

**National Bank reports its results for the Third Quarter of 2015**

The financial information reported herein is based on the unaudited interim condensed consolidated financial statements for the third quarter and first nine months ended July 31, 2015 and prepared in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB) and set out in the CPA Canada Handbook. All amounts are presented in Canadian dollars.

**MONTREAL, August 26, 2015** – For the third quarter of 2015, National Bank is reporting net income of \$453 million, up 3% from \$441 million in the third quarter of 2014, and third-quarter diluted earnings per share of \$1.28, up 3% from \$1.24 in the third quarter of 2014.

Excluding specified items, net income was a record \$444 million in the third quarter of 2015, up 4% from \$427 million in the third quarter of 2014, and third-quarter diluted earnings per share stood at \$1.25, a 4% increase from \$1.20 in the same quarter of 2014. The specified items are described on page 4.

For the first nine months of fiscal 2015, the Bank's net income totalled \$1,272 million, an increase of 5% from \$1,208 million in the same nine-month period of 2014. Nine-month diluted earnings per share stood at \$3.56 versus \$3.41 in the same period of 2014. Excluding specified items, nine-month net income totalled \$1,265 million, up 7% from \$1,186 million in the same period of 2014, and nine-month diluted earnings per share stood at \$3.54, up 6% from \$3.34 in the same period of 2014.

“For the third quarter of 2015, National Bank turned in excellent results stemming from sound performance in its three main business segments. Personal and Commercial Banking recorded solid loan growth and stable margins, net income from Wealth Management posted double-digit growth, and Financial Markets performed very well thanks to revenues from client-driven activity,” said Louis Vachon, President and Chief Executive Officer. “These results, combined with the strength of our credit portfolio and the investments we are making to better serve customers, give us confidence for the coming quarters in spite of a slowdown in the global economic environment.”

**Highlights**

| (millions of Canadian dollars)                 | Quarter ended July 31 |         |          | Nine months ended July 31  |                               |          |
|--|-----------------------|---------|----------|----------------------------|-------------------------------|----------|
|  | 2015                  | 2014    | % Change | 2015                       | 2014                          | % Change |
| Net income                                     | 453                   | 441     | 3        | 1,272                      | 1,208                         | 5        |
| Diluted earnings per share ( <i>dollars</i> )  | \$ 1.28               | \$ 1.24 | 3        | \$ 3.56                    | \$ 3.41                       | 4        |
| Return on common shareholders' equity          | 18.8 %                | 20.1 %  |          | 18.1 %                     | 19.1 %                        |          |
| Dividend payout ratio                          | 44 %                  | 42 %    |          | 44 %                       | 42 %                          |          |
| <b>Excluding specified items<sup>(1)</sup></b> |                       |         |          |                            |                               |          |
| Net income                                     | 444                   | 427     | 4        | 1,265                      | 1,186                         | 7        |
| Diluted earnings per share ( <i>dollars</i> )  | \$ 1.25               | \$ 1.20 | 4        | \$ 3.54                    | \$ 3.34                       | 6        |
| Return on common shareholders' equity          | 18.4 %                | 19.4 %  |          | 17.9 %                     | 18.8 %                        |          |
| Dividend payout ratio                          | 42 %                  | 42 %    |          | 42 %                       | 42 %                          |          |
|  |                       |         |          | <b>As at July 31, 2015</b> | <b>As at October 31, 2014</b> |          |
| CET1 capital ratio under Basel III             |                       |         |          | 9.5 %                      | 9.2 %                         |          |
| Leverage ratio under Basel III <sup>(2)</sup>  |                       |         |          | 3.6 %                      |                               |          |

(1) See the Financial Reporting Method section on page 4.

(2) The ratio came into effect on January 1, 2015.

## Personal and Commercial

- Net income totalled \$197 million in the third quarter of 2015, up 6% from \$186 million in the third quarter of 2014.
- At \$728 million, third-quarter total revenues rose \$32 million or 5% year over year.
- Rising 6% from a year ago, personal lending experienced sustained growth, with the most significant increases coming from consumer loans and mortgage loans, and commercial lending also grew 7% from a year ago.
- The net interest margin was 2.18% in the third quarter of 2015 versus 2.19% the preceding quarter and 2.24% in the third quarter of 2014.
- Before provisions for credit losses and income taxes, the segment's contribution was up \$21 million or 7%.
- At 55.5%, the efficiency ratio improved from 56.5% in the same quarter of 2014.

## Wealth Management

- Net income totalled \$78 million in the third quarter of 2015, a 20% increase from \$65 million in the same quarter of 2014.
- Excluding specified items<sup>(1)</sup>, third-quarter net income totalled \$84 million, up \$8 million or 11%.
- Excluding specified items<sup>(1)</sup>, third-quarter total revenues amounted to \$347 million versus \$335 million in the third quarter of 2014, a \$12 million or 4% year-over-year increase mainly driven by growth in fee-based revenues, tempered by a decrease in transaction-based revenues.
- Excluding specified items<sup>(1)</sup>, third-quarter non-interest expenses stood at \$233 million, stable when compared to the third quarter of 2014.
- Excluding specified items<sup>(1)</sup>, the efficiency ratio was 67.1%, an improvement from 69.3% in the third quarter of 2014.

## Financial Markets

- Net income totalled \$202 million in the third quarter of 2015, an 8% increase from \$187 million in the same quarter of 2014.
- Total revenues amounted to \$470 million, a year-over-year increase of \$25 million or 6% owing mainly to higher trading activity revenues and banking service revenues.
- At \$193 million, third-quarter non-interest expenses increased \$5 million year over year.
- At 41.1%, the efficiency ratio improved from 42.2% in the third quarter of 2014.

## Other

- For the third quarter of 2015, there was a net loss of \$24 million compared to net income of \$3 million in the third quarter of 2014. This decrease came essentially from the fact that, in the third quarter of 2014, a higher amount of revenues had been recorded to reflect capital repayments and a rise in the fair value of restructured notes, as well as from a year-over-year increase in non-interest expenses.

## Capital Management

- As at July 31, 2015, the Common Equity Tier 1 (CET1) capital ratio under Basel III was 9.5% compared to 9.2% as at October 31, 2014 due to internally generated capital, partly offset by an increase in risk-weighted assets.
- The leverage ratio under Basel III was 3.6% as at July 31, 2015.

(1) See the Financial Reporting Method section on page 4.

# MANAGEMENT'S DISCUSSION AND ANALYSIS

August 25, 2015

The following Management's Discussion and Analysis (MD&A) presents the financial condition and operating results of National Bank of Canada (the Bank). This analysis was prepared in accordance with the requirements set out in *National Instrument 51-102 Continuous Disclosure Obligations* released by the Canadian Securities Administrators (CSA). It is based on the unaudited interim condensed consolidated financial statements (the consolidated financial statements) for the third quarter and first nine months ended July 31, 2015 prepared in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB) and set out in the CPA Canada Handbook. This MD&A should be read in conjunction with the consolidated financial statements and accompanying notes for the quarter and nine months ended July 31, 2015 and with the *2014 Annual Report*. All amounts are presented in Canadian dollars. Additional information about the Bank, including the *Annual Information Form*, can be obtained from the Bank's website at [nbc.ca](http://nbc.ca) and SEDAR's website at [sedar.com](http://sedar.com).

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## Caution Regarding Forward-Looking Statements

From time to time, the Bank makes written and oral forward-looking statements, such as those contained in the Major Economic Trends and the Outlook for National Bank sections of the *2014 Annual Report*, in other filings with Canadian securities regulators, and in other communications, for the purpose of describing the economic environment in which the Bank will operate during fiscal 2015 and the objectives it hopes to achieve for that period. These forward-looking statements are made in accordance with current securities legislation in Canada and the United States. They include, among others, statements with respect to the economy—particularly the Canadian and U.S. economies—market changes, observations regarding the Bank's objectives and its strategies for achieving them, Bank-projected financial returns and certain risks faced by the Bank. These forward-looking statements are typically identified by future or conditional verbs or words such as “outlook,” “believe,” “anticipate,” “estimate,” “project,” “expect,” “intend,” “plan,” and similar terms and expressions.

By their very nature, such forward-looking statements require assumptions to be made and involve inherent risks and uncertainties, both general and specific. Assumptions about the performance of the Canadian and U.S. economies in 2015 and how that will affect the Bank's business are among the main factors considered in setting the Bank's strategic priorities and objectives and in determining its financial targets, including provisions for credit losses. In determining its expectations for economic growth, both broadly and in the financial services sector in particular, the Bank primarily considers historical economic data provided by the Canadian and U.S. governments and their agencies.

There is a strong possibility that express or implied projections contained in these forward-looking statements will not materialize or will not be accurate. The Bank recommends that readers not place undue reliance on these statements, as a number of factors, many of which are beyond the Bank's control, could cause actual future results, conditions, actions or events to differ significantly from the targets, expectations, estimates or intentions expressed in the forward-looking statements. These factors include strategic risk, credit risk, market risk, liquidity risk, operational risk, regulatory risk, reputation risk, and environmental risk (all of which are described in more detail in the Risk Management section beginning on page 61 of the *2014 Annual Report*), general economic environment and financial market conditions in Canada, the United States and certain other countries in which the Bank conducts business, including regulatory changes affecting the Bank's business, capital and liquidity; the situation with respect to the restructured notes of the master asset vehicle (MAV) conduits, in particular the realizable value of underlying assets; changes in the accounting policies the Bank uses to report its financial condition, including uncertainties associated with assumptions and critical accounting estimates; tax laws in the countries in which the Bank operates, primarily Canada and the United States (including the *U.S. Foreign Account Tax Compliance Act (FATCA)*); changes to capital and liquidity guidelines and to the manner in which they are to be presented and interpreted; changes to the credit ratings assigned to the Bank; and potential disruptions to the Bank's information technology systems, including evolving cyber attack risk.

The foregoing list of risk factors is not exhaustive. Additional information about these factors can be found in the Risk Management and Other Risk Factors sections of the *2014 Annual Report*. Investors and others who rely on the Bank's forward-looking statements should carefully consider the above factors as well as the uncertainties they represent and the risk they entail. Except as required by law, the Bank does not undertake to update any forward-looking statements, whether written or oral, that may be made from time to time, by it or on its behalf.

The forward-looking information contained in this document is presented for the purpose of interpreting the information contained herein and may not be appropriate for other purposes.

## FINANCIAL REPORTING METHOD

The Bank's unaudited interim condensed consolidated financial statements have been prepared in accordance with IFRS, as issued by the IASB and set out in the CPA Canada Handbook. The Bank also uses non-IFRS financial measures when assessing its results and measuring Bank-wide performance. Presenting such information helps readers to better understand how management analyzes results, shows the impacts of specified items on the results of the reported periods, and allows readers to assess results without the specified items if they consider such items to not be reflective of ordinary operations. Securities regulators require companies to caution readers that net income and other measures adjusted using non-IFRS criteria are not standard under IFRS and cannot be easily compared with similar measures used by other companies.

### Financial Information

| (millions of Canadian dollars, except per share amounts)             | Quarter ended July 31 |                |          | Nine months ended July 31 |                |          |
|--|-----------------------|----------------|----------|---------------------------|----------------|----------|
|  | 2015                  | 2014           | % Change | 2015                      | 2014           | % Change |
| <b>Excluding specified items</b>                                     |                       |                |          |                           |                |          |
| Personal and Commercial  | 197                   | 186            | 6        | 538                       | 509            | 6        |
| Wealth Management  | 84                    | 76             | 11       | 251                       | 230            | 9        |
| Financial Markets  | 202                   | 187            | 8        | 556                       | 460            | 21       |
| Other  | (39)                  | (22)           |          | (80)                      | (13)           |          |
| <b>Net income excluding specified items</b>                          | <b>444</b>            | <b>427</b>     | <b>4</b> | <b>1,265</b>              | <b>1,186</b>   | <b>7</b> |
| Items related to holding restructured notes <sup>(1)</sup>           | 16                    | 30             |          | 52                        | 57             |          |
| Acquisition-related items <sup>(2)</sup>                             | (7)                   | (16)           |          | (21)                      | (35)           |          |
| Gain on disposal of Fiera Capital shares <sup>(3)</sup>              | –                     | –              |          | 25                        | –              |          |
| Share of current tax asset write-down of an associate <sup>(4)</sup> | –                     | –              |          | (16)                      | –              |          |
| Impairment losses on intangible assets <sup>(5)</sup>                | –                     | –              |          | (33)                      | –              |          |
| <b>Net income</b>  | <b>453</b>            | <b>441</b>     | <b>3</b> | <b>1,272</b>              | <b>1,208</b>   | <b>5</b> |
| <b>Diluted earnings per share excluding specified items</b>          | <b>\$ 1.25</b>        | <b>\$ 1.20</b> | <b>4</b> | <b>\$ 3.54</b>            | <b>\$ 3.34</b> | <b>6</b> |
| Items related to holding restructured notes <sup>(1)</sup>           | 0.05                  | 0.09           |          | 0.16                      | 0.17           |          |
| Acquisition-related items <sup>(2)</sup>                             | (0.02)                | (0.05)         |          | (0.07)                    | (0.10)         |          |
| Gain on disposal of Fiera Capital shares <sup>(3)</sup>              | –                     | –              |          | 0.08                      | –              |          |
| Share of current tax asset write-down of an associate <sup>(4)</sup> | –                     | –              |          | (0.05)                    | –              |          |
| Impairment losses on intangible assets <sup>(5)</sup>                | –                     | –              |          | (0.10)                    | –              |          |
| <b>Diluted earnings per share</b>                                    | <b>\$ 1.28</b>        | <b>\$ 1.24</b> | <b>3</b> | <b>\$ 3.56</b>            | <b>\$ 3.41</b> | <b>4</b> |
| <b>Return on common shareholders' equity</b>                         |                       |                |          |                           |                |          |
| Including specified items  | 18.8 %                | 20.1 %         |          | 18.1 %                    | 19.1 %         |          |
| Excluding specified items  | 18.4 %                | 19.4 %         |          | 17.9 %                    | 18.8 %         |          |

(1) During the quarter ended July 31, 2015, the Bank recorded \$5 million in financing costs (\$3 million net of income taxes) related to holding restructured notes (2014: \$5 million, \$4 million net of income taxes). It also recorded \$26 million in revenues (\$19 million net of income taxes) to reflect capital repayments and a rise in the fair value of these notes (2014: \$47 million, \$34 million net of income taxes). During the nine months ended July 31, 2015, the Bank recorded \$14 million in financing costs (\$11 million net of income taxes) related to holding restructured notes (2014: \$14 million, \$10 million net of income taxes), \$49 million in revenues (\$36 million net of income taxes) to reflect capital repayments and a rise in the fair value of these notes (2014: \$92 million, \$67 million net of income taxes) and a gain of \$37 million (\$27 million net of income taxes) upon the disposal of the restructured notes of the MAV III conduits (2014: nil).

(2) During the quarter ended July 31, 2015, the Bank recorded \$9 million in charges (\$7 million net of income taxes) related to the Wealth Management acquisitions (2014: \$22 million, \$16 million net of income taxes). These charges consisted mostly of retention bonuses and also included the Bank's share in the integration costs incurred by Fiera Capital Corporation (Fiera Capital) as well as the Bank's share in the charges related to its interest in TMX. For the nine months ended July 31, 2015, these charges stood at \$27 million (\$21 million net of income taxes) and, for the same period in 2014, they stood at \$46 million (\$35 million net of income taxes).

(3) During the nine months ended July 31, 2015, a gain, net of underwriting fees, of \$29 million (\$25 million net of income taxes) was recorded upon a disposal of Fiera Capital shares through one of the Bank's subsidiaries. After the transaction, the Bank's ownership percentage in Fiera Capital stood at 22%.

(4) During the nine months ended July 31, 2015, a loss of \$18 million (\$16 million net of income taxes) was recorded following a write-down of an associate's current tax asset.

(5) During the nine months ended July 31, 2015, the Bank recorded \$46 million (\$33 million net of income taxes) in intangible asset impairment losses on technology developments.

# HIGHLIGHTS

| (millions of Canadian dollars, except per share amounts) | Quarter ended July 31 |         |          | Nine months ended July 31 |         |          |
|--|-----------------------|---------|----------|---------------------------|---------|----------|
|  | 2015                  | 2014    | % Change | 2015                      | 2014    | % Change |
| <b>Operating results</b>                                 |                       |         |          |                           |         |          |
| Total revenues   | 1,510                 | 1,460   | 3        | 4,341                     | 4,100   | 6        |
| Net income   | 453                   | 441     | 3        | 1,272                     | 1,208   | 5        |
| Net income attributable to the Bank's shareholders       | 436                   | 423     | 3        | 1,221                     | 1,157   | 6        |
| Return on common shareholders' equity                    | 18.8 %                | 20.1 %  |          | 18.1 %                    | 19.1 %  |          |
| <b>Earnings per share</b>                                |                       |         |          |                           |         |          |
| Basic  | \$ 1.29               | \$ 1.26 | 2        | \$ 3.61                   | \$ 3.44 | 5        |
| Diluted  | 1.28                  | 1.24    | 3        | 3.56                      | 3.41    | 4        |
| <b>Excluding specified items<sup>(1)</sup></b>           |                       |         |          |                           |         |          |
| <b>Operating results</b>                                 |                       |         |          |                           |         |          |
| <i>(taxable equivalent basis)<sup>(2)</sup></i>          |                       |         |          |                           |         |          |
| Total revenues   | 1,553                 | 1,484   | 5        | 4,509                     | 4,198   | 7        |
| Net income   | 444                   | 427     | 4        | 1,265                     | 1,186   | 7        |
| Net income attributable to the Bank's shareholders       | 427                   | 409     | 4        | 1,214                     | 1,135   | 7        |
| Return on common shareholders' equity                    | 18.4 %                | 19.4 %  |          | 17.9 %                    | 18.8 %  |          |
| Efficiency ratio   | 58.0 %                | 58.4 %  |          | 58.5 %                    | 58.6 %  |          |
| <b>Earnings per share</b>                                |                       |         |          |                           |         |          |
| Basic  | \$ 1.27               | \$ 1.22 | 4        | \$ 3.58                   | \$ 3.38 | 6        |
| Diluted  | 1.25                  | 1.20    | 4        | 3.54                      | 3.34    | 6        |
| <b>Common share information</b>                          |                       |         |          |                           |         |          |
| Dividends declared                                       | \$ 0.52               | \$ 0.48 |          | \$ 1.52                   | \$ 1.40 |          |
| Book value   |                       |         |          | 27.60                     | 25.18   |          |
| Share price  |                       |         |          |                           |         |          |
| High   | 50.01                 | 49.15   |          | 55.06                     | 49.15   |          |
| Low  | 43.78                 | 45.19   |          | 43.78                     | 41.60   |          |
| Close  | 45.74                 | 48.80   |          | 45.74                     | 48.80   |          |
| Number of common shares ( <i>thousands</i> )             | 330,001               | 328,469 |          | 330,001                   | 328,469 |          |
| Market capitalization                                    | 15,094                | 16,029  |          | 15,094                    | 16,029  |          |

| (millions of Canadian dollars)                   | As at July 31, 2015 | As at October 31, 2014 | % Change |
|--|---------------------|------------------------|----------|
| <b>Balance sheet and off-balance-sheet</b>       |                     |                        |          |
| Total assets                                     | 215,560             | 205,429                | 5        |
| Loans and acceptances                            | 112,790             | 106,169                | 6        |
| Impaired loans, net of total allowances          | (112)               | (118)                  |          |
| As a % of average loans and acceptances          | (0.1) %             | (0.1) %                |          |
| Deposits   | 127,606             | 119,883                | 6        |
| Equity attributable to common shareholders       | 9,109               | 8,484                  | 7        |
| Assets under administration and under management | 365,326             | 345,332                | 6        |
| Earnings coverage                                | 10.48               | 8.98                   |          |
| Asset coverage                                   | 6.45                | 5.24                   |          |
| <b>Regulatory ratios under Basel III</b>         |                     |                        |          |
| Capital ratios <sup>(3)</sup>                    |                     |                        |          |
| Common Equity Tier 1 (CET1)                      | 9.5 %               | 9.2 %                  |          |
| Tier 1 <sup>(4)</sup>                            | 12.3 %              | 12.3 %                 |          |
| Total <sup>(4)</sup>                             | 14.5 %              | 15.1 %                 |          |
| Leverage ratio <sup>(3)(5)</sup>                 | 3.6 %               |                        |          |
| Liquidity coverage ratio <sup>(5)</sup>          | 128 %               |                        |          |
| <b>Other information</b>                         |                     |                        |          |
| Number of employees                              | 20,067              | 19,955                 | 1        |
| Number of branches in Canada                     | 452                 | 452                    | –        |
| Number of banking machines                       | 931                 | 935                    | –        |

(1) See the Financial Reporting Method section on page 4.

(2) See the Consolidated Results section on page 6.

(3) The ratios are calculated using the "all-in" methodology.

(4) The ratios as at October 31, 2014 include the redemption of the Series 16 preferred shares on November 15, 2014.

(5) The ratios came into effect on January 1, 2015.

# FINANCIAL ANALYSIS

## Consolidated Results

| (millions of Canadian dollars)  | Quarter ended July 31 |         |          | Nine months ended July 31 |         |          |
|---|-----------------------|---------|----------|---------------------------|---------|----------|
|   | 2015                  | 2014    | % Change | 2015                      | 2014    | % Change |
| <b>Operating results</b>  |                       |         |          |                           |         |          |
| Net interest income   | 661                   | 640     | 3        | 1,957                     | 1,903   | 3        |
| Non-interest income   | 849                   | 820     | 4        | 2,384                     | 2,197   | 9        |
| Total revenues  | 1,510                 | 1,460   | 3        | 4,341                     | 4,100   | 6        |
| Non-interest expenses   | 906                   | 879     | 3        | 2,705                     | 2,494   | 8        |
| Contribution  | 604                   | 581     | 4        | 1,636                     | 1,606   | 2        |
| Provisions for credit losses  | 56                    | 49      | 14       | 167                       | 151     | 11       |
| Income before income taxes  | 548                   | 532     | 3        | 1,469                     | 1,455   | 1        |
| Income taxes  | 95                    | 91      | 4        | 197                       | 247     | (20)     |
| Net income  | 453                   | 441     | 3        | 1,272                     | 1,208   | 5        |
| Diluted earnings per share ( <i>dollars</i> )   | 1.28                  | 1.24    | 3        | 3.56                      | 3.41    | 4        |
| <b>Taxable equivalent<sup>(1)</sup></b>   |                       |         |          |                           |         |          |
| Net interest income   | 61                    | 57      |          | 247                       | 162     |          |
| Income taxes  | 61                    | 57      |          | 247                       | 162     |          |
| Net income  | –                     | –       |          | –                         | –       |          |
| <b>Specified items<sup>(2)</sup></b>  |                       |         |          |                           |         |          |
| Items related to holding restructured notes   | 21                    | 42      |          | 72                        | 78      |          |
| Acquisition-related items   | (9)                   | (22)    |          | (27)                      | (46)    |          |
| Gain on disposal of Fiera Capital shares  | –                     | –       |          | 29                        | –       |          |
| Share of current tax asset write-down of an associate   | –                     | –       |          | (18)                      | –       |          |
| Impairment losses on intangible assets  | –                     | –       |          | (46)                      | –       |          |
| Specified items before income taxes   | 12                    | 20      |          | 10                        | 32      |          |
| Income taxes on specified items   | 3                     | 6       |          | 3                         | 10      |          |
| Specified items after income taxes  | 9                     | 14      |          | 7                         | 22      |          |
| <b>Operating results on a taxable equivalent basis excluding specified items<sup>(1)(2)</sup></b> |                       |         |          |                           |         |          |
| Net interest income   | 727                   | 702     | 4        | 2,218                     | 2,079   | 7        |
| Non-interest income   | 826                   | 782     | 6        | 2,291                     | 2,119   | 8        |
| Total revenues  | 1,553                 | 1,484   | 5        | 4,509                     | 4,198   | 7        |
| Non-interest expenses   | 900                   | 866     | 4        | 2,636                     | 2,462   | 7        |
| Contribution  | 653                   | 618     | 6        | 1,873                     | 1,736   | 8        |
| Provisions for credit losses  | 56                    | 49      | 14       | 167                       | 151     | 11       |
| Income before income taxes  | 597                   | 569     | 5        | 1,706                     | 1,585   | 8        |
| Income taxes  | 153                   | 142     | 8        | 441                       | 399     | 11       |
| Net income  | 444                   | 427     | 4        | 1,265                     | 1,186   | 7        |
| Diluted earnings per share ( <i>dollars</i> )   | 1.25                  | 1.20    | 4        | 3.54                      | 3.34    | 6        |
| Average assets  | 221,644               | 206,498 | 7        | 221,014                   | 204,794 | 8        |
| Average loans and acceptances   | 110,062               | 100,132 | 10       | 107,160                   | 98,567  | 9        |
| Impaired loans, net of total allowances   | (112)                 | (182)   |          | (112)                     | (182)   |          |
| Average deposits  | 128,387               | 116,265 | 10       | 126,082                   | 114,108 | 10       |
| Efficiency ratio excluding specified items <sup>(1)</sup>   | 58.0 %                | 58.4 %  |          | 58.5 %                    | 58.6 %  |          |

(1) The Bank uses the taxable equivalent basis to calculate net interest income and income taxes. This calculation method consists of grossing up certain tax-exempt income (particularly dividends) by the income tax that would have otherwise been payable. An equivalent amount is added to income taxes. This adjustment is necessary in order to perform a uniform comparison of the return on different assets regardless of their tax treatment.

(2) See the Financial Reporting Method section on page 4.

### Financial Results

For the third quarter of fiscal 2015, National Bank reported net income of \$453 million, up 3% from \$441 million in the third quarter of 2014, and third-quarter diluted earnings per share of \$1.28 versus \$1.24 in the same quarter of 2014.

Excluding specified items, net income was a record \$444 million in the third quarter of 2015, up 4% from \$427 million in the third quarter of 2014, and third-quarter diluted earnings per share stood at \$1.25, a 4% increase from \$1.20 in the same quarter of 2014. For the third quarter of 2015, the specified items, net of income taxes, consisted of the following: \$19 million in revenues (2014: \$34 million) to reflect capital repayments and a rise in the fair value of restructured notes, \$3 million in financing costs (2014: \$4 million) related to holding those notes, and \$7 million in items related to the Wealth Management acquisitions (2014: \$16 million).

For the nine months ended July 31, 2015, the Bank's net income totalled \$1,272 million, an increase of 5% from \$1,208 million in the same nine-month period of 2014. Nine-month diluted earnings per share stood at \$3.56 versus \$3.41 in the same period of 2014. Excluding specified items, nine-month net income totalled \$1,265 million, up 7% from \$1,186 million in the same period of 2014, and nine-month diluted earnings per share stood at \$3.54, up 6% from \$3.34 in the same period of 2014. For the nine months ended July 31, 2015, the specified items, net of income taxes, consisted of the following: \$36 million in revenues (2014: \$67 million) to reflect capital repayments and a rise in the fair value of restructured notes, a \$27 million gain on the disposal of restructured notes of the MAV III conduits, \$11 million in financing costs (2014: \$10 million) related to holding those notes, \$21 million in charges (2014: \$35 million) related to the Wealth Management acquisitions, a \$25 million gain, net of underwriting fees, on the disposal of Fiera Capital shares, a \$16 million loss on a current tax asset write-down of an associate in the Financial Markets segment, and \$33 million in impairment losses on intangible assets.

Return on common shareholders' equity was 18.1% in the nine-month period ended July 31, 2015 compared to 19.1% in the same period of 2014.

### Total Revenues

For the third quarter of 2015, the Bank's total revenues amounted to \$1,510 million, a \$50 million year-over-year increase. Excluding the specified items related to holding restructured notes and related to the Wealth Management segment's acquisitions, total revenues on a taxable equivalent basis amounted to \$1,553 million, up 5% from \$1,484 million in the third quarter of 2014. Growth in net interest income came mainly from higher personal and commercial loan and deposit volumes, tempered by lower deposit margins, as well as from an increase in the net interest income of the Financial Markets segment. Non-interest income was up \$44 million owing to greater business activity in the Wealth Management segment, mainly driven by higher volumes of assets under administration and under management and to increases in credit fees, insurance revenues, gains on available-for-sale securities and other revenues. Conversely, third-quarter brokerage commission revenues decreased year over year, particularly due to customer migration towards fee-based services.

For the nine months ended July 31, 2015, total revenues amounted to \$4,341 million, up 6% from \$4,100 million in the same period of 2014. Excluding the specified items related to holding restructured notes, to the gain on the disposal of Fiera Capital shares, to the Wealth Management acquisitions, and to the share in the current tax asset write-down of an associate in the Financial Markets segment, the 2015 nine-month total revenues on a taxable equivalent basis amounted to \$4,509 million, up 7% from \$4,198 million in the same period of 2014. The increase came mainly from 7% growth in net interest income, driven by the same factors mentioned above for the quarter, and from higher trading activity revenues in the Financial Markets segment. Non-interest income rose by \$172 million, mainly driven by an increase in the Wealth Management segment's revenues as well as by increases in credit fees, trading revenues, and underwriting and advisory fees. This increase was tempered by lower amounts of brokerage commission revenues, gains on available-for-sale securities, and other revenues, particularly because the Credigy Ltd. subsidiary had realized a gain on a disposal of portfolios in 2014.

### **Provisions for Credit Losses**

For the third quarter of 2015, the Bank recorded \$56 million in provisions for credit losses, \$7 million more than in the same quarter of 2014. This increase was mainly due to higher provisions for credit losses in Commercial Banking.

For the nine months ended July 31, 2015, the Bank recorded \$167 million in provisions for credit losses, \$16 million more than in the same period of 2014. This change came from higher provisions for credit losses on personal and commercial loans.

As at July 31, 2015, gross impaired loans stood at \$449 million, down \$37 million since October 31, 2014. This decrease, which came from the Commercial Banking loan portfolio, was partly offset by a greater number of impaired loans in both the personal loans portfolio and in the Wealth Management segment. Impaired loans represented 6.1% of the tangible capital adjusted for allowances as at July 31, 2015, down 1.0 percentage point from 7.1% as at October 31, 2014. As at July 31, 2015, the total allowances for credit losses exceeded gross impaired loans by \$112 million versus \$118 million as at October 31, 2014.

### **Non-Interest Expenses**

For the third quarter of 2015, non-interest expenses stood at \$906 million, up \$27 million or 3% from the same quarter of 2014. Excluding specified items, third-quarter non-interest expenses stood at \$900 million, up \$34 million. The increase in non-interest expenses came from higher compensation and employee benefits expenses, from the compensatory tax on salaries as well as from business development expenses and technology investments.

For the nine months ended July 31, 2015, non-interest expenses rose \$211 million or 8% year over year. Excluding the specified items recorded during the nine months ended July 31, 2015 and 2014, non-interest expenses were up \$174 million or 7%. This increase was driven by the same factors provided for the third quarter.

### **Income Taxes**

For the third quarter of 2015, income taxes stood at \$95 million compared to \$91 million in the same quarter of 2014. At 17%, the 2015 third-quarter effective tax rate was unchanged from the third quarter of 2014.

For the first nine months of 2015, the effective tax rate was 13% versus 17% in the same nine-month period of 2014. The decrease came from higher tax-exempt dividend income and from the gain on the disposal of Fiera Capital shares in 2015.

## Results by Segment

The Bank carries out its activities in three business segments. For presentation purposes, other operating activities as well as Corporate Treasury activities are grouped in the *Other* heading. Each reportable segment is distinguished by services offered, type of clientele and marketing strategy.

### Personal and Commercial

| (millions of Canadian dollars)                             | Quarter ended July 31 |        |          | Nine months ended July 31 |        |          |
|--|-----------------------|--------|----------|---------------------------|--------|----------|
|  | 2015                  | 2014   | % Change | 2015                      | 2014   | % Change |
| <b>Operating results</b>                                   |                       |        |          |                           |        |          |
| Net interest income  | 451                   | 433    | 4        | 1,322                     | 1,263  | 5        |
| Non-interest income  | 277                   | 263    | 5        | 777                       | 736    | 6        |
| Total revenues   | 728                   | 696    | 5        | 2,099                     | 1,999  | 5        |
| Non-interest expenses                                      | 404                   | 393    | 3        | 1,197                     | 1,153  | 4        |
| Contribution   | 324                   | 303    | 7        | 902                       | 846    | 7        |
| Provisions for credit losses                               | 55                    | 48     | 15       | 165                       | 149    | 11       |
| Income before income taxes                                 | 269                   | 255    | 5        | 737                       | 697    | 6        |
| Income taxes   | 72                    | 69     | 4        | 199                       | 188    | 6        |
| Net income   | 197                   | 186    | 6        | 538                       | 509    | 6        |
| Net interest margin <sup>(1)</sup>                         | 2.18 %                | 2.24 % |          | 2.19 %                    | 2.25 % |          |
| Average interest-bearing assets                            | 81,905                | 76,620 | 7        | 80,695                    | 75,200 | 7        |
| Average assets   | 87,546                | 82,128 | 7        | 86,234                    | 80,792 | 7        |
| Average loans and acceptances                              | 87,153                | 81,754 | 7        | 85,847                    | 80,414 | 7        |
| Net impaired loans   | 249                   | 182    | 37       | 249                       | 182    | 37       |
| Net impaired loans as a % of average loans and acceptances | 0.3 %                 | 0.2 %  |          | 0.3 %                     | 0.2 %  |          |
| Average deposits   | 45,071                | 43,144 | 4        | 44,216                    | 42,694 | 4        |
| Efficiency ratio   | 55.5 %                | 56.5 % |          | 57.0 %                    | 57.7 % |          |

(1) Net interest margin is calculated by dividing net interest income by average interest-bearing assets.

In the Personal and Commercial segment, net income totalled \$197 million in the third quarter of 2015, up 6% from \$186 million in the third quarter of 2014. Third-quarter total revenues increased by \$32 million year over year owing to higher net interest income, which rose \$18 million, and to a \$14 million increase in non-interest income. The higher net interest income came mainly from growth in personal and commercial loan and deposit volumes, tempered by a narrowing of the net interest margin, which was 2.18% in the third quarter of 2015 versus 2.24% in the same quarter of 2014, a decrease resulting mainly from deposit margins.

Personal Banking's total revenues rose \$25 million, mainly due to higher loan volume, particularly mortgage loans and home equity lines of credit. An increase in non-interest income came essentially from credit fees, insurance revenues and internal commission revenues generated by the distribution of Wealth Management products. Commercial Banking's total revenues increased by \$7 million, mainly due to growth in loan and deposit volumes, credit fees on bankers' acceptances, and revenues from foreign exchange transactions. This increase was partly offset by lower deposit margins.

The segment's 2015 third-quarter non-interest expenses increased by \$11 million or 3% year over year, mainly due to operations support charges. At 55.5%, the efficiency ratio for the third quarter of 2015 improved by 1.0 percentage point when compared to the same quarter of 2014.

The segment's third-quarter provisions for credit losses were \$55 million, \$7 million more than in the same quarter of 2014. This increase was due to higher provisions for credit losses in Commercial Banking.

For the nine months ended July 31, 2015, the Personal and Commercial segment posted net income of \$538 million, up \$29 million or 6% from \$509 million in the same nine-month period of 2014. The segment's total revenues grew 5%. Personal Banking's total revenues were up, mainly due to higher volumes of mortgage loans and home equity lines of credit. Commercial Banking's total revenues rose 5%, partly due to growth in loan and deposit volumes and to an increase in credit fees. Due to positive operating leverage, the segment's contribution increased by \$56 million or 7%, and its nine-month provisions for credit losses were \$16 million higher than in the same period of 2014. This change came from higher provisions for credit losses on personal and commercial loans. At 57.0% for the nine months ended July 31, 2015, the efficiency ratio improved by 0.7 percentage point versus the same nine-month period of 2014.

## Wealth Management

| (millions of Canadian dollars)                                   | Quarter ended July 31 |        |          | Nine months ended July 31 |        |          |
|--|-----------------------|--------|----------|---------------------------|--------|----------|
|  | 2015                  | 2014   | % Change | 2015                      | 2014   | % Change |
| <b>Operating results excluding specified items<sup>(1)</sup></b> |                       |        |          |                           |        |          |
| Net interest income  | 79                    | 78     | 1        | 242                       | 233    | 4        |
| Fee-based revenues   | 195                   | 170    | 15       | 565                       | 486    | 16       |
| Transaction-based and other revenues                             | 73                    | 87     | (16)     | 244                       | 272    | (10)     |
| Total revenues   | 347                   | 335    | 4        | 1,051                     | 991    | 6        |
| Non-interest expenses  | 233                   | 232    | –        | 710                       | 679    | 5        |
| Contribution   | 114                   | 103    | 11       | 341                       | 312    | 9        |
| Provisions for credit losses                                     | 1                     | 1      | –        | 2                         | 2      | –        |
| Income before income taxes                                       | 113                   | 102    | 11       | 339                       | 310    | 9        |
| Income taxes   | 29                    | 26     | 12       | 88                        | 80     | 10       |
| Net income excluding specified items                             | 84                    | 76     | 11       | 251                       | 230    | 9        |
| Specified items after income taxes <sup>(1)</sup>                | (6)                   | (11)   |          | 6                         | (28)   |          |
| Net income   | 78                    | 65     | 20       | 257                       | 202    | 27       |
| Average assets   | 10,375                | 10,349 | –        | 10,229                    | 10,486 | (2)      |
| Average loans and acceptances                                    | 8,754                 | 8,338  | 5        | 8,612                     | 8,232  | 5        |
| Net impaired loans   | 5                     | 2      |          | 5                         | 2      |          |
| Average deposits   | 24,180                | 24,046 | 1        | 24,351                    | 24,282 | –        |
| Efficiency ratio excluding specified items <sup>(1)</sup>        | 67.1 %                | 69.3 % |          | 67.6 %                    | 68.5 % |          |

(1) See the Financial Reporting Method section on page 4.

In the Wealth Management segment, net income totalled \$78 million for the third quarter of 2015, up 20% from \$65 million in the same quarter of 2014. Excluding specified items, which include the acquisition-related items of recent years, Wealth Management's net income totalled \$84 million in the third quarter of 2015, up 11% from \$76 million in the same quarter of 2014. Excluding specified items, the segment's 2015 third-quarter total revenues amounted to \$347 million, up 4% from \$335 million in the third quarter of 2014. This increase came mainly from the higher fee-based revenues associated with growth in assets under administration and under management, partly offset by a decrease in the brokerage commission revenues on share and bond transactions and by a decrease in revenues from new issuances.

Excluding the acquisition-related specified items of recent years, non-interest expenses stood at \$233 million in the third quarter of 2015, essentially unchanged from the same quarter of 2014. At 67.1%, the efficiency ratio for the third quarter of 2015 improved by 2.2 percentage points when compared to the same quarter of 2014.

For the nine months ended July 31, 2015, the Wealth Management segment's net income totalled \$257 million, up 27% from \$202 million in the same period of 2014. Excluding specified items, which include a gain on the sale of Fiera Capital shares as well as the acquisition-related items of recent years, net income totalled \$251 million for the nine months ended July 31, 2015, up \$21 million or 9% from the same period in 2014. The segment's nine-month total revenues amounted to \$1,051 million versus \$991 million in the nine months ended July 31, 2014. These revenue changes were driven by the same factors provided for the quarter. In addition, there was an increase in net interest income that was partly due to an increase in loan volume. For the nine months ended July 31, 2015, non-interest expenses stood at \$710 million versus \$679 million for the same period of 2014. This increase came mainly from the higher variable compensation and external management fees owing to growth in the segment's business volume as well as from higher salaries, employee benefits and operations support charges. At 67.6%, the efficiency ratio for the first nine months of 2015 improved from 68.5% in the same nine-month period of 2014.

## Financial Markets

(taxable equivalent basis)<sup>(1)</sup>  
(millions of Canadian dollars)

|  | Quarter ended July 31 |        |          | Nine months ended July 31 |        |          |
|--|-----------------------|--------|----------|---------------------------|--------|----------|
|  | 2015                  | 2014   | % Change | 2015                      | 2014   | % Change |
| <b>Operating results excluding specified items<sup>(2)</sup></b> |                       |        |          |                           |        |          |
| Trading activity revenues  |                       |        |          |                           |        |          |
| Equities   | 127                   | 93     | 37       | 353                       | 256    | 38       |
| Fixed-income   | 53                    | 80     | (34)     | 174                       | 184    | (5)      |
| Commodities and foreign exchange                                 | 26                    | 18     | 44       | 112                       | 56     | 100      |
|  | 206                   | 191    | 8        | 639                       | 496    | 29       |
| Financial market fees  | 90                    | 94     | (4)      | 229                       | 221    | 4        |
| Gains (losses) on available-for-sale securities, net             | 15                    | (1)    |          | 11                        | 12     | (8)      |
| Banking services   | 75                    | 64     | 17       | 207                       | 183    | 13       |
| Other  | 84                    | 97     | (13)     | 230                       | 235    | (2)      |
| Total revenues   | 470                   | 445    | 6        | 1,316                     | 1,147  | 15       |
| Non-interest expenses  | 193                   | 188    | 3        | 555                       | 517    | 7        |
| Contribution   | 277                   | 257    | 8        | 761                       | 630    | 21       |
| Provisions for credit losses                                     | –                     | –      |          | –                         | –      |          |
| Income before income taxes                                       | 277                   | 257    | 8        | 761                       | 630    | 21       |
| Income taxes   | 75                    | 70     | 7        | 205                       | 170    | 21       |
| Net income excluding specified items                             | 202                   | 187    | 8        | 556                       | 460    | 21       |
| Specified items after income taxes <sup>(2)</sup>                | –                     | –      |          | (16)                      | –      |          |
| Net income   | 202                   | 187    | 8        | 540                       | 460    | 17       |
| Non-controlling interests  | 3                     | 5      |          | 8                         | 10     |          |
| Net income attributable to the Bank's shareholders               | 199                   | 182    | 9        | 532                       | 450    | 18       |
| Average assets   | 87,063                | 87,673 | (1)      | 88,673                    | 85,472 | 4        |
| Average loans and acceptances (Corporate Banking only)           | 10,380                | 7,965  | 30       | 9,744                     | 7,932  | 23       |
| Average deposits   | 12,752                | 11,539 | 11       | 12,471                    | 10,568 | 18       |
| Efficiency ratio excluding specified items <sup>(2)</sup>        | 41.1 %                | 42.2 % |          | 42.2 %                    | 45.1 % |          |

(1) See Note 21 to the consolidated financial statements.

(2) See the Financial Reporting Method section on page 4.

In the Financial Markets segment, net income totalled \$202 million for the third quarter of 2015, up \$15 million from \$187 million in the same quarter of 2014. On a taxable equivalent basis, the segment's third-quarter total revenues amounted to \$470 million compared to \$445 million in the third quarter of 2014. The growth in trading activity revenues came from the equities as well as the commodities and foreign exchange activities, while revenues from fixed-income securities decreased. In addition, gains on available-for-sale securities were recorded in the third quarter of 2015, whereas losses had been recorded in the same quarter of 2014. Banking service revenues grew by 17%, particularly due to higher credit activity volumes. As for the segment's other revenues, they were down 13% year over year, mainly due to lower revenues from the Credigy Ltd. subsidiary, which had realized a gain on the disposal of portfolios in the third quarter of 2014.

At \$193 million for the third quarter of 2015, non-interest expenses were up \$5 million year over year, particularly because of increases in technology expenses and in the Credigy Ltd. subsidiary's expenses. At 41.1% for the third quarter of 2015, the efficiency ratio improved from 42.2% in the same quarter of 2014. Provisions for credit losses were nil in both the third quarters of 2015 and 2014.

For the nine months ended July 31, 2015, the segment posted net income of \$540 million, up \$80 million or 17% from the same nine-month period of 2014. Excluding the specified item of \$18 million (\$16 million net of income taxes) for the share in the current tax asset write-down of an associate, the segment's net income totalled \$556 million for the nine months ended July 31, 2015, a 21% increase from the same period of 2014. On a taxable equivalent basis, nine-month total revenues amounted to \$1,316 million versus \$1,147 million in the same period last year, a year-over-year increase of \$169 million that was mainly due to the higher trading activity revenues—stemming from the equities as well as the commodities and foreign exchange activities—and to higher banking service revenues attributable to a rise in credit activity volumes. Furthermore, financial market fees were up 4% from the same period in 2014.

For the nine-month period ended July 31, 2015, non-interest expenses increased year over year, particularly due to higher variable compensation associated with revenue growth, partly offset by a decrease in the expenses of the Credigy Ltd. subsidiary. The segment did not record any provisions for credit losses for the nine-month periods ended July 31, 2015 and 2014.

## Other

(taxable equivalent basis)<sup>(1)</sup>  
(millions of Canadian dollars)

|  | Quarter ended July 31 |        | Nine months ended July 31 |        |
|--|-----------------------|--------|---------------------------|--------|
|  | 2015                  | 2014   | 2015                      | 2014   |
| <b>Operating results excluding specified items<sup>(2)</sup></b> |                       |        |                           |        |
| Net interest income  | (37)                  | (18)   | (103)                     | (30)   |
| Non-interest income  | 45                    | 26     | 146                       | 91     |
| Total revenues   | 8                     | 8      | 43                        | 61     |
| Non-interest expenses  | 70                    | 53     | 174                       | 113    |
| Income before income taxes                                       | (62)                  | (45)   | (131)                     | (52)   |
| Income taxes   | (23)                  | (23)   | (51)                      | (39)   |
| Net income excluding specified items                             | (39)                  | (22)   | (80)                      | (13)   |
| Specified items after income taxes <sup>(2)</sup>                | 15                    | 25     | 17                        | 50     |
| Net income   | (24)                  | 3      | (63)                      | 37     |
| Non-controlling interests  | 14                    | 13     | 43                        | 41     |
| Net income attributable to the Bank's shareholders               | (38)                  | (10)   | (106)                     | (4)    |
| Average assets   | 36,660                | 26,348 | 35,878                    | 28,044 |

(1) See Note 21 to the consolidated financial statements.

(2) See the Financial Reporting Method section on page 4.

For the *Other* heading of segment results, there was a net loss of \$24 million in the third quarter of 2015 compared to net income of \$3 million in the same quarter of 2014. This decrease stems partly from the revenues recorded to reflect capital repayments and a rise in the fair value of structured notes, which were higher in the third quarter of 2014, and from an increase in non-interest expenses. Excluding specified items, consisting of items related to holding restructured notes, there was a net loss of \$39 million in the third quarter of 2015 versus a net loss of \$22 million in the third quarter of 2014. The increase in the net loss stems mainly from a lower contribution from treasury activities, from higher compensation and employee benefits expenses, from the compensatory tax on salaries, and from business development expenses.

For the nine months ended July 31, 2015, there was a net loss of \$63 million versus net income of \$37 million in the same period of 2014, a decrease driven by the same factors mentioned for the quarter as well as by the intangible asset impairment losses of \$33 million recorded in the nine months ended July 31, 2015. Excluding specified items, there was an \$80 million net loss for the nine months ended July 31, 2015 compared to a \$13 million net loss for the same period of 2014, a decrease driven by the same factors mentioned for the quarter.

## Consolidated Balance Sheet

### Assets

As at July 31, 2015, the Bank had total assets of \$215.6 billion compared to \$205.4 billion as at October 31, 2014, a \$10.2 billion or 5% increase. Cash and deposits with financial institutions decreased by \$1.5 billion due to a decrease in liquidities at the New York branch. Securities increased by \$2.8 billion since October 31, 2014, essentially due to securities issued or guaranteed by Canada and the provinces, whereas securities purchased under reverse repurchase agreements and securities borrowed decreased by \$5.1 billion since October 31, 2014.

As at July 31, 2015, loans and acceptances increased by \$6.6 billion since October 31, 2014 owing to growth in mortgage lending (including home equity lines of credit) and in loans to businesses. The following table provides a breakdown of the main loan and acceptance portfolios.

| (millions of Canadian dollars) | As at July 31, 2015 | As at October 31, 2014 | As at July 31, 2014 |
|--------------------------------|---------------------|------------------------|---------------------|
| <b>Loans and acceptances</b>   |                     |                        |                     |
| Consumer                       | 29,372              | 28,007                 | 27,369              |
| Residential mortgage           | 42,200              | 39,300                 | 38,663              |
| Credit card receivable         | 2,005               | 1,989                  | 1,953               |
| Business and government        | 39,774              | 37,477                 | 36,007              |
|                                | 113,351             | 106,773                | 103,992             |

Consumer loans increased by 5%, primarily due to home equity lines of credit and personal loans. Rising 7%, residential mortgages also grew since October 31, 2014. Loans and acceptances to businesses increased by \$2.3 billion or 6% since October 31, 2014. When compared to a year ago, loans and acceptances increased by \$9.4 billion or 9%. Consumer loans and residential mortgage loans rose, respectively, by 7% and 9% from a year ago. Loans and acceptances to businesses also contributed to the growth, rising 11% from a year ago, mainly because of corporate loan financing.

As at July 31, 2015, derivative financial instruments amounted to \$12.4 billion, an increase of \$5.3 billion since October 31, 2014. This increase should be analyzed along with the derivative financial instruments presented in liabilities, which, at \$9.5 billion, were up \$3.8 billion, resulting in a net increase of \$1.5 billion since October 31, 2014.

## Liabilities

As at July 31, 2015, the Bank had total liabilities of \$204.6 billion compared to \$194.9 billion as at October 31, 2014.

As at July 31, 2015, the Bank's total deposit liability was \$127.6 billion versus \$119.9 billion as at October 31, 2014, an increase of \$7.7 billion or 6%. The following table provides a breakdown of total personal savings.

| (millions of Canadian dollars) | As at July 31, 2015 | As at October 31, 2014 | As at July 31, 2014 |
|--------------------------------|---------------------|------------------------|---------------------|
| <b>Balance sheet</b>           |                     |                        |                     |
| Deposits                       | 45,825              | 44,963                 | 44,657              |
| <b>Off-balance-sheet</b>       |                     |                        |                     |
| Full-service brokerage         | 108,941             | 104,525                | 104,209             |
| Mutual funds                   | 20,899              | 18,938                 | 18,671              |
| Other                          | 4,084               | 3,988                  | 3,952               |
|                                | <b>133,924</b>      | <b>127,451</b>         | <b>126,832</b>      |
| <b>Total personal savings</b>  | <b>179,749</b>      | <b>172,414</b>         | <b>171,489</b>      |

At \$45.8 billion as at July 31, 2015, personal deposits increased by 2% since October 31, 2014. Since the beginning of the fiscal year, personal savings included in assets under administration and under management grew 5% due to acquisition-driven business growth. Personal deposits were up \$1.1 billion from a year ago, while personal savings included in assets under administration and under management also increased, rising \$7.1 billion or 6%.

At \$74.6 billion, business and government deposits rose \$7.2 billion since October 31, 2014. This increase was partly due to covered bond issuances of US\$750 million and of 1.0 billion euros during the first nine months of fiscal 2015. At \$7.1 billion, deposits from deposit-taking institutions decreased \$0.5 billion since October 31, 2014, mainly due to deposits from U.S. government financial institutions. Other funding activities have increased since October 31, 2014, essentially due to liabilities related to transferred receivables.

## Equity

As at July 31, 2015, the Bank's equity was \$10.9 billion, up \$0.4 billion since October 31, 2014. The increase in retained earnings was partly offset by a \$200 million redemption of preferred shares.

As at August 21, 2015, there were 329,620,109 common shares and 16,835,561 stock options outstanding. For additional information on share capital, see Note 18 to the audited annual consolidated financial statements for the year ended October 31, 2014 and Note 13 to the consolidated financial statements of this quarter.

## Acquisitions and Disposal

### Acquisitions

During the quarter ended July 31, 2015, the Bank acquired, through one of its subsidiaries, tangible assets leased under operating leases for \$854 million and recognized them in *Premises and equipment* on the Consolidated Balance Sheet (\$1,488 million during the nine months ended July 31, 2015).

On June 8, 2015, the Bank acquired an equity interest in NSIA Participations (NSIA), a financial group headquartered in Abidjan, Côte d'Ivoire. Through this transaction, the Bank and Amethis Africa Finance (Amethis Finance) acquired the interest held by ECP Africa Fund III PCC in NSIA. The Bank has a 20.9% interest in NSIA, while that of Amethis Finance is 5.4%, and the Bank's purchase price was \$116 million. The Bank has accounted for this investment in an associate using the equity method since the acquisition date.

### Disposal

On March 12, 2015, through one of its subsidiaries, the Bank disposed of 9,083,000 Class A subordinate voting shares of Fiera Capital Corporation (Fiera Capital) at a per-share price of \$12.60 for gross proceeds of \$114 million. The Bank's ownership percentage in Fiera Capital stands at 22% compared to 35% before the transaction. A gain of \$34 million (\$29 million net of income taxes) as well as \$5 million in direct charges (\$4 million net of income taxes) on this disposal of Fiera Capital shares were recognized in the *Non-interest income – Other* and *Non-interest expenses – Other* items, respectively, of the Consolidated Statement of Income for the nine months ended July 31, 2015 and were presented in the Wealth Management segment.

## Events After the Consolidated Balance Sheet Date

### Redemption of Subordinated Debt

On August 25, 2015, the Bank's Board of Directors approved an early redemption, on November 2, 2015, of \$500 million in notes maturing in November 2020. This redemption is subject to OSFI approval.

### Redemption of Preferred Shares

On August 25, 2015, the Bank's Board of Directors approved the redemption, on November 15, 2015, of all the issued and outstanding Non-Cumulative Fixed-Rate Series 20 First Preferred Shares. Pursuant to the share conditions, the redemption price will be \$25.50 per share plus the periodic dividend declared and unpaid. This redemption is subject to OSFI approval.

## Related Party Transactions

The Bank's policies and procedures regarding related party transactions have not significantly changed since October 31, 2014. For additional information, see Note 29 to the audited annual consolidated financial statements for the year ended October 31, 2014.

## Securitization and Off-Balance-Sheet Arrangements

In the normal course of business, the Bank is party to various financial arrangements that, under IFRS, are not required to be recorded on the Consolidated Balance Sheet or are recorded at amounts other than their notional or contractual values. These arrangements include, among others, transactions with structured entities, derivative financial instruments, issuances of guarantees, the margin funding facility of the MAV conduits, credit instruments, and financial assets received as collateral. A complete analysis of these types of arrangements, including their nature, business purpose and importance, is provided on pages 45 and 46 of the *2014 Annual Report*. For additional information on guarantees and a description of obligations under certain indemnification agreements, see Note 26 to the audited annual consolidated financial statements for the year ended October 31, 2014.

For additional information about financial assets transferred but not derecognized and structured entities, see Notes 7 and 19, respectively, to the consolidated financial statements.

# ACCOUNTING POLICIES AND FINANCIAL DISCLOSURE

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## Accounting Policies and Critical Accounting Estimates

The Bank's consolidated financial statements have been prepared in accordance with section 308(4) of the *Bank Act* (Canada), which states that, except as otherwise specified by OSFI, the financial statements are to be prepared in accordance with IFRS, as issued by the IASB and set out in the CPA Canada Handbook. None of the OSFI accounting requirements are exceptions to IFRS.

The consolidated financial statements have been prepared in accordance with IAS 34 – *Interim Financial Reporting* using the accounting policies described in Note 1 to the audited annual consolidated financial statements for the year ended October 31, 2014, except for the accounting policy changes described on the following page. Also described are future accounting policy changes.

In preparing consolidated financial statements in accordance with IFRS, management must exercise judgment and make estimates and assumptions that affect the reporting date carrying amounts of assets and liabilities, net income and related information. Certain accounting policies are considered critical given their importance to the presentation of the Bank's financial position and operating results and require difficult, subjective and complex judgments and estimates because they relate to matters that are inherently uncertain. Any change in these judgments and estimates could have a significant impact on the Bank's consolidated financial statements. The critical accounting estimates remain substantially unchanged from those described on pages 48 to 51 of the *2014 Annual Report*.

## Accounting Policy Changes

As at November 1, 2014, the Bank adopted an amended standard as well as a new interpretation, as described below.

### IAS 32 – *Financial Instruments: Presentation*

IAS 32 was amended to clarify the requirements for offsetting financial assets and financial liabilities in order to reduce inconsistencies in current practice. Retrospective adoption of these amendments had no significant impact on the Bank's consolidated financial statements.

### IFRIC Interpretation 21 – *Levies*

IFRIC Interpretation 21 clarifies the timing of the recognition of a liability to pay a levy imposed by a government that is accounted for in accordance with IAS 37 – *Provisions, Contingent Liabilities and Contingent Assets*. The interpretation states that the obligating event, as set out in the relevant legislation, is the trigger for recognizing the liability. Therefore, if the obligating event occurs at a point in time, the liability is recognized at that point in time; if the obligating event occurs over a given period of time, the liability is recognized progressively over that period of time. Retrospective adoption of this interpretation had no significant impact on the Bank's consolidated financial statements.

## Future Accounting Policy Changes

The Bank is currently assessing the impact that adoption of the following standards will have on its consolidated financial statements.

### Effective Date – Early Adoption on November 1, 2017

#### IFRS 9 – *Financial Instruments*

In July 2014, the IASB issued a complete and final version of IFRS 9, which replaces the current standard on financial instruments. IFRS 9 sets out requirements for the classification and measurement of financial assets and financial liabilities, for the impairment of financial assets, and for general hedge accounting. Macro hedge accounting has been decoupled from IFRS 9 and will be considered and issued as a separate standard. IFRS 9 provides a single model for financial asset classification and measurement that is based on contractual cash flow characteristics and on the business model for holding financial assets. With respect to measuring financial liabilities designated at fair value through profit or loss, the standard prescribes that fair value changes attributable to an entity's own credit risk be accounted for in *Other comprehensive income* unless the changes offset amounts recognized in *Net income*.

IFRS 9 also introduces a new, single impairment model for financial assets not measured at fair value through profit or loss that requires recognition of expected credit losses rather than incurred losses as applied under the current standard. This model requires the recognition of 12-month expected credit losses as of the initial recognition date of a financial asset and recognition of lifetime expected losses if the financial instrument's credit risk has increased significantly since initial recognition.

As for the new hedge accounting model, it provides better alignment of hedge accounting with risk management activities. However, the current hedge accounting requirements may continue to be applied until the IASB finalizes its macro hedge accounting project.

The IASB requires IFRS 9 to be applied as of November 1, 2018 but permits early adoption. However, on January 9, 2015, OSFI issued the final version of the advisory, *Early Adoption of IFRS 9 Financial Instruments for Domestic Systemically Important Banks*, stating that it expects Domestic Systemically Important Banks, a group that includes the Bank, to adopt IFRS 9 as of November 1, 2017. As for the IFRS 9 provisions regarding own credit risk, OSFI has been permitting early adoption since February 2014. In general, IFRS 9 is to be applied retrospectively.

### Effective Date – November 1, 2018

#### IFRS 15 – *Revenue from Contracts with Customers*

In May 2014, the IASB issued a new standard, IFRS 15, which replaces the current revenue recognition standards and interpretations. IFRS 15 provides a single comprehensive model to use when accounting for revenue arising from contracts with customers. The new model applies to all contracts with customers except those that are within the scope of other IFRS standards such as leases, insurance contracts and financial instruments. IFRS 15 is to be applied retrospectively.

At its meeting on July 22, 2015, the IASB unanimously confirmed its proposal to defer the effective date of IFRS 15 to fiscal years beginning on or after January 1, 2018. Early application of IFRS 15 is still permitted.

## Financial Disclosure

During the third quarter of 2015, no changes were made to the policies, procedures and other processes that comprise the Bank's internal control over financial reporting that had or could reasonably have a significant impact on the Bank's internal control over financial reporting.

## ADDITIONAL FINANCIAL DISCLOSURE

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The Financial Stability Board (FSB) develops financial stability standards and seeks to promote cooperation in the oversight and monitoring of financial institutions. OSFI has asked Canadian banks to apply certain recommendations issued by the FSB. The recommendations seek to enhance the transparency and measurement of certain exposures, in particular structured entities, subprime and Alt-A exposures, collateralized debt obligations, residential and commercial mortgage-backed securities, and leveraged financing structures.

The Bank does not market any specific mortgage financing program to subprime or Alt-A clients. Subprime loans are generally defined as loans granted to borrowers with a higher credit risk profile than prime borrowers, and the Bank does not grant this type of loan. Alt-A loans are granted to borrowers who cannot provide standard proof of income. The Bank's Alt-A loan volume was \$581 million as at July 31, 2015 (\$626 million as at October 31, 2014).

The Bank does not have any significant direct position in residential and commercial mortgage-backed securities that are not insured by the Canadian Mortgage and Housing Corporation (CMHC). Credit derivative positions are presented in the *Supplementary Regulatory Capital Disclosure* report, which is available on the Bank's website at [nbc.ca](http://nbc.ca).

Leveraged financing structures are defined by the Bank as loans granted to large corporate and financial sponsor-backed companies that are typically non-investment grade with much higher levels of debt relative to other companies in the same industry. Leveraged finance is commonly employed to achieve a specific objective, for example, to make an acquisition, complete a buy-out or repurchase shares. Leveraged finance risk exposure takes the form of both funded and unfunded commitments. As at July 31, 2015, total commitments for this type of loan stood at \$1,768 million (\$1,207 million as at October 31, 2014). Details about other exposures are provided in the table on structured entities in Note 19 to the consolidated financial statements.

The FSB created the Enhanced Disclosure Task Force (EDTF), a working group that, on October 29, 2012, published a report entitled *Enhancing the Risk Disclosures of Banks*, which contains 32 recommendations. The Bank makes every effort to ensure full compliance with those recommendations and is continuing to enhance its risk disclosures to meet the best practices on an ongoing basis. The risk disclosures required by the EDTF are provided in the *2014 Annual Report*, in this *Report to Shareholders*, and in the documents entitled *Supplementary Regulatory Capital Disclosure for the Third Quarter Ended July 31, 2015*, and *Supplementary Financial Information for the Third Quarter Ended July 31, 2015*, which are available on the Bank's website at [nbc.ca](http://nbc.ca). In addition, on the following page is a table of contents that users can use to locate information relative to the 32 recommendations.

## Risk Disclosures

The following table lists the references where users can find information that responds to the EDTF's 32 recommendations.

|  |  | 2014                      | Report to                   | Pages  |
|--|--|---------------------------|-----------------------------|--|
|  |  | Annual Report             | Shareholders <sup>(1)</sup> | Supplementary<br>Regulatory Capital<br>Disclosure <sup>(1)</sup> |
| <b>General</b>   |  |                           |                             |  |
| 1  | Location of risk disclosures   | 10                        | 17                          |  |
|  | Management's Discussion and Analysis   | 18, 54 to 93, 98 and 102  | 18 to 37                    |  |
|  | Consolidated Financial Statements  | Notes 1, 7, 16, 23 and 30 | Notes 6 and 15              |  |
|  | Supplementary Regulatory Capital Disclosure  |                           |                             | 4 to 28  |
| 2  | Risk terminology and risk measures   | 61 to 93                  |                             |  |
| 3  | Top and emerging risks   | 61 and 62                 |                             |  |
| 4  | New key regulatory ratios  | 55, 56, 82 and 87         | 18, 19, 29, 30 and 65       |  |
| <b>Risk governance and risk management</b>             |  |                           |                             |  |
| 5  | Risk management organization, processes and key functions                                | 63 to 66                  |                             |  |
| 6  | Risk management culture  | 63 and 64                 |                             |  |
| 7  | Key risks by business segment, risk management and risk appetite                         | 18, 63 and 64             |                             |  |
| 8  | Stress testing   | 54, 64, 72 and 80 to 84   |                             |  |
| <b>Capital adequacy and risk-weighted assets (RWA)</b> |  |                           |                             |  |
| 9  | Minimum Pillar 1 capital requirements  | 55 and 56                 | 18 and 19                   |  |
| 10   | Reconciliation of the accounting balance sheet to the regulatory balance sheet           |                           |                             | 4 to 7   |
| 11   | Movements in regulatory capital  | 58                        | 20                          |  |
| 12   | Capital planning   | 54 to 60                  |                             |  |
| 13   | RWA by business segment and by risk type   | 18 and 59                 | 21                          | 8  |
| 14   | Capital requirements by risk and RWA calculation method                                  | 59 and 67 to 72           | 21                          | 8  |
| 15   | Banking book credit risk   | 59                        | 21                          | 8 and 11 to 16   |
| 16   | Movements in RWA by risk type  | 60                        | 22                          | 9  |
| 17   | Assessment of credit risk model performance  | 66, 70 and 78             |                             | 11 to 17   |
| <b>Liquidity</b>                                       |  |                           |                             |  |
| 18   | Liquidity management and components of the liquidity buffer                              | 82 to 86                  | 29 to 31                    |  |
| <b>Funding</b>   |  |                           |                             |  |
| 19   | Summary of encumbered and unencumbered assets  | 85 and 86                 | 32                          |  |
| 20   | Residual contractual maturities of balance sheet items and off-balance-sheet commitments | 192 to 195                | 34 to 37                    |  |
| 21   | Funding strategy and funding sources   | 87 to 89                  | 33                          |  |
| <b>Market risk</b>                                     |  |                           |                             |  |
| 22   | Linkage of market risk measures to balance sheet   | 76 and 77                 | 26 and 27                   |  |
| 23   | Market risk factors  | 75, 78 to 81, 178 and 179 | 27 to 29                    |  |
| 24   | VaR: Assumptions, limitations and validation procedures                                  | 78 to 80                  |                             |  |
| 25   | Stress tests, stressed VaR and backtesting   | 78 to 81                  |                             |  |
| <b>Credit risk</b>                                     |  |                           |                             |  |
| 26   | Credit risk exposures  | 68, 71 and 146 to 149     | 24 and 58 to 60             | 10 to 24 and 18 to 23 <sup>(2)</sup>                             |
| 27   | Policies for identifying impaired loans  | 73, 118 and 119           |                             |  |
| 28   | Movements in impaired loans and allowances for credit losses                             | 98, 102 and 146 to 148    | 58 to 60                    | 20   |
| 29   | Counterparty credit risk relating to derivatives transactions                            | 73, 74 and 159 to 161     | 25                          | 25   |
| 30   | Credit risk mitigation   | 72 to 74                  |                             | 22 and 24  |
| <b>Other risks</b>                                     |  |                           |                             |  |
| 31   | Other risks: Governance, measurement and management                                      | 66 and 90 to 92           |                             |  |
| 32   | Publicly known risk events   | 90                        | No risk event               |  |

(1) For the third quarter ended July 31, 2015.

(2) These pages are included in the document entitled *Supplementary Financial Information for the Third Quarter Ended July 31, 2015*.

## CAPITAL MANAGEMENT

The Bank's capital management policy sets out the principles and practices that the Bank incorporates into its capital management strategy and the basic criteria it adopts to ensure that it has sufficient capital at all times and that it is prudently managing such capital in view of its future capital requirements. The Bank has maintained adequate capital ratios through internal capital generation, balance sheet management and issuances and repurchases of shares and subordinated debt securities. For additional information on the capital management framework, see the Capital Management section on pages 54 to 60 of the Bank's *2014 Annual Report*.

### Regulatory Environment

The Basel III regulatory framework sets out transitional arrangements for the period of 2013 to 2019. OSFI introduced two methodologies for determining capital. The "all-in" methodology includes all of the regulatory adjustments that will be required by 2019 while retaining the phase-out rules for non-qualifying capital instruments. The "transitional" methodology adheres to the guidelines of the Basel Committee on Banking Supervision (BCBS) and, in addition to applying the phase-out rules for non-qualifying capital instruments, applies a more flexible and steady phasing-in of the required regulatory adjustments. The Bank will disclose its capital ratios calculated according to both methodologies for each quarter until the start of 2019. Nevertheless, OSFI is requiring Canadian banks to meet the minimum "all-in" requirements applicable for 2019.

Consequently, the Bank must maintain a Common Equity Tier 1 (CET1) capital ratio of at least 7.0%, a Tier 1 capital ratio of at least 8.5%, and a Total capital ratio of at least 10.5%, including the 2.5% capital conservation buffer for all ratios. In March 2013, OSFI designated Canada's six largest banks, a group that includes National Bank, as Domestic Systemically Important Banks (D-SIBs). For these banks, a 1.0% surcharge will apply to their capital ratios as of January 1, 2016. Consequently, as of that date, the Bank and all other major Canadian banks will have to maintain a CET1 capital ratio of at least 8.0%, a Tier 1 capital ratio of at least 9.5%, and a Total capital ratio of at least 11.5%, all determined using the "all-in" methodology.

In addition to those measures, OSFI is now requiring that regulatory capital instruments other than common equity have a non-viability contingent capital (NVCC) clause to ensure that investors bear losses before taxpayers should the government determine that it is in the public interest to rescue a non-viable financial institution. Instruments issued before January 1, 2013 that would be Basel III compliant if it were not for the absence of the NVCC clause are grandfathered and will be phased out over a period of 10 years.

To ensure an implementation similar to that in other countries, OSFI has decided to phase in the Credit Valuation Adjustment (CVA) charge over a period of five years beginning in 2014. For 2015, 64%, 71% and 77% of total CVA will be applied to the calculation of the CET1, Tier 1 and Total capital ratios, respectively, and these percentages will gradually increase each year until they reach 100% by 2019.

Since January 1, 2015, OSFI has been requiring Canadian banks to meet the new Basel III leverage ratio. The Basel III leverage ratio is a measure independent of risk that is calculated by dividing the amount of Tier 1 capital by total exposure. Total exposure is defined as the sum of on-balance-sheet assets (including derivative exposures and securities financing transaction exposures) and off-balance-sheet items. The assets deducted from Tier 1 capital are also deducted from total exposure. Banks must meet a minimum requirement of 3.0%. Until the first quarter of 2018, however, this ratio will remain subject to an observation period so that the BCBS or OSFI can increase the minimum requirement if deemed necessary.

The Bank ensures that its capital levels are always above the minimum regulatory capital requirements for OSFI's "all-in" ratios. By maintaining a strong capital structure, the Bank can cover the risks inherent to its business activities, support its business segments and protect its clients. Recognizing the importance of having a strong capital position, the Bank's objective is to maintain a 9.5% CET1 ratio.

Other disclosure requirements pursuant to Pillar 3 of the Basel Accord and a set of recommendations defined by the EDTF are presented in the *Supplementary Regulatory Capital Disclosure* report published quarterly and available on the Bank's website at [nbc.ca](http://nbc.ca). Furthermore, a complete list of capital instruments and their main features is also available on the Bank's website under *Investor Relations > Capital and Debt Information > Regulatory Capital > Main Features of Regulatory Capital Instruments*.

The BCBS is revising the Standardized Approach for calculating risk-weighted assets and the applicable capital floor; however, the new rules remain in the consultation phase without a specified implementation date. The BCBS also published final rules, applicable as of January 2018, for the securitization framework. These framework revisions, which seek to reduce reliance on rating agencies and improve sensitivity to certain risks, would increase the capital level that the Bank must maintain.

Lastly, in the federal budget tabled on April 21, 2015, the Government of Canada confirmed that it would be implementing the rules set out in the *Taxpayer Protection and Bank Recapitalization Regime Consultation Paper*, which outlines a proposed bail-in regime applicable to D-SIBs that is in line with key international standards such as the FSB's *Key Attributes of Effective Resolution Regimes for Financial Institutions*. Under the proposed regime, the Government of Canada would be granted two significant conversion powers with respect to the outstanding capital and debt of D-SIBs: (i) first, the Government of Canada would be granted the power to permanently convert eligible liabilities of a D-SIB ("eligible liabilities" consisting solely of long-term senior debt, i.e., senior unsecured debt that is tradable and transferable with an original term of over 400 days such as senior debt securities) into common equity, and (ii) the Government of Canada would be granted the power to permanently cancel the D-SIB's outstanding shares. Each of those powers would be exercisable only if the following two preconditions were met: i) OSFI would need to have determined that the D-SIB has ceased or is about to cease being viable and ii) the full conversion of the D-SIB's securities following the occurrence of a trigger event under NVCC provisions would need to have occurred. The proposed conversion power would apply only to eligible liabilities issued after the implementation of the regime with no retroactive application to existing debt. The implementation date of the regime has not yet been determined.

The following table presents the capital ratios and the leverage ratio calculated using the "all-in" methodology and the regulatory targets under Basel III.

|                                     | As at July 31,<br>2015 | Regulatory ratios         |              | Minimum regulatory ratios to be maintained |   |  |
|-------------------------------------|------------------------|---------------------------|--------------|--|---|--|
|                                     |                        | As at October 31,<br>2014 | BCBS<br>2015 | OSFI<br>2015 <sup>(1)</sup>                | OSFI<br>January 1, 2016 <sup>(1)(2)</sup> |  |
| <b>Capital ratios</b>               |                        |                           |              |  |   |  |
| Common Equity Tier 1 (CET1)         | 9.5 %                  | 9.2 %                     | 4.5 %        | 7.0 %                                      | 8.0 %                                     |  |
| Tier 1                              | 12.3 %                 | 12.3 %                    | 6.0 %        | 8.5 %                                      | 9.5 %                                     |  |
| Total                               | 14.5 %                 | 15.1 %                    | 8.0 %        | 10.5 %                                     | 11.5 %                                    |  |
| <b>Leverage ratio<sup>(3)</sup></b> | 3.6 %                  | n.a.                      | n.a.         | 3.0 %                                      | 3.0 %                                     |  |

n.a. Not applicable

(1) For the capital ratios, includes the 2.5% conservation buffer.

(2) For the capital ratios, includes a 1% surcharge applicable to D-SIBs.

(3) The ratio came into effect on January 1, 2015.

### Management Activities

On November 15, 2014, the Bank redeemed all of the 8,000,000 issued and outstanding Non-Cumulative Series 16 First Preferred Shares at a per-share price of \$25.00 plus the periodic declared and unpaid dividend. These instruments had already been excluded from the capital ratio calculations as at October 31, 2014.

On December 22, 2014, the Bank redeemed \$350 million of the medium-term notes maturing on December 22, 2019 at a price equal to their nominal value plus accrued interest.

On May 11, 2015, the Bank began a normal course issuer bid to repurchase for cancellation up to 6,000,000 common shares over the 12-month period ending no later than May 10, 2016.

On August 25, 2015, the Bank's Board of Directors approved an early redemption, on November 2, 2015, of \$500 million in notes maturing in November 2020. This redemption is subject to OSFI approval.

On August 25, 2015, the Bank's Board of Directors approved the redemption, on November 15, 2015, of all the issued and outstanding Non-Cumulative Fixed-Rate Series 20 First Preferred Shares. Pursuant to the share conditions, the redemption price will be \$25.50 per share plus the periodic dividend declared and unpaid. This redemption is subject to OSFI approval.

**Movement in Regulatory Capital<sup>(1)</sup>**

| (millions of Canadian dollars)  | Nine months ended<br>July 31, 2015 |
|---|------------------------------------|
| <b>Common Equity Tier 1 (CET1) capital</b>                                  |                                    |
| Balance at beginning  | 5,985                              |
| Issuance of common shares (including Stock Option Plan)                     | 20                                 |
| Repurchase of common shares   | –                                  |
| Contributed surplus   | 10                                 |
| Dividends on preferred and common shares                                    | (535)                              |
| Net income attributable to the Bank's shareholders                          | 1,221                              |
| Removal of own credit spread net of income taxes                            | 8                                  |
| Other   | (6)                                |
| Movements in accumulated other comprehensive income                         |                                    |
| Translation adjustments   | 10                                 |
| Available-for-sale securities   | (38)                               |
| Other   | (27)                               |
| Change in goodwill and intangible assets (net of related tax liability)     | (150)                              |
| Other, including regulatory adjustments and transitional arrangements       |                                    |
| Change in defined benefit pension plan asset (net of related tax liability) | (5)                                |
| Change in amount exceeding 15% threshold                                    |                                    |
| Deferred tax assets   | –                                  |
| Significant investment in common shares of financial institutions           | –                                  |
| Change in other regulatory adjustments                                      | (5)                                |
| <b>Balance at end</b>   | <b>6,488</b>                       |
| <b>Additional Tier 1 capital</b>  |                                    |
| Balance at beginning  | 1,998                              |
| New Tier 1 eligible capital issuances                                       | –                                  |
| Redeemed capital  | –                                  |
| Change in non-qualifying Additional Tier 1 subject to phase-out             | –                                  |
| Other, including regulatory adjustments and transitional arrangements       | –                                  |
| <b>Balance at end</b>   | <b>1,998</b>                       |
| <b>Total Tier 1 capital</b>   | <b>8,486</b>                       |
| <b>Tier 2 capital</b>   |                                    |
| Balance at beginning  | 1,885                              |
| New Tier 2 eligible capital issuances                                       | –                                  |
| Redeemed capital  | (350)                              |
| Change in non-qualifying Tier 2 subject to phase-out                        | –                                  |
| Change in eligible collective allowances                                    | 6                                  |
| Other, including regulatory adjustments and transitional arrangements       | –                                  |
| <b>Balance at end</b>   | <b>1,541</b>                       |
| <b>Total regulatory capital</b>   | <b>10,027</b>                      |

(1) Figures are calculated using the "all-in" basis.

### Risk-Weighted Assets by Key Risk Drivers

CET1 risk-weighted assets (RWA) increased by \$3.8 billion, totalling \$68.6 billion as at July 31, 2015 compared to \$64.8 billion as at October 31, 2014. This increase was mainly due to organic growth and foreign exchange movements. The CET1 RWA are presented in the following table.

### Capital Adequacy Under Basel III<sup>(1)</sup>

| (millions of Canadian dollars)                    | Exposure at default | As at July 31, 2015   |                       |              |                            | As at October 31, 2014             |                            |
|---|---------------------|-----------------------|-----------------------|--------------|----------------------------|------------------------------------|----------------------------|
|   |                     | Standardized Approach | Advanced IRB Approach | Other        | Risk-weighted assets Total | Capital requirement <sup>(2)</sup> | Risk-weighted assets Total |
| <b>Credit risk</b>                                |                     |                       |                       |              |                            |                                    |                            |
| <b>Retail</b>                                     |                     |                       |                       |              |                            |                                    |                            |
| Residential mortgages                             | 44,421              | 315                   | 4,508                 | –            | 4,823                      | 386                                | 4,619                      |
| Qualifying revolving retail                       | 5,016               | –                     | 973                   | –            | 973                        | 78                                 | 1,022                      |
| Other retail                                      | 14,835              | 1,846                 | 4,661                 | –            | 6,507                      | 521                                | 5,042                      |
| <b>Non-retail</b>                                 |                     |                       |                       |              |                            |                                    |                            |
| Corporate   | 53,263              | 1,479                 | 25,007                | –            | 26,486                     | 2,119                              | 23,434                     |
| Sovereign   | 23,253              | –                     | 578                   | –            | 578                        | 46                                 | 529                        |
| Financial institutions                            | 2,761               | 128                   | 707                   | –            | 835                        | 67                                 | 1,030                      |
| Banking book equities <sup>(3)</sup>              | 578                 | –                     | 578                   | –            | 578                        | 46                                 | 478                        |
| Securitization                                    | 2,845               | –                     | 755                   | –            | 755                        | 60                                 | 2,173                      |
| Other assets                                      | 27,199              | –                     | –                     | 4,213        | 4,213                      | 337                                | 5,047                      |
| <b>Counterparty credit risk</b>                   |                     |                       |                       |              |                            |                                    |                            |
| Corporate   | 3,554               | 52                    | 50                    | –            | 102                        | 8                                  | 112                        |
| Sovereign   | 10,808              | –                     | 16                    | –            | 16                         | 1                                  | 9                          |
| Financial institutions                            | 61,797              | –                     | 1,756                 | –            | 1,756                      | 140                                | 1,827                      |
| Trading portfolio                                 | 12,003              | 336                   | 3,429                 | –            | 3,765                      | 301                                | 3,275                      |
| Credit valuation adjustment charge <sup>(4)</sup> |                     | 2,434                 | –                     | –            | 2,434                      | 195                                | 1,828                      |
| Regulatory scaling factor                         |                     | –                     | 2,577                 | –            | 2,577                      | 206                                | 2,357                      |
| <b>Total – Credit risk</b>                        | <b>262,333</b>      | <b>6,590</b>          | <b>45,595</b>         | <b>4,213</b> | <b>56,398</b>              | <b>4,511</b>                       | <b>52,782</b>              |
| <b>Market risk</b>                                |                     |                       |                       |              |                            |                                    |                            |
| VaR   |                     | –                     | 976                   | –            | 976                        | 78                                 | 860                        |
| Stressed VaR                                      |                     | –                     | 1,225                 | –            | 1,225                      | 98                                 | 1,218                      |
| Interest-rate-specific risk                       |                     | 920                   | –                     | –            | 920                        | 74                                 | 1,239                      |
| <b>Total – Market risk</b>                        |                     | <b>920</b>            | <b>2,201</b>          | <b>–</b>     | <b>3,121</b>               | <b>250</b>                         | <b>3,317</b>               |
| <b>Operational risk</b>                           |                     | <b>9,098</b>          | <b>–</b>              | <b>–</b>     | <b>9,098</b>               | <b>728</b>                         | <b>8,719</b>               |
| <b>Total</b>                                      | <b>262,333</b>      | <b>16,608</b>         | <b>47,796</b>         | <b>4,213</b> | <b>68,617</b>              | <b>5,489</b>                       | <b>64,818</b>              |

(1) Figures are presented on an "all-in" basis.

(2) The capital requirement is equal to 8% of risk-weighted assets.

(3) Calculated using the simple risk-weighted method.

(4) For CET1 capital ratio calculation purposes.

### Risk-Weighted Assets Movement by Key Drivers<sup>(1)</sup>

(millions of Canadian dollars)

|   |                                 |  | Quarter ended |                |                  |
|---|---------------------------------|--|---------------|----------------|------------------|
|   |                                 |  | July 31, 2015 | April 30, 2015 | January 31, 2015 |
|   | Non-counterparty<br>credit risk | Counterparty<br>credit risk <sup>(2)</sup> | Total         | Total          | Total            |
| <b>Credit risk – Risk-weighted assets at beginning</b>      | <b>48,068</b>                   | <b>7,526</b>                               | <b>55,594</b> | 54,533         | 52,782           |
| Book size   | 5                               | 141  | 146           | 844            | 757              |
| Book quality  | (106)                           | 186  | 80            | 563            | 500              |
| Model updates   | (168)                           | –  | (168)         | –              | (229)            |
| Methodology and policy                                      | –                               | –  | –             | –              | –                |
| Acquisitions and disposals                                  | –                               | –  | –             | –              | –                |
| Foreign exchange movements                                  | 526                             | 220  | 746           | (346)          | 723              |
| <b>Credit risk – Risk-weighted assets at end</b>            | <b>48,325</b>                   | <b>8,073</b>                               | <b>56,398</b> | 55,594         | 54,533           |
| <b>Market risk – Risk-weighted assets at beginning</b>      |                                 |  | <b>2,548</b>  | 2,878          | 3,317            |
| Movement in risk levels <sup>(3)</sup>                      |                                 |  | 23            | (330)          | (439)            |
| Model updates   |                                 |  | 550           | –              | –                |
| Methodology and policy                                      |                                 |  | –             | –              | –                |
| Acquisitions and disposals                                  |                                 |  | –             | –              | –                |
| <b>Market risk – Risk-weighted assets at end</b>            |                                 |  | <b>3,121</b>  | 2,548          | 2,878            |
| <b>Operational risk – Risk-weighted assets at beginning</b> |                                 |  | <b>8,929</b>  | 8,853          | 8,719            |
| Movement in risk levels                                     |                                 |  | 169           | 76             | 134              |
| Acquisitions and disposals                                  |                                 |  | –             | –              | –                |
| <b>Operational risk – Risk-weighted assets at end</b>       |                                 |  | <b>9,098</b>  | 8,929          | 8,853            |
| <b>Risk-weighted assets at end</b>                          |                                 |  | <b>68,617</b> | 67,071         | 66,264           |

(1) Figures are presented on an “all-in” basis.

(2) Calculated based on CET1 risk-weighted assets.

(3) Also includes foreign exchange movement that is not considered material.

The “Model updates” item is used to reflect implementations of new models, changes in model scope, and any other change applied to address model malfunctions.

### Regulatory Ratios Under Basel III

The CET1 capital ratio, determined using the "all-in" methodology, was 9.5% as at July 31, 2015 versus 9.2% as at October 31, 2014. The increase in the CET1 capital ratio was essentially due to net income, net of dividends, partly offset by an increase in risk-weighted assets. The Tier 1 and the Total capital ratios, determined using the "all-in" methodology, were, respectively, 12.3% and 14.5% as at July 31, 2015 versus 12.3% and 15.1% as at October 31, 2014. The change in the Total capital ratio stems essentially from the above-mentioned factors and from the redemption of the subordinated debt for \$350 million.

The leverage ratio, determined using the "all-in" methodology, was 3.6% as at July 31, 2015.

### Regulatory Capital and Ratios Under Basel III<sup>(1)</sup>

| (millions of Canadian dollars)      | As at July 31, 2015 | As at October 31, 2014 |
|-------------------------------------|---------------------|------------------------|
| <b>Capital</b>                      |                     |                        |
| Common Equity Tier 1 (CET1)         | 6,488               | 5,985                  |
| Tier 1 <sup>(2)</sup>               | 8,486               | 7,983                  |
| Total <sup>(2)</sup>                | 10,027              | 9,868                  |
| <b>Risk-weighted assets</b>         |                     |                        |
| Common Equity Tier 1 (CET1) capital | 68,617              | 64,818                 |
| Tier 1 capital                      | 68,883              | 65,074                 |
| Total capital                       | 69,111              | 65,459                 |
| <b>Capital ratios</b>               |                     |                        |
| Common Equity Tier 1 (CET1)         | 9.5 %               | 9.2 %                  |
| Tier 1 <sup>(2)</sup>               | 12.3 %              | 12.3 %                 |
| Total <sup>(2)</sup>                | 14.5 %              | 15.1 %                 |
| <b>Leverage ratio<sup>(3)</sup></b> | <b>3.6 %</b>        | n.a.                   |

n.a. Not applicable

(1) Figures are presented on an "all-in" basis.

(2) Figures as at October 31, 2014 include the redemption of the Series 16 preferred shares on November 15, 2014.

(3) The ratio came into effect on January 1, 2015.

### Dividends

On August 25, 2015, the Board of Directors declared regular dividends on the various series of first preferred shares and a dividend of 52 cents per common share payable on November 1, 2015 to shareholders of record on September 28, 2015.

## RISK MANAGEMENT

The Bank aims to maintain its financial performance by continuing to ensure prudent management and a sound balance between return and the risks assumed. The Bank views risk as an integral part of its development and the diversification of its activities and advocates a risk management approach consistent with its business expansion strategy. The Bank's governance structure for risk management has remained largely unchanged from that described in the *2014 Annual Report*.

Managing risk requires a solid understanding of every type of risk found across the Bank. In addition to providing assurance that risk levels do not exceed acceptable thresholds, effective risk management can be used to control the volatility of the Bank's results. Despite the exercise of stringent risk management and the mitigation measures in place, risk cannot be suppressed entirely, and the residual risks may occasionally cause significant losses.

Certain risks are discussed below. For additional information, see the Risk Management and Other Risk Factors sections on pages 61 to 93 of the *2014 Annual Report*. Risk management information is also provided in Note 6 to the consolidated financial statements, which covers loans.

### Credit Risk

Credit risk is the risk of a financial loss if an obligor does not fully honour its contractual commitments to the Bank. Obligors may be borrowers, issuers, counterparties or guarantors. Credit risk is the most significant risk facing the Bank in the normal course of business.

The amounts shown in the following table represent the Bank's maximum exposure to credit risk as at the financial reporting date without taking into account any collateral held or any other credit enhancements. These amounts do not take into account allowances for credit losses nor amounts pledged as collateral. The table also excludes equity securities.

### Maximum Credit Risk Exposure Under the Basel Asset Categories

| (millions of Canadian dollars)   |                |                     |  |                 |  | As at July 31, | As at October 31, |
|----------------------------------|----------------|---------------------|--|-----------------|--|----------------|-------------------|
|                                  | Drawn          | Undrawn commitments | Repo-style transactions <sup>(1)</sup> | OTC derivatives | Other off-balance-sheet items <sup>(2)</sup> | 2015           | 2014              |
|                                  |                |                     |  |                 |  | Total          | Total             |
| <b>Retail</b>                    |                |                     |  |                 |  |                |                   |
| Residential mortgages            | 38,682         | 5,739               | –                                      | –               | –  | 44,421         | 40,850            |
| Qualifying revolving retail      | 2,608          | 2,408               | –                                      | –               | –  | 5,016          | 5,027             |
| Other retail                     | 13,508         | 1,313               | –                                      | –               | 14   | 14,835         | 12,280            |
|                                  | 54,798         | 9,460               | –                                      | –               | 14   | 64,272         | 58,157            |
| <b>Non-retail</b>                |                |                     |  |                 |  |                |                   |
| Corporate                        | 37,554         | 13,050              | 3,552                                  | 2               | 2,659  | 56,817         | 54,954            |
| Sovereign                        | 19,704         | 3,438               | 10,504                                 | 304             | 111  | 34,061         | 35,978            |
| Financial institutions           | 1,888          | 228                 | 61,376                                 | 421             | 645  | 64,558         | 56,973            |
|                                  | 59,146         | 16,716              | 75,432                                 | 727             | 3,415  | 155,436        | 147,905           |
| <b>Trading portfolio</b>         | –              | –                   | –                                      | 12,003          | –  | 12,003         | 9,981             |
| <b>Securitization</b>            | 610            | –                   | –                                      | –               | 2,235  | 2,845          | 4,145             |
| <b>Total – Gross Credit Risk</b> | <b>114,554</b> | <b>26,176</b>       | <b>75,432</b>                          | <b>12,730</b>   | <b>5,664</b>                                 | <b>234,556</b> | <b>220,188</b>    |
| <b>Standardized Approach</b>     | <b>9,249</b>   | <b>338</b>          | <b>1,291</b>                           | <b>622</b>      | <b>436</b>                                   | <b>11,936</b>  | <b>10,088</b>     |
| <b>AIRB Approach</b>             | <b>105,305</b> | <b>25,838</b>       | <b>74,141</b>                          | <b>12,108</b>   | <b>5,228</b>                                 | <b>222,620</b> | <b>210,100</b>    |
| <b>Total – Gross Credit Risk</b> | <b>114,554</b> | <b>26,176</b>       | <b>75,432</b>                          | <b>12,730</b>   | <b>5,664</b>                                 | <b>234,556</b> | <b>220,188</b>    |

(1) Securities purchased under reverse repurchase agreements and sold under repurchase agreements as well as securities loaned and borrowed.

(2) Letters of guarantee, documentary letters of credit, and securitized assets that represent the Bank's commitment to make payments in the event that a client cannot meet its financial obligations to third parties.

In order to meet OSFI's mortgage loan disclosure requirements, additional information has been provided in *Supplementary Financial Information for the Third Quarter Ended July 31, 2015* and in *Supplementary Regulatory Capital Disclosure for the Third Quarter Ended July 31, 2015*, which are available on the Bank's website at [nbc.ca](http://nbc.ca).

To reduce counterparty risk, certain derivative financial instruments traded over the counter are settled directly or indirectly by central counterparties. The table below shows the distribution of notional amounts with respect to these financial instruments.

| (millions of Canadian dollars)                    | As at July 31, 2015       |                                       |                                   | As at October 31, 2014    |                                       |         |
|---|---------------------------|---------------------------------------|-----------------------------------|---------------------------|---------------------------------------|---------|
|   | Exchange-traded contracts | OTC-traded                            |                                   | Exchange-traded contracts | OTC-traded                            |         |
| Settled by central counterparties                 |                           | Not settled by central counterparties | Settled by central counterparties |                           | Not settled by central counterparties |         |
| Interest rate contracts                           | 201,373                   | 317,423                               | 164,217                           | 67,463                    | 254,279                               | 186,379 |
| Foreign exchange contracts                        | 99                        | –                                     | 196,120                           | 166                       | –                                     | 145,623 |
| Equity, commodity and credit derivative contracts | 15,558                    | 1,064                                 | 29,754                            | 14,215                    | 672                                   | 30,164  |

### Market Risk

Market risk is the risk of losses in on- and off-balance-sheet positions arising from movements in market prices. Managing this risk is a core competency for the Bank in its market making, trading, investing and asset/liability management activities.

The tables on the following pages provide a breakdown of the Bank's Consolidated Balance Sheet into financial assets and liabilities by those that carry market risk and those that do not carry market risk, distinguishing between trading positions whose main risk measures are VaR and stressed VaR (SVaR) and non-trading positions that use other risk measures.

## Reconciliation of Market Risk with Consolidated Balance Sheet Items

| (millions of Canadian dollars)   |                | As at July 31, 2015    |                            |                            |  |
|--|----------------|------------------------|----------------------------|----------------------------|--|
|  | Balance sheet  | Market risk measures   |                            | Not subject to market risk | Non-traded risk primary risk sensitivity               |
|  |                | Trading <sup>(1)</sup> | Non-Trading <sup>(2)</sup> |                            |  |
| <b>Assets</b>  |                |                        |                            |                            |  |
| Cash and deposits with financial institutions  | 6,556          | 62                     | 6,068                      | 426                        | Interest rate <sup>(3)</sup>                           |
| Securities   |                |                        |                            |                            |  |
| At fair value through profit or loss   | 42,668         | 40,499                 | 2,169                      | –                          | Interest rate <sup>(3)</sup> and other <sup>(4)</sup>  |
| Available-for-sale   | 13,166         | –                      | 13,166                     | –                          | Interest rate <sup>(3)</sup> and equity <sup>(5)</sup> |
| Securities purchased under reverse repurchase agreements and securities borrowed         | 19,413         | –                      | 19,413                     | –                          | Interest rate <sup>(3)(6)</sup>                        |
| Loans, net of allowances   | 103,523        | 4,159                  | 99,364                     | –                          | Interest rate <sup>(3)</sup>                           |
| Customers' liability under acceptances   | 9,267          | –                      | 9,267                      | –                          | Interest rate <sup>(3)</sup>                           |
| Derivative financial instruments   | 12,382         | 10,585                 | 1,797                      | –                          | Interest rate  |
| Purchased receivables  | 1,369          | –                      | 1,369                      | –                          | Interest rate  |
| Defined benefit asset  | 184            | –                      | 184                        | –                          | Other  |
| Other  | 7,032          | –                      | –                          | 7,032                      |  |
|  | <b>215,560</b> | <b>55,305</b>          | <b>152,797</b>             | <b>7,458</b>               |  |
| <b>Liabilities</b>   |                |                        |                            |                            |  |
| Deposits   | 127,606        | 3,190                  | 124,416                    | –                          | Interest rate <sup>(3)</sup>                           |
| Acceptances  | 9,267          | –                      | 9,267                      | –                          | Interest rate <sup>(3)</sup>                           |
| Obligations related to securities sold short   | 17,043         | 17,043                 | –                          | –                          |  |
| Obligations related to securities sold under repurchase agreements and securities loaned | 14,697         | –                      | 14,697                     | –                          | Interest rate <sup>(3)(6)</sup>                        |
| Derivative financial instruments   | 9,521          | 8,578                  | 943                        | –                          | Interest rate  |
| Liabilities related to transferred receivables   | 18,927         | 3,691                  | 15,236                     | –                          | Interest rate <sup>(3)</sup>                           |
| Defined benefit liability  | 191            | –                      | 191                        | –                          | Other  |
| Other  | 5,862          | 60                     | –                          | 5,802                      |  |
| Subordinated debt  | 1,530          | –                      | 1,530                      | –                          | Interest rate <sup>(3)</sup>                           |
|  | <b>204,644</b> | <b>32,562</b>          | <b>166,280</b>             | <b>5,802</b>               |  |

- (1) Trading positions whose risk measures are VaR and SVaR. See the tables that show the VaR and SVaR distributions of the trading portfolios by risk category as well as their correlation effect, which are presented on the following pages and in the Market Risk Management section of the *2014 Annual Report*.
- (2) Non-trading positions that use other risk measures.
- (3) See the tables that show the VaR and SVaR distributions of the trading portfolios by risk category and their correlation effect as well as the interest rate sensitivity tables, which are presented on the following pages and in the Market Risk Management section of the *2014 Annual Report*.
- (4) See the Master Asset Vehicles section in Note 6 to the audited annual consolidated financial statements as at October 31, 2014.
- (5) The fair value of equity securities classified as available-for-sale is disclosed in Notes 3 and 5 to the consolidated financial statements.
- (6) These instruments are recorded at amortized cost and are subject to credit risk for capital management purposes. For trading-related transactions with maturities of more than one day, interest rate risk is included in the VaR and SVaR measures.

(millions of Canadian dollars)

As at October 31, 2014

|  | Balance sheet  | Market risk measures   |                            | Not subject to market risk | Non-traded risk primary risk sensitivity               |
|--|----------------|------------------------|----------------------------|----------------------------|--|
|  |                | Trading <sup>(1)</sup> | Non-Trading <sup>(2)</sup> |                            |  |
| <b>Assets</b>  |                |                        |                            |                            |  |
| Cash and deposits with financial institutions  | 8,086          | 89                     | 7,464                      | 533                        | Interest rate <sup>(3)</sup>                           |
| Securities   |                |                        |                            |                            |  |
| At fair value through profit or loss   | 43,200         | 40,574                 | 2,626                      | –                          | Interest rate <sup>(3)</sup> and other <sup>(4)</sup>  |
| Available-for-sale   | 9,753          | –                      | 9,753                      | –                          | Interest rate <sup>(3)</sup> and equity <sup>(5)</sup> |
| Securities purchased under reverse repurchase agreements and securities borrowed         | 24,525         | –                      | 24,525                     | –                          | Interest rate <sup>(3)(6)</sup>                        |
| Loans, net of allowances   | 97,243         | 2,883                  | 94,360                     | –                          | Interest rate <sup>(3)</sup>                           |
| Customers' liability under acceptances   | 8,926          | –                      | 8,926                      | –                          | Interest rate <sup>(3)</sup>                           |
| Derivative financial instruments   | 7,092          | 6,270                  | 822                        | –                          | Interest rate <sup>(7)</sup>                           |
| Purchased receivables  | 790            | –                      | 790                        | –                          | Interest rate  |
| Defined benefit asset  | 185            | –                      | 185                        | –                          | Other <sup>(8)</sup>                                   |
| Other <sup>(9)</sup>   | 5,629          | –                      | –                          | 5,629                      |  |
|  | <b>205,429</b> | <b>49,816</b>          | <b>149,451</b>             | <b>6,162</b>               |  |
| <b>Liabilities</b>   |                |                        |                            |                            |  |
| Deposits   | 119,883        | 2,726                  | 117,157                    | –                          | Interest rate <sup>(3)</sup>                           |
| Acceptances  | 8,926          | –                      | 8,926                      | –                          | Interest rate <sup>(3)</sup>                           |
| Obligations related to securities sold short   | 18,167         | 18,167                 | –                          | –                          |  |
| Obligations related to securities sold under repurchase agreements and securities loaned | 16,780         | –                      | 16,780                     | –                          | Interest rate <sup>(3)(6)</sup>                        |
| Derivative financial instruments   | 5,721          | 5,400                  | 321                        | –                          | Interest rate <sup>(7)</sup>                           |
| Liabilities related to transferred receivables   | 17,079         | 2,802                  | 14,277                     | –                          | Interest rate <sup>(3)</sup>                           |
| Defined benefit liability  | 177            | –                      | 177                        | –                          | Other <sup>(8)</sup>                                   |
| Other  | 6,313          | 133                    | –                          | 6,180                      |  |
| Subordinated debt  | 1,881          | –                      | 1,881                      | –                          | Interest rate <sup>(3)</sup>                           |
|  | <b>194,927</b> | <b>29,228</b>          | <b>159,519</b>             | <b>6,180</b>               |  |

- (1) Trading positions whose risk measures are VaR and SVaR. See the tables that show the VaR and SVaR distributions of the trading portfolios by risk category as well as their correlation effect, which are presented on the following pages and in the Market Risk Management section of the *2014 Annual Report*.
- (2) Non-trading positions that use other risk measures.
- (3) See the tables that show the VaR and SVaR distributions of the trading portfolios by risk category and their correlation effect as well as the interest rate sensitivity tables, which are presented on the following pages and in the Market Risk Management section of the *2014 Annual Report*.
- (4) See the Master Asset Vehicles section in Note 6 to the audited annual consolidated financial statements as at October 31, 2014.
- (5) The fair value of equity securities classified as available-for-sale is disclosed in Notes 3 and 5 to the consolidated financial statements.
- (6) These instruments are recorded at amortized cost and are subject to credit risk for capital management purposes. For trading-related transactions with maturities of more than one day, interest rate risk is included in the VaR and SVaR measures.
- (7) See Notes 16 and 17 to the audited annual consolidated financial statements as at October 31, 2014.
- (8) See Note 23 to the audited annual consolidated financial statements as at October 31, 2014.
- (9) An amount of \$790 million classified in *Other assets* as at October 31, 2014 is now presented separately in *Purchased receivables* on the Consolidated Balance Sheet.

### Trading Activities

The first table below shows the VaR distribution of trading portfolios by risk category as well as their correlation effect. The second table shows the SVaR distribution, i.e., the VaR of the Bank's current portfolios obtained following the calibration of risk factors over a 12-month stress period.

### VaR of Trading Portfolios by Risk Category<sup>(1)</sup>

(millions of Canadian dollars)

|                                   | July 31, 2015 |              |              |              | Quarter ended  |              |               |              | Nine months ended |               |
|-----------------------------------|---------------|--------------|--------------|--------------|----------------|--------------|---------------|--------------|-------------------|---------------|
|                                   | Low           | High         | Average      | Period end   | April 30, 2015 |              | July 31, 2014 |              | July 31, 2015     | July 31, 2014 |
|                                   |               |              |              |              | Average        | Period end   | Average       | Period end   | Average           | Average       |
| Interest rate                     | (3.8)         | (6.5)        | (5.0)        | (5.4)        | (4.4)          | (4.4)        | (4.8)         | (5.9)        | (4.9)             | (5.1)         |
| Exchange rate                     | (1.8)         | (2.9)        | (2.5)        | (2.7)        | (2.0)          | (2.1)        | (2.0)         | (2.5)        | (2.0)             | (1.6)         |
| Equity                            | (2.1)         | (3.2)        | (2.6)        | (3.1)        | (3.5)          | (2.3)        | (4.5)         | (3.5)        | (3.2)             | (4.9)         |
| Commodity                         | (0.6)         | (1.0)        | (0.8)        | (0.7)        | (1.0)          | (0.8)        | (1.0)         | (1.1)        | (1.0)             | (1.0)         |
| Correlation effect <sup>(2)</sup> | n.m.          | n.m.         | 4.7          | 5.8          | 4.7            | 2.9          | 5.7           | 6.1          | 5.0               | 5.6           |
| <b>Total trading VaR</b>          | <b>(5.2)</b>  | <b>(7.6)</b> | <b>(6.2)</b> | <b>(6.1)</b> | <b>(6.2)</b>   | <b>(6.7)</b> | <b>(6.6)</b>  | <b>(6.9)</b> | <b>(6.1)</b>      | <b>(7.0)</b>  |

n.m. Computation of a correlation effect for the high and low is not meaningful, as highs and lows may occur on different days and be attributable to different types of risk.

(1) Amounts are presented on a pre-tax basis and represent one-day VaR using a 99% confidence level.

(2) The total trading VaR is lower than the sum of individual VaRs by risk factor, due to the correlation effect.

### SVaR of Trading Portfolios by Risk Category<sup>(1)</sup>

| (millions of Canadian dollars)    | Quarter ended |              |              |              |                |              |               |              | Nine months ended |               |
|-----------------------------------|---------------|--------------|--------------|--------------|----------------|--------------|---------------|--------------|-------------------|---------------|
|                                   | July 31, 2015 |              |              |              | April 30, 2015 |              | July 31, 2014 |              | July 31, 2015     | July 31, 2014 |
|                                   | Low           | High         | Average      | Period end   | Average        | Period end   | Average       | Period end   | Average           | Average       |
| Interest rate                     | (6.1)         | (11.4)       | (8.3)        | (10.0)       | (7.7)          | (7.6)        | (8.9)         | (10.3)       | (8.7)             | (10.1)        |
| Exchange rate                     | (2.1)         | (5.9)        | (3.4)        | (4.2)        | (3.0)          | (2.7)        | (4.3)         | (6.3)        | (3.2)             | (3.6)         |
| Equity                            | (2.2)         | (5.7)        | (3.5)        | (3.5)        | (5.0)          | (3.9)        | (11.0)        | (7.2)        | (4.6)             | (12.5)        |
| Commodity                         | (0.5)         | (1.9)        | (1.0)        | (1.3)        | (1.9)          | (1.7)        | (1.2)         | (0.9)        | (1.7)             | (1.2)         |
| Correlation effect <sup>(2)</sup> | n.m.          | n.m.         | 8.7          | 10.2         | 9.6            | 9.9          | 14.0          | 15.1         | 10.0              | 13.4          |
| <b>Total trading SVaR</b>         | <b>(5.0)</b>  | <b>(9.8)</b> | <b>(7.5)</b> | <b>(8.8)</b> | <b>(8.0)</b>   | <b>(6.0)</b> | <b>(11.4)</b> | <b>(9.6)</b> | <b>(8.2)</b>      | <b>(14.0)</b> |

n.m. Computation of a correlation effect for the high and low is not meaningful, as highs and lows may occur on different days and be attributable to different types of risk.

(1) Amounts are presented on a pre-tax basis and represent one-day SVaR using a 99% confidence level.

(2) The total trading SVaR is lower than the sum of individual SVaRs by risk factor, due to the correlation effect.

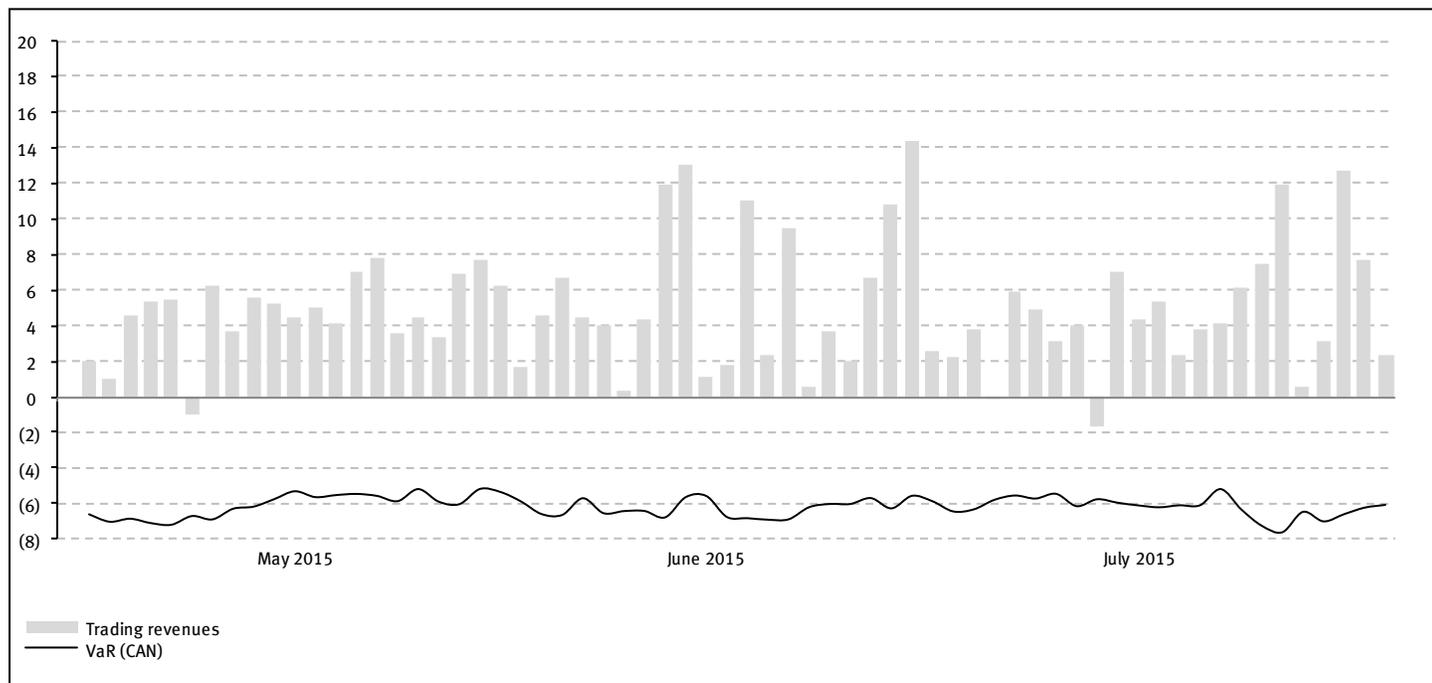
Average trading VaR was \$6.2 million for the quarter ended July 31, 2015, unchanged from the quarter ended April 30, 2015. Trading VaR was relatively stable during the quarter and closed out near average at \$6.1 million as at July 31, 2015. Average trading SVaR was \$7.5 million for the third quarter of 2015 compared to \$8.0 million the preceding quarter. Trading SVaR was at its lowest points in May 2015 and peaked towards the end of the quarter, a change that was driven mainly by higher interest rate risk.

#### Daily Trading Revenues

The following table shows daily trading revenues and VaR. Daily trading revenues were positive more than 95% of the days for the quarter ended July 31, 2015. Net daily trading losses in excess of \$1 million were recorded on one day. None of these losses exceeded the VaR limit.

#### Quarter ended July 31, 2015

(millions of Canadian dollars)



### Interest Rate Sensitivity – Non-Trading Activities (Before Tax)

The following tables present the potential before-tax impact of an immediate and sustained 100-basis-point increase or decrease in interest rates on net interest income for the next 12 months and on the economic value of equity in the Bank's non-trading portfolios, assuming no further hedging is undertaken.

| (millions of Canadian dollars)                | As at July 31, 2015 |             |       |                               |             |       |
|---|---------------------|-------------|-------|-------------------------------|-------------|-------|
|   | Impact on equity    |             |       | Impact on net interest income |             |       |
|   | Canadian dollar     | U.S. dollar | Total | Canadian dollar               | U.S. dollar | Total |
| 100-basis-point increase in the interest rate | (129)               | 15          | (114) | 26                            | 12          | 38    |
| 100-basis-point decrease in the interest rate | 91                  | (19)        | 72    | (29)                          | (14)        | (43)  |

| (millions of Canadian dollars)                | As at October 31, 2014 |             |       |                               |             |       |
|---|------------------------|-------------|-------|-------------------------------|-------------|-------|
|   | Impact on equity       |             |       | Impact on net interest income |             |       |
|   | Canadian dollar        | U.S. dollar | Total | Canadian dollar               | U.S. dollar | Total |
| 100-basis-point increase in the interest rate | (91)                   | 3           | (88)  | 8                             | 12          | 20    |
| 100-basis-point decrease in the interest rate | 59                     | (6)         | 53    | (15)                          | (15)        | (30)  |

### Liquidity Risk

Liquidity risk is the risk that the Bank will be unable to honour daily cash and financial obligations without resorting to costly and untimely measures. Liquidity risk arises when sources of funds become insufficient to meet scheduled payments under the Bank's commitments. Liquidity risk stems from mismatched cash flows related to assets and liabilities as well as the characteristics of certain products such as commitments to extend credit and non-fixed-term deposits.

### Regulatory Environment

The regulatory environment surrounding liquidity has evolved significantly in recent years. The Bank collaborates with national and international regulators to implement regulatory liquidity standards. The guiding principles, standards and guidelines issued in recent years by the BCBS and OSFI are described on page 87 of the *2014 Annual Report*.

With regard to the BCBS's intraday liquidity document entitled *Monitoring Tools for Intraday Liquidity Management*, which presents metrics and stress tests designed to improve monitoring and management of intraday liquidity risk, the proposed implementation schedule ranges from January 2015 to January 2017, at the latest. As for the *Liquidity Adequacy Requirements* (LAR) guideline issued by OSFI, the Bank has been in compliance with the Liquidity Coverage Ratio (LCR) and Net Cumulative Cash Flow (NCCF) metrics since their coming into force on January 1, 2015. The LAR guideline will be reviewed annually to reflect both national and international regulatory developments. Lastly, the Bank is currently assessing the impact of adopting the bail-in regime applicable to D-SIBs, the implementation of which was confirmed in the federal budget of April 21, 2015.

In October 2014, the Bank for International Settlements (BIS) published final rules for the Net Stable Funding Ratio (NSFR), which is a structural ratio over a one-year horizon. The Bank is currently monitoring this ratio and expects to be compliant in time for the implementation. In June 2015, the BCBS published the final document on *Net Stable Funding Ratio Disclosure Standards*. This document sets out a common framework for the public disclosure of the NSFR, which would not be required before its formal implementation date of January 1, 2018.

### Liquidity Coverage Ratio (LCR)

The LCR was introduced to ensure banks maintain sufficient liquidity to withstand periods of severe short-term stress. While the BIS had prescribed a minimum LCR requirement of 60%, OSFI has been requiring Canadian banks to maintain a minimum LCR of 100% since January 1, 2015. An LCR above 100% ensures that banks are holding sufficient high-quality liquid assets (HQLA) to cover net cash outflows given a severe, 30-day liquidity crisis. The assumptions underlying the LCR scenario were established by the BCBS and OSFI.

The table on the following page provides average LCR data calculated using the three month-end figures in the quarter. For the quarter ended July 31, 2015, the Bank's average LCR was 128%, well above the 100% regulatory requirement and demonstrating the Bank's solid liquidity position.

## LCR Disclosure Requirements<sup>(1)</sup>

(millions of Canadian dollars)

For the quarter ended

|  | July 31, 2015                                   |   | April 30, 2015                                |
|--|---|---|---|
|  | Total unweighted value <sup>(2)</sup> (average) | Total weighted value <sup>(3)</sup> (average) | Total weighted value <sup>(3)</sup> (average) |
| <b>High-quality liquid assets (HQLA)</b>   |   |   |   |
| 1 Total HQLA   | n.a.  | 30,147  | 30,462  |
| <b>Cash outflows</b>   |   |   |   |
| 2 Retail deposits and deposits from small business customers, of which:                  | 32,470  | 2,130   | 2,164   |
| 3 Stable deposits  | 15,960  | 479   | 473   |
| 4 Less stable deposits   | 16,510  | 1,651   | 1,691   |
| 5 Unsecured wholesale funding, of which:   | 39,967  | 22,712  | 23,866  |
| 6 Operational deposits (all counterparties)  | 9,746   | 2,339   | 2,279   |
| 7 Non-operational deposits (all counterparties)  | 22,171  | 12,323  | 13,169  |
| 8 Unsecured debt   | 8,050   | 8,050   | 8,418   |
| 9 Secured wholesale funding  | n.a.  | 1,612   | 1,570   |
| 10 Additional requirements, of which:  | 33,832  | 7,737   | 8,994   |
| 11 Outflows related to derivative exposures and other collateral requirements            | 6,658   | 3,450   | 4,991   |
| 12 Outflows related to loss of funding on secured debt securities                        | 859   | 859   | 615   |
| 13 Backstop liquidity and credit enhancement facilities and commitments to extend credit | 26,315  | 3,428   | 3,388   |
| 14 Other contractual commitments to extend credit  | 716   | 101   | 380   |
| 15 Other contingent commitments to extend credit   | 73,864  | 643   | 636   |
| 16 Total cash outflows   | n.a.  | 34,935  | 37,610  |
| <b>Cash inflows</b>  |   |   |   |
| 17 Secured lending (e.g., reverse repos)   | 48,826  | 5,004   | 4,383   |
| 18 Inflows from fully performing exposures   | 7,427   | 3,885   | 4,021   |
| 19 Other cash inflows  | 2,407   | 2,407   | 4,307   |
| 20 Total cash inflows  | 58,660  | 11,296  | 12,711  |
|  |   | <b>Total adjusted value<sup>(4)</sup></b>     | <b>Total adjusted value<sup>(4)</sup></b>     |
| 21 Total HQLA  | n.a.  | 30,147  | 30,287  |
| 22 Total net cash outflows   | n.a.  | 23,639  | 24,899  |
| 23 Liquidity coverage ratio (%) <sup>(5)</sup>   | n.a.  | 128 %   | 122 %   |

n.a. Not applicable

(1) OSFI prescribed a table format in order to standardize disclosure throughout the banking industry.

(2) Unweighted values are calculated as outstanding balances maturing or callable within 30 days (for inflows and outflows).

(3) Weighted values are calculated after the application of respective haircuts (for HQLA) or inflow and outflow rates.

(4) Total adjusted values are calculated after the application of both haircuts and inflow and outflow rates and any applicable caps.

(5) The data in this table has been calculated using averages of the three month-end figures in the quarter. Consequently, the LCR ratio (line 23) is an average ratio for the three months of the quarter and might not equal the LCR ratio calculated using lines 21 and 22.

Level 1 liquid assets represent 83% of the Bank's HQLA, which includes cash, central bank deposits, and bonds issued or guaranteed by the Canadian and provincial governments.

Cash outflows arise from the application of OSFI-prescribed assumptions on deposits, debt, secured funding, commitments and additional collateral requirements. The cash outflows are partly offset by cash inflows, which come mainly from secured loans and performing loans. The Bank expects some quarter-over-quarter variation between reported LCRs, and such variation may not be indicative of a trend. The variation between the quarter ended July 31, 2015 and the previous quarter was a result of normal business activities. The Bank's liquid asset buffer is well in excess of its total net cash outflows.

The LCR assumptions differ from the assumptions used for the liquidity disclosures presented in the tables on the following pages or those used for internal liquidity management rules. While the liquidity disclosure framework was prescribed by the EDTF, the Bank's internal liquidity metrics use assumptions that are calibrated according to its business model and experience.

### Liquid Assets

To protect depositors and creditors from unexpected crisis situations, the Bank holds a portfolio of unencumbered liquid assets that can be easily liquidated to meet financial obligations. This portfolio consists of highly liquid securities, most of which are issued or guaranteed by governments, and of cash loans maturing in less than 30 days. The majority of unencumbered liquid assets are held in Canadian or U.S. dollars. Moreover, all assets that can be quickly monetized are considered liquid assets. The Bank does not consider any central bank's emergency liquidity facilities in its liquidity buffer. The following tables provide information on the Bank's encumbered and unencumbered assets.

## Liquid Asset Portfolio

| (millions of Canadian dollars)   | As at July 31, 2015                     |                                       |                     |   |                            | As at October 31, 2014     |
|--|---|---------------------------------------|---------------------|---|----------------------------|----------------------------|
|  | Bank-owned liquid assets <sup>(1)</sup> | Liquid assets received <sup>(2)</sup> | Total liquid assets | Encumbered liquid assets <sup>(3)</sup> | Unencumbered liquid assets | Unencumbered liquid assets |
| <b>Cash and deposits with financial institutions</b>   | 6,556                                   | –                                     | 6,556               | 1,340                                   | 5,216                      | 7,032                      |
| <b>Securities</b>  |   |                                       |                     |   |                            |                            |
| Issued or guaranteed by Canada, U.S. Treasury, other U.S. agencies and other foreign governments | 18,972                                  | 17,767                                | 36,739              | 25,842                                  | 10,897                     | 10,020                     |
| Issued or guaranteed by provinces  | 12,868                                  | 10,232                                | 23,100              | 17,088                                  | 6,012                      | 4,220                      |
| Issued or guaranteed by municipalities and school boards   | 1,083                                   | 133                                   | 1,216               | 226                                     | 990                        | 1,156                      |
| Other debt securities  | 3,470                                   | 1,135                                 | 4,605               | 1,896                                   | 2,709                      | 4,177                      |
| Equity securities  | 18,797                                  | 40,096                                | 58,893              | 42,466                                  | 16,427                     | 19,353                     |
| <b>Loans</b>   |   |                                       |                     |   |                            |                            |
| Securities backed by insured residential mortgages   | 2,778                                   | –                                     | 2,778               | 794                                     | 1,984                      | 1,602                      |
| <b>As at July 31, 2015</b>   | <b>64,524</b>                           | <b>69,363</b>                         | <b>133,887</b>      | <b>89,652</b>                           | <b>44,235</b>              |                            |
| As at October 31, 2014   | 62,019                                  | 68,510                                | 130,529             | 82,969                                  |                            | 47,560                     |

| (millions of Canadian dollars)              | As at July 31, 2015 | As at October 31, 2014 |
|---|---------------------|------------------------|
| <b>Unencumbered liquid assets by entity</b> |                     |                        |
| National Bank (parent)                      | 33,117              | 32,104                 |
| Domestic subsidiaries                       | 1,843               | 7,882                  |
| Foreign subsidiaries and branches           | 9,275               | 7,574                  |
|   | <b>44,235</b>       | <b>47,560</b>          |

| (millions of Canadian dollars)                | As at July 31, 2015 | As at October 31, 2014 |
|---|---------------------|------------------------|
| <b>Unencumbered liquid assets by currency</b> |                     |                        |
| Canadian dollar                               | 25,283              | 29,091                 |
| U.S. dollar                                   | 17,949              | 17,719                 |
| Other currencies                              | 1,003               | 750                    |
|   | <b>44,235</b>       | <b>47,560</b>          |

## Liquid Asset Portfolio – Average<sup>(4)</sup>

| (millions of Canadian dollars)   | Quarter ended July 31, 2015             |                                       |                     |   |                            |
|--|---|---------------------------------------|---------------------|---|----------------------------|
|  | Bank-owned liquid assets <sup>(1)</sup> | Liquid assets received <sup>(2)</sup> | Total liquid assets | Encumbered liquid assets <sup>(3)</sup> | Unencumbered liquid assets |
| <b>Cash and deposits with financial institutions</b>   | 6,594                                   | –                                     | 6,594               | 1,313                                   | 5,281                      |
| <b>Securities</b>  |   |                                       |                     |   |                            |
| Issued or guaranteed by Canada, U.S. Treasury, other U.S. agencies and other foreign governments | 18,673                                  | 17,437                                | 36,110              | 25,161                                  | 10,949                     |
| Issued or guaranteed by provinces  | 12,801                                  | 10,605                                | 23,406              | 17,216                                  | 6,190                      |
| Issued or guaranteed by municipalities and school boards   | 1,080                                   | 168                                   | 1,248               | 241                                     | 1,007                      |
| Other debt securities  | 3,325                                   | 1,291                                 | 4,616               | 1,855                                   | 2,761                      |
| Equity securities  | 19,121                                  | 40,796                                | 59,917              | 43,304                                  | 16,613                     |
| <b>Loans</b>   |   |                                       |                     |   |                            |
| Securities backed by insured residential mortgages   | 2,814                                   | –                                     | 2,814               | 819                                     | 1,995                      |
|  | <b>64,408</b>                           | <b>70,297</b>                         | <b>134,705</b>      | <b>89,909</b>                           | <b>44,796</b>              |

(1) Bank-owned liquid assets include assets for which there are no legal or geographic restrictions.

(2) Securities received as collateral with respect to securities financing and derivative transactions and securities purchased under reverse repurchase agreements and securities borrowed.

(3) In the normal course of its funding activities, the Bank pledges assets as collateral in accordance with standard terms. Encumbered liquid assets include assets used to cover short sales, obligations related to securities sold under repurchase agreements and securities loaned, guarantees related to security-backed loans and borrowings, collateral related to derivative financial instrument transactions, asset-backed securities and untransferred but legally restricted amounts.

(4) The average is based on the sum of the end-of-period balances of the three months of the quarter divided by three.

## Summary of Encumbered and Unencumbered Assets

|  | (millions of Canadian dollars)   |                      |                         |                      |                | As at July 31, 2015                      |  |
|--|----------------------------------|----------------------|-------------------------|----------------------|----------------|--|--|
|  | Encumbered assets <sup>(1)</sup> |                      | Unencumbered assets     |                      | Total          | Encumbered assets as a % of total assets |  |
|  | Pledged as collateral            | Other <sup>(2)</sup> | Available as collateral | Other <sup>(3)</sup> |                |  |  |
| Cash and deposits with financial institutions                                    | 41                               | 1,299                | 5,216                   | –                    | 6,556          | 0.6                                      |  |
| Securities   | 20,125                           | 400                  | 34,665                  | 644                  | 55,834         | 9.5                                      |  |
| Securities purchased under reverse repurchase agreements and securities borrowed | –                                | 17,043               | 2,370                   | –                    | 19,413         | 7.9                                      |  |
| Loans, net of allowances   | 29,550                           | –                    | 1,984                   | 71,989               | 103,523        | 13.7                                     |  |
| Customers' liability under acceptances   | –                                | –                    | –                       | 9,267                | 9,267          | –  |  |
| Derivative financial instruments   | –                                | –                    | –                       | 12,382               | 12,382         | –  |  |
| Due from clients, dealers and brokers  | –                                | –                    | –                       | 531                  | 531            | –  |  |
| Purchased receivables  | –                                | –                    | –                       | 1,369                | 1,369          | –  |  |
| Investments in associates and joint ventures                                     | –                                | –                    | –                       | 820                  | 820            | –  |  |
| Premises and equipment   | –                                | –                    | –                       | 1,861                | 1,861          | –  |  |
| Goodwill   | –                                | –                    | –                       | 1,277                | 1,277          | –  |  |
| Intangible assets  | –                                | –                    | –                       | 1,043                | 1,043          | –  |  |
| Other assets   | –                                | –                    | –                       | 1,684                | 1,684          | –  |  |
|  | <b>49,716</b>                    | <b>18,742</b>        | <b>44,235</b>           | <b>102,867</b>       | <b>215,560</b> | <b>31.7</b>                              |  |

|  | (millions of Canadian dollars)   |                      |                         |                      |                | As at October 31, 2014                   |  |
|--|----------------------------------|----------------------|-------------------------|----------------------|----------------|--|--|
|  | Encumbered assets <sup>(1)</sup> |                      | Unencumbered assets     |                      | Total          | Encumbered assets as a % of total assets |  |
|  | Pledged as collateral            | Other <sup>(2)</sup> | Available as collateral | Other <sup>(3)</sup> |                |  |  |
| Cash and deposits with financial institutions                                    | 40                               | 1,014                | 7,032                   | –                    | 8,086          | 0.5                                      |  |
| Securities   | 18,743                           | 400                  | 32,569                  | 1,241                | 52,953         | 9.3                                      |  |
| Securities purchased under reverse repurchase agreements and securities borrowed | –                                | 18,168               | 6,357                   | –                    | 24,525         | 8.8                                      |  |
| Loans, net of allowances   | 25,631                           | –                    | 1,602                   | 70,010               | 97,243         | 12.5                                     |  |
| Customers' liability under acceptances   | –                                | –                    | –                       | 8,926                | 8,926          | –  |  |
| Derivative financial instruments   | –                                | –                    | –                       | 7,092                | 7,092          | –  |  |
| Due from clients, dealers and brokers  | –                                | –                    | –                       | 861                  | 861            | –  |  |
| Purchased receivables  | –                                | –                    | –                       | 790                  | 790            | –  |  |
| Investments in associates and joint ventures                                     | –                                | –                    | –                       | 697                  | 697            | –  |  |
| Premises and equipment   | –                                | –                    | –                       | 380                  | 380            | –  |  |
| Goodwill   | –                                | –                    | –                       | 1,272                | 1,272          | –  |  |
| Intangible assets  | –                                | –                    | –                       | 998                  | 998            | –  |  |
| Other assets <sup>(4)</sup>  | –                                | –                    | –                       | 1,606                | 1,606          | –  |  |
|  | <b>44,414</b>                    | <b>19,582</b>        | <b>47,560</b>           | <b>93,873</b>        | <b>205,429</b> | <b>31.1</b>                              |  |

(1) In the normal course of its funding activities, the Bank pledges assets as collateral in accordance with standard terms. Encumbered assets include assets used to cover short sales, obligations related to securities sold under repurchase agreements and securities loaned, guarantees related to security-backed loans and borrowings, collateral related to derivative financial instrument transactions, asset-backed securities, residential mortgage loans securitized and transferred under the Canada Mortgage Bond program, assets held in consolidated trusts supporting the Bank's funding activities and mortgage loans transferred under covered bond programs.

(2) Other encumbered assets include assets for which there are restrictions and therefore cannot be used for collateral or funding purposes as well as assets used to cover short sales.

(3) Other unencumbered assets are assets that cannot be used for collateral or funding purposes in their current form. This category includes assets that are potentially eligible as funding program collateral (for example, mortgages insured by the CMHC that can be securitized into mortgage-backed securities under the *National Housing Act* (Canada)).

(4) An amount of \$790 million classified in *Other assets* as at October 31, 2014 is now presented separately in *Purchased receivables* on the Consolidated Balance Sheet.

### Funding Risk

Funding risk is defined as the risk to the Bank's ongoing ability to raise sufficient funds to finance actual or proposed business activities on an unsecured or secured basis at an acceptable price. The Bank maintains a good balance of its funding through appropriate diversification of its unsecured funding vehicles, securitization programs and secured funding. The Bank also diversifies its funding by currency, geography and maturity. The funding management priority is to achieve an optimal balance between the deposit liabilities of the Bank's networks, secured funding and unsecured funding. This brings optimal stability to its funding and reduces vulnerability to unpredictable events.

Funding and liquidity levels remained sound and robust over the period, and the Bank does not anticipate any event, commitment or demand that will have a significant impact on its liquidity risk position.

The Bank's balance sheet is well diversified and aligned with its funding strategy. The core banking activities are funded entirely through personal and commercial deposits and through securitization programs. Wholesale funding is invested in cash and securities. The table below presents the residual contractual maturities of the Bank's wholesale funding. The information has been presented in accordance with the categories recommended by the EDTF for comparison purposes with other banks.

| (millions of Canadian dollars)                              | As at July 31, 2015 <sup>(1)</sup> |                          |                           |                            |                         |                        |              |        |
|---|------------------------------------|--------------------------|---------------------------|----------------------------|-------------------------|------------------------|--------------|--------|
|   | 1 month or less                    | Over 1 month to 3 months | Over 3 months to 6 months | Over 6 months to 12 months | Subtotal 1 year or less | Over 1 year to 2 years | Over 2 years | Total  |
| Deposits from banks <sup>(2)</sup>                          | 2,917                              | 50                       | 54                        | 14                         | 3,035                   | 7                      | 63           | 3,105  |
| Certificates of deposit and commercial paper <sup>(3)</sup> | 2,441                              | 3,828                    | 4,498                     | 1,654                      | 12,421                  | 327                    | 425          | 13,173 |
| Asset-backed commercial paper                               | -                                  | -                        | -                         | -                          | -                       | -                      | -            | -      |
| Senior unsecured medium-term notes <sup>(4)</sup>           | -                                  | 1,373                    | 922                       | 2,504                      | 4,799                   | 1,773                  | 6,593        | 13,165 |
| Senior unsecured structured notes                           | 25                                 | 48                       | 90                        | -                          | 163                     | 126                    | 1,114        | 1,403  |
| Covered bonds and asset-backed securities                   |                                    |                          |                           |                            |                         |                        |              |        |
| Mortgage securitization                                     | 15                                 | 21                       | 1,084                     | 1,190                      | 2,310                   | 2,600                  | 14,017       | 18,927 |
| Covered bonds   | -                                  | -                        | -                         | -                          | -                       | 2,643                  | 5,261        | 7,904  |
| Securitization of credit card receivables                   | -                                  | 400                      | -                         | -                          | 400                     | -                      | 872          | 1,272  |
| Subordinated liabilities <sup>(5)</sup>                     | -                                  | -                        | 510                       | -                          | 510                     | 1,011                  | 9            | 1,530  |
| Other   | -                                  | -                        | -                         | -                          | -                       | -                      | -            | -      |
|   | 5,398                              | 5,720                    | 7,158                     | 5,362                      | 23,638                  | 8,487                  | 28,354       | 60,479 |
| Secured funding   | 15                                 | 421                      | 1,084                     | 1,190                      | 2,710                   | 5,243                  | 20,150       | 28,103 |
| Unsecured funding   | 5,383                              | 5,299                    | 6,074                     | 4,172                      | 20,928                  | 3,244                  | 8,204        | 32,376 |
|   | 5,398                              | 5,720                    | 7,158                     | 5,362                      | 23,638                  | 8,487                  | 28,354       | 60,479 |
| As at October 31, 2014                                      | 3,538                              | 3,327                    | 1,988                     | 10,664                     | 19,517                  | 8,586                  | 24,442       | 52,545 |

- (1) Bankers' acceptances are not included in this table.
- (2) Deposits from banks correspond to all term deposits from financial institutions such as banks, broker-dealers, pension funds, trust companies and other institutions.
- (3) Includes bearer deposit notes.
- (4) Certificates of deposit denominated in euros are included in senior unsecured medium-term notes.
- (5) Subordinated debt is presented in this table but the Bank does not consider it as part of its wholesale funding.

As part of a comprehensive liquidity management framework, the Bank regularly reviews its contracts that stipulate that additional collateral could be required in the event of a downgrade of the Bank's credit rating. The Bank's liquidity position management already incorporates additional collateral requirements in the event of a one-notch to three-notch downgrade. The table below presents the additional collateral requirements in the event of a one-, two- or three-notch credit rating downgrade.

| (millions of Canadian dollars) | As at July 31, 2015 |                     |                       |
|--------------------------------|---------------------|---------------------|-----------------------|
|                                | One-notch downgrade | Two-notch downgrade | Three-notch downgrade |
| Derivatives <sup>(1)</sup>     | 29                  | 63                  | 172                   |
| Other <sup>(2)</sup>           | -                   | 199                 | 199                   |

- (1) Contractual requirements related to agreements known as Credit Support Annexes.
- (2) Contractual requirements related to the margin funding facility of the MAV conduits.

### Residual Contractual Maturities of Balance Sheet Items and Off-Balance-Sheet Commitments

The following tables present balance sheet items and off-balance-sheet commitments by residual contractual maturity as at July 31, 2015 with comparative figures as at October 31, 2014. The information gathered from this maturity analysis is a component of liquidity and funding management. However, this maturity profile does not represent how the Bank manages its interest rate risk nor its liquidity risk and funding needs. The Bank considers factors other than contractual maturity in the assessment of liquid assets or in determining expected future cash flows.

In the normal course of business, the Bank enters into various off-balance-sheet commitments. The credit instruments used to meet the funding needs of its clients represent the maximum amount of additional credit the Bank could be obligated to extend if the commitments were fully drawn.

The Bank also has minimum future commitments under leases for premises as well as for other contracts, mainly contracts for outsourced IT services. Most of the lease commitments are related to operating leases.

| (millions of Canadian dollars)  | As at July 31, 2015 |                          |                           |                           |                            |                        |                         |              |                       |         |
|---|---------------------|--------------------------|---------------------------|---------------------------|----------------------------|------------------------|-------------------------|--------------|-----------------------|---------|
|   | 1 month or less     | Over 1 month to 3 months | Over 3 months to 6 months | Over 6 months to 9 months | Over 9 months to 12 months | Over 1 year to 2 years | Over 2 years to 5 years | Over 5 years | No specified maturity | Total   |
| <b>Assets</b>   |                     |                          |                           |                           |                            |                        |                         |              |                       |         |
| <b>Cash and deposits with financial institutions</b>                                    | 4,624               | 22                       | 1                         | –                         | –                          | –                      | –                       | 50           | 1,859                 | 6,556   |
| <b>Securities</b>   |                     |                          |                           |                           |                            |                        |                         |              |                       |         |
| At fair value through profit or loss  | 597                 | 488                      | 859                       | 543                       | 2,858                      | 2,836                  | 8,871                   | 7,428        | 18,188                | 42,668  |
| Available-for-sale  | 13                  | 208                      | 226                       | 94                        | 145                        | 356                    | 5,980                   | 5,597        | 547                   | 13,166  |
|   | 610                 | 696                      | 1,085                     | 637                       | 3,003                      | 3,192                  | 14,851                  | 13,025       | 18,735                | 55,834  |
| <b>Securities purchased under reverse repurchase agreements and securities borrowed</b> | 6,606               | 2,892                    | 4,803                     | –                         | 25                         | 3,485                  | –                       | –            | 1,602                 | 19,413  |
| <b>Loans and acceptances<sup>(1)</sup></b>  |                     |                          |                           |                           |                            |                        |                         |              |                       |         |
| Residential mortgage  | 1,090               | 1,391                    | 2,137                     | 2,114                     | 3,147                      | 7,393                  | 23,779                  | 885          | 264                   | 42,200  |
| Personal and credit card  | 291                 | 423                      | 650                       | 771                       | 927                        | 2,018                  | 6,932                   | 1,813        | 17,552                | 31,377  |
| Business and government   | 3,757               | 1,679                    | 1,699                     | 1,669                     | 1,755                      | 2,321                  | 6,578                   | 1,825        | 9,224                 | 30,507  |
| Customers' liability under acceptances  | 8,062               | 788                      | 417                       | –                         | –                          | –                      | –                       | –            | –                     | 9,267   |
| Allowances for credit losses  |                     |                          |                           |                           |                            |                        |                         |              | (561)                 | (561)   |
|   | 13,200              | 4,281                    | 4,903                     | 4,554                     | 5,829                      | 11,732                 | 37,289                  | 4,523        | 26,479                | 112,790 |
| <b>Other</b>  |                     |                          |                           |                           |                            |                        |                         |              |                       |         |
| Derivative financial instruments  | 909                 | 789                      | 810                       | 574                       | 581                        | 845                    | 2,815                   | 5,059        | –                     | 12,382  |
| Due from clients, dealers and brokers <sup>(1)</sup>                                    |                     |                          |                           |                           |                            |                        |                         |              | 531                   | 531     |
| Purchased receivables   |                     |                          |                           |                           |                            |                        |                         |              | 1,369                 | 1,369   |
| Investments in associates and joint ventures  |                     |                          |                           |                           |                            |                        |                         |              | 820                   | 820     |
| Premises and equipment  |                     |                          |                           |                           |                            |                        |                         |              | 1,861                 | 1,861   |
| Goodwill  |                     |                          |                           |                           |                            |                        |                         |              | 1,277                 | 1,277   |
| Intangible assets   |                     |                          |                           |                           |                            |                        |                         |              | 1,043                 | 1,043   |
| Other assets  | 212                 | 74                       | 302                       | 114                       | 132                        | 56                     | 68                      | 10           | 716                   | 1,684   |
|   | 1,121               | 863                      | 1,112                     | 688                       | 713                        | 901                    | 2,883                   | 5,069        | 7,617                 | 20,967  |
|   | 26,161              | 8,754                    | 11,904                    | 5,879                     | 9,570                      | 19,310                 | 55,023                  | 22,667       | 56,292                | 215,560 |

(1) Amounts collectible on demand are considered to have no specified maturity.

| (millions of Canadian dollars)   | As at July 31, 2015 |                          |                           |                           |                            |                        |                         |               |                       |                |
|--|---------------------|--------------------------|---------------------------|---------------------------|----------------------------|------------------------|-------------------------|---------------|-----------------------|----------------|
|  | 1 month or less     | Over 1 month to 3 months | Over 3 months to 6 months | Over 6 months to 9 months | Over 9 months to 12 months | Over 1 year to 2 years | Over 2 years to 5 years | Over 5 years  | No specified maturity | Total          |
| <b>Liabilities and equity</b>  |                     |                          |                           |                           |                            |                        |                         |               |                       |                |
| <b>Deposits<sup>(1)(2)</sup></b>   |                     |                          |                           |                           |                            |                        |                         |               |                       |                |
| Personal   | 831                 | 918                      | 1,554                     | 1,935                     | 1,187                      | 5,220                  | 7,594                   | 893           | 25,693                | 45,825         |
| Business and government  | 1,820               | 404                      | 343                       | 344                       | 277                        | 681                    | 1,123                   | 757           | 31,855                | 37,604         |
| Deposit-taking institutions  | 3,223               | 402                      | 264                       | –                         | –                          | –                      | 1                       | –             | 1,537                 | 5,427          |
| Unsecured senior debt  | 5,383               | 5,299                    | 5,564                     | 1,338                     | 2,834                      | 2,233                  | 6,187                   | 2,008         | –                     | 30,846         |
| Covered bonds  | –                   | –                        | –                         | –                         | –                          | 2,643                  | 2,414                   | 2,847         | –                     | 7,904          |
|  | <b>11,257</b>       | <b>7,023</b>             | <b>7,725</b>              | <b>3,617</b>              | <b>4,298</b>               | <b>10,777</b>          | <b>17,319</b>           | <b>6,505</b>  | <b>59,085</b>         | <b>127,606</b> |
| <b>Other</b>   |                     |                          |                           |                           |                            |                        |                         |               |                       |                |
| Acceptances  | 8,062               | 788                      | 417                       | –                         | –                          | –                      | –                       | –             | –                     | 9,267          |
| Obligations related to securities sold short <sup>(3)</sup>                              | 360                 | 89                       | 612                       | 88                        | 59                         | 2,084                  | 4,210                   | 6,270         | 3,271                 | 17,043         |
| Obligations related to securities sold under repurchase agreements and securities loaned | 7,682               | 696                      | 4,745                     | –                         | –                          | 788                    | –                       | –             | 786                   | 14,697         |
| Derivative financial instruments   | 790                 | 819                      | 1,042                     | 559                       | 543                        | 966                    | 2,053                   | 2,749         | –                     | 9,521          |
| Due to clients, dealers and brokers <sup>(4)</sup>                                       | –                   | –                        | –                         | –                         | –                          | –                      | –                       | –             | 1,826                 | 1,826          |
| Liabilities related to transferred receivables <sup>(4)</sup>                            | 15                  | 21                       | 1,084                     | 31                        | 1,159                      | 2,600                  | 9,153                   | 4,864         | –                     | 18,927         |
| Securitization – Credit card <sup>(5)</sup>  | –                   | 400                      | –                         | –                         | –                          | –                      | 872                     | –             | –                     | 1,272          |
| Other liabilities – Other items <sup>(1)(5)</sup>  | 281                 | 35                       | 308                       | 1                         | 160                        | 1                      | 6                       | 151           | 2,012                 | 2,955          |
|  | <b>17,190</b>       | <b>2,848</b>             | <b>8,208</b>              | <b>679</b>                | <b>1,921</b>               | <b>6,439</b>           | <b>16,294</b>           | <b>14,034</b> | <b>7,895</b>          | <b>75,508</b>  |
| <b>Subordinated debt</b>   | –                   | –                        | 510                       | –                         | –                          | 1,011                  | –                       | 9             | –                     | 1,530          |
| <b>Equity</b>  |                     |                          |                           |                           |                            |                        |                         |               | 10,916                | 10,916         |
|  | <b>28,447</b>       | <b>9,871</b>             | <b>16,443</b>             | <b>4,296</b>              | <b>6,219</b>               | <b>18,227</b>          | <b>33,613</b>           | <b>20,548</b> | <b>77,896</b>         | <b>215,560</b> |
| <b>Off-balance-sheet commitments</b>   |                     |                          |                           |                           |                            |                        |                         |               |                       |                |
| Letters of guarantee and documentary letters of credit                                   | 11                  | 71                       | 788                       | 82                        | 436                        | 630                    | 833                     | 199           | –                     | 3,050          |
| Credit card receivables <sup>(6)</sup>   | –                   | –                        | –                         | –                         | –                          | –                      | –                       | –             | 6,563                 | 6,563          |
| Backstop liquidity and credit enhancement facilities <sup>(7)</sup>                      | –                   | –                        | 15                        | 2,044                     | 15                         | 2,956                  | –                       | –             | –                     | 5,030          |
| Commitments to extend credit <sup>(8)</sup>  | 670                 | 1,204                    | 1,652                     | 688                       | 1,846                      | 8,138                  | 8,157                   | 859           | 21,078                | 44,292         |
| Lease commitments and other contracts  | 64                  | 125                      | 181                       | 177                       | 172                        | 480                    | 805                     | 492           | –                     | 2,496          |
| Other guarantee  | –                   | –                        | –                         | –                         | –                          | –                      | –                       | –             | 29                    | 29             |

- (1) Amounts payable upon demand or notice are considered to have no specified maturity.
- (2) The *Deposits* item is presented in greater detail than it is on the Consolidated Balance Sheet.
- (3) Amounts have been disclosed according to the remaining contractual maturity of the underlying security.
- (4) These amounts mainly include liabilities related to the securitization of mortgage loans.
- (5) The *Other liabilities* item is presented in greater detail than it is on the Consolidated Balance Sheet.
- (6) These amounts are unconditionally revocable at the Bank's discretion at any time.
- (7) In the event of payment on one of the backstop liquidity facilities, the Bank will receive as collateral government bonds in an amount up to \$1.8 billion.
- (8) These amounts include \$18.2 billion that is unconditionally revocable at the Bank's discretion at any time.

(millions of Canadian dollars)

As at October 31, 2014

|   | 1 month<br>or less | Over 1<br>month to<br>3 months | Over 3<br>months to<br>6 months | Over 6<br>months to<br>9 months | Over 9<br>months to<br>12 months | Over 1<br>year to<br>2 years | Over 2<br>years to<br>5 years | Over 5<br>years | No<br>specified<br>maturity | Total   |
|---|--------------------|--------------------------------|---------------------------------|---------------------------------|----------------------------------|------------------------------|-------------------------------|-----------------|-----------------------------|---------|
| <b>Assets</b>   |                    |                                |                                 |                                 |                                  |                              |                               |                 |                             |         |
| <b>Cash and deposits<br/>with financial institutions</b>  | 5,695              | 4                              | –                               | –                               | –                                | –                            | –                             | –               | 2,387                       | 8,086   |
| <b>Securities</b>   |                    |                                |                                 |                                 |                                  |                              |                               |                 |                             |         |
| At fair value through<br>profit or loss   | 398                | 582                            | 584                             | 1,070                           | 1,665                            | 3,114                        | 7,255                         | 8,628           | 19,904                      | 43,200  |
| Available-for-sale  | 171                | 177                            | –                               | 264                             | 89                               | 222                          | 3,758                         | 4,617           | 455                         | 9,753   |
|   | 569                | 759                            | 584                             | 1,334                           | 1,754                            | 3,336                        | 11,013                        | 13,245          | 20,359                      | 52,953  |
| <b>Securities purchased under<br/>reverse repurchase<br/>agreements and<br/>securities borrowed</b> | 9,894              | 3,876                          | 5,480                           | 283                             | –                                | 1,125                        | 1,044                         | –               | 2,823                       | 24,525  |
| <b>Loans and acceptances<sup>(1)</sup></b>  |                    |                                |                                 |                                 |                                  |                              |                               |                 |                             |         |
| Residential mortgage  | 915                | 1,144                          | 1,693                           | 2,848                           | 2,168                            | 9,183                        | 20,523                        | 564             | 262                         | 39,300  |
| Personal and credit card  | 254                | 333                            | 573                             | 782                             | 661                              | 2,465                        | 5,850                         | 1,585           | 17,493                      | 29,996  |
| Business and government<br>Customers' liability under<br>acceptances                                | 3,922              | 1,849                          | 1,337                           | 1,637                           | 1,100                            | 2,027                        | 5,714                         | 1,142           | 9,823                       | 28,551  |
| Allowances for credit losses  | 7,878              | 870                            | 178                             | –                               | –                                | –                            | –                             | –               | –                           | 8,926   |
|   |                    |                                |                                 |                                 |                                  |                              |                               |                 | (604)                       | (604)   |
|   | 12,969             | 4,196                          | 3,781                           | 5,267                           | 3,929                            | 13,675                       | 32,087                        | 3,291           | 26,974                      | 106,169 |
| <b>Other</b>  |                    |                                |                                 |                                 |                                  |                              |                               |                 |                             |         |
| Derivative financial instruments  | 305                | 491                            | 310                             | 225                             | 142                              | 842                          | 1,449                         | 3,328           | –                           | 7,092   |
| Due from clients, dealers<br>and brokers <sup>(1)</sup>   |                    |                                |                                 |                                 |                                  |                              |                               |                 | 861                         | 861     |
| Purchased receivables   |                    |                                |                                 |                                 |                                  |                              |                               |                 | 790                         | 790     |
| Investments in associates and<br>joint ventures   |                    |                                |                                 |                                 |                                  |                              |                               |                 | 697                         | 697     |
| Premises and equipment  |                    |                                |                                 |                                 |                                  |                              |                               |                 | 380                         | 380     |
| Goodwill  |                    |                                |                                 |                                 |                                  |                              |                               |                 | 1,272                       | 1,272   |
| Intangible assets   |                    |                                |                                 |                                 |                                  |                              |                               |                 | 998                         | 998     |
| Other assets <sup>(2)</sup>   | 158                | 55                             | 212                             | 89                              | 253                              | 54                           | 9                             | 44              | 732                         | 1,606   |
|   | 463                | 546                            | 522                             | 314                             | 395                              | 896                          | 1,458                         | 3,372           | 5,730                       | 13,696  |
|   | 29,590             | 9,381                          | 10,367                          | 7,198                           | 6,078                            | 19,032                       | 45,602                        | 19,908          | 58,273                      | 205,429 |

(1) Amounts collectible on demand are considered to have no specified maturity.

(2) An amount of \$790 million classified in *Other assets* as at October 31, 2014 is now presented separately in *Purchased receivables* on the Consolidated Balance Sheet.

(millions of Canadian dollars)

As at October 31, 2014

|   | 1 month<br>or less | Over 1<br>month to<br>3 months | Over 3<br>months to<br>6 months | Over 6<br>months to<br>9 months | Over 9<br>months to<br>12 months | Over 1<br>year to<br>2 years | Over 2<br>years to<br>5 years | Over 5<br>years | No<br>specified<br>maturity | Total   |
|---|--------------------|--------------------------------|---------------------------------|---------------------------------|----------------------------------|------------------------------|-------------------------------|-----------------|-----------------------------|---------|
| <b>Liabilities and equity</b>   |                    |                                |                                 |                                 |                                  |                              |                               |                 |                             |         |
| <b>Deposits<sup>(1)(2)</sup></b>  |                    |                                |                                 |                                 |                                  |                              |                               |                 |                             |         |
| Personal  | 532                | 1,029                          | 1,807                           | 1,049                           | 1,373                            | 4,586                        | 8,858                         | 876             | 24,853                      | 44,963  |
| Business and government   | 5,746              | 767                            | 143                             | 44                              | 87                               | 499                          | 316                           | 501             | 32,828                      | 40,931  |
| Deposit-taking institutions   | 436                | –                              | –                               | –                               | –                                | –                            | –                             | –               | 1,248                       | 1,684   |
| Unsecured senior debt   | 3,531              | 2,640                          | 1,253                           | 5,464                           | 3,867                            | 3,588                        | 6,253                         | 640             | –                           | 27,236  |
| Covered bonds   | –                  | –                              | –                               | –                               | –                                | 2,260                        | 1,407                         | 1,402           | –                           | 5,069   |
|   | 10,245             | 4,436                          | 3,203                           | 6,557                           | 5,327                            | 10,933                       | 16,834                        | 3,419           | 58,929                      | 119,883 |
| <b>Other</b>  |                    |                                |                                 |                                 |                                  |                              |                               |                 |                             |         |
| Acceptances   | 7,878              | 870                            | 178                             | –                               | –                                | –                            | –                             | –               | –                           | 8,926   |
| Obligations related<br>to securities sold short <sup>(3)</sup>                                    | 288                | 1,175                          | 75                              | 39                              | 95                               | 2,321                        | 3,667                         | 7,414           | 3,093                       | 18,167  |
| Obligations related to<br>securities sold under<br>repurchase agreements and<br>securities loaned | 8,146              | 1,469                          | 3,438                           | 2,415                           | –                                | –                            | –                             | –               | 1,312                       | 16,780  |
| Derivative financial<br>instruments   | 296                | 664                            | 389                             | 325                             | 160                              | 880                          | 1,432                         | 1,575           | –                           | 5,721   |
| Due to clients, dealers<br>and brokers <sup>(1)</sup>   | –                  | –                              | –                               | –                               | –                                | –                            | –                             | –               | 1,996                       | 1,996   |
| Liabilities related to transferred<br>receivables <sup>(4)</sup>                                  | 7                  | 335                            | 405                             | 367                             | 16                               | 2,223                        | 8,703                         | 5,023           | –                           | 17,079  |
| Securitization – Credit card <sup>(5)</sup>   | –                  | –                              | 330                             | 550                             | 400                              | –                            | –                             | –               | –                           | 1,280   |
| Other liabilities – Other items <sup>(1)(5)</sup>   | 228                | 53                             | 142                             | 21                              | 753                              | 2                            | 2                             | 69              | 1,944                       | 3,214   |
|   | 16,843             | 4,566                          | 4,957                           | 3,717                           | 1,424                            | 5,426                        | 13,804                        | 14,081          | 8,345                       | 73,163  |
| <b>Subordinated debt</b>  | –                  | 352                            | –                               | –                               | –                                | 515                          | 1,006                         | 8               | –                           | 1,881   |
| <b>Equity</b>   | 27,088             | 9,354                          | 8,160                           | 10,274                          | 6,751                            | 16,874                       | 31,644                        | 17,508          | 10,502                      | 10,502  |
|   |                    |                                |                                 |                                 |                                  |                              |                               |                 | 77,776                      | 205,429 |
| <b>Off-balance-sheet commitments</b>  |                    |                                |                                 |                                 |                                  |                              |                               |                 |                             |         |
| Letters of guarantee and<br>documentary letters of credit   | 102                | 715                            | 62                              | 287                             | 182                              | 363                          | 574                           | 404             | –                           | 2,689   |
| Credit card receivables <sup>(6)</sup>  | –                  | –                              | –                               | –                               | –                                | –                            | –                             | –               | 6,442                       | 6,442   |
| Backstop liquidity and credit<br>enhancement facilities <sup>(7)</sup>                            | –                  | –                              | 2,044                           | 15                              | –                                | 2,130                        | 846                           | –               | –                           | 5,035   |
| Commitments to extend credit <sup>(8)</sup>   | 725                | 868                            | 1,155                           | 1,895                           | 1,474                            | 8,104                        | 7,216                         | 439             | 19,263                      | 41,139  |
| Lease commitments and<br>other contracts  | 64                 | 125                            | 181                             | 179                             | 175                              | 486                          | 811                           | 495             | –                           | 2,516   |
| Other guarantee   | –                  | –                              | –                               | –                               | –                                | –                            | –                             | –               | 29                          | 29      |

(1) Amounts payable upon demand or notice are considered to have no specified maturity.

(2) The *Deposits* item is presented in greater detail than it is on the Consolidated Balance Sheet.

(3) Amounts have been disclosed according to the remaining contractual maturity of the underlying security.

(4) These amounts mainly include liabilities related to the securitization of mortgage loans.

(5) The *Other liabilities* item is presented in greater detail than it is on the Consolidated Balance Sheet.

(6) These amounts are unconditionally revocable at the Bank's discretion at any time.

(7) In the event of payment on one of the backstop liquidity facilities, the Bank will receive as collateral government bonds in an amount up to \$1.8 billion.

(8) These amounts include \$17.2 billion that is unconditionally revocable at the Bank's discretion at any time.

## QUARTERLY FINANCIAL INFORMATION

(millions of Canadian dollars,  
except per share amounts)

|  | 2015           |         |         | 2014    |         |         | 2013    | 2014    | 2013  |       |
|--|----------------|---------|---------|---------|---------|---------|---------|---------|-------|-------|
|  | Q3             | Q2      | Q1      | Q4      | Q3      | Q2      | Q1      | Q4      | Total | Total |
| <b>Total revenues</b>                                | <b>1,510</b>   | 1,421   | 1,410   | 1,364   | 1,460   | 1,276   | 1,364   | 1,251   | 5,464 | 5,151 |
| <b>Net income</b>                                    | <b>453</b>     | 404     | 415     | 330     | 441     | 362     | 405     | 320     | 1,538 | 1,512 |
| <b>Earnings per share (\$)</b>                       |                |         |         |         |         |         |         |         |       |       |
| Basic  | <b>1.29</b>    | 1.14    | 1.17    | 0.92    | 1.26    | 1.02    | 1.16    | 0.91    | 4.36  | 4.34  |
| Diluted  | <b>1.28</b>    | 1.13    | 1.16    | 0.91    | 1.24    | 1.01    | 1.15    | 0.90    | 4.32  | 4.31  |
| <b>Dividends per common share (\$)</b>               | <b>0.52</b>    | 0.50    | 0.50    | 0.48    | 0.48    | 0.46    | 0.46    | 0.44    | 1.88  | 1.70  |
| <b>Return on common<br/>shareholders' equity (%)</b> | <b>18.8</b>    | 17.6    | 17.8    | 14.3    | 20.1    | 17.4    | 19.8    | 15.8    | 17.9  | 20.1  |
| <b>Total assets</b>                                  | <b>215,560</b> | 207,123 | 214,474 | 205,429 | 198,822 | 194,289 | 195,300 | 188,219 |       |       |
| <b>Impaired loans, net</b>                           | <b>254</b>     | 249     | 194     | 248     | 184     | 191     | 194     | 183     |       |       |
| <b>Per common share (\$)</b>                         |                |         |         |         |         |         |         |         |       |       |
| Book value   | <b>27.60</b>   | 27.01   | 26.33   | 25.76   | 25.18   | 24.41   | 23.68   | 22.97   |       |       |
| Share price  |                |         |         |         |         |         |         |         |       |       |
| High   | <b>50.01</b>   | 49.15   | 55.06   | 53.88   | 49.15   | 45.73   | 46.86   | 45.24   |       |       |
| Low  | <b>43.78</b>   | 45.02   | 44.21   | 48.16   | 45.19   | 41.60   | 41.72   | 38.86   |       |       |

# INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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(unaudited)

|  |    |
|--|----|
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## CONSOLIDATED BALANCE SHEETS

(unaudited) (millions of Canadian dollars)

|  | As at July 31, 2015 | As at October 31, 2014 |
|--|---------------------|------------------------|
| <b>Assets</b>  |                     |                        |
| <b>Cash and deposits with financial institutions</b>                                     | 6,556               | 8,086                  |
| <b>Securities</b> (Notes 4 and 5)  |                     |                        |
| At fair value through profit or loss   | 42,668              | 43,200                 |
| Available-for-sale   | 13,166              | 9,753                  |
|  | 55,834              | 52,953                 |
| <b>Securities purchased under reverse repurchase agreements and securities borrowed</b>  | 19,413              | 24,525                 |
| <b>Loans</b> (Note 6)  |                     |                        |
| Residential mortgage   | 42,200              | 39,300                 |
| Personal and credit card   | 31,377              | 29,996                 |
| Business and government  | 30,507              | 28,551                 |
|  | 104,084             | 97,847                 |
| Customers' liability under acceptances   | 9,267               | 8,926                  |
| Allowances for credit losses   | (561)               | (604)                  |
|  | 112,790             | 106,169                |
| <b>Other</b>   |                     |                        |
| Derivative financial instruments   | 12,382              | 7,092                  |
| Due from clients, dealers and brokers  | 531                 | 861                    |
| Purchased receivables  | 1,369               | 790                    |
| Investments in associates and joint ventures (Note 22)                                   | 820                 | 697                    |
| Premises and equipment (Note 22)   | 1,861               | 380                    |
| Goodwill   | 1,277               | 1,272                  |
| Intangible assets  | 1,043               | 998                    |
| Other assets (Note 8)  | 1,684               | 1,606                  |
|  | 20,967              | 13,696                 |
|  | 215,560             | 205,429                |
| <b>Liabilities and equity</b>  |                     |                        |
| <b>Deposits</b> (Notes 4 and 9)  |                     |                        |
| Personal   | 45,825              | 44,963                 |
| Business and government  | 74,638              | 67,364                 |
| Deposit-taking institutions  | 7,143               | 7,556                  |
|  | 127,606             | 119,883                |
| <b>Other</b>   |                     |                        |
| Acceptances  | 9,267               | 8,926                  |
| Obligations related to securities sold short   | 17,043              | 18,167                 |
| Obligations related to securities sold under repurchase agreements and securities loaned | 14,697              | 16,780                 |
| Derivative financial instruments   | 9,521               | 5,721                  |
| Due to clients, dealers and brokers  | 1,826               | 1,996                  |
| Liabilities related to transferred receivables (Notes 4 and 7)                           | 18,927              | 17,079                 |
| Other liabilities (Note 10)  | 4,227               | 4,494                  |
|  | 75,508              | 73,163                 |
| <b>Subordinated debt</b> (Note 11)   | 1,530               | 1,881                  |
| <b>Equity</b>  |                     |                        |
| <b>Equity attributable to the Bank's shareholders</b> (Notes 13 and 17)                  |                     |                        |
| Preferred shares   | 1,023               | 1,223                  |
| Common shares  | 2,313               | 2,293                  |
| Contributed surplus  | 62                  | 52                     |
| Retained earnings  | 6,500               | 5,850                  |
| Accumulated other comprehensive income   | 234                 | 289                    |
|  | 10,132              | 9,707                  |
| <b>Non-controlling interests</b> (Note 14)   | 784                 | 795                    |
|  | 10,916              | 10,502                 |
|  | 215,560             | 205,429                |

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

## CONSOLIDATED STATEMENTS OF INCOME

(unaudited) (millions of Canadian dollars)

|  | Quarter ended July 31 |              | Nine months ended July 31 |              |
|--|-----------------------|--------------|---------------------------|--------------|
|  | 2015                  | 2014         | 2015                      | 2014         |
| <b>Interest income</b>                                   |                       |              |                           |              |
| Loans  | 892                   | 867          | 2,654                     | 2,523        |
| Securities at fair value through profit or loss          | 174                   | 267          | 521                       | 772          |
| Available-for-sale securities                            | 65                    | 40           | 209                       | 139          |
| Deposits with financial institutions                     | 7                     | 8            | 20                        | 20           |
|  | <b>1,138</b>          | <b>1,182</b> | <b>3,404</b>              | <b>3,454</b> |
| <b>Interest expense</b>                                  |                       |              |                           |              |
| Deposits   | 332                   | 316          | 1,005                     | 896          |
| Liabilities related to transferred receivables           | 105                   | 101          | 313                       | 295          |
| Subordinated debt  | 15                    | 19           | 45                        | 57           |
| Other  | 25                    | 106          | 84                        | 303          |
|  | <b>477</b>            | <b>542</b>   | <b>1,447</b>              | <b>1,551</b> |
| <b>Net interest income</b>                               | <b>661</b>            | <b>640</b>   | <b>1,957</b>              | <b>1,903</b> |
| <b>Non-interest income</b>                               |                       |              |                           |              |
| Underwriting and advisory fees                           | 113                   | 116          | 304                       | 284          |
| Securities brokerage commissions                         | 66                    | 83           | 214                       | 255          |
| Mutual fund revenues                                     | 84                    | 65           | 238                       | 184          |
| Trust service revenues                                   | 113                   | 99           | 331                       | 282          |
| Credit fees  | 110                   | 104          | 305                       | 289          |
| Card revenues  | 36                    | 39           | 100                       | 99           |
| Deposit and payment service charges                      | 62                    | 59           | 175                       | 175          |
| Trading revenues (losses) (Note 16)                      | 62                    | 81           | 179                       | 126          |
| Gains (losses) on available-for-sale securities, net     | 29                    | 21           | 92                        | 60           |
| Insurance revenues, net                                  | 34                    | 27           | 81                        | 82           |
| Foreign exchange revenues, other than trading            | 24                    | 20           | 67                        | 66           |
| Share in the net income of associates and joint ventures | 17                    | 20           | 17                        | 34           |
| Other  | 99                    | 86           | 281                       | 261          |
|  | <b>849</b>            | <b>820</b>   | <b>2,384</b>              | <b>2,197</b> |
| <b>Total revenues</b>                                    | <b>1,510</b>          | <b>1,460</b> | <b>4,341</b>              | <b>4,100</b> |
| <b>Provisions for credit losses</b> (Note 6)             | <b>56</b>             | <b>49</b>    | <b>167</b>                | <b>151</b>   |
|  | <b>1,454</b>          | <b>1,411</b> | <b>4,174</b>              | <b>3,949</b> |
| <b>Non-interest expenses</b>                             |                       |              |                           |              |
| Compensation and employee benefits                       | 557                   | 549          | 1,643                     | 1,538        |
| Occupancy  | 58                    | 57           | 171                       | 168          |
| Technology   | 121                   | 113          | 409                       | 326          |
| Communications   | 17                    | 18           | 53                        | 51           |
| Professional fees  | 61                    | 58           | 168                       | 166          |
| Other  | 92                    | 84           | 261                       | 245          |
|  | <b>906</b>            | <b>879</b>   | <b>2,705</b>              | <b>2,494</b> |
| <b>Income before income taxes</b>                        | <b>548</b>            | <b>532</b>   | <b>1,469</b>              | <b>1,455</b> |
| Income taxes   | 95                    | 91           | 197                       | 247          |
| <b>Net income</b>  | <b>453</b>            | <b>441</b>   | <b>1,272</b>              | <b>1,208</b> |
| <b>Net income attributable to</b>                        |                       |              |                           |              |
| Preferred shareholders                                   | 11                    | 11           | 34                        | 30           |
| Common shareholders                                      | 425                   | 412          | 1,187                     | 1,127        |
| Bank shareholders  | 436                   | 423          | 1,221                     | 1,157        |
| Non-controlling interests                                | 17                    | 18           | 51                        | 51           |
|  | <b>453</b>            | <b>441</b>   | <b>1,272</b>              | <b>1,208</b> |
| <b>Earnings per share</b> (dollars) (Note 20)            |                       |              |                           |              |
| Basic  | 1.29                  | 1.26         | 3.61                      | 3.44         |
| Diluted  | 1.28                  | 1.24         | 3.56                      | 3.41         |
| <b>Dividends per common share</b> (dollars)              | <b>0.52</b>           | <b>0.48</b>  | <b>1.52</b>               | <b>1.40</b>  |

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(unaudited) (millions of Canadian dollars)

|   | Quarter ended July 31 |             | Nine months ended July 31 |              |
|---|-----------------------|-------------|---------------------------|--------------|
|   | 2015                  | 2014        | 2015                      | 2014         |
| <b>Net income</b>   | <b>453</b>            | <b>441</b>  | <b>1,272</b>              | <b>1,208</b> |
| <b>Other comprehensive income, net of income taxes</b>  |                       |             |                           |              |
| <b>Items that may be subsequently reclassified to net income</b>                                |                       |             |                           |              |
| <b>Net foreign currency translation adjustments</b>   |                       |             |                           |              |
| Net unrealized foreign currency translation gains (losses) on investments in foreign operations | 106                   | (30)        | 124                       | 46           |
| Impact of hedging net foreign currency translation gains (losses)                               | (84)                  | 22          | (114)                     | (38)         |
|   | 22                    | (8)         | 10                        | 8            |
| <b>Net change in available-for-sale securities</b>  |                       |             |                           |              |
| Net unrealized gains (losses) on available-for-sale securities                                  | (14)                  | 26          | 46                        | 93           |
| Net (gains) losses on available-for-sale securities reclassified to net income                  | (22)                  | (20)        | (84)                      | (56)         |
|   | (36)                  | 6           | (38)                      | 37           |
| <b>Net change in cash flow hedges</b>   |                       |             |                           |              |
| Net gains (losses) on derivative financial instruments designated as cash flow hedges           | (43)                  | 44          | (17)                      | 51           |
| Net (gains) losses on designated derivative financial instruments reclassified to net income    | (3)                   | (3)         | (9)                       | (9)          |
|   | (46)                  | 41          | (26)                      | 42           |
| <b>Share in the other comprehensive income of associates and joint ventures</b>                 | <b>(1)</b>            | <b>-</b>    | <b>2</b>                  | <b>-</b>     |
| <b>Item that will not be subsequently reclassified to net income</b>                            |                       |             |                           |              |
| <b>Remeasurements of pension plans and other post-employment benefit plans</b>                  | <b>16</b>             | <b>(65)</b> | <b>(6)</b>                | <b>(30)</b>  |
| <b>Total other comprehensive income, net of income taxes</b>                                    | <b>(45)</b>           | <b>(26)</b> | <b>(58)</b>               | <b>57</b>    |
| <b>Comprehensive income</b>   | <b>408</b>            | <b>415</b>  | <b>1,214</b>              | <b>1,265</b> |
| <b>Comprehensive income attributable to</b>   |                       |             |                           |              |
| Bank shareholders   | 382                   | 398         | 1,160                     | 1,213        |
| Non-controlling interests   | 26                    | 17          | 54                        | 52           |
|   | 408                   | 415         | 1,214                     | 1,265        |

### INCOME TAXES – OTHER COMPREHENSIVE INCOME

The following table presents the income tax expense or recovery for each component of other comprehensive income.

|   | Quarter ended July 31 |             | Nine months ended July 31 |             |
|---|-----------------------|-------------|---------------------------|-------------|
|   | 2015                  | 2014        | 2015                      | 2014        |
| <b>Net foreign currency translation adjustments</b>   |                       |             |                           |             |
| Net unrealized foreign currency translation gains (losses) on investments in foreign operations | 4                     | (1)         | 6                         | 2           |
| Impact of hedging net foreign currency translation gains (losses)                               | (20)                  | 8           | (20)                      | (10)        |
|   | (16)                  | 7           | (14)                      | (8)         |
| <b>Net change in available-for-sale securities</b>  |                       |             |                           |             |
| Net unrealized gains (losses) on available-for-sale securities                                  | (4)                   | 10          | 19                        | 35          |
| Net (gains) losses on available-for-sale securities reclassified to net income                  | (8)                   | (8)         | (31)                      | (22)        |
|   | (12)                  | 2           | (12)                      | 13          |
| <b>Net change in cash flow hedges</b>   |                       |             |                           |             |
| Net gains (losses) on derivative financial instruments designated as cash flow hedges           | (16)                  | 17          | (7)                       | 19          |
| Net (gains) losses on designated derivative financial instruments reclassified to net income    | (1)                   | (1)         | (3)                       | (3)         |
|   | (17)                  | 16          | (10)                      | 16          |
| <b>Remeasurements of pension plans and other post-employment benefit plans</b>                  | <b>5</b>              | <b>(24)</b> | <b>(3)</b>                | <b>(11)</b> |
|   | (40)                  | 1           | (39)                      | 10          |

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(unaudited) (millions of Canadian dollars)

|   | Nine months ended July 31 |       |
|---|---------------------------|-------|
|   | 2015                      | 2014  |
| <b>Preferred shares at beginning</b>  | <b>1,223</b>              | 677   |
| Issuance of Series 30 preferred shares  | –                         | 350   |
| Redemption of Series 16, 24 and 26 preferred shares for cancellation                              | (200)                     | (104) |
| <b>Preferred shares at end</b>  | <b>1,023</b>              | 923   |
| <b>Common shares at beginning</b>   | <b>2,293</b>              | 2,160 |
| Issuances of common shares  |                           |       |
| Stock Option Plan   | 35                        | 74    |
| Impact of shares purchased or sold for trading  | (15)                      | 3     |
| <b>Common shares at end</b>   | <b>2,313</b>              | 2,237 |
| <b>Contributed surplus at beginning</b>   | <b>52</b>                 | 58    |
| Stock option expense (Note 17)  | 15                        | 11    |
| Stock options exercised   | (4)                       | (10)  |
| Other   | (1)                       | 16    |
| <b>Contributed surplus at end</b>   | <b>62</b>                 | 75    |
| <b>Retained earnings at beginning</b>   | <b>5,850</b>              | 5,055 |
| Net income attributable to the Bank's shareholders  | 1,221                     | 1,157 |
| Dividends (Note 13)   |                           |       |
| Preferred shares  | (34)                      | (30)  |
| Common shares   | (501)                     | (458) |
| Share issuance expenses   | –                         | (7)   |
| Remeasurements of pension plans and other post-employment benefit plans                           | (6)                       | (30)  |
| Impact of a financial liability resulting from a put option written to a non-controlling interest | (30)                      | (27)  |
| <b>Retained earnings at end</b>   | <b>6,500</b>              | 5,660 |
| <b>Accumulated other comprehensive income at beginning</b>  | <b>289</b>                | 214   |
| Net foreign currency translation adjustments  | 10                        | 8     |
| Net change in unrealized gains (losses) on available-for-sale securities                          | (38)                      | 37    |
| Net change in gains (losses) on cash flow hedges  | (29)                      | 41    |
| Share in the other comprehensive income of associates and joint ventures                          | 2                         | –     |
| <b>Accumulated other comprehensive income at end</b>  | <b>234</b>                | 300   |
| <b>Equity attributable to the Bank's shareholders</b>   | <b>10,132</b>             | 9,195 |
| <b>Non-controlling interests at beginning</b>   | <b>795</b>                | 789   |
| Net income attributable to non-controlling interests  | 51                        | 51    |
| Other comprehensive income attributable to non-controlling interests                              | 3                         | 1     |
| Distributions to non-controlling interests  | (65)                      | (63)  |
| <b>Non-controlling interests at end</b>   | <b>784</b>                | 778   |
| <b>Equity</b>   | <b>10,916</b>             | 9,973 |

### ACCUMULATED OTHER COMPREHENSIVE INCOME

|  | As at July 31, 2015 | As at July 31, 2014 |
|--|---------------------|---------------------|
| <b>Accumulated other comprehensive income</b>                            |                     |                     |
| Net foreign currency translation adjustments                             | 7                   | 2                   |
| Net unrealized gains (losses) on available-for-sale securities           | 130                 | 209                 |
| Net gains (losses) on instruments designated as cash flow hedges         | 94                  | 88                  |
| Share in the other comprehensive income of associates and joint ventures | 3                   | 1                   |
|  | <b>234</b>          | 300                 |

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited) (millions of Canadian dollars)

|  | Nine months ended July 31 |              |
|--|---------------------------|--------------|
|  | 2015                      | 2014         |
| <b>Cash flows from operating activities</b>  |                           |              |
| Net income   | 1,272                     | 1,208        |
| Adjustments for  |                           |              |
| Provisions for credit losses   | 167                       | 151          |
| Amortization of premises and equipment and intangible assets                             | 196                       | 121          |
| Impairment losses on intangible assets   | 46                        | –            |
| Gain on the disposal of shares of Fiera Capital Corporation (Note 22)                    | (34)                      | –            |
| Deferred taxes   | 21                        | 30           |
| Translation adjustment on foreign currency denominated subordinated debt                 | 1                         | 1            |
| Losses (gains) on sales of available-for-sale securities, net                            | (104)                     | (66)         |
| Impairment losses on available-for-sale securities                                       | 12                        | 6            |
| Share in the net income of associates and joint ventures                                 | (17)                      | (34)         |
| Stock option expense   | 15                        | 11           |
| Change in operating assets and liabilities   |                           |              |
| Securities at fair value through profit or loss  | 532                       | (1,632)      |
| Securities purchased under reverse repurchase agreements and securities borrowed         | 5,112                     | (570)        |
| Loans, net of securitization   | (4,599)                   | (5,458)      |
| Investments in associates and joint ventures   | (186)                     | 41           |
| Deposits   | 7,723                     | 11,453       |
| Obligations related to securities sold short   | (1,124)                   | (2,660)      |
| Obligations related to securities sold under repurchase agreements and securities loaned | (2,083)                   | 598          |
| Derivative financial instruments, net  | (1,491)                   | (727)        |
| Due from and to clients, dealers and brokers, net  | 160                       | (207)        |
| Purchased receivables  | (579)                     | (335)        |
| Interest and dividends receivable and interest payable                                   | (37)                      | (69)         |
| Current tax assets and liabilities   | (120)                     | 59           |
| Other items  | (1,507)                   | (179)        |
|  | <b>3,376</b>              | <b>1,742</b> |
| <b>Cash flows from financing activities</b>  |                           |              |
| Issuance of preferred shares   | –                         | 350          |
| Redemption of preferred shares for cancellation  | (200)                     | (104)        |
| Issuance of common shares  | 16                        | 67           |
| Redemption of subordinated debt  | (350)                     | (526)        |
| Share issuance expenses  | –                         | (7)          |
| Dividends paid   | (534)                     | (471)        |
| Distributions to non-controlling interests   | (65)                      | (63)         |
|  | <b>(1,133)</b>            | <b>(754)</b> |
| <b>Cash flows from investing activities</b>  |                           |              |
| Acquisition of TD Waterhouse Institutional Services                                      | –                         | 722          |
| Disposal of shares of Fiera Capital Corporation (Note 22)                                | 114                       | –            |
| Purchases of available-for-sale securities   | (6,921)                   | (4,060)      |
| Maturities of available-for-sale securities  | 489                       | 337          |
| Sales of available-for-sale securities   | 3,617                     | 4,266        |
| Net change in tangible assets leased under operating leases                              | (1,465)                   | –            |
| Net change in premises and equipment   | (73)                      | (89)         |
| Net change in intangible assets  | (170)                     | (92)         |
|  | <b>(4,409)</b>            | <b>1,084</b> |
| <b>Impact of currency rate movements on cash and cash equivalents</b>                    | <b>636</b>                | <b>244</b>   |
| <b>Increase (decrease) in cash and cash equivalents</b>                                  | <b>(1,530)</b>            | <b>2,316</b> |
| Cash and cash equivalents at beginning   | 8,086                     | 3,596        |
| <b>Cash and cash equivalents at end<sup>(1)</sup></b>                                    | <b>6,556</b>              | <b>5,912</b> |
| <b>Supplementary information about cash flows from operating activities</b>              |                           |              |
| Interest paid  | 1,574                     | 1,653        |
| Interest and dividends received  | 3,493                     | 3,487        |
| Income taxes paid  | 191                       | 252          |

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

(1) This item is the equivalent of Consolidated Balance Sheet item *Cash and deposits with financial institutions*. It includes an amount of \$1.3 billion as at July 31, 2015 (\$1.0 billion as at October 31, 2014) for which there are restrictions. In addition, \$3 million was held in escrow as at July 31, 2015 (\$2 million as at October 31, 2014).

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited) (millions of Canadian dollars)

|                |   |    |                |  |    |
|----------------|---|----|----------------|--|----|
| <b>Note 1</b>  | Basis of Presentation   | 45 | <b>Note 13</b> | Share Capital  | 64 |
| <b>Note 2</b>  | Accounting Policy Changes   | 45 | <b>Note 14</b> | Non-Controlling Interests  | 65 |
| <b>Note 3</b>  | Fair Value of Financial Instruments                                   | 47 | <b>Note 15</b> | Capital Disclosure   | 65 |
| <b>Note 4</b>  | Financial Instruments Designated at Fair Value Through Profit or Loss | 56 | <b>Note 16</b> | Trading Activity Revenues  | 66 |
| <b>Note 5</b>  | Securities  | 57 | <b>Note 17</b> | Share-Based Payments   | 66 |
| <b>Note 6</b>  | Loans   | 58 | <b>Note 18</b> | Employee Benefits – Pension Plans and Other Post-Employment<br>Benefit Plans | 67 |
| <b>Note 7</b>  | Financial Assets Transferred But Not Derecognized                     | 61 | <b>Note 19</b> | Structured Entities  | 68 |
| <b>Note 8</b>  | Other Assets  | 62 | <b>Note 20</b> | Earnings Per Share   | 69 |
| <b>Note 9</b>  | Deposits  | 62 | <b>Note 21</b> | Segment Disclosures  | 70 |
| <b>Note 10</b> | Other Liabilities   | 62 | <b>Note 22</b> | Acquisitions and Disposal  | 71 |
| <b>Note 11</b> | Subordinated Debt   | 62 | <b>Note 23</b> | Events After the Consolidated Balance Sheet Date                             | 71 |
| <b>Note 12</b> | Hedging Activities  | 63 |                |  |    |

### NOTE 1 – BASIS OF PRESENTATION

On August 25, 2015, the Board of Directors authorized the publication of the Bank's unaudited interim condensed consolidated financial statements (the consolidated financial statements) for the quarter ended July 31, 2015.

The Bank's consolidated financial statements have been prepared in accordance with section 308(4) of the *Bank Act* (Canada), which states that, except as otherwise specified by the Office of the Superintendent of Financial Institutions (Canada) (OSFI), the financial statements are to be prepared in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB) and set out in the CPA Canada Handbook. None of the OSFI accounting requirements are exceptions to IFRS.

These consolidated financial statements have been prepared in accordance with IAS 34 – *Interim Financial Reporting* using the accounting policies described in Note 1 to the audited annual consolidated financial statements for the year ended October 31, 2014, except for the accounting policy changes described below in Note 2. Future accounting policy changes are also presented in Note 2. Since these consolidated financial statements do not include all of the annual financial statement disclosures required under IFRS, they should be read in conjunction with the audited annual consolidated financial statements and accompanying notes for the year ended October 31, 2014.

The consolidated financial statements are presented in Canadian dollars, which is the Bank's functional and presentation currency.

### NOTE 2 – ACCOUNTING POLICY CHANGES

#### Accounting Policy Changes

As at November 1, 2014, the Bank adopted an amended standard as well as a new interpretation, as described below.

##### IAS 32 – *Financial Instruments: Presentation*

IAS 32 was amended to clarify the requirements for offsetting financial assets and financial liabilities in order to reduce inconsistencies in current practice. Retrospective adoption of these amendments had no significant impact on the Bank's consolidated financial statements.

##### IFRIC Interpretation 21 – *Levies*

IFRIC Interpretation 21 clarifies the timing of the recognition of a liability to pay a levy imposed by a government that is accounted for in accordance with IAS 37 – *Provisions, Contingent Liabilities and Contingent Assets*. The interpretation states that the obligating event, as set out in the relevant legislation, is the trigger for recognizing the liability. Therefore, if the obligating event occurs at a point in time, the liability is recognized at that point in time; if the obligating event occurs over a given period of time, the liability is recognized progressively over that period of time. Retrospective adoption of this interpretation had no significant impact on the Bank's consolidated financial statements.

## NOTE 2 – ACCOUNTING POLICY CHANGES (cont.)

### Future Accounting Policy Changes

The Bank is currently assessing the impact that adoption of the following standards will have on its consolidated financial statements.

#### Effective Date – Early Adoption on November 1, 2017

##### IFRS 9 – *Financial Instruments*

In July 2014, the IASB issued a complete and final version of IFRS 9, which replaces the current standard on financial instruments. IFRS 9 sets out requirements for the classification and measurement of financial assets and financial liabilities, for the impairment of financial assets, and for general hedge accounting. Macro hedge accounting has been decoupled from IFRS 9 and will be considered and issued as a separate standard. IFRS 9 provides a single model for financial asset classification and measurement that is based on contractual cash flow characteristics and on the business model for holding financial assets. With respect to measuring financial liabilities designated at fair value through profit or loss, the standard prescribes that fair value changes attributable to an entity's own credit risk be accounted for in *Other comprehensive income* unless the changes offset amounts recognized in *Net income*.

IFRS 9 also introduces a new, single impairment model for financial assets not measured at fair value through profit or loss that requires recognition of expected credit losses rather than incurred losses as applied under the current standard. This model requires the recognition of 12-month expected credit losses as of the initial recognition date of a financial asset and recognition of lifetime expected losses if the financial instrument's credit risk has increased significantly since initial recognition.

As for the new hedge accounting model, it provides better alignment of hedge accounting with risk management activities. However, the current hedge accounting requirements may continue to be applied until the IASB finalizes its macro hedge accounting project.

The IASB requires IFRS 9 to be applied as of November 1, 2018 but permits early adoption. However, on January 9, 2015, OSFI issued the final version of the advisory, *Early Adoption of IFRS 9 Financial Instruments for Domestic Systemically Important Banks*, stating that it expects Domestic Systemically Important Banks, a group that includes the Bank, to adopt IFRS 9 as of November 1, 2017. As for the IFRS 9 provisions regarding own credit risk, OSFI has been permitting early adoption since February 2014. In general, IFRS 9 is to be applied retrospectively.

#### Effective Date – November 1, 2018

##### IFRS 15 – *Revenue from Contracts with Customers*

In May 2014, the IASB issued a new standard, IFRS 15, which replaces the current revenue recognition standards and interpretations. IFRS 15 provides a single comprehensive model to use when accounting for revenue arising from contracts with customers. The new model applies to all contracts with customers except those that are within the scope of other IFRS standards such as leases, insurance contracts and financial instruments. IFRS 15 is to be applied retrospectively.

At its meeting on July 22, 2015, the IASB unanimously confirmed its proposal to defer the effective date of IFRS 15 to fiscal years beginning on or after January 1, 2018. Early application of IFRS 15 is still permitted.

## NOTE 3 – FAIR VALUE OF FINANCIAL INSTRUMENTS

### Fair Value and Carrying Value of Financial Instruments by Category

Financial assets and financial liabilities are recognized on the Consolidated Balance Sheet at fair value or at amortized cost in accordance with the categories set out in the accounting framework for financial instruments. The Bank did not classify any financial assets as held to maturity.

|  | Carrying value and fair value  |   |                    | Carrying value  | Fair value  | As at July 31, 2015  |                  |
|--|--|---|--------------------|---|---|----------------------|------------------|
|  | Financial instruments classified as at fair value through profit or loss | Financial instruments designated at fair value through profit or loss | Available-for-sale | Loans and receivables and financial liabilities at amortized cost | Loans and receivables and financial liabilities at amortized cost | Total carrying value | Total fair value |
| <b>Financial assets</b>  |  |   |                    |   |   |                      |                  |
| <b>Cash and deposits with financial institutions</b>                                     | –  | –   | –                  | 6,556   | 6,556   | 6,556                | 6,556            |
| <b>Securities</b>  | 40,455   | 2,213   | 13,166             | –   | –   | 55,834               | 55,834           |
| <b>Securities purchased under reverse repurchase agreements and securities borrowed</b>  | –  | 664   | –                  | 18,749  | 18,749  | 19,413               | 19,413           |
| <b>Loans and acceptances</b>   | 4,010  | 149   | –                  | 108,631   | 109,618   | 112,790              | 113,777          |
| <b>Other</b>   |  |   |                    |   |   |                      |                  |
| Derivative financial instruments   | 12,382   | –   | –                  | –   | –   | 12,382               | 12,382           |
| Due from clients, dealers and brokers  | –  | –   | –                  | 531   | 531   | 531                  | 531              |
| Purchased receivables  | –  | –   | –                  | 1,369   | 1,369   | 1,369                | 1,369            |
| Other assets   | –  | –   | –                  | 365   | 365   | 365                  | 365              |
| <b>Financial liabilities</b>   |  |   |                    |   |   |                      |                  |
| <b>Deposits</b>  | –  | 3,009   | –                  | 124,597 <sup>(1)</sup>  | 125,004   | 127,606              | 128,013          |
| <b>Other</b>   |  |   |                    |   |   |                      |                  |
| Acceptances  | –  | –   | –                  | 9,267   | 9,267   | 9,267                | 9,267            |
| Obligations related to securities sold short   | 17,043   | –   | –                  | –   | –   | 17,043               | 17,043           |
| Obligations related to securities sold under repurchase agreements and securities loaned | –  | –   | –                  | 14,697  | 14,697  | 14,697               | 14,697           |
| Derivative financial instruments   | 9,521  | –   | –                  | –   | –   | 9,521                | 9,521            |
| Due to clients, dealers and brokers  | –  | –   | –                  | 1,826   | 1,826   | 1,826                | 1,826            |
| Liabilities related to transferred receivables   | –  | 5,977   | –                  | 12,950  | 13,097  | 18,927               | 19,074           |
| Other liabilities  | 60   | –   | –                  | 2,158   | 2,170   | 2,218                | 2,230            |
| <b>Subordinated debt</b>   | –  | –   | –                  | 1,530   | 1,539   | 1,530                | 1,539            |

(1) Including embedded derivative financial instruments.

**NOTE 3 – FAIR VALUE OF FINANCIAL INSTRUMENTS (cont.)**

|  | Carrying value and fair value  |   |                    | Carrying value  | Fair value  | As at October 31, 2014 |                  |
|--|--|---|--------------------|---|---|------------------------|------------------|
|  | Financial instruments classified as at fair value through profit or loss | Financial instruments designated at fair value through profit or loss | Available-for-sale | Loans and receivables and financial liabilities at amortized cost | Loans and receivables and financial liabilities at amortized cost | Total carrying value   | Total fair value |
| <b>Financial assets</b>  |  |   |                    |   |   |                        |                  |
| <b>Cash and deposits with financial institutions</b>                                     | –  | –   | –                  | 8,086   | 8,086   | 8,086                  | 8,086            |
| <b>Securities</b>  | 40,560   | 2,640   | 9,753              | –   | –   | 52,953                 | 52,953           |
| <b>Securities purchased under reverse repurchase agreements and securities borrowed</b>  | –  | 415   | –                  | 24,110  | 24,110  | 24,525                 | 24,525           |
| <b>Loans and acceptances</b>   | 2,762  | 121   | –                  | 103,286   | 103,956   | 106,169                | 106,839          |
| <b>Other</b>   |  |   |                    |   |   |                        |                  |
| Derivative financial instruments   | 7,092  | –   | –                  | –   | –   | 7,092                  | 7,092            |
| Due from clients, dealers and brokers  | –  | –   | –                  | 861   | 861   | 861                    | 861              |
| Purchased receivables  | –  | –   | –                  | 790   | 790   | 790                    | 790              |
| Other assets <sup>(1)</sup>  | –  | –   | –                  | 454   | 454   | 454                    | 454              |
| <b>Financial liabilities</b>   |  |   |                    |   |   |                        |                  |
| <b>Deposits</b>  | –  | 2,524   |                    | 117,359 <sup>(2)</sup>  | 117,707   | 119,883                | 120,231          |
| <b>Other</b>   |  |   |                    |   |   |                        |                  |
| Acceptances  | –  | –   |                    | 8,926   | 8,926   | 8,926                  | 8,926            |
| Obligations related to securities sold short   | 18,167   | –   |                    | –   | –   | 18,167                 | 18,167           |
| Obligations related to securities sold under repurchase agreements and securities loaned | –  | –   |                    | 16,780  | 16,780  | 16,780                 | 16,780           |
| Derivative financial instruments   | 5,721  | –   |                    | –   | –   | 5,721                  | 5,721            |
| Due to clients, dealers and brokers  | –  | –   |                    | 1,996   | 1,996   | 1,996                  | 1,996            |
| Liabilities related to transferred receivables   | –  | 6,127   |                    | 10,952  | 11,067  | 17,079                 | 17,194           |
| Other liabilities  | 133  | –   |                    | 2,224   | 2,243   | 2,357                  | 2,376            |
| <b>Subordinated debt</b>   | –  | –   |                    | 1,881   | 1,904   | 1,881                  | 1,904            |

(1) An amount of \$790 million classified in *Other assets* as at October 31, 2014 is now presented separately in *Purchased receivables* on the Consolidated Balance Sheet.

(2) Including embedded derivative financial instruments.

## Establishing Fair Value

The fair value of a financial instrument is the price that would be received to sell a financial asset or paid to transfer a financial liability in an orderly transaction in the principal market at the measurement date under current market conditions (i.e., an exit price).

Unadjusted quoted prices in active markets provide the best evidence of fair value. When there is no quoted price in an active market, the Bank applies other valuation techniques that maximize the use of relevant observable inputs and that minimize the use of unobservable inputs. Such valuation techniques include the following: using information available from recent market transactions, referring to the current fair value of a comparable financial instrument, applying discounted cash flow analysis, applying option pricing models, or relying on any other valuation technique that is commonly used by market participants and has proven to yield reliable estimates. Judgment is required when applying many of the valuation techniques.

Fair value is established in accordance with a rigorous control framework. The Bank has policies and procedures that govern the process for determining fair value. The Bank's valuation governance structure has remained largely unchanged from that described in Notes 3 and 6 to the audited annual consolidated financial statements for the year ended October 31, 2014. The valuation techniques used to determine the fair value of financial assets and liabilities are also described in those notes, and no significant changes have been made to the valuation techniques.

## Financial Instruments Recorded at Fair Value on the Consolidated Balance Sheet

### Hierarchy of Fair Value Measurements

IFRS establishes a fair value hierarchy that classifies the inputs used in financial instrument fair value measurement techniques according to three levels. This fair value hierarchy requires observable market inputs to be used whenever such inputs exist. According to the hierarchy, the highest level of inputs are unadjusted quoted prices in active markets for identical instruments and the lowest level of inputs are unobservable inputs. If inputs from different levels of the hierarchy are used, the financial instrument is classified in the same level as the lowest level input that is significant to the fair value measurement. For additional information, see Note 3 to the audited annual consolidated financial statements for the year ended October 31, 2014.

Transfers of financial instruments between Levels 1 and 2 and transfers to (or from) Level 3 are deemed to have taken place at the beginning of the period. Significant transfers can occur between the fair value hierarchy levels due to new information on inputs used to determine fair value and the observable nature of those inputs.

During the quarter ended July 31, 2015, \$42 million in securities classified at fair value through profit and loss were transferred from Level 2 to Level 1 resulting from changing market conditions (no significant transfers for the quarter ended July 31, 2014). During the nine months ended July 31, 2015, \$112 million in securities classified as at fair value through profit and loss were transferred from Level 2 to Level 1 resulting from changing market conditions (no significant transfers for the nine months ended July 31, 2014). In addition, during the nine-month periods ended July 31, 2015 and 2014, financial instruments were transferred to (or from) Level 3 due to changes in the availability of observable market inputs resulting from changing market conditions.

The following tables show financial instruments recorded at fair value on the Consolidated Balance Sheet according to the fair value hierarchy.

|   | As at July 31, 2015 |         |         | Total financial assets/liabilities at fair value |
|---|---------------------|---------|---------|--|
|   | Level 1             | Level 2 | Level 3 |  |
| <b>Financial assets</b>   |                     |         |         |  |
| <b>Securities</b>   |                     |         |         |  |
| <b>At fair value through profit or loss</b>   |                     |         |         |  |
| Securities issued or guaranteed by  |                     |         |         |  |
| Canada  | 1,942               | 6,281   | –       | 8,223  |
| Provinces   | –                   | 8,401   | –       | 8,401  |
| Municipalities and school boards  | –                   | 644     | –       | 644  |
| U.S. Treasury, other U.S. agencies and other foreign governments                        | 3,179               | 950     | –       | 4,129  |
| Other debt securities   | –                   | 2,421   | 633     | 3,054  |
| Equity securities   | 17,394              | 792     | 31      | 18,217   |
|   | 22,515              | 19,489  | 664     | 42,668   |
| <b>Available-for-sale</b>   |                     |         |         |  |
| Securities issued or guaranteed by  |                     |         |         |  |
| Canada  | 260                 | 5,770   | –       | 6,030  |
| Provinces   | –                   | 4,467   | –       | 4,467  |
| Municipalities and school boards  | –                   | 439     | –       | 439  |
| U.S. Treasury, other U.S. agencies and other foreign governments                        | 563                 | 27      | –       | 590  |
| Other debt securities   | –                   | 1,026   | 29      | 1,055  |
| Equity securities   | 221                 | 157     | 207     | 585  |
|   | 1,044               | 11,886  | 236     | 13,166   |
| <b>Securities purchased under reverse repurchase agreements and securities borrowed</b> | –                   | 664     | –       | 664  |
| <b>Loans and acceptances</b>  | –                   | 4,159   | –       | 4,159  |
| <b>Other</b>  |                     |         |         |  |
| Derivative financial instruments  | 106                 | 12,238  | 38      | 12,382   |
|   | 23,665              | 48,436  | 938     | 73,039   |
| <b>Financial liabilities</b>  |                     |         |         |  |
| <b>Deposits</b>   | –                   | 3,170   | 20      | 3,190  |
| <b>Other</b>  |                     |         |         |  |
| Obligations related to securities sold short  | 11,136              | 5,907   | –       | 17,043   |
| Derivative financial instruments  | 56                  | 9,371   | 94      | 9,521  |
| Liabilities related to transferred receivables  | –                   | 5,977   | –       | 5,977  |
| Other liabilities   | –                   | 60      | –       | 60   |
|   | 11,192              | 24,485  | 114     | 35,791   |

**NOTE 3 – FAIR VALUE OF FINANCIAL INSTRUMENTS (cont.)**

|   | As at October 31, 2014 |         |         |  |
|---|------------------------|---------|---------|--|
|   | Level 1                | Level 2 | Level 3 | Total financial assets/liabilities at fair value |
| <b>Financial assets</b>   |                        |         |         |  |
| <b>Securities</b>   |                        |         |         |  |
| <b>At fair value through profit or loss</b>   |                        |         |         |  |
| Securities issued or guaranteed by  |                        |         |         |  |
| Canada  | 2,376                  | 5,151   | –       | 7,527  |
| Provinces   | –                      | 8,395   | –       | 8,395  |
| Municipalities and school boards  | –                      | 740     | –       | 740  |
| U.S. Treasury, other U.S. agencies and other foreign governments                        | 1,294                  | 448     | –       | 1,742  |
| Other debt securities   | –                      | 3,667   | 1,174   | 4,841  |
| Equity securities   | 18,637                 | 1,269   | 49      | 19,955   |
|   | 22,307                 | 19,670  | 1,223   | 43,200   |
| <b>Available-for-sale</b>   |                        |         |         |  |
| Securities issued or guaranteed by  |                        |         |         |  |
| Canada  | 135                    | 4,128   | –       | 4,263  |
| Provinces   | –                      | 3,880   | –       | 3,880  |
| Municipalities and school boards  | –                      | 348     | –       | 348  |
| U.S. Treasury, other U.S. agencies and other foreign governments                        | 274                    | –       | –       | 274  |
| Other debt securities   | –                      | 408     | 89      | 497  |
| Equity securities   | 223                    | 120     | 148     | 491  |
|   | 632                    | 8,884   | 237     | 9,753  |
| <b>Securities purchased under reverse repurchase agreements and securities borrowed</b> | –                      | 415     | –       | 415  |
| <b>Loans and acceptances</b>  | –                      | 2,883   | –       | 2,883  |
| <b>Other</b>  |                        |         |         |  |
| Derivative financial instruments  | 74                     | 6,974   | 44      | 7,092  |
|   | 23,013                 | 38,826  | 1,504   | 63,343   |
| <b>Financial liabilities</b>  |                        |         |         |  |
| <b>Deposits</b>   | –                      | 2,645   | 81      | 2,726  |
| <b>Other</b>  |                        |         |         |  |
| Obligations related to securities sold short  | 12,795                 | 5,372   | –       | 18,167   |
| Derivative financial instruments  | 45                     | 5,593   | 83      | 5,721  |
| Liabilities related to transferred receivables  | –                      | 6,127   | –       | 6,127  |
| Other liabilities   | –                      | 133     | –       | 133  |
|   | 12,840                 | 19,870  | 164     | 32,874   |

## Financial Instruments Classified in Level 3

The Bank classifies financial instruments in Level 3 when the valuation technique is based on at least one significant input that is not observable in the markets or when there is a lack of liquidity in certain markets. The valuation technique may also be partly based on observable market inputs.

### Valuation Techniques Applied to Financial Instruments Classified in Level 3

#### Restructured Notes of the Master Asset Vehicle (MAV) Conduits and Other Restructured Notes

In establishing the fair value of the restructured notes of the MAV conduits, the Bank considered the quality of the underlying assets. The Bank determined fair value using a valuation technique that incorporates discounted cash flows. For the restructured notes of the MAV I and MAV II Class A-1, A-2 and B conduits, the discount rate is based 80% on the CDX.IG index tranches and 20% on a basket of securities backed by assets such as credit card receivables, Residential Mortgage-Backed Securities (RMBS), Commercial Mortgage-Backed Securities (CMBS) and automobile loans. The fair value valuation method also includes the effects of broker quotes and market conditions on the MAV II Class A-1, A-2, B and C notes. As at July 31, 2015, broker quotes were no longer observable and therefore no longer taken into consideration. As at October 31, 2014, for the restructured notes of the MAV I and MAV II Class A-1, A-2 and B conduits, the adjustment related to broker quotes represented 30% of the weighting used to determine fair value in accordance with market conditions on that date. For the restructured notes of the MAV I and MAV II Class C conduits, the adjustment related to broker quotes represented 100% as at October 31, 2014 of the weighting used to determine fair value. The credit ratings and coupons were based on the terms set out in the restructured notes of the MAV conduits. Maturities are based on the anticipated cash flows of the underlying assets.

In establishing the fair value of the restructured notes, the Bank adjusts, as required, its liquidity assumption to reflect market conditions.

The Bank determines the fair value of the restructured notes of the MAV conduits it is holding by comparing the value obtained using the above-described methodology against a range of values. The values situated in this range were obtained by adjusting various inputs used to determine the discount rate and broker quotes, incorporating third-party assessments and applying various liquidity scenarios. As several assumptions may be used to determine fair value, this range reflects the level of uncertainty associated with these models.

#### Equity Securities and Other Debt Securities

The fair value of these financial instruments is determined primarily based on the net asset values provided by the investment or fund managers or the general partners of the limited partnerships or by using internal pricing models adjusted for instrument-specific risk factors and market inputs that cannot be readily observed.

#### Derivative Financial Instruments

The fair value of derivative financial instruments classified in Level 3 of the hierarchy is established primarily on the basis of internal estimates and data that consider the valuation policies in effect at the Bank, economic conditions, the specific characteristics of the financial asset or financial liability and other relevant factors. In establishing the fair value of derivative financial instruments, the Bank incorporates credit risk by considering the credit quality of the Bank and of the counterparties to the contracts, the measurement of current or future market value of the transactions, and credit risk mitigation measures such as master netting arrangements and the financial assets received as collateral. The Bank also incorporates the market implied funding costs and benefits in determining the fair value of uncollateralized (or not fully collateralized) OTC derivative financial instruments.

#### Structured Deposit Notes

The fair value of structured deposit notes classified in Level 3 of the hierarchy is established using valuation models that maximize the use of observable inputs when available, such as benchmark indices.

**NOTE 3 – FAIR VALUE OF FINANCIAL INSTRUMENTS (cont.)**

The following table shows the significant unobservable inputs used for the fair value measurements of financial instruments classified in Level 3 of the hierarchy.

|   | Fair value as at<br>July 31, 2015 | Primary<br>valuation techniques  | Significant<br>unobservable inputs   | Range of input values as at July 31, 2015  |   |
|---|-----------------------------------|--|--|--|---|
|   |                                   |  |  | Low  | High  |
| <b>Financial assets</b>   |                                   |  |  |  |   |
| <b>Securities</b>   |                                   |  |  |  |   |
| Restructured notes of the MAV I conduits                                  |                                   |  |  |  |   |
| Class A-2   | 399                               | Internal model <sup>(1)</sup>  | Liquidity discount<br>Credit spread <sup>(2)</sup>   | 19 Bps <sup>(3)</sup>                      | 1.50%<br>45 Bps <sup>(3)</sup>                |
| Class B and other   | 125                               | Internal model <sup>(1)</sup>  | Liquidity discount<br>Credit spread <sup>(2)</sup>   | 25 Bps <sup>(3)</sup>                      | 1.50%<br>59 Bps <sup>(3)</sup>                |
| Restructured notes of the MAV II conduits<br>and other restructured notes |                                   |  |  |  |   |
| Class A-1 and A-2   | 6                                 | Internal model <sup>(1)</sup>  | Liquidity discount<br>Credit spread <sup>(2)</sup>   | 16 Bps <sup>(3)</sup>                      | 1.00%<br>148 Bps <sup>(3)</sup>               |
| Class B and other   | 5                                 | Internal model <sup>(1)</sup>  | Liquidity discount<br>Credit spread <sup>(2)</sup>   | 1.00%<br>25 Bps <sup>(3)</sup>             | 1.50%<br>192 Bps <sup>(3)</sup>               |
| Other restructured notes  | 105                               | Internal model <sup>(1)</sup>  | Liquidity discount<br>Credit spread <sup>(2)</sup>   | 1.50%<br>51 Bps <sup>(3)</sup>             | 5.00%<br>58 Bps <sup>(3)</sup>                |
| Equity securities and other debt securities                               | 260                               | Discounted cash flows<br>Net asset value<br>Market comparable<br>Price-based model | Credit spread<br>Net asset value<br>EV/EBITDA <sup>(4)</sup> multiple<br>Price/Earnings multiple | 425 Bps <sup>(3)</sup><br><br>4.2x<br>3.5x | 445 Bps <sup>(3)</sup><br>100%<br>13x<br>3.7x |
| <b>Other</b>  |                                   |  |  |  |   |
| Derivative financial instruments  |                                   |  |  |  |   |
| Interest rate contracts   | 2                                 | Discounted cash flows  | Discount rate  |  | 2.20%   |
| Equity contracts  | 36                                | Option pricing model   | Long-term volatility<br>Market correlation   | 9%<br>(43)%                                | 61%<br>83%                                    |
|   | 938                               |  |  |  |   |
| <b>Financial liabilities</b>  |                                   |  |  |  |   |
| <b>Deposits</b>   |                                   |  |  |  |   |
| Structured deposit notes  | 20                                | Option pricing model   | Long-term volatility<br>Market correlation   | 10%<br>(43)%                               | 45%<br>84%                                    |
| <b>Other</b>  |                                   |  |  |  |   |
| Derivative financial instruments  |                                   |  |  |  |   |
| Equity contracts  | 94                                | Option pricing model   | Long-term volatility<br>Market correlation   | 9%<br>(43)%                                | 61%<br>84%                                    |
|   | 114                               |  |  |  |   |

- (1) See page 51 for a description of the valuation techniques.  
 (2) Credit spread does not include the liquidity discount.  
 (3) Bps or basis point is a unit of measure equal to 0.01%.  
 (4) EV/EBITDA means Enterprise Value/Earnings Before Interest, Taxes, Depreciation and Amortization.

|   | Fair value as at<br>October 31, 2014 | Primary<br>valuation techniques                           | Significant<br>unobservable inputs  | Range of input values as at October 31, 2014 |                                 |
|---|--------------------------------------|---|---|--|---------------------------------|
|   |                                      |   |   | Low  | High                            |
| <b>Financial assets</b>   |                                      |   |   |  |                                 |
| <b>Securities</b>   |                                      |   |   |  |                                 |
| Restructured notes of the MAV I conduits  |                                      |   |   |  |                                 |
| Class A-1 and A-2   | 941                                  | Internal model <sup>(1)</sup>                             | Liquidity discount<br>Credit spread <sup>(2)</sup>                              | 33 Bps <sup>(3)</sup>                        | 3.00%<br>44 Bps <sup>(3)</sup>  |
| Class B and other   | 122                                  | Internal model <sup>(1)</sup>                             | Liquidity discount<br>Credit spread <sup>(2)</sup>                              | 33 Bps <sup>(3)</sup>                        | 3.00%<br>60 Bps <sup>(3)</sup>  |
| Restructured notes of the MAV II and MAV III<br>conduits and other restructured notes |                                      |   |   |  |                                 |
| Class A-1 and A-2   | 5                                    | Internal model <sup>(1)</sup>                             | Liquidity discount<br>Credit spread <sup>(2)</sup>                              | 42 Bps <sup>(3)</sup>                        | 1.50%<br>125 Bps <sup>(3)</sup> |
| Class B and other   | 57                                   | Internal model <sup>(1)</sup>                             | Liquidity discount<br>Credit spread <sup>(2)</sup>                              | 42 Bps <sup>(3)</sup>                        | 1.50%<br>164 Bps <sup>(3)</sup> |
| Other restructured notes  | 111                                  | Internal model <sup>(1)</sup>                             | Liquidity discount<br>Credit spread <sup>(2)</sup>                              | 1.50%<br>51 Bps <sup>(3)</sup>               | 6.31%<br>91 Bps <sup>(3)</sup>  |
| Equity securities and other debt securities   | 224                                  | Net asset value<br>Market comparable<br>Price-based model | Net asset value<br>EV/EBITDA <sup>(4)</sup> multiple<br>Price/Earnings multiple | 4.2x   | 100%<br>13x<br>3.5x             |
| <b>Other</b>  |                                      |   |   |  |                                 |
| Derivative financial instruments  |                                      |   |   |  |                                 |
| Interest rate contracts   | 1                                    | Discounted cash flows                                     | Discount rate   |  | 2.10%                           |
| Equity contracts  | 43                                   | Option pricing model                                      | Long-term volatility<br>Market correlation                                      | 12%<br>(31)%                                 | 36%<br>81%                      |
|   | 1,504                                |   |   |  |                                 |
| <b>Financial liabilities</b>  |                                      |   |   |  |                                 |
| <b>Deposits</b>   |                                      |   |   |  |                                 |
| Structured deposit notes  | 81                                   | Option pricing model                                      | Long-term volatility<br>Market correlation                                      | 14%<br>(7)%                                  | 35%<br>78%                      |
| <b>Other</b>  |                                      |   |   |  |                                 |
| Derivative financial instruments  |                                      |   |   |  |                                 |
| Equity contracts  | 83                                   | Option pricing model                                      | Long-term volatility<br>Market correlation                                      | 12%<br>(31)%                                 | 36%<br>99%                      |
|   | 164                                  |   |   |  |                                 |

(1) See page 51 for a description of the valuation techniques.

(2) Credit spread does not include the liquidity discount.

(3) Bps or basis point is a unit of measure equal to 0.01%.

(4) EV/EBITDA means Enterprise Value/Earnings Before Interest, Taxes, Depreciation and Amortization.

### NOTE 3 – FAIR VALUE OF FINANCIAL INSTRUMENTS (cont.)

#### Significant Unobservable Inputs Used for Fair Value Measurements Classified in Level 3

##### Liquidity Discount

The liquidity discount is the difference in liquidity between the measured financial asset and comparable assets. There is no predictable correlation between the liquidity discount and the credit spread. An increase (decrease) in this unobservable input generally results in a decrease (increase) in fair value.

##### Credit Spread

Credit spread is the difference between a benchmark interest rate and the interest rate required by market participants to accept the lower credit quality of the measured financial asset. The interest rate on certain government bonds with a high credit rating and a maturity similar to the measured asset can often be considered a benchmark interest rate. An increase (decrease) in this unobservable input generally results in a decrease (increase) in fair value.

##### Long-Term Volatility

Volatility is a measure of the expected future variability of market prices. Volatility is generally observable in the market through options prices. However, the long-term volatility of options with a longer maturity might not be observable. An increase (decrease) in long-term volatility is generally associated with an increase (decrease) in long-term correlation. Higher long-term volatility may increase or decrease an instrument's fair value depending on its terms.

##### Market Correlation

Correlation is a measure of the inter-relationship between two different variables. A positive correlation means that the variables tend to move in the same direction; a negative correlation means that the variables tend to move in opposite directions. Correlation is used to measure financial instruments whose future returns depend on several variables. Changes in correlation will either increase or decrease a financial instrument's fair value depending on the terms of its contractual payout.

##### Net Asset Value

Net asset value is the estimated value of a security based on valuations received from the investment or fund managers or the general partners of the limited partnerships. The net asset value of a fund is the total fair value of assets less liabilities.

##### EV/EBITDA (Enterprise Value/Earnings Before Interest, Taxes, Depreciation and Amortization) multiple and Price/Earnings multiple

Private equity valuation inputs include earnings multiples. They are determined based on comparable companies, and a higher multiple will translate into a higher fair value.

##### Discount Rate

When discounted cash flow methods are used, the discount rate is the input used to bring future cash flows to their present value. A higher discount rate will translate into a lower fair value.

#### Sensitivity Analysis of Financial Instruments Classified in Level 3

The Bank performs sensitivity analyses for the fair value measurements of financial instruments classified in Level 3, substituting unobservable inputs with one or more reasonably plausible alternative assumptions.

For the restructured notes of the MAV conduits, the most significant unobservable inputs used to determine fair value are the liquidity discount, the credit spread (a component of the discount rate) and the weighting attributed to the discount rate and the broker quotes for the MAV II Class A-1, A-2 and B notes. As at July 31, 2015, a 100-basis-point change in the liquidity discount would result in a \$7 million decrease or increase in fair value (an \$11 million decrease or increase as at October 31, 2014). A 10-basis-point change in the discount rate would result in a \$3 million decrease or increase in the fair value of the MAV I and II Class A-1, A-2 and B restructured notes (a \$6 million decrease or increase as at October 31, 2014). The fair values resulting from such assumptions could be situated within the ranges or outside the ranges established by the Bank.

For private equity securities, the Bank varies significant unobservable market inputs such as net asset values, credit spreads, or EV/EBITDA and Price/Earnings multiples and establishes a reasonable fair value range that could result in a \$33 million increase or decrease in the fair value recorded as at July 31, 2015 (a \$16 million increase or decrease as at October 31, 2014).

For derivative financial instruments and embedded derivatives in structured deposit notes, the Bank varies long-term volatility and correlation inputs and establishes a reasonable fair value range. As at July 31, 2015, for derivative financial instruments, the net fair value could result in an \$11 million increase or decrease (\$10 million increase or decrease as at October 31, 2014) whereas for structured deposit notes, the fair value could result in a \$5 million increase or decrease (\$12 million increase or decrease as at October 31, 2014).

### Change in the Fair Value of Financial Instruments Classified in Level 3

The Bank may hedge the fair value of financial instruments classified in the various levels through offsetting hedge positions. Gains and losses for financial instruments classified in Level 3 presented in the following tables do not reflect the inverse gains and losses on financial instruments used for economic hedging purposes that may have been classified in Level 1 or 2 by the Bank. In addition, the Bank may hedge the fair value of financial instruments classified in Level 3 using other financial instruments classified in Level 3. The effect of these hedges is not included in the net amount presented in the following tables. The gains and losses presented hereafter may therefore comprise changes in fair value based on observable and unobservable inputs.

|  | Nine months ended July 31, 2015                 |                               |   |             |
|--|---|-------------------------------|---|-------------|
|  | Securities at fair value through profit or loss | Available-for-sale securities | Derivative financial instruments <sup>(1)</sup> | Deposits    |
| Fair value as at October 31, 2014  | 1,223   | 237                           | (39)  | (81)        |
| Total realized and unrealized gains (losses) included in <i>Net income</i> <sup>(2)</sup>  | 56  | 62                            | (17)  | (7)         |
| Total realized and unrealized gains (losses) included in <i>Other comprehensive income</i>   | –   | (37)                          | –   | –           |
| Purchases  | 3   | 76                            | –   | –           |
| Sales  | (33)  | (98)                          | –   | –           |
| Issuances  | –   | –                             | –   | (12)        |
| Settlements and other  | (585)   | (4)                           | 1   | –           |
| Financial instruments transferred into Level 3   | –   | –                             | (1)   | (5)         |
| Financial instruments transferred out of Level 3   | –   | –                             | –   | 85          |
| <b>Fair value as at July 31, 2015</b>  | <b>664</b>                                      | <b>236</b>                    | <b>(56)</b>                                     | <b>(20)</b> |
| Change in unrealized gains and losses included in <i>Net income</i> with respect to financial assets and financial liabilities held as at July 31, 2015 <sup>(3)</sup> | 37  | –                             | (17)  | (7)         |

|  | Nine months ended July 31, 2014                 |                               |   |            |
|--|---|-------------------------------|---|------------|
|  | Securities at fair value through profit or loss | Available-for-sale securities | Derivative financial instruments <sup>(1)</sup> | Deposits   |
| Fair value as at October 31, 2013  | 1,351   | 248                           | (18)  | (73)       |
| Total realized and unrealized gains (losses) included in <i>Net income</i> <sup>(4)</sup>  | 102   | 6                             | 11  | (4)        |
| Total realized and unrealized gains (losses) included in <i>Other comprehensive income</i>   | –   | 9                             | –   | –          |
| Purchases  | 9   | 18                            | –   | –          |
| Sales  | (206)   | (39)                          | –   | –          |
| Issuances  | –   | –                             | –   | 1          |
| Settlements and other  | (11)  | (7)                           | –   | –          |
| Financial instruments transferred into Level 3   | –   | 1                             | (9)   | (8)        |
| Financial instruments transferred out of Level 3   | –   | –                             | (4)   | 82         |
| <b>Fair value as at July 31, 2014</b>  | <b>1,245</b>                                    | <b>236</b>                    | <b>(20)</b>                                     | <b>(2)</b> |
| Change in unrealized gains and losses included in <i>Net income</i> with respect to financial assets and financial liabilities held as at July 31, 2014 <sup>(5)</sup> | 101   | –                             | 11  | (4)        |

(1) The derivative financial instruments include assets and liabilities presented on a net basis.

(2) Total net gains included in *Non-interest income* was \$94 million.

(3) Total unrealized gains included in *Non-interest income* was \$13 million.

(4) Total net gains included in *Non-interest income* was \$115 million.

(5) Total unrealized gains included in *Non-interest income* was \$108 million.

## NOTE 4 – FINANCIAL INSTRUMENTS DESIGNATED AT FAIR VALUE THROUGH PROFIT OR LOSS

The Bank chose to designate certain financial instruments at fair value through profit or loss according to criteria presented in Note 1 to the audited annual consolidated financial statements for the year ended October 31, 2014. In accordance with its risk management strategy, which allows the Bank to eliminate or significantly reduce the measurement or recognition mismatch resulting from measuring financial assets and liabilities on different bases, the Bank designated certain securities, certain securities purchased under reverse repurchase agreements, and certain liabilities related to transferred receivables as at fair value through profit or loss. The fair value of liabilities related to transferred receivables does not include credit risk, as the holders of these liabilities are not exposed to the Bank's credit risk.

The Bank also designated certain hybrid financial instruments with one or more embedded derivatives, such as restructured notes of the MAV conduits, certain deposits, and certain loans at fair value through profit or loss. There is no exposure to credit risk on the loans to the extent that they are fully collateralized.

To determine a change in fair value arising from a change in the credit risk of deposits designated at fair value through profit or loss, the Bank calculates, at the beginning of the period, the present value of the instrument's contractual cash flows using the following rates: first, using an observed discount rate that reflects the Bank's credit spread and, then, using a rate that excludes the Bank's credit spread. The difference between the two values is then compared to the difference obtained using the same rates at the end of the period.

Information about the financial assets and financial liabilities designated at fair value through profit or loss is provided in the following tables.

|  | Carrying value as at<br>July 31, 2015 | Change in the<br>total fair value<br>(including the<br>change in the<br>fair value<br>attributable to<br>credit risk) for<br>the quarter ended<br>July 31, 2015 | Change in the<br>total fair value<br>(including the<br>change in the fair<br>value attributable<br>to credit risk)<br>for the nine<br>months ended<br>July 31, 2015 | Change in<br>fair value<br>since the initial<br>recognition of the<br>instrument |
|--|---------------------------------------|---|---|--|
| <b>Financial assets designated at fair value through profit or loss</b>      |                                       |   |   |  |
| Securities   | 2,213                                 | 26  | 58  | 348  |
| Securities purchased under reverse repurchase agreements                     | 664                                   | –   | –   | –  |
| Loans  | 149                                   | 5   | (18)  | (23)   |
|  | <b>3,026</b>                          | <b>31</b>   | <b>40</b>   | <b>325</b>   |
| <b>Financial liabilities designated at fair value through profit or loss</b> |                                       |   |   |  |
| Deposits <sup>(1)(2)</sup>   | 3,009                                 | 61  | (3)   | (133)  |
| Liabilities related to transferred receivables                               | 5,977                                 | (39)  | (104)   | (278)  |
|  | <b>8,986</b>                          | <b>22</b>   | <b>(107)</b>  | <b>(411)</b>   |

|  | Carrying value as at<br>July 31, 2014 | Change in the<br>total fair value<br>(including the<br>change in the<br>fair value<br>attributable to<br>credit risk) for<br>the quarter ended<br>July 31, 2014 | Change in the<br>total fair value<br>(including the<br>change in the fair<br>value attributable<br>to credit risk)<br>for the nine<br>months ended<br>July 31, 2014 | Change in<br>fair value<br>since the initial<br>recognition of the<br>instrument |
|--|---------------------------------------|---|---|--|
| <b>Financial assets designated at fair value through profit or loss</b>      |                                       |   |   |  |
| Securities   | 2,689                                 | 56  | 94  | 422  |
| Securities purchased under reverse repurchase agreements                     | 415                                   | –   | –   | –  |
| Loans  | 83                                    | (7)   | (8)   | 2  |
|  | <b>3,187</b>                          | <b>49</b>   | <b>86</b>   | <b>424</b>   |
| <b>Financial liabilities designated at fair value through profit or loss</b> |                                       |   |   |  |
| Deposits <sup>(1)(2)</sup>   | 2,301                                 | (32)  | (79)  | (195)  |
| Liabilities related to transferred receivables                               | 6,175                                 | (2)   | 10  | (187)  |
|  | <b>8,476</b>                          | <b>(34)</b>   | <b>(69)</b>   | <b>(382)</b>   |

- (1) For the quarter ended July 31, 2015, the change in the fair value of deposits designated at fair value through profit or loss attributable to credit risk was a \$9 million gain (\$3 million gain for the quarter ended July 31, 2014). For the nine months ended July 31, 2015, this change was a \$9 million gain (\$4 million loss for the nine months ended July 31, 2014).
- (2) The amount at maturity that the Bank will be contractually required to pay to the holders of these deposits varies and will differ from the reporting date fair value.

## NOTE 5 – SECURITIES

### Gross Gains (Losses) on Available-for-Sale Securities

|  | As at July 31, 2015 |                        |                         |                |
|--|---------------------|------------------------|-------------------------|----------------|
|  | Amortized cost      | Gross unrealized gains | Gross unrealized losses | Carrying value |
| Securities issued or guaranteed by                               |                     |                        |                         |                |
| Canada   | 5,935               | 99                     | (4)                     | 6,030          |
| Provinces  | 4,197               | 290                    | (20)                    | 4,467          |
| Municipalities and school boards                                 | 414                 | 25                     | –                       | 439            |
| U.S. Treasury, other U.S. agencies and other foreign governments | 590                 | 2                      | (2)                     | 590            |
| Other debt securities  | 1,043               | 17                     | (5)                     | 1,055          |
| Equity securities  | 556                 | 74                     | (45)                    | 585            |
|  | <b>12,735</b>       | <b>507</b>             | <b>(76)</b>             | <b>13,166</b>  |

|  | As at October 31, 2014 |                        |                         |                |
|--|------------------------|------------------------|-------------------------|----------------|
|  | Amortized cost         | Gross unrealized gains | Gross unrealized losses | Carrying value |
| Securities issued or guaranteed by                               |                        |                        |                         |                |
| Canada   | 4,226                  | 38                     | (1)                     | 4,263          |
| Provinces  | 3,704                  | 186                    | (10)                    | 3,880          |
| Municipalities and school boards                                 | 332                    | 16                     | –                       | 348            |
| U.S. Treasury, other U.S. agencies and other foreign governments | 274                    | –                      | –                       | 274            |
| Other debt securities  | 447                    | 50                     | –                       | 497            |
| Equity securities  | 437                    | 69                     | (15)                    | 491            |
|  | <b>9,420</b>           | <b>359</b>             | <b>(26)</b>             | <b>9,753</b>   |

#### Impairment Losses Recognized

At the end of each financial reporting period, the Bank determines whether there is objective evidence of impairment for each available-for-sale security. During the quarter ended July 31, 2015, \$3 million in impairment losses (\$2 million for the quarter ended July 31, 2014) was recognized in *Gains (losses) on available-for-sale securities, net* in the Consolidated Statement of Income. For the nine months ended July 31, 2015, \$12 million in impairment losses (\$6 million for the nine months ended July 31, 2014) was recognized. In addition, during the nine-month periods ended July 31, 2015 and 2014, no amount was reversed in the Consolidated Statement of Income to recognize subsequent increases in the fair value of previously impaired debt securities.

#### Gross Unrealized Losses

As at July 31, 2015 and as at October 31, 2014, the Bank concluded that the gross unrealized losses on available-for-sale securities were mainly due to market price fluctuations and to changes in foreign exchange rates and that there is no objective evidence of impairment requiring an impairment loss to be recognized in the Consolidated Statement of Income.

### Master Asset Vehicles

The carrying value of the restructured notes of the MAV conduits and of the other restructured notes held by the Bank in an investment portfolio as at July 31, 2015, designated as *Securities at fair value through profit or loss*, was \$631 million, and \$13 million was classified in *Available-for-sale securities* (\$1,166 million designated as *Securities at fair value through profit or loss* and \$75 million classified in *Available-for-sale securities* as at October 31, 2014). The notes held in an investment portfolio with one or more embedded derivatives were designated as *Securities at fair value through profit and loss* under the fair value option, and the other notes were classified in *Available-for-sale securities*.

## NOTE 6 – LOANS

### Credit Quality of Loans

|   | As at July 31, 2015  |                          |  |                |
|---|----------------------|--------------------------|--|----------------|
|   | Residential mortgage | Personal and credit card | Business and government <sup>(1)</sup> | Total          |
| Neither past due <sup>(2)</sup> nor impaired                    | 41,883               | 31,044                   | 30,100                                 | 103,027        |
| Past due <sup>(2)</sup> but not impaired                        | 251                  | 249                      | 108                                    | 608            |
| Impaired  | 66                   | 84                       | 299                                    | 449            |
| <b>Gross loans</b>  | <b>42,200</b>        | <b>31,377</b>            | <b>30,507</b>                          | <b>104,084</b> |
| Less: Allowances on impaired loans                              |                      |                          |  |                |
| Individual allowances   | 10                   | 17                       | 142                                    | 169            |
| Collective allowances   | –                    | 24                       | 2                                      | 26             |
| <b>Allowances on impaired loans</b>                             | <b>10</b>            | <b>41</b>                | <b>144</b>                             | <b>195</b>     |
|   | <b>42,190</b>        | <b>31,336</b>            | <b>30,363</b>                          | <b>103,889</b> |
| Less: Collective allowance on non-impaired loans <sup>(3)</sup> |                      |                          |  | 366            |
| <b>Loans, net of allowances</b>                                 |                      |                          |  | <b>103,523</b> |

|   | As at October 31, 2014 |                          |  |               |
|---|------------------------|--------------------------|--|---------------|
|   | Residential mortgage   | Personal and credit card | Business and government <sup>(1)</sup> | Total         |
| Neither past due <sup>(2)</sup> nor impaired                    | 38,969                 | 29,663                   | 28,061                                 | 96,693        |
| Past due <sup>(2)</sup> but not impaired                        | 270                    | 252                      | 146                                    | 668           |
| Impaired  | 61                     | 81                       | 344                                    | 486           |
| <b>Gross loans</b>  | <b>39,300</b>          | <b>29,996</b>            | <b>28,551</b>                          | <b>97,847</b> |
| Less: Allowances on impaired loans                              |                        |                          |  |               |
| Individual allowances   | 9                      | 15                       | 191                                    | 215           |
| Collective allowances   | –                      | 21                       | 2                                      | 23            |
| <b>Allowances on impaired loans</b>                             | <b>9</b>               | <b>36</b>                | <b>193</b>                             | <b>238</b>    |
|   | <b>39,291</b>          | <b>29,960</b>            | <b>28,358</b>                          | <b>97,609</b> |
| Less: Collective allowance on non-impaired loans <sup>(3)</sup> |                        |                          |  | 366           |
| <b>Loans, net of allowances</b>                                 |                        |                          |  | <b>97,243</b> |

- (1) Business credit portfolios are closely monitored and a monthly watchlist of problem commitments is produced. The watchlist is analyzed by the loan portfolio managers concerned, who must then submit a report to Credit Risk Management.
- (2) A loan is past due when the counterparty has not made a payment by the contractual due date.
- (3) The collective allowance on non-impaired loans for credit risk was established taking into account the Bank's overall credit portfolio.

## Loans Past Due But Not Impaired

|                           | As at July 31, 2015  |                          |  | As at October 31, 2014 |                          |  |
|---------------------------|----------------------|--------------------------|--|------------------------|--------------------------|--|
|                           | Residential mortgage | Personal and credit card | Business and government <sup>(1)</sup> | Residential mortgage   | Personal and credit card | Business and government <sup>(1)</sup> |
| Past due but not impaired |                      |                          |  |                        |                          |  |
| 1 month late              | 118                  | 86                       | 46                                     | 123                    | 90                       | 56                                     |
| 2 months late             | 39                   | 30                       | 23                                     | 45                     | 30                       | 23                                     |
| 3 months late and more    | 94                   | 133                      | 39                                     | 102                    | 132                      | 67                                     |
|                           | <b>251</b>           | <b>249</b>               | <b>108</b>                             | <b>270</b>             | <b>252</b>               | <b>146</b>                             |

(1) As at July 31, 2015, the fair value of financial collateral held against loans past due but not impaired was \$15 million (\$20 million as at October 31, 2014).

## Impaired Loans

|                          | As at July 31, 2015 |                       |                       |            |
|--------------------------|---------------------|-----------------------|-----------------------|------------|
|                          | Gross               | Individual allowances | Collective allowances | Net        |
| <b>Loans</b>             |                     |                       |                       |            |
| Residential mortgage     | 66                  | 10                    | –                     | 56         |
| Personal and credit card | 84                  | 17                    | 24                    | 43         |
| Business and government  | 299                 | 142                   | 2                     | 155        |
|                          | <b>449</b>          | <b>169</b>            | <b>26</b>             | <b>254</b> |

|                          | As at October 31, 2014 |                       |                       |            |
|--------------------------|------------------------|-----------------------|-----------------------|------------|
|                          | Gross                  | Individual allowances | Collective allowances | Net        |
| <b>Loans</b>             |                        |                       |                       |            |
| Residential mortgage     | 61                     | 9                     | –                     | 52         |
| Personal and credit card | 81                     | 15                    | 21                    | 45         |
| Business and government  | 344                    | 191                   | 2                     | 151        |
|                          | <b>486</b>             | <b>215</b>            | <b>23</b>             | <b>248</b> |

**NOTE 6 – LOANS (cont.)**

**Allowances for Credit Losses**

|   | Nine months ended July 31, 2015 |                       |                          |                       |                         |                       |                       |                       |            |
|---|---------------------------------|-----------------------|--------------------------|-----------------------|-------------------------|-----------------------|-----------------------|-----------------------|------------|
|   | Residential mortgage            |                       | Personal and credit card |                       | Business and government |                       | Total                 |                       | Total      |
|   | Individual allowances           | Collective allowances | Individual allowances    | Collective allowances | Individual allowances   | Collective allowances | Individual allowances | Collective allowances |            |
| <b>Allowances on impaired loans</b>                             |                                 |                       |                          |                       |                         |                       |                       |                       |            |
| Balance at beginning  | 9                               | –                     | 15                       | 21                    | 191                     | 2                     | 215                   | 23                    | 238        |
| Provisions for credit losses                                    | 7                               | –                     | 91                       | 26                    | 41                      | 2                     | 139                   | 28                    | 167        |
| Write-offs  | (6)                             | –                     | (29)                     | (28)                  | (97)                    | (2)                   | (132)                 | (30)                  | (162)      |
| Write-offs on credit cards                                      | –                               | –                     | (60)                     | –                     | –                       | –                     | (60)                  | –                     | (60)       |
| Recoveries  | –                               | –                     | –                        | 5                     | 7                       | –                     | 7                     | 5                     | 12         |
| <b>Balance at end</b>   | <b>10</b>                       | <b>–</b>              | <b>17</b>                | <b>24</b>             | <b>142</b>              | <b>2</b>              | <b>169</b>            | <b>26</b>             | <b>195</b> |
| <b>Collective allowance on non-impaired loans<sup>(1)</sup></b> |                                 |                       |                          |                       |                         |                       |                       |                       | <b>366</b> |
| <b>Total allowances</b>   |                                 |                       |                          |                       |                         |                       |                       |                       | <b>561</b> |

|   | Nine months ended July 31, 2014 |                       |                          |                       |                         |                       |                       |                       |            |
|---|---------------------------------|-----------------------|--------------------------|-----------------------|-------------------------|-----------------------|-----------------------|-----------------------|------------|
|   | Residential mortgage            |                       | Personal and credit card |                       | Business and government |                       | Total                 |                       | Total      |
|   | Individual allowances           | Collective allowances | Individual allowances    | Collective allowances | Individual allowances   | Collective allowances | Individual allowances | Collective allowances |            |
| <b>Allowances on impaired loans</b>                             |                                 |                       |                          |                       |                         |                       |                       |                       |            |
| Balance at beginning  | 7                               | –                     | 13                       | 20                    | 170                     | 2                     | 190                   | 22                    | 212        |
| Provisions for credit losses                                    | 5                               | –                     | 86                       | 30                    | 28                      | 2                     | 119                   | 32                    | 151        |
| Write-offs  | (6)                             | –                     | (26)                     | (30)                  | (20)                    | (2)                   | (52)                  | (32)                  | (84)       |
| Write-offs on credit cards                                      | –                               | –                     | (62)                     | –                     | –                       | –                     | (62)                  | –                     | (62)       |
| Recoveries  | 1                               | –                     | 2                        | 2                     | 5                       | –                     | 8                     | 2                     | 10         |
| <b>Balance at end</b>   | <b>7</b>                        | <b>–</b>              | <b>13</b>                | <b>22</b>             | <b>183</b>              | <b>2</b>              | <b>203</b>            | <b>24</b>             | <b>227</b> |
| <b>Collective allowance on non-impaired loans<sup>(1)</sup></b> |                                 |                       |                          |                       |                         |                       |                       |                       | <b>366</b> |
| <b>Total allowances</b>   |                                 |                       |                          |                       |                         |                       |                       |                       | <b>593</b> |

(1) The collective allowance on non-impaired loans for credit risk was established taking into account the Bank's overall credit portfolio.

## NOTE 7 – FINANCIAL ASSETS TRANSFERRED BUT NOT DERECOGNIZED

In the normal course of its business, the Bank enters into transactions in which it transfers financial assets such as securities or loans directly to third parties, in particular structured entities. According to the terms of some of those transactions, the Bank retains substantially all of the risks and rewards related to those financial assets. The risks include credit risk, interest rate risk, foreign exchange risk, prepayment risk and other price risks, whereas the rewards include income streams associated with the financial assets. As such, those financial assets are not derecognized and the transactions are treated as collateralized or secured borrowings.

The following table provides additional information about the nature of the transferred financial assets that do not qualify for derecognition and the associated liabilities.

|  | As at July 31, 2015 | As at October 31, 2014 |
|--|---------------------|------------------------|
| <b>Carrying value of financial assets transferred but not derecognized</b> |                     |                        |
| Securities <sup>(1)</sup>  | 31,406              | 31,359                 |
| Residential mortgages  | 16,861              | 15,790                 |
|  | <b>48,267</b>       | <b>47,149</b>          |
| <b>Carrying value of associated liabilities<sup>(2)</sup></b>              | <b>30,391</b>       | 28,933                 |
| <b>Fair value of financial assets transferred but not derecognized</b>     |                     |                        |
| Securities <sup>(1)</sup>  | 31,406              | 31,359                 |
| Residential mortgages  | 17,233              | 16,068                 |
|  | <b>48,639</b>       | <b>47,427</b>          |
| <b>Fair value of associated liabilities<sup>(2)</sup></b>                  | <b>30,538</b>       | 29,049                 |

(1) The amount related to the securities loaned represents the maximum amount of the Bank's securities that can be lent. For obligations related to securities sold under repurchase agreements, the amount includes the Bank's own financial assets as well as those of third parties.

(2) Associated liabilities include obligations related to securities sold under repurchase agreements before the offsetting impact of \$3,778 million as at July 31, 2015 (\$2,737 million as at October 31, 2014) and liabilities related to transferred receivables. Liabilities related to securities loaned are not included, as the Bank can lend its own financial assets and those of third parties. The carrying value and fair value of liabilities related to securities loaned were \$7,010 million as at July 31, 2015 (\$7,662 million as at October 31, 2014).

The following table specifies the nature of the transactions related to financial assets transferred but not derecognized.

|   | As at July 31, 2015 | As at October 31, 2014 |
|---|---------------------|------------------------|
| <b>Carrying value of financial assets transferred but not derecognized</b>                                |                     |                        |
| Securities backed by insured residential mortgage loans and other securities sold to Canada Housing Trust | 17,958              | 16,604                 |
| Securities sold under repurchase agreements   | 11,561              | 11,921                 |
| Securities loaned   | 18,746              | 18,619                 |
| Residential mortgages transferred to a mutual fund  | 2                   | 5                      |
|   | <b>48,267</b>       | <b>47,149</b>          |

## NOTE 8 – OTHER ASSETS

|   | As at July 31, 2015 | As at October 31, 2014 <sup>(1)</sup> |
|---|---------------------|---------------------------------------|
| Receivables, prepaid expenses and other items | 744                 | 634                                   |
| Interest and dividends receivable             | 365                 | 454                                   |
| Defined benefit asset                         | 184                 | 185                                   |
| Deferred tax assets                           | 254                 | 264                                   |
| Current tax assets                            | 112                 | 44                                    |
| Reinsurance assets                            | 25                  | 25                                    |
|   | <b>1,684</b>        | <b>1,606</b>                          |

(1) An amount of \$790 million classified in *Other assets* as at October 31, 2014 is now presented separately in *Purchased receivables* on the Consolidated Balance Sheet.

## NOTE 9 – DEPOSITS

|                             | As at July 31, 2015             |                           |                | As at October 31, 2014 |
|-----------------------------|---------------------------------|---------------------------|----------------|------------------------|
|                             | Demand or notice <sup>(1)</sup> | Fixed term <sup>(2)</sup> | Total          | Total                  |
| Personal                    | 25,693                          | 20,132                    | 45,825         | 44,963                 |
| Business and government     | 31,855                          | 42,783                    | 74,638         | 67,364                 |
| Deposit-taking institutions | 1,537                           | 5,606                     | 7,143          | 7,556                  |
|                             | <b>59,085</b>                   | <b>68,521</b>             | <b>127,606</b> | <b>119,883</b>         |

(1) Demand deposits are deposits for which the Bank does not have the right to require notice of withdrawal and consist essentially of deposits in chequing accounts. Notice deposits are deposits for which the Bank may legally require notice of withdrawal and consist mainly of deposits in savings accounts.

(2) Fixed-term deposits are deposits that can be withdrawn by the holder on a specified date and include term deposits, guaranteed investment certificates, savings accounts and plans, covered bonds and similar instruments.

The *Deposits – Business and government* item includes the deposit from NBC Capital Trust and covered bonds, the balances of which were \$225 million and \$7,904 million, respectively, as at July 31, 2015 (\$225 million and \$5,069 million, respectively, as at October 31, 2014).

During the nine months ended July 31, 2015, the Bank issued covered bonds amounting to US\$750 million and 1.0 billion euros under the covered bond legislative program (2.0 billion euros issued during the nine months ended July 31, 2014). During the nine months ended July 31, 2014, an amount of US\$1.0 billion of covered bonds issued under the structured covered bond program came to maturity. See Note 19 for additional information on covered bonds.

## NOTE 10 – OTHER LIABILITIES

|                                       | As at July 31, 2015 | As at October 31, 2014 |
|---------------------------------------|---------------------|------------------------|
| Accounts payable and accrued expenses | 1,242               | 1,317                  |
| Subsidiaries' debts to third parties  | 1,388               | 1,472                  |
| Interest and dividends payable        | 525                 | 650                    |
| Defined benefit liability             | 191                 | 177                    |
| Deferred tax liabilities              | 116                 | 108                    |
| Current tax liabilities               | 61                  | 113                    |
| Insurance liabilities                 | 67                  | 72                     |
| Other items <sup>(1)</sup>            | 637                 | 585                    |
|                                       | <b>4,227</b>        | <b>4,494</b>           |

(1) As at July 31, 2015, *Other items* included a \$17 million litigation provision (\$50 million as at October 31, 2014). On May 5, 2015, with respect to the *Marcotte v. Bank of Montreal et al.* class action, a settlement was approved by the Superior Court for a total amount of \$19.5 million.

## NOTE 11 – SUBORDINATED DEBT

On December 22, 2014, the Bank redeemed \$350 million of notes maturing on December 22, 2019 at a price equal to their nominal value plus accrued interest.

## NOTE 12 – HEDGING ACTIVITIES

### Derivative and Non-Derivative Financial Instruments Designated as Hedging Instruments

|   | As at July 31, 2015 |                 |                      | As at October 31, 2014 |                 |                      |
|---|---------------------|-----------------|----------------------|------------------------|-----------------|----------------------|
|   | Fair value hedge    | Cash flow hedge | Net investment hedge | Fair value hedge       | Cash flow hedge | Net investment hedge |
| <b>Assets</b>   |                     |                 |                      |                        |                 |                      |
| Derivative financial instruments                                | 719                 | 563             | 5                    | 420                    | 243             | 14                   |
| <b>Liabilities</b>  |                     |                 |                      |                        |                 |                      |
| Derivative financial instruments                                | 397                 | 317             | 2                    | 178                    | 86              | –                    |
| Carrying value of non-derivative financial instruments          | –                   | –               | 1,686                | –                      | –               | 1,373                |
| Notional amounts of designated derivative financial instruments | 24,388              | 27,112          | 630                  | 19,156                 | 19,918          | 637                  |

### Results of the Fair Value Hedges

|  | Quarter ended July 31 |      | Nine months ended July 31 |      |
|--|-----------------------|------|---------------------------|------|
|  | 2015                  | 2014 | 2015                      | 2014 |
| Gains (losses) on hedging instruments                          | 49                    | 30   | 118                       | 75   |
| Gains (losses) on hedged items attributable to the hedged risk | (50)                  | (28) | (119)                     | (74) |
| Ineffectiveness of fair value hedging relationships            | (3)                   | –    | (3)                       | 1    |

### Results of the Cash Flow Hedges

|  | Quarter ended July 31 |      | Nine months ended July 31 |      |
|--|-----------------------|------|---------------------------|------|
|  | 2015                  | 2014 | 2015                      | 2014 |
| Unrealized gains (losses) included in <i>Other comprehensive income</i> as the effective portion of the hedging instrument | (59)                  | 61   | (24)                      | 70   |
| Losses (gains) reclassified to <i>Net interest income</i> in the Consolidated Statement of Income                          | (4)                   | (4)  | (12)                      | (12) |
| Ineffectiveness of cash flow hedging relationships   | –                     | –    | –                         | –    |

The following table shows the periods during which the Bank expects the hedged cash flows to occur and have an impact on net income.

|   | As at July 31, 2015 |                        |                         |              |
|---|---------------------|------------------------|-------------------------|--------------|
|   | 1 year or less      | Over 1 year to 2 years | Over 2 years to 5 years | Over 5 years |
| Expected cash flows from hedged assets      | 40                  | 47                     | 180                     | 75           |
| Expected cash flows from hedged liabilities | 78                  | 77                     | 190                     | 75           |
| Net exposure                                | (38)                | (30)                   | (10)                    | –            |

### Results of the Hedges of Net Investments in Foreign Operations

For the third quarters and the nine-month periods ended July 31, 2015 and 2014, a negligible amount representing the ineffective portion was recognized in *Non-interest income* in the Consolidated Statement of Income.

## NOTE 13 – SHARE CAPITAL

### Redemption of Preferred Shares

On November 17, 2014, which was the first business day after the November 15, 2014 redemption date, the Bank completed the redemption of all the issued and outstanding Non-Cumulative Series 16 First Preferred Shares. Pursuant to the share conditions, the redemption price was \$25.00 per share plus the periodic dividend declared and unpaid. The Bank redeemed 8,000,000 Series 16 preferred shares for a total amount of \$200 million, which reduced *Preferred share capital* by \$200 million.

### Repurchase of Common Shares

On May 11, 2015, the Bank began a normal course issuer bid to repurchase for cancellation up to 6,000,000 common shares over the 12-month period ending no later than May 10, 2016. The shares will be repurchased on the open market at market prices through the Toronto Stock Exchange. Amounts paid above the average book value of the common shares will be charged to *Retained earnings*. During the quarter ended July 31, 2015, the Bank did not repurchase any shares.

### Common Shares Held in Escrow

As part of the acquisition of Wellington West Holdings Inc. in 2011, the Bank had issued common shares held in escrow. As at July 31, 2015, the number of common shares held in escrow was 936,785 (977,110 as at October 31, 2014). The Bank expects that the conditions will be met and that the remaining shares held in escrow will be released by the end of fiscal 2016.

|   | As at July 31, 2015 |              | As at October 31, 2014 |              |
|---|---------------------|--------------|------------------------|--------------|
|   | Number of shares    | Shares \$    | Number of shares       | Shares \$    |
| First Preferred Shares  |                     |              |                        |              |
| Series 16   | –                   | –            | 8,000,000              | 200          |
| Series 20   | 6,900,000           | 173          | 6,900,000              | 173          |
| Series 28   | 8,000,000           | 200          | 8,000,000              | 200          |
| Series 30   | 14,000,000          | 350          | 14,000,000             | 350          |
| Series 32   | 12,000,000          | 300          | 12,000,000             | 300          |
|   | <b>40,900,000</b>   | <b>1,023</b> | <b>48,900,000</b>      | <b>1,223</b> |
| Common shares at beginning of the fiscal year                 | 329,297,375         | 2,293        | 325,982,736            | 2,160        |
| Issued pursuant to the Stock Option Plan                      | 947,324             | 35           | 2,944,507              | 102          |
| Impact of shares purchased or sold for trading <sup>(1)</sup> | (243,326)           | (15)         | 405,424                | 31           |
| Other   | –                   | –            | (35,292)               | –            |
| Common shares at end of the period                            | <b>330,001,373</b>  | <b>2,313</b> | <b>329,297,375</b>     | <b>2,293</b> |

|                        | Nine months ended July 31 |                     |              |                     |
|------------------------|---------------------------|---------------------|--------------|---------------------|
|                        | 2015                      |                     | 2014         |                     |
|                        | Dividends \$              | Dividends per share | Dividends \$ | Dividends per share |
| First Preferred Shares |                           |                     |              |                     |
| Series 16              | –                         | –                   | 7            | 0.9094              |
| Series 20              | 8                         | 1.1250              | 8            | 1.1250              |
| Series 24              | –                         | –                   | 1            | 0.4125              |
| Series 26              | –                         | –                   | 1            | 0.4125              |
| Series 28              | 6                         | 0.7125              | 6            | 0.7125              |
| Series 30              | 10                        | 0.7688              | 7            | 0.5287              |
| Series 32              | 10                        | 0.8322              | –            | –                   |
|                        | <b>34</b>                 |                     | <b>30</b>    |                     |
| Common shares          | <b>501</b>                | <b>1.5200</b>       | <b>458</b>   | <b>1.4000</b>       |
|                        | <b>535</b>                |                     | <b>488</b>   |                     |

(1) As at July 31, 2015, 381,264 shares were sold short for trading (624,590 as at October 31, 2014) representing a total amount of \$17 million (\$32 million as at October 31, 2014).

## NOTE 14 – NON-CONTROLLING INTERESTS

|   | As at July 31, 2015 | As at October 31, 2014 |
|---|---------------------|------------------------|
| Trust units issued by NBC Asset Trust (NBC CapS II) |                     |                        |
| Series 1 <sup>(1)</sup>                             | 403                 | 409                    |
| Series 2 <sup>(2)</sup>                             | 352                 | 359                    |
| Other   | 29                  | 27                     |
|   | <b>784</b>          | <b>795</b>             |

(1) Includes \$3 million in accrued interest (\$9 million as at October 31, 2014).

(2) Includes \$2 million in accrued interest (\$9 million as at October 31, 2014).

## NOTE 15 – CAPITAL DISCLOSURE

OSFI is requiring Canadian banks to meet the 2019 minimum “all-in” requirements, regardless of the transition period set out by the Basel Committee on Banking Supervision (BCBS). The Bank must therefore maintain a Common Equity Tier 1 (CET1) capital ratio of at least 7.0%, a Tier 1 capital ratio of at least 8.5%, and a Total capital ratio of at least 10.5%, including the 2.5% capital conservation buffer for all ratios. In March 2013, OSFI designated Canada’s six largest banks, a group that includes National Bank, as Domestic Systemically Important Banks. For these banks, a 1.0% surcharge will apply to their capital ratios as of January 1, 2016. Consequently, as of that date, the Bank and all other major Canadian banks will have to maintain a CET1 capital ratio of at least 8.0%, a Tier 1 capital ratio of at least 9.5%, and a Total capital ratio of at least 11.5%, all determined using the “all-in” methodology.

Since January 1, 2015, OSFI has been requiring Canadian banks to meet the new Basel III leverage ratio. The Basel III leverage ratio is a measure independent of risk that is calculated by dividing the amount of Tier 1 capital by total exposure. Total exposure is defined as the sum of on-balance-sheet assets (including derivative exposures and securities financing transaction exposures) and off-balance-sheet items. The assets deducted from Tier 1 capital are also deducted from total exposure. Banks must meet a minimum requirement of 3.0%. Until the first quarter of 2018, however, this ratio will remain subject to an observation period so that the BCBS or OSFI can increase the minimum requirement if deemed necessary.

During the third quarter and nine months ended July 31, 2015, the Bank was in compliance with all of OSFI’s regulatory capital and leverage ratio requirements.

### Regulatory Capital and Ratios Under Basel III<sup>(1)</sup>

|                                     | As at July 31, 2015 | As at October 31, 2014 |
|-------------------------------------|---------------------|------------------------|
| <b>Capital</b>                      |                     |                        |
| Common Equity Tier 1 (CET1)         | 6,488               | 5,985                  |
| Tier 1 <sup>(2)</sup>               | 8,486               | 7,983                  |
| Total <sup>(2)</sup>                | 10,027              | 9,868                  |
| <b>Risk-weighted assets</b>         |                     |                        |
| Common Equity Tier 1 (CET1) capital | 68,617              | 64,818                 |
| Tier 1 capital                      | 68,883              | 65,074                 |
| Total capital                       | 69,111              | 65,459                 |
| <b>Capital ratios</b>               |                     |                        |
| Common Equity Tier 1 (CET1)         | 9.5 %               | 9.2 %                  |
| Tier 1 <sup>(2)</sup>               | 12.3 %              | 12.3 %                 |
| Total <sup>(2)</sup>                | 14.5 %              | 15.1 %                 |
| <b>Leverage ratio<sup>(3)</sup></b> | <b>3.6 %</b>        | n.a.                   |

n.a. Not applicable

(1) Figures are presented on an “all-in” basis.

(2) Figures as at October 31, 2014 include the redemption of the Series 16 preferred shares on November 15, 2014.

(3) The ratio came into effect on January 1, 2015.

## NOTE 16 – TRADING ACTIVITY REVENUES

Trading activity revenues consist of the net interest income from trading activities and trading revenues recognized in *Non-interest income* in the Consolidated Statement of Income.

Net interest income comprises dividends related to financial assets and liabilities associated with trading activities, net of interest expenses and interest income related to the financing of these financial assets and liabilities.

Non-interest income consists of realized and unrealized gains and losses as well as interest income on securities measured at fair value through profit or loss, income from held-for-trading derivative financial instruments, and the change in fair value of financial instruments designated at fair value through profit or loss.

|                     | Quarter ended July 31 |      | Nine months ended July 31 |      |
|---------------------|-----------------------|------|---------------------------|------|
|                     | 2015                  | 2014 | 2015                      | 2014 |
| Net interest income | 132                   | 101  | 343                       | 317  |
| Non-interest income | 62                    | 81   | 179                       | 126  |
|                     | 194                   | 182  | 522                       | 443  |

## NOTE 17 – SHARE-BASED PAYMENTS

### Stock Option Plan

During the quarters ended July 31, 2015 and 2014, the Bank did not award any stock options. During the nine months ended July 31, 2015, the Bank awarded 3,170,260 stock options (2,863,376 stock options during the nine months ended July 31, 2014) with an average fair value of \$7.44 per option (\$5.39 in 2014).

As at July 31, 2015, there were 16,841,631 stock options outstanding (14,676,191 stock options as at October 31, 2014).

The average fair value of the options awarded was estimated on the award date using the Black-Scholes model. The following assumptions were used for accounting purposes.

|                          | Nine months ended July 31 |         |
|--------------------------|---------------------------|---------|
|                          | 2015                      | 2014    |
| Risk-free interest rate  | 2.01%                     | 2.47%   |
| Expected life of options | 7 years                   | 7 years |
| Expected volatility      | 24.82%                    | 20.46%  |
| Expected dividend yield  | 4.0%                      | 4.4%    |

Compensation expense is presented in the following table.

|   | Quarter ended July 31 |      | Nine months ended July 31 |      |
|---|-----------------------|------|---------------------------|------|
|   | 2015                  | 2014 | 2015                      | 2014 |
| Compensation expense recorded for stock options | 5                     | 4    | 15                        | 11   |

## NOTE 18 – EMPLOYEE BENEFITS – PENSION PLANS AND OTHER POST-EMPLOYMENT BENEFIT PLANS

The Bank offers defined benefit pension plans and other post-employment benefit plans to eligible employees. The cost associated with these plans, including the remeasurements recognized in *Other comprehensive income*, is presented in the following table.

### Cost for Pension Plans and Other Post-Employment Benefit Plans

|   | Quarter ended July 31 |           |                                     |           |
|---|-----------------------|-----------|-------------------------------------|-----------|
|   | Pension plans         |           | Other post-employment benefit plans |           |
|   | 2015                  | 2014      | 2015                                | 2014      |
| Current service cost  | 22                    | 19        | 1                                   | 2         |
| Interest expense (income), net  | (2)                   | (1)       | 1                                   | 2         |
| Administrative expenses   | 1                     | 1         |                                     |           |
| <b>Expense recognized in <i>Net income</i></b>                        | <b>21</b>             | <b>19</b> | <b>2</b>                            | <b>4</b>  |
| <b>Remeasurements<sup>(1)</sup></b>                                   |                       |           |                                     |           |
| Actuarial (gains) losses on defined benefit obligation                | (30)                  | 164       | (1)                                 | 11        |
| Return on plan assets (excluding interest income)                     | 10                    | (86)      |                                     |           |
| <b>Remeasurements recognized in <i>Other comprehensive income</i></b> | <b>(20)</b>           | <b>78</b> | <b>(1)</b>                          | <b>11</b> |
|   | <b>1</b>              | <b>97</b> | <b>1</b>                            | <b>15</b> |

|   | Nine months ended July 31 |           |                                     |           |
|---|---------------------------|-----------|-------------------------------------|-----------|
|   | Pension plans             |           | Other post-employment benefit plans |           |
|   | 2015                      | 2014      | 2015                                | 2014      |
| Current service cost  | 65                        | 56        | 3                                   | 6         |
| Interest expense (income), net  | (4)                       | (3)       | 5                                   | 6         |
| Administrative expenses   | 3                         | 2         |                                     |           |
| <b>Expense recognized in <i>Net income</i></b>                        | <b>64</b>                 | <b>55</b> | <b>8</b>                            | <b>12</b> |
| <b>Remeasurements<sup>(1)</sup></b>                                   |                           |           |                                     |           |
| Actuarial (gains) losses on defined benefit obligation                | 207                       | 273       | 10                                  | 17        |
| Return on plan assets (excluding interest income)                     | (208)                     | (249)     |                                     |           |
| <b>Remeasurements recognized in <i>Other comprehensive income</i></b> | <b>(1)</b>                | <b>24</b> | <b>10</b>                           | <b>17</b> |
|   | <b>63</b>                 | <b>79</b> | <b>18</b>                           | <b>29</b> |

(1) Changes related to the discount rate and the return on plan assets are reviewed and updated on a quarterly basis. All other assumptions are updated annually.

## NOTE 19 – STRUCTURED ENTITIES

A structured entity is an entity created to accomplish a narrow and well-defined objective and is designed so that voting or similar rights are not the dominant factor in deciding who controls the entity, such as when voting rights relate solely to administrative tasks and the relevant activities are directed by means of contractual arrangements. Structured entities are assessed for consolidation in accordance with the accounting treatment described in Note 1 to the audited annual consolidated financial statements for the year ended October 31, 2014. For a detailed description of the Bank's structured entities, see Note 28 to the audited annual consolidated financial statements for the year ended October 31, 2014. The Bank's maximum exposure to loss resulting from its interests in these structured entities consists primarily of the investments in these entities, the fair value of the derivative contracts entered into with them, and the backstop liquidity and credit enhancement facilities granted to certain structured entities.

The following table presents the carrying amounts of the assets and liabilities relating to the Bank's interests in non-consolidated structured entities, the Bank's maximum exposure to loss from these interests, as well as the total assets of these structured entities.

|  | As at July 31, 2015                     |   |                                    |                                       |                                     |
|--|---|---|------------------------------------|---------------------------------------|-------------------------------------|
|  | Multi-seller<br>conduits <sup>(1)</sup> | Master asset<br>vehicles <sup>(2)</sup> | Investment<br>funds <sup>(3)</sup> | Private<br>investments <sup>(4)</sup> | NBC Capital<br>Trust <sup>(5)</sup> |
| <b>Assets on the Consolidated Balance Sheet</b>      |   |   |                                    |                                       |                                     |
| Securities at fair value through profit or loss      | 71                                      | 631                                     | 29                                 | –                                     | –                                   |
| Available-for-sale securities                        | –                                       | 13                                      | 50                                 | 85                                    | –                                   |
| Derivative financial instruments                     | 13                                      | –                                       | –                                  | –                                     | –                                   |
|  | <b>84</b>                               | <b>644</b>                              | <b>79</b>                          | <b>85</b>                             | <b>–</b>                            |
| As at October 31, 2014                               | 34                                      | 1,241                                   | 992                                | 87                                    | –                                   |
| <b>Liabilities on the Consolidated Balance Sheet</b> |   |   |                                    |                                       |                                     |
| Deposits – Business and government                   | –                                       | –                                       | –                                  | –                                     | 225                                 |
| Other liabilities                                    | –                                       | –                                       | –                                  | –                                     | 1                                   |
|  | –                                       | –                                       | –                                  | –                                     | <b>226</b>                          |
| As at October 31, 2014                               | –                                       | –                                       | –                                  | –                                     | 229                                 |
| <b>Maximum exposure to loss</b>                      |   |   |                                    |                                       |                                     |
| Securities and derivative financial instruments      | 84                                      | 644                                     | 79                                 | 85                                    | –                                   |
| Liquidity and credit enhancement facilities          | 2,165                                   | –                                       | –                                  | –                                     | –                                   |
| Margin funding facility                              | –                                       | 821                                     | –                                  | –                                     | –                                   |
|  | <b>2,249</b>                            | <b>1,465</b>                            | <b>79</b>                          | <b>85</b>                             | <b>–</b>                            |
| As at October 31, 2014                               | 2,164                                   | 2,072                                   | 992                                | 87                                    | –                                   |
| <b>Total assets of the structured entities</b>       |   |   |                                    |                                       |                                     |
|  | <b>2,237</b>                            | <b>–</b>                                | <b>353</b>                         | <b>3,751</b>                          | <b>234</b>                          |
| As at October 31, 2014                               | 2,174                                   | –                                       | 6,029                              | 3,218                                 | 241                                 |

(1) The main underlying assets, located in Canada, are residential mortgages, automobile loans, automobile inventory financings, and other receivables. As at July 31, 2015, the notional committed amount of the global-style liquidity facilities totalled \$2.2 billion (\$2.2 billion as at October 31, 2014), representing the total amount of commercial paper outstanding. The Bank also provides series-wide credit enhancement facilities for a notional committed amount of \$30 million (\$30 million as at October 31, 2014). The maximum exposure to loss cannot exceed the amount of commercial paper outstanding. As at July 31, 2015, the Bank held \$71 million in commercial paper (\$30 million as at October 31, 2014) and, consequently, the maximum potential amount of future payments as at July 31, 2015 is limited to \$2.1 billion (\$2.1 billion as at October 31, 2014), which represents the undrawn liquidity and credit enhancement facilities.

(2) The total amount outstanding of restructured notes of the MAV conduits was \$9 billion as at July 31, 2015 (\$18 billion as at October 31, 2014).

(3) The underlying assets are various financial instruments and are presented on a net asset basis. Certain investment funds are in a trading portfolio.

(4) The underlying assets are private investments. The amount of total assets of the structured entities corresponds to the amount for the most recent available period.

(5) The underlying asset is a deposit note from the Bank. See Note 9.

The following table presents the Bank's investments and other assets in the consolidated structured entities as well as the total assets of these entities.

|  | As at July 31, 2015          |                             | As at October 31, 2014       |                             |
|--|------------------------------|-----------------------------|------------------------------|-----------------------------|
|  | Investments and other assets | Total assets <sup>(1)</sup> | Investments and other assets | Total assets <sup>(1)</sup> |
| <b>Consolidated structured entities</b>  |                              |                             |                              |                             |
| Securitization entity for the Bank's credit card receivables <sup>(2)(3)</sup> | 338                          | 1,625                       | 342                          | 1,636                       |
| National Bank hedge fund managed accounts (Innocap platform) <sup>(3)(4)</sup> | 19                           | 19                          | 467                          | 549                         |
| Investment funds <sup>(5)</sup>  | 428                          | 488                         | 281                          | 332                         |
| Covered bonds <sup>(6)</sup>   | 9,199                        | 9,603                       | 10,315                       | 10,696                      |
| Building <sup>(7)</sup>  | 73                           | 66                          | 73                           | 66                          |
| NBC Asset Trust <sup>(8)</sup>   | 1,125                        | 1,885                       | 938                          | 1,709                       |
|  | <b>11,182</b>                | <b>13,686</b>               | <b>12,416</b>                | <b>14,988</b>               |

- (1) There are restrictions that stem mainly from regulatory requirements, corporate or securities laws and contractual arrangements, which limit the ability of certain consolidated structured entities to transfer funds to the Bank.
- (2) The underlying assets are credit card receivables. On April 2, 2015, Canadian Credit Card Trust II (CCCT II) was established in order to continue the securitization program of the Bank's credit card receivables of Canadian Credit Card Trust (CCCT), as CCCT will be dissolved on February 28, 2018 in accordance with the terms of the deed of settlement under which it was established. On April 10, 2015, all of CCCT's assets were transferred to CCCT II and all of its liabilities were assumed by CCCT II.
- (3) The Bank's investment is presented net of third-party holdings.
- (4) The underlying assets are various financial instruments (trading portfolio). The total assets of the Innocap platform are presented on a net asset basis.
- (5) The underlying assets are various financial instruments and are presented on a net asset basis. Certain investment funds are in a trading portfolio.
- (6) For the covered bonds issued under the covered bond legislative program, the underlying assets are uninsured residential mortgage loans of the Bank. The average maturity of these underlying assets is two years. For covered bonds issued under the structured covered bond program, the underlying assets are insured residential mortgage loans of the Bank. The average maturity of these underlying assets is two years. As at July 31, 2015, the total amount of transferred mortgage loans was \$9.2 billion (\$10.3 billion as at October 31, 2014) and the total amount of covered bonds of \$7.9 billion was recognized in *Deposits – Business and government* on the Consolidated Balance Sheet (\$5.1 billion as at October 31, 2014). See Note 9.
- (7) The underlying asset is a building located in Canada.
- (8) The underlying assets are insured and uninsured residential mortgage loans of the Bank. As at July 31, 2015, insured loans amounted to \$218 million (\$253 million as at October 31, 2014). The average maturity of the underlying assets is two years.

## NOTE 20 – EARNINGS PER SHARE

Diluted earnings per share is calculated by dividing net income attributable to common shareholders by the weighted average number of common shares outstanding after taking into account the dilution effect of stock options using the treasury stock method.

|   | Quarter ended July 31 |             | Nine months ended July 31 |             |
|---|-----------------------|-------------|---------------------------|-------------|
|   | 2015                  | 2014        | 2015                      | 2014        |
| <b>Basic earnings per share</b>   |                       |             |                           |             |
| Net income attributable to the Bank's shareholders                                | 436                   | 423         | 1,221                     | 1,157       |
| Dividends on preferred shares   | 11                    | 11          | 34                        | 30          |
| Net income attributable to common shareholders                                    | 425                   | 412         | 1,187                     | 1,127       |
| Weighted average basic number of common shares outstanding ( <i>thousands</i> )   | 329,527               | 327,687     | 329,227                   | 327,170     |
| <b>Basic earnings per share (<i>dollars</i>)</b>                                  | <b>1.29</b>           | <b>1.26</b> | <b>3.61</b>               | <b>3.44</b> |
| <b>Diluted earnings per share</b>   |                       |             |                           |             |
| Net income attributable to common shareholders                                    | 425                   | 412         | 1,187                     | 1,127       |
| Weighted average basic number of common shares outstanding ( <i>thousands</i> )   | 329,527               | 327,687     | 329,227                   | 327,170     |
| Adjustment to average number of common shares ( <i>thousands</i> )                |                       |             |                           |             |
| Stock options <sup>(1)</sup>  | 3,600                 | 3,694       | 3,651                     | 3,512       |
| Weighted average diluted number of common shares outstanding ( <i>thousands</i> ) | 333,127               | 331,381     | 332,878                   | 330,682     |
| <b>Diluted earnings per share (<i>dollars</i>)</b>                                | <b>1.28</b>           | <b>1.24</b> | <b>3.56</b>               | <b>3.41</b> |

- (1) For the quarter ended July 31, 2015, the diluted earnings per share calculation does not include an average number of 3,169,348 options outstanding with a weighted average exercise price of \$47.93, as the exercise price of these options was higher than the average price of the Bank's common shares. For the quarter ended July 31, 2014 and the nine-month periods ended July 31, 2015 and 2014, as the exercise price of the options was less than the average price of the Bank's common shares, no option was excluded from the diluted earnings per share calculation.

## NOTE 21 – SEGMENT DISCLOSURES

|  | Quarter ended July 31   |        |                   |        |                   |        |        |        | Total   |         |
|--|-------------------------|--------|-------------------|--------|-------------------|--------|--------|--------|---------|---------|
|  | Personal and Commercial |        | Wealth Management |        | Financial Markets |        | Other  |        | 2015    | 2014    |
|  | 2015                    | 2014   | 2015              | 2014   | 2015              | 2014   | 2015   | 2014   | 2015    | 2014    |
| Net interest income <sup>(1)</sup>                 | 451                     | 433    | 79                | 78     | 234               | 209    | (103)  | (80)   | 661     | 640     |
| Non-interest income                                | 277                     | 263    | 267               | 255    | 236               | 236    | 69     | 66     | 849     | 820     |
| Total revenues                                     | 728                     | 696    | 346               | 333    | 470               | 445    | (34)   | (14)   | 1,510   | 1,460   |
| Non-interest expenses                              | 404                     | 393    | 239               | 245    | 193               | 188    | 70     | 53     | 906     | 879     |
| Contribution                                       | 324                     | 303    | 107               | 88     | 277               | 257    | (104)  | (67)   | 604     | 581     |
| Provisions for credit losses                       | 55                      | 48     | 1                 | 1      | –                 | –      | –      | –      | 56      | 49      |
| Income before income taxes (recovery)              | 269                     | 255    | 106               | 87     | 277               | 257    | (104)  | (67)   | 548     | 532     |
| Income taxes (recovery) <sup>(1)</sup>             | 72                      | 69     | 28                | 22     | 75                | 70     | (80)   | (70)   | 95      | 91      |
| Net income   | 197                     | 186    | 78                | 65     | 202               | 187    | (24)   | 3      | 453     | 441     |
| Non-controlling interests                          | –                       | –      | –                 | –      | 3                 | 5      | 14     | 13     | 17      | 18      |
| Net income attributable to the Bank's shareholders | 197                     | 186    | 78                | 65     | 199               | 182    | (38)   | (10)   | 436     | 423     |
| Average assets                                     | 87,546                  | 82,128 | 10,375            | 10,349 | 87,063            | 87,673 | 36,660 | 26,348 | 221,644 | 206,498 |

|  | Nine months ended July 31 |        |                   |        |                   |        |        |        | Total   |         |
|--|---------------------------|--------|-------------------|--------|-------------------|--------|--------|--------|---------|---------|
|  | Personal and Commercial   |        | Wealth Management |        | Financial Markets |        | Other  |        | 2015    | 2014    |
|  | 2015                      | 2014   | 2015              | 2014   | 2015              | 2014   | 2015   | 2014   | 2015    | 2014    |
| Net interest income <sup>(2)</sup>                 | 1,322                     | 1,263  | 242               | 233    | 757               | 613    | (364)  | (206)  | 1,957   | 1,903   |
| Non-interest income                                | 777                       | 736    | 837               | 753    | 541               | 534    | 229    | 174    | 2,384   | 2,197   |
| Total revenues                                     | 2,099                     | 1,999  | 1,079             | 986    | 1,298             | 1,147  | (135)  | (32)   | 4,341   | 4,100   |
| Non-interest expenses                              | 1,197                     | 1,153  | 733               | 711    | 555               | 517    | 220    | 113    | 2,705   | 2,494   |
| Contribution                                       | 902                       | 846    | 346               | 275    | 743               | 630    | (355)  | (145)  | 1,636   | 1,606   |
| Provisions for credit losses                       | 165                       | 149    | 2                 | 2      | –                 | –      | –      | –      | 167     | 151     |
| Income before income taxes (recovery)              | 737                       | 697    | 344               | 273    | 743               | 630    | (355)  | (145)  | 1,469   | 1,455   |
| Income taxes (recovery) <sup>(2)</sup>             | 199                       | 188    | 87                | 71     | 203               | 170    | (292)  | (182)  | 197     | 247     |
| Net income   | 538                       | 509    | 257               | 202    | 540               | 460    | (63)   | 37     | 1,272   | 1,208   |
| Non-controlling interests                          | –                         | –      | –                 | –      | 8                 | 10     | 43     | 41     | 51      | 51      |
| Net income attributable to the Bank's shareholders | 538                       | 509    | 257               | 202    | 532               | 450    | (106)  | (4)    | 1,221   | 1,157   |
| Average assets                                     | 86,234                    | 80,792 | 10,229            | 10,486 | 88,673            | 85,472 | 35,878 | 28,044 | 221,014 | 204,794 |

(1) Net interest income and income taxes (recovery) of the business segments are presented on a taxable equivalent basis. Taxable equivalent basis is a calculation method that consists in grossing up certain tax-exempt income by the amount of income tax that would have been otherwise payable. For the business segments as a whole, *Net interest income* was grossed up by \$61 million (\$57 million in 2014). An equivalent amount was added to *Income taxes (recovery)*. The impact of these adjustments is reversed under the *Other* heading.

(2) For the nine months ended July 31, 2015, *Net interest income* was grossed up by \$247 million (\$162 million in 2014). An equivalent amount was added to *Income taxes (recovery)*. The impact of these adjustments is reversed under the *Other* heading.

### Personal and Commercial

The Personal and Commercial segment encompasses the banking, financing, and investing services offered to individuals and businesses as well as insurance operations.

### Wealth Management

The Wealth Management segment comprises investment solutions, trust services, banking services, lending services and other wealth management solutions offered through internal and third-party distribution networks.

### Financial Markets

The Financial Markets segment encompasses banking services, investment banking services and financial solutions for institutional clients. The segment is also active in proprietary trading and investment activities for the Bank.

### Other

This heading encompasses Treasury activities, including the Bank's asset and liability management, liquidity management and funding operations, certain non-recurring items and the unallocated portion of corporate services.

## NOTE 22 – ACQUISITIONS AND DISPOSAL

### Acquisitions

During the quarter ended July 31, 2015, the Bank acquired, through one of its subsidiaries, tangible assets leased under operating leases for \$854 million and recognized them in *Premises and equipment* on the Consolidated Balance Sheet (\$1,488 million during the nine months ended July 31, 2015).

On June 8, 2015, the Bank acquired an equity interest in NSIA Participations (NSIA), a financial group headquartered in Abidjan, Côte d'Ivoire. Through this transaction, the Bank and Amethis Africa Finance (Amethis Finance) acquired the interest held by ECP Africa Fund III PCC in NSIA. The Bank has a 20.9% interest in NSIA, while that of Amethis Finance is 5.4%, and the Bank's purchase price was \$116 million. The Bank has accounted for this investment in an associate using the equity method since the acquisition date.

### Disposal

On March 12, 2015, through one of its subsidiaries, the Bank disposed of 9,083,000 Class A subordinate voting shares of Fiera Capital Corporation (Fiera Capital) at a per-share price of \$12.60 for gross proceeds of \$114 million. The Bank's ownership percentage in Fiera Capital stands at 22% compared to 35% before the transaction. A gain of \$34 million (\$29 million net of income taxes) as well as \$5 million in direct charges (\$4 million net of income taxes) on this disposal of Fiera Capital shares were recognized in the *Non-interest income – Other* and *Non-interest expenses – Other* items, respectively, of the Consolidated Statement of Income for the nine months ended July 31, 2015 and were presented in the Wealth Management segment.

## NOTE 23 – EVENTS AFTER THE CONSOLIDATED BALANCE SHEET DATE

### Redemption of Subordinated Debt

On August 25, 2015, the Bank's Board of Directors approved an early redemption, on November 2, 2015, of \$500 million in notes maturing in November 2020. This redemption is subject to OSFI approval.

### Redemption of Preferred Shares

On August 25, 2015, the Bank's Board of Directors approved the redemption, on November 15, 2015, of all the issued and outstanding Non-Cumulative Fixed-Rate Series 20 First Preferred Shares. Pursuant to the share conditions, the redemption price will be \$25.50 per share plus the periodic dividend declared and unpaid. This redemption is subject to OSFI approval.

# INFORMATION FOR SHAREHOLDERS AND INVESTORS

## Investor Relations

Financial analysts and investors who want to obtain financial information on the Bank may contact the Investor Relations Department.

600 De La Gauchetière Street West, 7<sup>th</sup> Floor  
Montreal, Quebec H3B 4L2  
Toll-free: 1-866-517-5455  
Fax: 514-394-6196  
Email: [investorrelations@nbc.ca](mailto:investorrelations@nbc.ca)  
Website: [nbc.ca/investorrelations](http://nbc.ca/investorrelations)

## Public Affairs

600 De La Gauchetière Street West, 10<sup>th</sup> Floor  
Montreal, Quebec H3B 4L2  
Telephone: 514-394-8644  
Fax: 514-394-6258

## Quarterly Report Publication Dates for Fiscal 2015

(subject to approval by the Board of Directors of the Bank)

|                |             |
|----------------|-------------|
| First quarter  | February 25 |
| Second quarter | May 27      |
| Third quarter  | August 26   |
| Fourth quarter | December 2  |

## Disclosure of Third Quarter 2015 Results

### Conference Call

- A conference call for analysts and institutional investors will be held on Wednesday, August 26, 2015 at 1:00 p.m. EDT.
- Access by telephone in listen-only mode: 1-866-862-3930 or 416-340-2217. The access code is 1937377#.
- A recording of the conference call can be heard until September 23, 2015 by dialing 1-800-408-3053 or 905-694-9451. The access code is 4796186#.

### Webcast

- The conference call will be webcast live at [nbc.ca/investorrelations](http://nbc.ca/investorrelations).
- A recording of the webcast will also be available on National Bank's website after the call.

### Financial Documents

- The *Report to Shareholders* (which includes the quarterly consolidated financial statements) is available at all times on National Bank's website at [nbc.ca/investorrelations](http://nbc.ca/investorrelations).
- The *Report to Shareholders*, the *Supplementary Financial Information*, the *Supplementary Regulatory Capital Disclosure*, and a slide presentation will be available on the Investor Relations page of National Bank's website shortly before the start of the conference call.

## Transfer Agent and Registrar

For information about stock transfers, address changes, dividends, lost certificates, tax forms, and estate transfers, shareholders are asked to contact the transfer agent, Computershare Trust Company of Canada, at the address or telephone number below.

### Computershare Trust Company of Canada

Share Ownership Management  
1500 Robert-Bourassa Boulevard, 7<sup>th</sup> Floor  
Montreal, Quebec H3A 3S8  
Telephone: 1-888-838-1407  
Fax: 1-888-453-0330  
Email: [service@computershare.com](mailto:service@computershare.com)  
Website: [computershare.com](http://computershare.com)

## Direct Deposit Service for Dividends

Shareholders may elect to have their dividend payments deposited directly via electronic funds transfer to their bank account at any financial institution that is a member of the Canadian Payments Association. To do so, they must send a written request to the transfer agent, Computershare Trust Company of Canada.

## Dividend Reinvestment and Share Purchase Plan

The Bank has a Dividend Reinvestment and Share Purchase Plan for Canadian holders of its common and preferred shares under which they can acquire common shares of the Bank without paying commissions or administration fees. Canadian participants acquire common shares through the reinvestment of cash dividends paid on the shares they hold or through optional cash payments of at least \$500 per payment, up to a maximum of \$5,000 per quarter.

For more information, shareholders may contact National Bank's registrar and transfer agent, Computershare Trust Company of Canada, at 1-888-838-1407. To participate in the plan, National Bank's beneficial or non-registered common shareholders must contact their financial institution or broker.

## Dividends

The dividends declared by the Bank constitute eligible dividends pursuant to the *Income Tax Act* (Canada).

