30, 2018                        |                              |                           |             |                      | Allowances for credit losses as at April 30, 2018 |
|--|---|------------------------------|---------------------------|-------------|----------------------|---|
|  | Allowances for credit losses as at January 31, 2018 | Provisions for credit losses | Write-offs <sup>(1)</sup> | Disposals   | Recoveries and other |   |
| <b>Balance sheet</b>   |   |                              |                           |             |                      |   |
| <b>Cash and deposits with financial institutions<sup>(2)(3)</sup></b>                                    | <b>1</b>  | <b>–</b>                     | <b>–</b>                  | <b>–</b>    | <b>–</b>             | <b>1</b>  |
| <b>Securities<sup>(3)</sup></b>  |   |                              |                           |             |                      |   |
| At fair value through other comprehensive income <sup>(4)</sup>  | –   | –                            | –                         | –           | –                    | –   |
| At amortized cost <sup>(2)</sup>   | 1   | –                            | –                         | –           | –                    | 1   |
| <b>Securities purchased under reverse repurchase agreements and securities borrowed<sup>(2)(3)</sup></b> | <b>–</b>  | <b>–</b>                     | <b>–</b>                  | <b>–</b>    | <b>–</b>             | <b>–</b>  |
| <b>Loans<sup>(5)</sup></b>   |   |                              |                           |             |                      |   |
| Residential mortgage   | 27  | (1)                          | (2)                       | –           | (1)                  | 23  |
| Personal   | 260   | 51                           | (49)                      | (5)         | 9                    | 266   |
| Credit card  | 130   | 24                           | (25)                      | –           | 3                    | 132   |
| Business and government  | 233   | 12                           | (8)                       | (13)        | 4                    | 228   |
| Customers' liability under acceptances   | 13  | 4                            | –                         | –           | –                    | 17  |
|  | <b>663</b>  | <b>90</b>                    | <b>(84)</b>               | <b>(18)</b> | <b>15</b>            | <b>666</b>  |
| <b>Other assets<sup>(2)(3)</sup></b>   | <b>–</b>  | <b>–</b>                     | <b>–</b>                  | <b>–</b>    | <b>–</b>             | <b>–</b>  |
| <b>Off-balance-sheet commitments<sup>(6)</sup></b>   |   |                              |                           |             |                      |   |
| Letters of guarantee and documentary letters of credit   | 3   | –                            | –                         | –           | –                    | 3   |
| Undrawn commitments  | 47  | –                            | –                         | –           | –                    | 47  |
| Backstop liquidity and credit enhancement facilities   | 1   | 1                            | –                         | –           | –                    | 2   |
|  | <b>51</b>   | <b>1</b>                     | <b>–</b>                  | <b>–</b>    | <b>–</b>             | <b>52</b>   |
|  | <b>716</b>  | <b>91</b>                    | <b>(84)</b>               | <b>(18)</b> | <b>15</b>            | <b>720</b>  |

|  | Six months ended April 30, 2018                     |                              |                           |             |                      | Allowances for credit losses as at April 30, 2018 |
|--|---|------------------------------|---------------------------|-------------|----------------------|---|
|  | Allowances for credit losses as at November 1, 2017 | Provisions for credit losses | Write-offs <sup>(1)</sup> | Disposals   | Recoveries and other |   |
| <b>Balance sheet</b>   |   |                              |                           |             |                      |   |
| <b>Cash and deposits with financial institutions<sup>(2)(3)</sup></b>                                    | <b>1</b>  | <b>–</b>                     | <b>–</b>                  | <b>–</b>    | <b>–</b>             | <b>1</b>  |
| <b>Securities<sup>(3)</sup></b>  |   |                              |                           |             |                      |   |
| At fair value through other comprehensive income <sup>(4)</sup>  | –   | –                            | –                         | –           | –                    | –   |
| At amortized cost <sup>(2)</sup>   | 3   | (2)                          | –                         | –           | –                    | 1   |
| <b>Securities purchased under reverse repurchase agreements and securities borrowed<sup>(2)(3)</sup></b> | <b>–</b>  | <b>–</b>                     | <b>–</b>                  | <b>–</b>    | <b>–</b>             | <b>–</b>  |
| <b>Loans<sup>(5)</sup></b>   |   |                              |                           |             |                      |   |
| Residential mortgage   | 18  | 10                           | (5)                       | –           | –                    | 23  |
| Personal   | 261   | 93                           | (90)                      | (5)         | 7                    | 266   |
| Credit card  | 128   | 47                           | (50)                      | –           | 7                    | 132   |
| Business and government  | 250   | 35                           | (45)                      | (13)        | 1                    | 228   |
| Customers' liability under acceptances   | 16  | 1                            | –                         | –           | –                    | 17  |
|  | <b>673</b>  | <b>186</b>                   | <b>(190)</b>              | <b>(18)</b> | <b>15</b>            | <b>666</b>  |
| <b>Other assets<sup>(2)(3)</sup></b>   | <b>–</b>  | <b>–</b>                     | <b>–</b>                  | <b>–</b>    | <b>–</b>             | <b>–</b>  |
| <b>Off-balance-sheet commitments<sup>(6)</sup></b>   |   |                              |                           |             |                      |   |
| Letters of guarantee and documentary letters of credit   | 3   | –                            | –                         | –           | –                    | 3   |
| Undrawn commitments  | 54  | (7)                          | –                         | –           | –                    | 47  |
| Backstop liquidity and credit enhancement facilities   | 1   | 1                            | –                         | –           | –                    | 2   |
|  | <b>58</b>   | <b>(6)</b>                   | <b>–</b>                  | <b>–</b>    | <b>–</b>             | <b>52</b>   |
|  | <b>735</b>  | <b>178</b>                   | <b>(190)</b>              | <b>(18)</b> | <b>15</b>            | <b>720</b>  |

(1) The contractual amount outstanding on financial assets that were written off during the quarter ended April 30, 2018 and that are still subject to enforcement activity was \$39 million (\$74 million for the six-month period ended April 30, 2018).

(2) These financial assets are presented net of the allowances for credit losses on the Consolidated Balance Sheet.

(3) As at April 30, 2018, these financial assets were mainly classified in Stage 1 and their credit quality fell within the *Excellent* category.

(4) The allowances for credit losses are reported in *Accumulated other comprehensive income* on the Consolidated Balance Sheet.

(5) The allowances for credit losses are reported in the *Allowances for credit losses* item of the Consolidated Balance Sheet.

(6) The allowances for credit losses are reported in the *Other liabilities* item of the Consolidated Balance Sheet.

The following tables present the reconciliation of allowances for credit losses for each loan category at amortized cost according to ECL impairment stage.

|   | Quarter ended April 30, 2018                       |            |  |                     | Total      |
|---|--|------------|--|---------------------|------------|
|   | Allowances for credit losses on non-impaired loans |            | Allowances for credit losses on impaired loans |                     |            |
|   | Stage 1  | Stage 2    | Stage 3  | POCI <sup>(1)</sup> |            |
| <b>Residential mortgage</b>                         |  |            |  |                     |            |
| Balance as at January 31, 2018                      | 26   | 12         | 19   | (30)                | 27         |
| Originations or purchases                           | 3  | -          | -  | -                   | 3          |
| Transfers <sup>(2)</sup> :                          |  |            |  |                     |            |
| to Stage 1  | 2  | (2)        | -  | -                   | -          |
| to Stage 2  | -  | 1          | (1)  | -                   | -          |
| to Stage 3  | -  | (1)        | 1  | -                   | -          |
| Net remeasurement of loss allowances <sup>(3)</sup> | (5)  | 3          | 2  | (3)                 | (3)        |
| Derecognitions <sup>(4)</sup>                       | -  | -          | (1)  | -                   | (1)        |
| Changes to models                                   | -  | -          | -  | -                   | -          |
| Provisions for credit losses                        | -  | 1          | 1  | (3)                 | (1)        |
| Write-offs  | -  | -          | (2)  | -                   | (2)        |
| Disposals   | -  | -          | -  | -                   | -          |
| Recoveries  | -  | -          | 1  | -                   | 1          |
| Foreign exchange movements and other                | -  | -          | (1)  | (1)                 | (2)        |
| <b>Balance as at April 30, 2018</b>                 | <b>26</b>  | <b>13</b>  | <b>18</b>                                      | <b>(34)</b>         | <b>23</b>  |
| Includes:   |  |            |  |                     |            |
| Amounts drawn                                       | 26   | 13         | 18   | (34)                | 23         |
| Undrawn commitments <sup>(5)</sup>                  | -  | -          | -  | -                   | -          |
| <b>Personal</b>                                     |  |            |  |                     |            |
| Balance as at January 31, 2018                      | 81   | 119        | 60   | 2                   | 262        |
| Originations or purchases                           | 11   | -          | -  | -                   | 11         |
| Transfers <sup>(2)</sup> :                          |  |            |  |                     |            |
| to Stage 1  | 16   | (16)       | -  | -                   | -          |
| to Stage 2  | (7)  | 9          | (2)  | -                   | -          |
| to Stage 3  | (2)  | (30)       | 32   | -                   | -          |
| Net remeasurement of loss allowances <sup>(3)</sup> | (22)   | 47         | 19   | 3                   | 47         |
| Derecognitions <sup>(4)</sup>                       | (4)  | (3)        | -  | -                   | (7)        |
| Changes to models                                   | -  | -          | -  | -                   | -          |
| Provisions for credit losses                        | (8)  | 7          | 49   | 3                   | 51         |
| Write-offs  | -  | -          | (49)   | -                   | (49)       |
| Disposals   | -  | -          | -  | (5)                 | (5)        |
| Recoveries  | -  | -          | 5  | -                   | 5          |
| Foreign exchange movements and other                | 2  | 2          | -  | -                   | 4          |
| <b>Balance as at April 30, 2018</b>                 | <b>75</b>  | <b>128</b> | <b>65</b>                                      | <b>-</b>            | <b>268</b> |
| Includes:   |  |            |  |                     |            |
| Amounts drawn                                       | 74   | 127        | 65   | -                   | 266        |
| Undrawn commitments <sup>(5)</sup>                  | 1  | 1          | -  | -                   | 2          |

- (1) The total amount of undiscounted expected credit losses initially recognized on the new POCI loans during the quarter ended April 30, 2018 is \$78 million. The discounted amount has been deducted from the initial purchase price.
- (2) Represent stage transfers deemed to have taken place at the beginning of the quarter in which the transfer occurred.
- (3) Includes the net remeasurement of loss allowances (after transfers) attributable mainly to changes in volumes and in the credit quality of existing loans as well as to changes in risk parameters.
- (4) Represent reversals to loss allowances arising from full loan repayments (excluding write-offs and disposals).
- (5) The allowances for credit losses on undrawn commitments are reported in the *Other liabilities* item of the Consolidated Balance Sheet.

**NOTE 8 – LOANS AND ALLOWANCES FOR CREDIT LOSSES (cont.)**

|  | Quarter ended April 30, 2018                       |            |  |                     | Total      |
|--|--|------------|--|---------------------|------------|
|  | Allowances for credit losses on non-impaired loans |            | Allowances for credit losses on impaired loans |                     |            |
|  | Stage 1  | Stage 2    | Stage 3  | POCI <sup>(1)</sup> |            |
| <b>Credit card</b>   |  |            |  |                     |            |
| Balance as at January 31, 2018   | 41   | 114        | –  | –                   | 155        |
| Originations or purchases  | 2  | –          | –  | –                   | 2          |
| Transfers <sup>(2)</sup> :   |  |            |  |                     |            |
| to Stage 1   | 23   | (23)       | –  | –                   | –          |
| to Stage 2   | (4)  | 4          | –  | –                   | –          |
| to Stage 3   | –  | (14)       | 14   | –                   | –          |
| Net remeasurement of loss allowances <sup>(3)</sup>                          | (21)   | 46         | 8  | –                   | 33         |
| Derecognitions <sup>(4)</sup>  | –  | (11)       | –  | –                   | (11)       |
| Changes to models  | –  | –          | –  | –                   | –          |
| Provisions for credit losses   | –  | 2          | 22   | –                   | 24         |
| Write-offs   | –  | –          | (25)   | –                   | (25)       |
| Disposals  | –  | –          | –  | –                   | –          |
| Recoveries   | –  | –          | 3  | –                   | 3          |
| Foreign exchange movements and other   | –  | –          | –  | –                   | –          |
| <b>Balance as at April 30, 2018</b>  | <b>41</b>  | <b>116</b> | <b>–</b>                                       | <b>–</b>            | <b>157</b> |
| Includes:  |  |            |  |                     |            |
| Amounts drawn  | 30   | 102        | –  | –                   | 132        |
| Undrawn commitments <sup>(5)</sup>   | 11   | 14         | –  | –                   | 25         |
| <b>Business and government<sup>(6)</sup></b>                                 |  |            |  |                     |            |
| Balance as at January 31, 2018   | 56   | 77         | 133  | –                   | 266        |
| Originations or purchases  | 7  | –          | –  | –                   | 7          |
| Transfers <sup>(2)</sup> :   |  |            |  |                     |            |
| to Stage 1   | 3  | (2)        | (1)  | –                   | –          |
| to Stage 2   | (1)  | 1          | –  | –                   | –          |
| to Stage 3   | –  | –          | –  | –                   | –          |
| Net remeasurement of loss allowances <sup>(3)</sup>                          | (5)  | 11         | 9  | –                   | 15         |
| Derecognitions <sup>(4)</sup>  | (3)  | (1)        | (2)  | –                   | (6)        |
| Changes to models  | –  | –          | –  | –                   | –          |
| Provisions for credit losses   | 1  | 9          | 6  | –                   | 16         |
| Write-offs   | –  | –          | (8)  | –                   | (8)        |
| Disposals  | –  | –          | (13)   | –                   | (13)       |
| Recoveries   | –  | –          | 1  | –                   | 1          |
| Foreign exchange movements and other   | –  | –          | 3  | –                   | 3          |
| <b>Balance as at April 30, 2018</b>  | <b>57</b>  | <b>86</b>  | <b>122</b>                                     | <b>–</b>            | <b>265</b> |
| Includes:  |  |            |  |                     |            |
| Amounts drawn  | 43   | 81         | 121  | –                   | 245        |
| Undrawn commitments <sup>(5)</sup>   | 14   | 5          | 1  | –                   | 20         |
| <b>Total allowances for credit losses as at April 30, 2018<sup>(7)</sup></b> | <b>199</b>   | <b>343</b> | <b>205</b>                                     | <b>(34)</b>         | <b>713</b> |
| Includes:  |  |            |  |                     |            |
| Amounts drawn  | 173  | 323        | 204  | (34)                | 666        |
| Undrawn commitments <sup>(5)</sup>   | 26   | 20         | 1  | –                   | 47         |

(1) The total amount of undiscounted expected credit losses initially recognized on the new POCI loans during the quarter ended April 30, 2018 is \$78 million. The discounted amount has been deducted from the initial purchase price.

(2) Represent stage transfers deemed to have taken place at the beginning of the quarter in which the transfer occurred.

(3) Includes the net remeasurement of loss allowances (after transfers) attributable mainly to changes in volumes and in the credit quality of existing loans as well as to changes in risk parameters.

(4) Represent reversals to loss allowances arising from full loan repayments (excluding write-offs and disposals).

(5) The allowances for credit losses on undrawn commitments are reported in the *Other liabilities* item of the Consolidated Balance Sheet.

(6) Includes customers' liability under acceptances.

(7) Excludes allowances for credit losses on other financial assets at amortized cost and on off-balance-sheet commitments other than undrawn commitments.



|   | Six months ended April 30, 2018                    |            |  |                     |            |
|---|--|------------|--|---------------------|------------|
|   | Allowances for credit losses on non-impaired loans |            | Allowances for credit losses on impaired loans |                     | Total      |
|   | Stage 1  | Stage 2    | Stage 3  | POCI <sup>(1)</sup> |            |
| <b>Residential mortgage</b>                         |  |            |  |                     |            |
| Balance as at November 1, 2017                      | 22   | 10         | 17   | (31)                | 18         |
| Originations or purchases                           | 6  | -          | -  | -                   | 6          |
| Transfers <sup>(2)</sup> :                          |  |            |  |                     |            |
| to Stage 1  | 4  | (4)        | -  | -                   | -          |
| to Stage 2  | -  | 2          | (2)  | -                   | -          |
| to Stage 3  | -  | (2)        | 2  | -                   | -          |
| Net remeasurement of loss allowances <sup>(3)</sup> | (4)  | 8          | 7  | (3)                 | 8          |
| Derecognitions <sup>(4)</sup>                       | (1)  | (1)        | (2)  | -                   | (4)        |
| Changes to models                                   | -  | -          | -  | -                   | -          |
| Provisions for credit losses                        | 5  | 3          | 5  | (3)                 | 10         |
| Write-offs  | -  | -          | (5)  | -                   | (5)        |
| Disposals   | -  | -          | -  | -                   | -          |
| Recoveries  | -  | -          | 2  | -                   | 2          |
| Foreign exchange movements and other                | (1)  | -          | (1)  | -                   | (2)        |
| <b>Balance as at April 30, 2018</b>                 | <b>26</b>  | <b>13</b>  | <b>18</b>                                      | <b>(34)</b>         | <b>23</b>  |
| Includes:   |  |            |  |                     |            |
| Amounts drawn                                       | 26   | 13         | 18   | (34)                | 23         |
| Undrawn commitments <sup>(5)</sup>                  | -  | -          | -  | -                   | -          |
| <b>Personal</b>                                     |  |            |  |                     |            |
| Balance as at November 1, 2017                      | 91   | 107        | 59   | 7                   | 264        |
| Originations or purchases                           | 23   | -          | -  | -                   | 23         |
| Transfers <sup>(2)</sup> :                          |  |            |  |                     |            |
| to Stage 1  | 32   | (31)       | (1)  | -                   | -          |
| to Stage 2  | (14)   | 17         | (3)  | -                   | -          |
| to Stage 3  | (4)  | (58)       | 62   | -                   | -          |
| Net remeasurement of loss allowances <sup>(3)</sup> | (45)   | 99         | 32   | (2)                 | 84         |
| Derecognitions <sup>(4)</sup>                       | (8)  | (6)        | (1)  | -                   | (15)       |
| Changes to models                                   | -  | -          | -  | -                   | -          |
| Provisions for credit losses                        | (16)   | 21         | 89   | (2)                 | 92         |
| Write-offs  | -  | -          | (90)   | -                   | (90)       |
| Disposals   | -  | -          | -  | (5)                 | (5)        |
| Recoveries  | -  | -          | 8  | -                   | 8          |
| Foreign exchange movements and other                | -  | -          | (1)  | -                   | (1)        |
| <b>Balance as at April 30, 2018</b>                 | <b>75</b>  | <b>128</b> | <b>65</b>                                      | <b>-</b>            | <b>268</b> |
| Includes:   |  |            |  |                     |            |
| Amounts drawn                                       | 74   | 127        | 65   | -                   | 266        |
| Undrawn commitments <sup>(5)</sup>                  | 1  | 1          | -  | -                   | 2          |

- (1) The total amount of undiscounted expected credit losses initially recognized on the new POCI loans during the six-month period ended April 30, 2018 is \$103 million. The discounted amount has been deducted from the initial purchase price.
- (2) Represent stage transfers deemed to have taken place at the beginning of the quarter in which the transfer occurred.
- (3) Includes the net remeasurement of loss allowances (after transfers) attributable mainly to changes in volumes and in the credit quality of existing loans as well as to changes in risk parameters.
- (4) Represent reversals to loss allowances arising from full loan repayments (excluding write-offs and disposals).
- (5) The allowances for credit losses on undrawn commitments are reported in the *Other liabilities* item of the Consolidated Balance Sheet.

**NOTE 8 – LOANS AND ALLOWANCES FOR CREDIT LOSSES (cont.)**

|  | Six months ended April 30, 2018                    |            |  |                     | Total      |
|--|--|------------|--|---------------------|------------|
|  | Allowances for credit losses on non-impaired loans |            | Allowances for credit losses on impaired loans |                     |            |
|  | Stage 1  | Stage 2    | Stage 3  | POCI <sup>(1)</sup> |            |
| <b>Credit card</b>   |  |            |  |                     |            |
| Balance as at November 1, 2017   | 41   | 112        | –  | –                   | 153        |
| Originations or purchases  | 4  | –          | –  | –                   | 4          |
| Transfers <sup>(2)</sup> :   |  |            |  |                     |            |
| to Stage 1   | 46   | (46)       | –  | –                   | –          |
| to Stage 2   | (8)  | 8          | –  | –                   | –          |
| to Stage 3   | –  | (26)       | 26   | –                   | –          |
| Net remeasurement of loss allowances <sup>(3)</sup>                          | (42)   | 80         | 17   | –                   | 55         |
| Derecognitions <sup>(4)</sup>  | –  | (12)       | –  | –                   | (12)       |
| Changes to models  | –  | –          | –  | –                   | –          |
| Provisions for credit losses   | –  | 4          | 43   | –                   | 47         |
| Write-offs   | –  | –          | (50)   | –                   | (50)       |
| Disposals  | –  | –          | –  | –                   | –          |
| Recoveries   | –  | –          | 7  | –                   | 7          |
| Foreign exchange movements and other   | –  | –          | –  | –                   | –          |
| <b>Balance as at April 30, 2018</b>  | <b>41</b>  | <b>116</b> | <b>–</b>                                       | <b>–</b>            | <b>157</b> |
| Includes:  |  |            |  |                     |            |
| Amounts drawn  | 30   | 102        | –  | –                   | 132        |
| Undrawn commitments <sup>(5)</sup>   | 11   | 14         | –  | –                   | 25         |
| <b>Business and government<sup>(6)</sup></b>                                 |  |            |  |                     |            |
| Balance as at November 1, 2017   | 53   | 74         | 165  | –                   | 292        |
| Originations or purchases  | 18   | –          | –  | –                   | 18         |
| Transfers <sup>(2)</sup> :   |  |            |  |                     |            |
| to Stage 1   | 14   | (9)        | (5)  | –                   | –          |
| to Stage 2   | (2)  | 3          | (1)  | –                   | –          |
| to Stage 3   | –  | –          | –  | –                   | –          |
| Net remeasurement of loss allowances <sup>(3)</sup>                          | (19)   | 20         | 25   | –                   | 26         |
| Derecognitions <sup>(4)</sup>  | (7)  | (2)        | (5)  | –                   | (14)       |
| Changes to models  | –  | –          | –  | –                   | –          |
| Provisions for credit losses   | 4  | 12         | 14   | –                   | 30         |
| Write-offs   | –  | –          | (45)   | –                   | (45)       |
| Disposals  | –  | –          | (13)   | –                   | (13)       |
| Recoveries   | –  | –          | 2  | –                   | 2          |
| Foreign exchange movements and other   | –  | –          | (1)  | –                   | (1)        |
| <b>Balance as at April 30, 2018</b>  | <b>57</b>  | <b>86</b>  | <b>122</b>                                     | <b>–</b>            | <b>265</b> |
| Includes:  |  |            |  |                     |            |
| Amounts drawn  | 43   | 81         | 121  | –                   | 245        |
| Undrawn commitments <sup>(5)</sup>   | 14   | 5          | 1  | –                   | 20         |
| <b>Total allowances for credit losses as at April 30, 2018<sup>(7)</sup></b> | <b>199</b>   | <b>343</b> | <b>205</b>                                     | <b>(34)</b>         | <b>713</b> |
| Includes:  |  |            |  |                     |            |
| Amounts drawn  | 173  | 323        | 204  | (34)                | 666        |
| Undrawn commitments <sup>(5)</sup>   | 26   | 20         | 1  | –                   | 47         |

(1) The total amount of undiscounted expected credit losses initially recognized on the new POCI loans during the six-month period ended April 30, 2018 is \$103 million. The discounted amount has been deducted from the initial purchase price.

(2) Represent stage transfers deemed to have taken place at the beginning of the quarter in which the transfer occurred.

(3) Includes the net remeasurement of loss allowances (after transfers) attributable mainly to changes in volumes and in the credit quality of existing loans as well as to changes in risk parameters.

(4) Represent reversals to loss allowances arising from full loan repayments (excluding write-offs and disposals).

(5) The allowances for credit losses on undrawn commitments are reported in the *Other liabilities* item of the Consolidated Balance Sheet.

(6) Includes customers' liability under acceptances.

(7) Excludes allowances for credit losses on other financial assets at amortized cost and on off-balance-sheet commitments other than undrawn commitments.

Six months ended April 30, 2017

|   | Balance at beginning | Provisions for credit losses | Write-offs   | Recoveries and other <sup>(1)</sup> | Transfers <sup>(2)</sup> | Balance at end |
|---|----------------------|------------------------------|--------------|-------------------------------------|--------------------------|----------------|
| <b>Allowances on impaired loans</b>   |                      |                              |              |                                     |                          |                |
| Residential mortgage  |                      |                              |              |                                     |                          |                |
| Individual allowances   | 13                   | 6                            | (6)          | 1                                   | -                        | 14             |
| Collective allowances   | -                    | -                            | -            | -                                   | -                        | -              |
| Allowances on POCI loans  | (11)                 | -                            | -            | (24)                                | -                        | (35)           |
| Personal  |                      |                              |              |                                     |                          |                |
| Individual allowances   | 20                   | 32                           | (34)         | 2                                   | -                        | 20             |
| Collective allowances   | 19                   | 14                           | (19)         | 4                                   | -                        | 18             |
| Allowances on POCI loans  | (1)                  | -                            | -            | 9                                   | -                        | 8              |
| Credit card   |                      |                              |              |                                     |                          |                |
| Individual allowances   | -                    | 42                           | (42)         | -                                   | -                        | -              |
| Collective allowances   | -                    | -                            | -            | -                                   | -                        | -              |
| Business and government   |                      |                              |              |                                     |                          |                |
| Individual allowances   | 156                  | 21                           | (41)         | 1                                   | 17                       | 154            |
| Collective allowances   | 3                    | 1                            | (1)          | -                                   | -                        | 3              |
| <b>Individual allowances</b>  | <b>189</b>           | <b>101</b>                   | <b>(123)</b> | <b>4</b>                            | <b>17</b>                | <b>188</b>     |
| <b>Collective allowances</b>  | <b>22</b>            | <b>15</b>                    | <b>(20)</b>  | <b>4</b>                            | <b>-</b>                 | <b>21</b>      |
| <b>Allowances on POCI loans</b>   | <b>(12)</b>          | <b>-</b>                     | <b>-</b>     | <b>(15)</b>                         | <b>-</b>                 | <b>(27)</b>    |
|   | <b>199</b>           | <b>116</b>                   | <b>(143)</b> | <b>(7)</b>                          | <b>17</b>                | <b>182</b>     |
| <b>Sectoral allowance on non-impaired loans – Oil and gas<sup>(3)</sup></b> | <b>204</b>           | <b>(40)</b>                  | <b>-</b>     | <b>-</b>                            | <b>(17)</b>              | <b>147</b>     |
| <b>Collective allowance on non-impaired loans<sup>(4)</sup></b>             | <b>366</b>           | <b>40</b>                    | <b>-</b>     | <b>-</b>                            | <b>-</b>                 | <b>406</b>     |
|   | <b>570</b>           | <b>-</b>                     | <b>-</b>     | <b>-</b>                            | <b>(17)</b>              | <b>553</b>     |
|   | <b>769</b>           | <b>116</b>                   | <b>(143)</b> | <b>(7)</b>                          | <b>-</b>                 | <b>735</b>     |

(1) Includes foreign exchange movements as well as changes in the allowances for credit losses on POCI loans that were recorded in *Non-interest income*.

(2) When a loan covered by the *Sectoral allowance on non-impaired loans – Oil and gas* becomes impaired, the sectoral allowance related to that loan is transferred to the individual allowances on impaired loans.

(3) The sectoral allowance on non-impaired loans was established collectively for the portfolio of loans to producers and service companies in the oil and gas sector.

(4) The collective allowance for credit risk on non-impaired loans was established taking into account the Bank's overall credit portfolio, except for loans covered by the sectoral allowance and POCI loans.

## NOTE 9 – FINANCIAL ASSETS TRANSFERRED BUT NOT DERECOGNIZED

In the normal course of business, the Bank enters into transactions in which it transfers financial assets such as securities or loans directly to third parties, in particular structured entities. According to the terms of some of those transactions, the Bank retains substantially all of the risks and rewards related to those financial assets. The risks include credit risk, interest rate risk, foreign exchange risk, prepayment risk and other price risks, whereas the rewards include income streams associated with the financial assets. As such, those financial assets are not derecognized and the transactions are treated as collateralized or secured borrowings.

The following table provides additional information about the nature of the transferred financial assets that do not qualify for derecognition and the associated liabilities.

|  | As at April 30, 2018 | As at October 31, 2017 |
|--|----------------------|------------------------|
| <b>Carrying value of financial assets transferred but not derecognized</b> |                      |                        |
| Securities <sup>(1)</sup>  | 52,597               | 42,014                 |
| Residential mortgages  | 19,019               | 19,080                 |
|  | <b>71,616</b>        | <b>61,094</b>          |
| <b>Carrying value of associated liabilities<sup>(2)</sup></b>              | <b>39,046</b>        | <b>33,330</b>          |
| <b>Fair value of financial assets transferred but not derecognized</b>     |                      |                        |
| Securities <sup>(1)</sup>  | 52,597               | 42,014                 |
| Residential mortgages  | 18,999               | 19,169                 |
|  | <b>71,596</b>        | <b>61,183</b>          |
| <b>Fair value of associated liabilities<sup>(2)</sup></b>                  | <b>39,031</b>        | <b>33,356</b>          |

- (1) The amount related to the securities loaned is the maximum amount of Bank securities that can be lent. For the obligations related to securities sold under repurchase agreements, the amount includes the Bank's own financial assets as well as those of third parties.
- (2) Associated liabilities include obligations related to securities sold under repurchase agreements before the offsetting impact of \$1,192 million as at April 30, 2018 (\$1,621 million as at October 31, 2017) and liabilities related to transferred receivables. Liabilities related to securities loaned are not included, as the Bank can lend its own financial assets and those of third parties. The carrying value and fair value of liabilities related to securities loaned were \$8,411 million as at April 30, 2018 (\$10,156 million as at October 31, 2017).

The following table specifies the nature of the transactions related to financial assets transferred but not derecognized.

|   | As at April 30, 2018 | As at October 31, 2017 |
|---|----------------------|------------------------|
| <b>Carrying value of financial assets transferred but not derecognized</b>                                |                      |                        |
| Securities backed by insured residential mortgage loans and other securities sold to Canada Housing Trust | 19,820               | 20,012                 |
| Securities sold under repurchase agreements   | 19,892               | 13,544                 |
| Securities loaned   | 31,904               | 27,538                 |
|   | <b>71,616</b>        | <b>61,094</b>          |

## NOTE 10 – OTHER ASSETS

|   | As at April 30, 2018 | As at October 31, 2017 |
|---|----------------------|------------------------|
| Receivables, prepaid expenses and other items | 737                  | 690                    |
| Interest and dividends receivable             | 549                  | 489                    |
| Due from clients, dealers and brokers         | 744                  | 505                    |
| Defined benefit asset                         | 56                   | 56                     |
| Deferred tax assets                           | 340                  | 374                    |
| Current tax assets                            | 114                  | 31                     |
| Reinsurance assets                            | 32                   | 31                     |
|   | <b>2,572</b>         | <b>2,176</b>           |

## NOTE 11 – DEPOSITS

|                             | As at April 30, 2018                     |                           |                | As at October 31, 2017 |
|-----------------------------|--|---------------------------|----------------|------------------------|
|                             | On demand or after notice <sup>(1)</sup> | Fixed term <sup>(2)</sup> | Total          | Total                  |
| Personal                    | 29,166                                   | 26,377                    | 55,543         | 53,719                 |
| Business and government     | 47,753                                   | 55,169                    | 102,922        | 97,571                 |
| Deposit-taking institutions | 2,504                                    | 3,805                     | 6,309          | 5,381                  |
|                             | <b>79,423</b>                            | <b>85,351</b>             | <b>164,774</b> | <b>156,671</b>         |

- (1) Demand deposits are deposits for which the Bank does not have the right to require notice of withdrawal and consist essentially of deposits in chequing accounts. Notice deposits are deposits for which the Bank may legally require notice of withdrawal and consist mainly of deposits in savings accounts.
- (2) Fixed-term deposits are deposits that can be withdrawn by the holder on a specified date and include term deposits, guaranteed investment certificates, savings accounts and plans, covered bonds and similar instruments.

The *Deposits – Business and government* item includes, among other items, covered bonds, the balance of which was \$7.5 billion as at April 30, 2018 (\$7.0 billion as at October 31, 2017). During the six months ended April 30, 2018, an amount of US\$750 million of covered bonds issued under the legislative covered bond program came to maturity, and the Bank issued covered bonds for an amount of 750 million euros (70 million pounds sterling issued during the six months ended April 30, 2017). For additional information on covered bonds, see Note 28 to the audited annual consolidated financial statements for the year ended October 31, 2017.

## NOTE 12 – OTHER LIABILITIES

|   | As at April 30, 2018 | As at October 31, 2017 |
|---|----------------------|------------------------|
| Accounts payable and accrued expenses                                       | 1,476                | 1,797                  |
| Subsidiaries' debts to third parties  | 1,094                | 1,075                  |
| Interest and dividends payable  | 863                  | 883                    |
| Due to clients, dealers and brokers   | 570                  | 647                    |
| Defined benefit liability   | 243                  | 252                    |
| Allowances for credit losses – off-balance-sheet commitments <sup>(1)</sup> | 52                   | –                      |
| Deferred tax liabilities  | 26                   | 35                     |
| Current tax liabilities   | 37                   | 93                     |
| Insurance liabilities   | 52                   | 60                     |
| Other items <sup>(2)(3)</sup>   | 783                  | 916                    |
|   | <b>5,196</b>         | <b>5,758</b>           |

- (1) Upon the IFRS 9 adoption on November 1, 2017, allowances for credit losses on off-balance-sheet commitments are now reported in the *Other liabilities* item of the Consolidated Balance Sheet.
- (2) As at April 30, 2018, other items included a \$28 million restructuring provision (\$46 million as at October 31, 2017). For additional information, see Note 15 to the audited annual consolidated financial statements for the year ended October 31, 2017.
- (3) As at April 30, 2018, other items included a \$9 million litigation provision (\$12 million as at October 31, 2017).

## NOTE 13 – SUBORDINATED DEBT

On February 1, 2018, the Bank issued medium-term notes for a total amount of \$750 million. They bear interest at 3.183% and mature on February 1, 2028. The interest on these notes will be payable semi-annually at a rate of 3.183% per annum until February 1, 2023 and, thereafter, at a floating rate equal to the three-month CDOR plus 0.72% payable quarterly. With the prior approval of the Office of the Superintendent of Financial Institutions (Canada) (OSFI), the Bank may, at its option, redeem these notes as of February 1, 2023, in whole or in part, at their nominal value plus accrued and unpaid interest. Given that the medium-term notes satisfy the non-viability contingent capital requirements, they qualify for the purposes of calculating regulatory capital under Basel III.

## NOTE 14 – SHARE CAPITAL

### Issuance of Preferred Shares

On January 22, 2018, the Bank had issued 12,000,000 Non-Cumulative 5-Year Rate-Reset Series 40 First Preferred Shares at a per-share price of \$25.00 for gross proceeds of \$300 million. These shares are redeemable in cash at the Bank's option, subject to the provisions of the *Bank Act* (Canada) and to OSFI approval, as of May 15, 2023 and on May 15 every five years thereafter, in whole or in part, at a price equal to \$25.00 per share, plus all dividends declared and unpaid thereon on the date fixed for redemption; the shares are convertible at the option of the holder into an equal number of floating-rate (equal to the three-month Government of Canada Treasury Bills yield plus 2.58%) non-cumulative Series 41 First Preferred Shares, subject to certain conditions, on May 15, 2023 and on May 15 every five years thereafter. The Series 40 preferred shares carry a non-cumulative quarterly dividend of \$0.2875 for the initial period ending May 15, 2023. Thereafter, these shares carry a non-cumulative quarterly fixed dividend in an amount per share determined by multiplying the interest rate, equal to the sum of the 5-year Government of Canada bond yield on the calculation date of the applicable fixed rate plus 2.58%, by \$25.00. Given that the Series 40 preferred shares satisfy the non-viability contingent capital requirements, they qualify for the purposes of calculating regulatory capital under Basel III.

### Redemption of Preferred Shares

On November 15, 2017, the Bank redeemed all the issued and outstanding Non-Cumulative 5-Year Rate-Reset Series 28 First Preferred Shares. Pursuant to the share conditions, the redemption price was \$25.00 per share plus the periodic dividend declared and unpaid. The Bank redeemed 8,000,000 Series 28 preferred shares for a total amount of \$200 million, which reduced *Preferred share capital*.

### Repurchase of Common Shares

On June 5, 2017, the Bank began a normal course issuer bid to repurchase for cancellation up to 6,000,000 common shares over the 12-month period ending no later than June 4, 2018. Any repurchase through the Toronto Stock Exchange is done at market prices. The amounts that are paid above the average book value of the common shares are charged to *Retained earnings*. During the six months ended April 30, 2018, the Bank repurchased 3,000,000 common shares for \$184 million, which reduced *Common share capital* by \$25 million and *Retained earnings* by \$159 million.

## Shares Outstanding

|   | As at April 30, 2018 |              | As at October 31, 2017 |              |
|---|----------------------|--------------|------------------------|--------------|
|   | Number of shares     | Shares \$    | Number of shares       | Shares \$    |
| First Preferred Shares  |                      |              |                        |              |
| Series 28   | –                    | –            | 8,000,000              | 200          |
| Series 30   | 14,000,000           | 350          | 14,000,000             | 350          |
| Series 32   | 12,000,000           | 300          | 12,000,000             | 300          |
| Series 34   | 16,000,000           | 400          | 16,000,000             | 400          |
| Series 36   | 16,000,000           | 400          | 16,000,000             | 400          |
| Series 38   | 16,000,000           | 400          | 16,000,000             | 400          |
| Series 40   | 12,000,000           | 300          | –                      | –            |
|   | <b>86,000,000</b>    | <b>2,150</b> | <b>82,000,000</b>      | <b>2,050</b> |
| Common shares at beginning of the fiscal year                 | 339,591,965          | 2,768        | 338,053,054            | 2,645        |
| Issued pursuant to the Stock Option Plan                      | 2,217,213            | 92           | 4,239,095              | 179          |
| Repurchases of common shares for cancellation                 | (3,000,000)          | (25)         | (2,000,000)            | (16)         |
| Impact of shares purchased or sold for trading <sup>(1)</sup> | 540,284              | 33           | (591,843)              | (37)         |
| Other   | (1,206)              | –            | (108,341)              | (3)          |
| Common shares at end of the period                            | <b>339,348,256</b>   | <b>2,868</b> | <b>339,591,965</b>     | <b>2,768</b> |

(1) As at April 30, 2018, 13,696 shares were held for trading, representing \$2 million (553,980 shares held for trading representing \$35 million as at October 31, 2017).

## Dividends Declared

|                        | Six months ended April 30 |                        |                 |                        |
|------------------------|---------------------------|------------------------|-----------------|------------------------|
|                        | 2018                      |                        | 2017            |                        |
|                        | Dividends<br>\$           | Dividends<br>per share | Dividends<br>\$ | Dividends<br>per share |
| First Preferred Shares |                           |                        |                 |                        |
| Series 28              | –                         | –                      | 4               | 0.4750                 |
| Series 30              | 7                         | 0.5125                 | 7               | 0.5125                 |
| Series 32              | 6                         | 0.4875                 | 6               | 0.4875                 |
| Series 34              | 11                        | 0.7000                 | 11              | 0.7000                 |
| Series 36              | 11                        | 0.6750                 | 11              | 0.6750                 |
| Series 38              | 9                         | 0.5563                 | –               | –                      |
| Series 40              | 4                         | 0.3560                 | –               | –                      |
|                        | 48                        |                        | 39              |                        |
| Common shares          | 409                       | 1.2000                 | 382             | 1.1200                 |
|                        | 457                       |                        | 421             |                        |

### Common Shares Held in Escrow

As part of the acquisition of Wellington West Holdings Inc. in 2011, the Bank had issued common shares held in escrow. In December 2016, 799,563 of these shares were released to shareholders, and 108,341 shares were cancelled, mainly upon the settlement of certain indemnifications guaranteed by those shares. During the second quarter of 2018, 3,778 of these shares were released to shareholders and 1,206 shares were cancelled. As at April 30, 2018, the number of common shares held in escrow was 23,897 (28,881 as at October 31, 2017). The Bank expects that the remaining shares in escrow will be settled by the end of calendar year 2018.

## NOTE 15 – CAPITAL DISCLOSURE

OSFI is requiring Canadian banks to meet the 2019 minimum “all-in” requirements rather than the minimum ratios calculated using the transitional methodology. Consequently, the Bank has to maintain, on an “all-in” basis, a Common Equity Tier 1 (CET1) capital ratio of at least 8.0%, a Tier 1 capital ratio of at least 9.5%, and a Total capital ratio of at least 11.5%. All of these ratios are to include a capital conservation buffer of 2.5% and a 1% surcharge applicable to Domestic Systemically Important Banks. OSFI has also been requiring Canadian banks to meet a Basel III leverage ratio of at least 3.0%.

During the quarter and six-month period ended April 30, 2018, the Bank was in compliance with all of OSFI’s regulatory capital requirements.

### Regulatory Capital and Ratios Under Basel III<sup>(1)</sup>

|                             | As at April 30, 2018 | As at October 31, 2017 |
|-----------------------------|----------------------|------------------------|
| <b>Capital</b>              |                      |                        |
| CET1                        | 8,236                | 7,856                  |
| Tier 1 <sup>(2)</sup>       | 11,137               | 10,457                 |
| Total <sup>(2)</sup>        | 12,063               | 10,661                 |
| <b>Risk-weighted assets</b> |                      |                        |
| CET1 capital                | 72,834               | 70,173                 |
| Tier 1 capital              | 72,865               | 70,327                 |
| Total capital               | 72,895               | 70,451                 |
| <b>Total exposure</b>       | 278,826              | 262,539                |
| <b>Capital ratios</b>       |                      |                        |
| CET1                        | 11.3 %               | 11.2 %                 |
| Tier 1 <sup>(2)</sup>       | 15.3 %               | 14.9 %                 |
| Total <sup>(2)</sup>        | 16.6 %               | 15.1 %                 |
| <b>Leverage ratio</b>       | 4.0 %                | 4.0 %                  |

(1) Figures are presented on an “all-in” basis.

(2) Figures as at October 31, 2017 include the redemption of the Series 28 preferred shares on November 15, 2017.

## NOTE 16 – SHARE-BASED PAYMENTS

### Stock Option Plan

During the quarters ended April 30, 2018 and 2017, the Bank did not award any stock options. During the six months ended April 30, 2018, the Bank awarded 1,836,348 stock options (1,804,016 stock options during the six months ended April 30, 2017) with an average fair value of \$7.42 per option (\$5.75 in 2017).

As at April 30, 2018, there were 14,101,501 stock options outstanding (14,575,894 stock options as at October 31, 2017).

The average fair value of the options awarded was estimated on the award date using the Black-Scholes model as well as the following assumptions.

|                          | Six months ended April 30 |         |
|--------------------------|---------------------------|---------|
|                          | 2018                      | 2017    |
| Risk-free interest rate  | 2.11%                     | 1.59%   |
| Expected life of options | 7 years                   | 7 years |
| Expected volatility      | 18.87%                    | 20.53%  |
| Expected dividend yield  | 3.80%                     | 4.41%   |

Compensation expense is presented in the following table.

|   | Quarter ended April 30 |      | Six months ended April 30 |      |
|---|------------------------|------|---------------------------|------|
|   | 2018                   | 2017 | 2018                      | 2017 |
| Compensation expense recorded for stock options | 3                      | 3    | 6                         | 6    |



## NOTE 17 – EMPLOYEE BENEFITS – PENSION PLANS AND OTHER POST-EMPLOYMENT BENEFITS

The Bank offers defined benefit pension plans and other post-employment benefit plans to eligible employees. The cost associated with these plans, including the remeasurements recognized in *Other comprehensive income*, is presented in the following table.

### Cost for Pension Plans and Other Post-Employment Benefit Plans

|   | Quarter ended April 30 |            |                                     |           |
|---|------------------------|------------|-------------------------------------|-----------|
|   | Pension plans          |            | Other post-employment benefit plans |           |
|   | 2018                   | 2017       | 2018                                | 2017      |
| Current service cost  | 29                     | 29         | 1                                   | 1         |
| Interest expense (income), net  | 1                      | 1          | 2                                   | 2         |
| Administrative expenses   | 1                      | 1          |                                     |           |
| <b>Expense recognized in <i>Net income</i></b>                        | <b>31</b>              | <b>31</b>  | <b>3</b>                            | <b>3</b>  |
| <b>Remeasurements<sup>(1)</sup></b>                                   |                        |            |                                     |           |
| Actuarial (gains) losses on defined benefit obligation                | (66)                   | 282        | (3)                                 | 13        |
| Return on plan assets <sup>(2)</sup>                                  | 73                     | (186)      |                                     |           |
| <b>Remeasurements recognized in <i>Other comprehensive income</i></b> | <b>7</b>               | <b>96</b>  | <b>(3)</b>                          | <b>13</b> |
|   | <b>38</b>              | <b>127</b> | <b>-</b>                            | <b>16</b> |

|   | Six months ended April 30 |             |                                     |          |
|---|---------------------------|-------------|-------------------------------------|----------|
|   | Pension plans             |             | Other post-employment benefit plans |          |
|   | 2018                      | 2017        | 2018                                | 2017     |
| Current service cost  | 57                        | 57          | 2                                   | 2        |
| Interest expense (income), net  | 2                         | 3           | 4                                   | 4        |
| Administrative expenses   | 2                         | 2           |                                     |          |
| <b>Expense recognized in <i>Net income</i></b>                        | <b>61</b>                 | <b>62</b>   | <b>6</b>                            | <b>6</b> |
| <b>Remeasurements<sup>(1)</sup></b>                                   |                           |             |                                     |          |
| Actuarial (gains) losses on defined benefit obligation                | (66)                      | 35          | (3)                                 | 1        |
| Return on plan assets <sup>(2)</sup>                                  | 24                        | (89)        |                                     |          |
| <b>Remeasurements recognized in <i>Other comprehensive income</i></b> | <b>(42)</b>               | <b>(54)</b> | <b>(3)</b>                          | <b>1</b> |
|   | <b>19</b>                 | <b>8</b>    | <b>3</b>                            | <b>7</b> |

(1) Changes related to the discount rate and to the return on plan assets are reviewed and updated on a quarterly basis. All other assumptions are updated annually.

(2) Excludes interest income.

## NOTE 18 – EARNINGS PER SHARE

Diluted earnings per share is calculated by dividing net income attributable to common shareholders by the weighted average number of common shares outstanding after taking into account the dilution effect of stock options using the treasury stock method and any gain (loss) on redemption of preferred shares.

|   | Quarter ended April 30 |             | Six months ended April 30 |             |
|---|------------------------|-------------|---------------------------|-------------|
|   | 2018                   | 2017        | 2018                      | 2017        |
| <b>Basic earnings per share</b>   |                        |             |                           |             |
| Net income attributable to the Bank's shareholders                                | 522                    | 462         | 1,049                     | 940         |
| Dividends on preferred shares   | 26                     | 20          | 48                        | 39          |
| Net income attributable to common shareholders                                    | 496                    | 442         | 1,001                     | 901         |
| Weighted average basic number of common shares outstanding ( <i>thousands</i> )   | 339,885                | 341,107     | 340,426                   | 340,278     |
| <b>Basic earnings per share (<i>dollars</i>)</b>                                  | <b>1.46</b>            | <b>1.30</b> | <b>2.94</b>               | <b>2.65</b> |
| <b>Diluted earnings per share</b>   |                        |             |                           |             |
| Net income attributable to common shareholders                                    | 496                    | 442         | 1,001                     | 901         |
| Weighted average basic number of common shares outstanding ( <i>thousands</i> )   | 339,885                | 341,107     | 340,426                   | 340,278     |
| Adjustment to average number of common shares ( <i>thousands</i> )                |                        |             |                           |             |
| Stock options <sup>(1)</sup>  | 4,015                  | 4,309       | 4,191                     | 4,014       |
| Weighted average diluted number of common shares outstanding ( <i>thousands</i> ) | 343,900                | 345,416     | 344,617                   | 344,292     |
| <b>Diluted earnings per share (<i>dollars</i>)</b>                                | <b>1.44</b>            | <b>1.28</b> | <b>2.90</b>               | <b>2.62</b> |

(1) For the quarter ended April 30, 2018, the calculation of diluted earnings per share excluded an average number of 1,836,348 options outstanding with a weighted average exercise price of \$64.14, as the exercise price of these options was greater than the average price of the Bank's common shares. For the quarter ended April 30, 2017, as the exercise price of the options was lower than the average price of the Bank's common shares, no option was excluded from the diluted earnings per share calculation. For the six months ended April 30, 2018, the calculation of diluted earnings per share excluded an average number of 1,430,525 options outstanding with a weighted average exercise price of \$64.14 (1,383,072 options outstanding with a weighted average exercise price of \$54.69 for the six months ended April 30, 2017).

## NOTE 19 – SEGMENT DISCLOSURES

The Bank carries out its activities in four business segments, which are defined below. For presentation purposes, other activities are grouped in the *Other* heading. Each reportable segment is distinguished by services offered, type of clientele and marketing strategy.

### Personal and Commercial

The Personal and Commercial segment encompasses the banking, financing, and investing services offered to individuals and businesses as well as insurance operations.

### Wealth Management

The Wealth Management segment comprises investment solutions, trust services, banking services, lending services and other wealth management solutions offered through internal and third-party distribution networks.

### Financial Markets

The Financial Markets segment encompasses banking services, investment banking services and financial solutions for large and mid-size corporations, public sector organizations, and institutional investors. The segment is also active in proprietary trading and investment activities for the Bank.

### U.S. Specialty Finance and International (USSF&I)

The USSF&I segment encompasses the specialty finance expertise provided by subsidiary Credigy Ltd.; the activities of subsidiary Advanced Bank of Asia Limited (ABA Bank), which offers financial products and services to individuals and businesses in Cambodia; and the activities of targeted investments in certain emerging markets.

### Other

This heading encompasses Treasury activities, including the Bank's asset and liability management, liquidity management and funding operations, certain non-recurring items and the unallocated portion of corporate services.

Quarter ended April 30<sup>(1)</sup>

|  | Personal and Commercial |        | Wealth Management |        | Financial Markets |        | USSF&I |       | Other  |        | Total   |         |
|--|-------------------------|--------|-------------------|--------|-------------------|--------|--------|-------|--------|--------|---------|---------|
|  | 2018                    | 2017   | 2018              | 2017   | 2018              | 2017   | 2018   | 2017  | 2018   | 2017   | 2018    | 2017    |
| Net interest income <sup>(2)</sup>                 | 532                     | 496    | 125               | 102    | 146               | 194    | 150    | 101   | (68)   | (78)   | 885     | 815     |
| Non-interest income <sup>(2)</sup>                 | 245                     | 236    | 306               | 291    | 291               | 206    | 24     | 21    | 3      | 28     | 869     | 782     |
| Total revenues                                     | 777                     | 732    | 431               | 393    | 437               | 400    | 174    | 122   | (65)   | (50)   | 1,754   | 1,597   |
| Non-interest expenses                              | 429                     | 417    | 269               | 261    | 176               | 166    | 62     | 55    | 56     | 42     | 992     | 941     |
| Contribution                                       | 348                     | 315    | 162               | 132    | 261               | 234    | 112    | 67    | (121)  | (92)   | 762     | 656     |
| Provisions for credit losses <sup>(3)</sup>        | 58                      | 6      | –                 | –      | 2                 | –      | 31     | 10    | –      | 40     | 91      | 56      |
| Income before income taxes (recovery)              | 290                     | 309    | 162               | 132    | 259               | 234    | 81     | 57    | (121)  | (132)  | 671     | 600     |
| Income taxes (recovery) <sup>(2)</sup>             | 77                      | 83     | 43                | 35     | 69                | 63     | 18     | 17    | (83)   | (82)   | 124     | 116     |
| Net income   | 213                     | 226    | 119               | 97     | 190               | 171    | 63     | 40    | (38)   | (50)   | 547     | 484     |
| Non-controlling interests                          | –                       | –      | –                 | –      | –                 | –      | 11     | 8     | 14     | 14     | 25      | 22      |
| Net income attributable to the Bank's shareholders | 213                     | 226    | 119               | 97     | 190               | 171    | 52     | 32    | (52)   | (64)   | 522     | 462     |
| Average assets                                     | 99,807                  | 95,956 | 12,312            | 11,382 | 100,674           | 98,161 | 9,104  | 6,799 | 42,510 | 38,735 | 264,407 | 251,033 |

Six months ended April 30<sup>(1)</sup>

|  | Personal and Commercial |        | Wealth Management |        | Financial Markets |        | USSF&I |       | Other  |        | Total   |         |
|--|-------------------------|--------|-------------------|--------|-------------------|--------|--------|-------|--------|--------|---------|---------|
|  | 2018                    | 2017   | 2018              | 2017   | 2018              | 2017   | 2018   | 2017  | 2018   | 2017   | 2018    | 2017    |
| Net interest income <sup>(4)</sup>                 | 1,076                   | 1,006  | 249               | 206    | 245               | 423    | 297    | 198   | (148)  | (165)  | 1,719   | 1,668   |
| Non-interest income <sup>(4)</sup>                 | 500                     | 481    | 623               | 584    | 646               | 393    | 38     | 42    | 34     | 62     | 1,841   | 1,562   |
| Total revenues                                     | 1,576                   | 1,487  | 872               | 790    | 891               | 816    | 335    | 240   | (114)  | (103)  | 3,560   | 3,230   |
| Non-interest expenses                              | 857                     | 836    | 546               | 522    | 352               | 338    | 122    | 111   | 139    | 103    | 2,016   | 1,910   |
| Contribution                                       | 719                     | 651    | 326               | 268    | 539               | 478    | 213    | 129   | (253)  | (206)  | 1,544   | 1,320   |
| Provisions for credit losses <sup>(3)</sup>        | 115                     | 58     | 1                 | 1      | 2                 | –      | 60     | 17    | –      | 40     | 178     | 116     |
| Income before income taxes (recovery)              | 604                     | 593    | 325               | 267    | 537               | 478    | 153    | 112   | (253)  | (246)  | 1,366   | 1,204   |
| Income taxes (recovery) <sup>(4)</sup>             | 161                     | 159    | 86                | 71     | 143               | 128    | 40     | 34    | (161)  | (169)  | 269     | 223     |
| Net income   | 443                     | 434    | 239               | 196    | 394               | 350    | 113    | 78    | (92)   | (77)   | 1,097   | 981     |
| Non-controlling interests                          | –                       | –      | –                 | –      | –                 | –      | 20     | 14    | 28     | 27     | 48      | 41      |
| Net income attributable to the Bank's shareholders | 443                     | 434    | 239               | 196    | 394               | 350    | 93     | 64    | (120)  | (104)  | 1,049   | 940     |
| Average assets                                     | 98,956                  | 95,493 | 12,204            | 11,340 | 101,254           | 97,459 | 8,938  | 6,726 | 41,923 | 37,487 | 263,275 | 248,505 |

- (1) For the quarter and six-month period ended April 30, 2017, certain amounts have been reclassified, particularly in the USSF&I segment, where an amount of \$53 million reported in *Non-interest income* was reclassified to *Net interest income* for the quarter ended April 30, 2017 (\$108 million for the six-month period ended April 30, 2017).
- (2) The *Net interest income*, *Non-interest income* and *Income taxes (recovery)* items of the business segments are presented on a taxable equivalent basis. Taxable equivalent basis is a calculation method that consists of grossing up certain tax-exempt income by the amount of income tax that would have been otherwise payable. For the business segments as a whole, *Net interest income* was grossed up by \$36 million (\$46 million in 2017), *Non-interest income* was grossed up by \$28 million (\$7 million in 2017), and an equivalent amount was recognized in *Income taxes (recovery)*. The effect of these adjustments is reversed under the *Other* heading.
- (3) Given the adoption of IFRS 9 on November 1, 2017, the Bank accounts for provisions for credit losses within the business segments. For the quarter and the six-month period ended April 30, 2017, only provisions for credit losses on impaired loans had been recognized in the business segments, whereas provisions for credit losses on non-impaired loans had been recognized in the *Other* heading. During the quarter ended April 30, 2017, the Bank had reversed, by \$40 million, the sectoral provision on non-impaired loans recorded for the oil and gas producer and service company loan portfolio presented in the Personal and Commercial segment, and the \$40 million in provisions for credit losses in the *Other* heading had reflected an increase in the collective allowance for credit risk on non-impaired loans.
- (4) For the six months ended April 30, 2018, *Net interest income* was grossed up by \$74 million (\$114 million in 2017), *Non-interest income* was grossed up by \$49 million (\$11 million in 2017), and an equivalent amount was recognized in *Income taxes (recovery)*. The effect of the adjustments is reversed under the *Other* heading.

## NOTE 20 – EVENT AFTER THE CONSOLIDATED BALANCE SHEET DATE

### Redemption of Trust Units Issued by NBC Asset Trust

On May 22, 2018, NBC Asset Trust (the Trust), a closed-end trust established by the Bank, announced its intention to redeem all of the outstanding 400,000 Trust units – Series 1 (NBC CapS II – Series 1) on June 30, 2018 at a per-unit price of \$1,000. The redemption has been approved by the Office of the Superintendent of Financial Institutions (Canada) (OSFI).

# INFORMATION FOR SHAREHOLDERS AND INVESTORS

## Investor Relations

Financial analysts and investors who want to obtain financial information on the Bank may contact the Investor Relations Department.

600 De La Gauchetière Street West, 7<sup>th</sup> Floor  
Montreal, Quebec H3B 4L2

Toll-free: 1-866-517-5455  
Fax: 514-394-6196  
Email: [investorrelations@nbc.ca](mailto:investorrelations@nbc.ca)  
Website: [nbc.ca/investorrelations](http://nbc.ca/investorrelations)

## Public Affairs

600 De La Gauchetière Street West, 18<sup>th</sup> Floor  
Montreal, Quebec H3B 4L2

Telephone: 514-394-8644  
Email: [pa@nbc.ca](mailto:pa@nbc.ca)

## Quarterly Report Publication Dates for Fiscal 2018

(subject to approval by the Board of Directors of the Bank)

|                |             |
|----------------|-------------|
| First quarter  | February 28 |
| Second quarter | May 30      |
| Third quarter  | August 29   |
| Fourth quarter | December 5  |

## Disclosure of Second Quarter 2018 Results

### Conference Call

- A conference call for analysts and institutional investors will be held on Wednesday, May 30, 2018 at 1:00 p.m. EDT.
- Access by telephone in listen-only mode: 1-800-898-3989 or 416-406-0743. The access code is 8726648#.
- A recording of the conference call can be heard until June 28, 2018 by dialing 1-800-408-3053 or 905-694-9451. The access code is 4648574#.

### Webcast

- The conference call will be webcast live at [nbc.ca/investorrelations](http://nbc.ca/investorrelations).
- A recording of the webcast will also be available on National Bank's website after the call.

### Financial Documents

- The *Report to Shareholders* (which includes the quarterly consolidated financial statements) is available at all times on National Bank's website at [nbc.ca/investorrelations](http://nbc.ca/investorrelations).
- The *Report to Shareholders*, the *Supplementary Financial Information*, the *Supplementary Regulatory Capital Disclosure*, and a slide presentation will be available on the Investor Relations page of National Bank's website shortly before the start of the conference call.

## Transfer Agent and Registrar

For information about stock transfers, address changes, dividends, lost certificates, tax forms, and estate transfers, shareholders are asked to contact the transfer agent, Computershare Trust Company of Canada, at the address or telephone number below.

### Computershare Trust Company of Canada

Share Ownership Management  
1500 Robert-Bourassa Boulevard, 7<sup>th</sup> Floor  
Montreal, Quebec H3A 3S8  
Telephone: 1-888-838-1407  
Fax: 1-888-453-0330  
Email: [service@computershare.com](mailto:service@computershare.com)  
Website: [computershare.com](http://computershare.com)

## Direct Deposit Service for Dividends

Shareholders may elect to have their dividend payments deposited directly via electronic funds transfer to their bank account at any financial institution that is a member of the Canadian Payments Association. To do so, they must send a written request to the transfer agent, Computershare Trust Company of Canada.

## Dividend Reinvestment and Share Purchase Plan

The Bank has a Dividend Reinvestment and Share Purchase Plan for Canadian holders of its common and preferred shares under which they can acquire common shares of the Bank without paying commissions or administration fees. Canadian participants acquire common shares through the reinvestment of cash dividends paid on the shares they hold or through optional cash payments of at least \$500 per payment, up to a maximum of \$5,000 per quarter.

For more information, shareholders may contact National Bank's registrar and transfer agent, Computershare Trust Company of Canada, at 1-888-838-1407. To participate in the plan, National Bank's beneficial or non-registered common shareholders must contact their financial institution or broker.

## Dividends

The dividends declared by the Bank constitute eligible dividends pursuant to the *Income Tax Act* (Canada).

